

Department of Economic Development

Draft Budget Request Fiscal Year 2011

Kathleen Steele Danner, Interim Director

573/751-4770

Book 1

Jeremiah W. (Jay) Nixon
Governor



Kathleen Steele Danner
Interim Director

October 1, 2009

The Honorable Jay Nixon
Governor of Missouri
State Capitol, Room 216
Jefferson City, MO 65101

Dear Governor Nixon:

The Department of Economic Development (DED) is pleased to provide you with the Department's Fiscal Year 2011 Budget Proposal. The future of Missouri's citizens depends on the existence of high-paying jobs as a result of a robust business environment. It is our job to create such an environment by providing the stimulus and support that will allow for the growth and expansion of successful businesses.

DED is committed to keeping Missouri businesses on the cutting edge through programs to ensure a ready supply of highly skilled and trained workers; to assisting communities so they may exhibit an extraordinary quality of life; to supporting a business environment that offers competitive operating costs; and to supporting a physical and technological infrastructure with sufficient capacity to ensure continued growth and expansion.

If you should have any questions about the budget proposal or need additional information, please feel free to contact me at 751-4770.

Sincerely,

A handwritten signature in black ink, reading "Kathleen Steele Danner". The signature is fluid and cursive, with the first name "Kathleen" being the most prominent.

Kathleen Steele Danner
Interim Director

**DEPARTMENT OF ECONOMIC DEVELOPMENT
FY 2011 BUDGET**

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DEPARTMENT OF ECONOMIC DEVELOPMENT
FY 2011 BUDGET

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DEPARTMENT OF ECONOMIC DEVELOPMENT OVERVIEW

The Department of Economic Development is composed of various agencies that administer policy in the areas of community and economic development, workforce development and tourism; as well as agencies that administer their statutory requirements and work to safeguard public interest.

Programs managed by these agencies provide a wide array of services designed to enhance Missouri's economic growth in the 21st century. These services provide direct assistance to businesses and industries; communities and regions; and individuals and organizations by promoting economic and community development, as well as job creation and retention throughout the state.

The department consists of two distinct groups: development agencies and regulatory agencies. The department also has an administrative services division.

Development Agencies:

The Division of Business and Community Services is structured like a business model with sales, marketing, finance, compliance and research teams that focus on increasing state and/or local revenues, jobs and private investment. The Division also houses the Missouri Community Service Commission.

The Missouri Arts Council provides financial assistance to nonprofit organizations across Missouri to encourage and stimulate economic and community growth and development through the arts.

The Missouri Housing Development Commission is the state's housing finance agency, providing for the financing, development and preservation of affordable housing for low- to moderate-income Missourians.

The Missouri Women's Council is charged to identify and address issues affecting the economic and employment status of women in Missouri.

The Missouri Development Finance Board provides development financing to assist infrastructure, economic development and business expansion and attraction projects throughout Missouri.

The Division of Workforce Development assists businesses in finding and retaining qualified workers; and helps Missourians with a desire to work to find quality careers and increase their earning potential. The Division also administers programs that ensure comprehensive training occurs at the local level so that the skills of the available workforce meet the needs of businesses as well as programs that help increase the earned income for Missouri's economically disadvantaged, unemployed and underemployed adult and youth citizens.

The Division of Tourism promotes Missouri as a premier tourist destination, while helping the state and local communities meet the changing trends in the travel/tourism industry.

DEPARTMENT OF ECONOMIC DEVELOPMENT OVERVIEW (CONTINUED)

The Office of the Film Commission is charged with the attraction of film, television, video and cable productions to Missouri and to promote the growth of the film and video production industry within Missouri.

Regulatory Agencies:

The Office of the Public Counsel is Missouri's consumer advocate in the area of utility regulation and represents the interests of utility customers in proceedings before and appeals from the Missouri Public Service Commission (PSC) and the courts.

The Missouri Public Service Commission is charged with the statutory responsibility of ensuring that public utility consumers receive safe and adequate services at just and reasonable rates that will provide the utility companies' shareholders the opportunity to earn a reasonable return on their investment. The Commission regulates utility rates, service and safety for investor-owned electric, gas, telecommunications, sewer and water companies. The Manufactured Housing Department is required by statute to annually register manufacturers and dealers of manufactured homes and modular units; prescribe and enforce uniform construction standards for manufactured homes and modular units sold in the state; and enforce manufactured home set-up and tie-down requirements.

Administrative Services Division:

The Administrative Services Division provides legal, public relation, legislative, financial, budget and human resource support to the department director, senior management staff and other divisions within the department.

State Auditor's Reports and Oversight Evaluations			
Program or Division Name	Type of Report	Date Issued	Website
Missouri Housing Development Commission	Audit Report (2009-65)	Jun-09	http://auditor.mo.gov/press/2009-65.htm
Statewide/Oversight of Procurement and Fuel Card Programs Follow-up	Audit Report (2008-98)	Oct-08	http://auditor.mo.gov/press/2008-68.htm
Affordable Housing Tax Credit Program	Audit Report (2008-47)	Jul-08	http://auditor.mo.gov/press/2008-47.htm
Low Income Housing Tax Credit Program	Audit Report (2008-23)	Apr-08	http://auditor.mo.gov/press/2008-23.htm
State Supplemental Tax Increment Financing Program	Oversight Evaluation	Dec-07	http://www.moga.mo.gov/oversight/reports.htm
Missouri Development Finance Board	Audit Report (2007-12)	Mar-07	http://auditor.mo.gov/press/2007-12.htm
Small Business Incubator Program	Oversight Evaluation	Jan-07	http://www.moga.mo.gov/oversight/reports.htm

Programs Subject to Missouri Sunset Act

Program	Statutes Establishing	Sunset Date	Review Status
Qualified Equity Investments Tax Credit	135.680-135.682, RSMo	4-Sep-13	
Film Production Project Tax Credit	135.750, RSMo	28-Nov-13	

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MO ECO RESEARCH INFO CENTER								
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	167,734	3.65	160,613	3.58	160,613	3.58	0	0.00
DIV JOB DEVELOPMENT & TRAINING	1,114,659	26.78	1,649,790	38.31	1,649,790	38.31	0	0.00
TOTAL - PS	1,282,393	30.43	1,810,403	41.89	1,810,403	41.89	0	0.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	18,522	0.00	24,211	0.00	24,211	0.00	0	0.00
DIV JOB DEVELOPMENT & TRAINING	253,906	0.00	292,308	0.00	292,308	0.00	0	0.00
TOTAL - EE	272,428	0.00	316,519	0.00	316,519	0.00	0	0.00
PROGRAM-SPECIFIC								
DIV JOB DEVELOPMENT & TRAINING	0	0.00	32,185	0.00	32,185	0.00	0	0.00
TOTAL - PD	0	0.00	32,185	0.00	32,185	0.00	0	0.00
TOTAL	1,554,821	30.43	2,159,107	41.89	2,159,107	41.89	0	0.00
GRAND TOTAL	\$1,554,821	30.43	\$2,159,107	41.89	\$2,159,107	41.89	\$0	0.00

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CORE DECISION ITEM

Department: Economic Development

Budget Unit 42183C

Division: Business and Community Services

Core: Research Team - Missouri's Economic Research and Information Center (MERIC)

1. CORE FINANCIAL SUMMARY

	FY 2011 Budget Request			
	GR	Federal	Other	Total
PS	160,613	1,649,790	0	1,810,403
EE	24,211	292,308	0	316,519
PSD	0	32,185	0	32,185
TRF	0	0	0	0
Total	184,824	1,974,283	0	2,159,107
FTE	3.58	38.31	0.00	41.89

Est. Fringe	96,577	992,019	0	1,088,595
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

	FY 2011 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

The Research Team, better known as the Missouri Economic Research and Information Center (MERIC), provides innovative analyses and assistance to policymakers and the public, including studies of the state's targeted industries and economic development initiatives. MERIC also works in cooperation with the U.S. Department of Labor to conduct research and produce information in the following areas: Economic Conditions Reports and Labor Market Information.

The structure of the Business and Community Services division is based on a 3-pronged strategy whose ultimate goal is to increase economic activity in the state of Missouri in order to create high quality jobs and a better quality of life for all Missourians. The 3 steps include: (1) the organization of teams to better streamline and direct processes and procedures; (2) the identification of economic opportunities statewide, nationally and globally; and (3) marketing the strengths of Missouri to those opportunities. The first 2 strategies have been completed. First, the five teams are organized into Research (MERIC), Marketing, Sales, Finance and Compliance. These teams work in partnership to drive the efforts of the strategy – they do not work in silos. They are interdependent. Second, the opportunities where Missouri has a competitive edge have been identified in the industries of life science, energy, transportation/logistics, defense/homeland security, finance, automotive, information technology and agriculture business. The final step in the process is an on-going, consistent strategy to aggressively market the strengths of Missouri as the best place in the U.S. to conduct business.

CORE DECISION ITEM

Department: Economic Development Budget Unit 42183C

Division: Business and Community Services

Core: Research Team - Missouri's Economic Research and Information Center (MERIC)

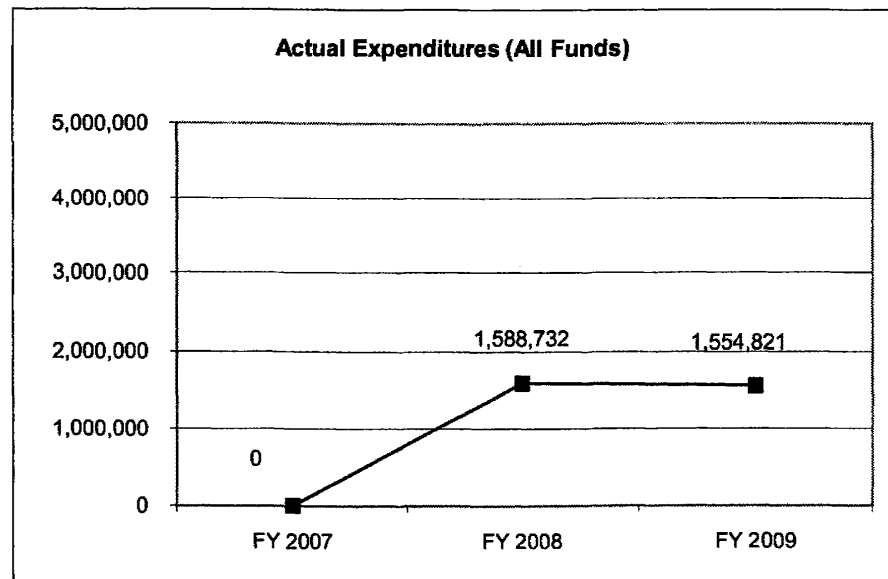
3. PROGRAM LISTING (list programs included in this core funding)

Research Team (MERIC)

4. FINANCIAL HISTORY

	FY 2007 Actual	FY 2008 Actual	FY 2009 Actual	FY 2010 Current Yr.
Appropriation (All Funds)	0	2,096,490	2,191,723	2,159,107
Less Reverted (All Funds)	0	(5,108)	(21,646)	N/A
Budget Authority (All Funds)	0	2,091,382	2,170,077	N/A
Actual Expenditures (All Funds)	0	1,588,732	1,554,821	N/A
Unexpended (All Funds)	0	502,650	615,256	N/A
Unexpended, by Fund:				
General Revenue	0	3,913	9,538	N/A
Federal	0	498,737	605,718	N/A
Other	0	0	0	N/A

(1)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES: (1) Prior to FY2008, the MERIC budget was included as part of the DED Administrative Services budget. Their financial history can be found in that core.

CORE RECONCILIATION

STATE

MO ECO RESEARCH INFO CENTER

5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	41.89	160,613	1,649,790	0	1,810,403	
	EE	0.00	24,211	292,308	0	316,519	
	PD	0.00	0	32,185	0	32,185	
	Total	41.89	184,824	1,974,283	0	2,159,107	
DEPARTMENT CORE REQUEST							
	PS	41.89	160,613	1,649,790	0	1,810,403	
	EE	0.00	24,211	292,308	0	316,519	
	PD	0.00	0	32,185	0	32,185	
	Total	41.89	184,824	1,974,283	0	2,159,107	
GOVERNOR'S RECOMMENDED CORE							
	PS	41.89	160,613	1,649,790	0	1,810,403	
	EE	0.00	24,211	292,308	0	316,519	
	PD	0.00	0	32,185	0	32,185	
	Total	41.89	184,824	1,974,283	0	2,159,107	

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 42183C, 41945C, 41955C, 41965C, 41975C	DEPARTMENT: Economic Development
BUDGET UNIT NAME: MERIC, Marketing, Sales, Finance and Compliance Fund 0101 - General Revenue	DIVISION: Business and Community Services

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations in fund 0101 between the MERIC (3699 PS/3700 EE), Marketing (2376 PS/2377 EE), Sales (2391 PS/2393 EE), Finance (2407 PS/2410 EE) and Compliance (2416 PS/2422 EE) teams. This flexibility is needed to ensure our ability to immediately address any identified operational modifications to ensure the provision of the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

Total PS \$1,895,251 * 25% = \$473,813

Total EE \$1,431,652 * 25% = \$357,913

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$8,000 - Sales Team	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY2009, the Sales team flexed \$8,000 from PS to EE to cover operational expenses.	In FY2010, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 25% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 42183C	DEPARTMENT: Economic Development
BUDGET UNIT NAME: 3701 MO ECO RES INFO CENTER PS 0155 3702 MO ECO RES INFO CENTER EE 0155	DIVISION: Business and Community Services

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations in fund 0123 (Community Development Block Grant) between the Marketing (2387 EE), Sales (2801 PS/2802 EE), Finance (2812 PS/2816 EE) and Compliance (3563 PS/2829 EE) teams. This flexibility is needed to ensure our ability to immediately address any identified operational modifications to ensure the provision of the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

Total PS \$1,649,790 * 25% = \$412,448

Total EE \$324,493 * 25% = \$81,123

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY2009, the MERIC team did not use any flex in fund 0155.	In FY2009, the MERIC Team was appropriated 25% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MO ECO RESEARCH INFO CENTER								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	31,138	1.00	89,141	3.00	89,141	3.00	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	55,732	2.00	81,149	3.00	81,149	3.00	0	0.00
RESEARCH ANAL I	69,896	2.31	167,265	5.00	167,265	5.00	0	0.00
RESEARCH ANAL II	264,152	7.42	485,081	10.61	485,081	10.61	0	0.00
RESEARCH ANAL III	294,498	7.04	401,162	8.96	401,162	8.96	0	0.00
RESEARCH ANAL IV	23,688	0.50	46,564	1.04	46,564	1.04	0	0.00
LABOR ECONOMIST	54,294	1.00	54,363	1.00	54,363	1.00	0	0.00
EXECUTIVE II	45,006	1.00	38,700	1.00	38,700	1.00	0	0.00
PLANNER III	115,938	2.70	132,698	3.28	132,698	3.28	0	0.00
RESEARCH MANAGER B1	101,401	2.00	101,525	2.00	101,525	2.00	0	0.00
RESEARCH MANAGER B2	66,993	1.00	67,075	1.00	67,075	1.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	63,577	1.00	67,088	1.00	67,088	1.00	0	0.00
MISCELLANEOUS PROFESSIONAL	17,583	0.46	0	0.00	0	0.00	0	0.00
SPECIAL ASST PROFESSIONAL	78,497	1.00	78,592	1.00	78,592	1.00	0	0.00
TOTAL - PS	1,282,393	30.43	1,810,403	41.89	1,810,403	41.89	0	0.00
TRAVEL, IN-STATE	12,633	0.00	35,271	0.00	35,271	0.00	0	0.00
TRAVEL, OUT-OF-STATE	36,649	0.00	61,389	0.00	61,389	0.00	0	0.00
SUPPLIES	27,335	0.00	35,710	0.00	35,710	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	18,758	0.00	36,357	0.00	36,357	0.00	0	0.00
COMMUNICATION SERV & SUPP	18,762	0.00	50,927	0.00	50,927	0.00	0	0.00
PROFESSIONAL SERVICES	139,054	0.00	25,331	0.00	25,331	0.00	0	0.00
HOUSEKEEPING & JANITORIAL SERV	0	0.00	72	0.00	72	0.00	0	0.00
M&R SERVICES	13,930	0.00	57,482	0.00	57,482	0.00	0	0.00
OFFICE EQUIPMENT	784	0.00	4,861	0.00	4,861	0.00	0	0.00
OTHER EQUIPMENT	3,976	0.00	3,001	0.00	3,001	0.00	0	0.00
BUILDING LEASE PAYMENTS	0	0.00	860	0.00	860	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	204	0.00	204	0.00	0	0.00
MISCELLANEOUS EXPENSES	547	0.00	54	0.00	54	0.00	0	0.00
REBILLABLE EXPENSES	0	0.00	5,000	0.00	5,000	0.00	0	0.00
TOTAL - EE	272,428	0.00	316,519	0.00	316,519	0.00	0	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MO ECO RESEARCH INFO CENTER								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	32,185	0.00	32,185	0.00	0	0.00
TOTAL - PD	0	0.00	32,185	0.00	32,185	0.00	0	0.00
GRAND TOTAL	\$1,554,821	30.43	\$2,159,107	41.89	\$2,159,107	41.89	\$0	0.00
GENERAL REVENUE	\$186,256	3.65	\$184,824	3.58	\$184,824	3.58		0.00
FEDERAL FUNDS	\$1,368,565	26.78	\$1,974,283	38.31	\$1,974,283	38.31		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Research Team - (MERIC)

Program is found in the following core budget(s): Research Team - Missouri's Economic Research and Information Center (MERIC)

1. What does this program do?

The Research Team also known as the Missouri Economic Research and Information Center (MERIC), within the Division of Business and Community Services, is the research division for the Missouri Department of Economic Development. MERIC provide innovative analyses and assistance to policymakers and the public, including studies of the state's targeted industries and economic development initiatives. Other MERIC research includes Economic Condition Reports, Economic Impact Assessments, and Labor Market Information produced in cooperation with the U.S. Department of Labor.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo, which establishes the Department of Economic Development and divisions. MERIC's federal funding from the U.S. Department of Labor comes from the Bureau of Labor Statistics and Employment and Training Administration. The BLS is authorized to collect labor market information pursuant to the 1884 statute (29 USC 1), an Act to Establish the Bureau of Labor, as amended. Section 14 of the Wagner-Peyser Act (29 USC 49 f(a)(3)(D)) authorizes the Secretary of Labor to reimburse the States to provide data for national statistical programs. In addition, both BLS and ETA cite the Workforce Investment Act of 1998 which amended the Wagner-Peyser Act by adding a new section 15, "Employment Statistics," which authorizes the Secretary of Labor to "...oversee the development, maintenance, and continuous improvement of a nationwide system of economic statistics..." as authorization for their programs.

3. Are there federal matching requirements? If yes, please explain.

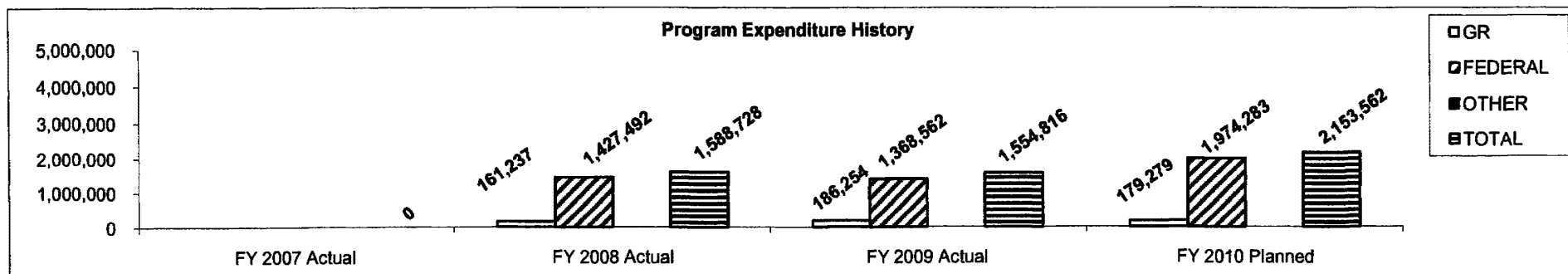
No.

4. Is this a federally mandated program? If yes, please explain.

Yes. The BLS uses a cooperative agreement to fund cooperative statistical programs because of the agency's ongoing involvement in the programs, pursuant to the Federal Grant and Cooperative Agreement Act of 1977 (31 USC 6301-08). The specific statistical programs and program requirements funded through this LMI Cooperative Agreement are described in ongoing work statements with the states. In a similar fashion, ETA instructions for use of its funding is detailed to states in the annual Training and Employment Guidance Letter for the Workforce Information Core Products and Services Grant.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.

Prior to FY2008, the MERIC budget was included as part of the DED Administrative Services budget. Their financial history can be found in that core.



Note: 3% Governor's Reserve taken out of FY2010 Planned Expenditures for GR.

6. What are the sources of the "Other " funds?

N/A

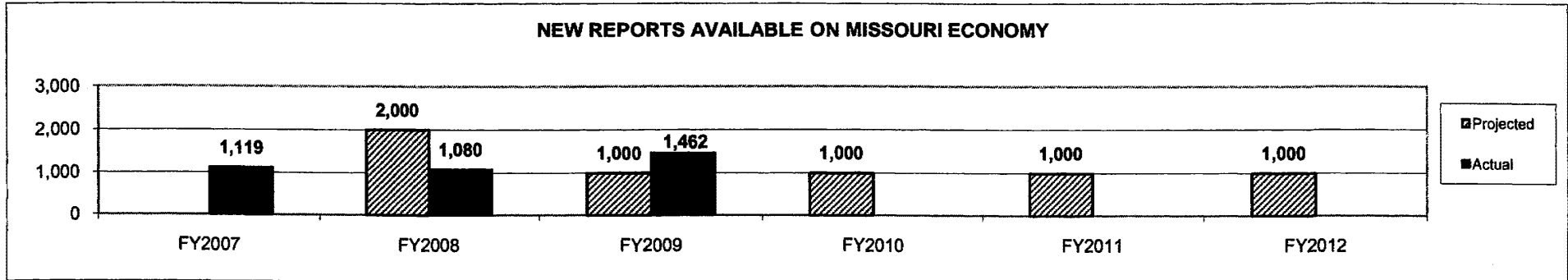
PROGRAM DESCRIPTION

Department: Economic Development

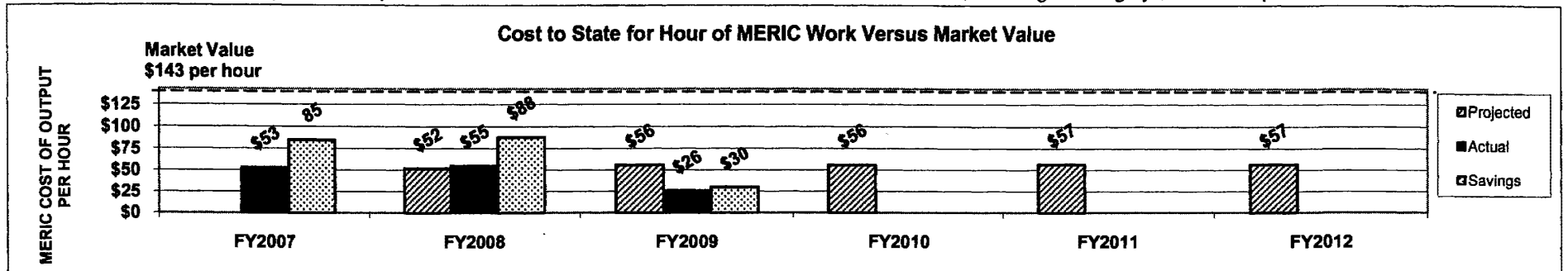
Program Name: Research Team - (MERIC)

Program is found in the following core budget(s): Research Team - Missouri's Economic Research and Information Center (MERIC)

7a. Provide an effectiveness measure.



MERIC effectiveness can also be measured by output per hour of work. The value of output is derived from the hourly market rate charged for advanced economic research. MERIC provides an output equal to \$139 per hour. The cost to the State for this hour of work is \$55 dollars, a savings of roughly \$88 dollars per hour.



*Projected is hourly cost of experienced private sector market research analyst in Missouri.

7b. Provide an efficiency measure.

The efficiency measure for the Research (MERIC) Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the total BCS operational budget for the fiscal year. Research Team included starting in FY2008.

	<u>FY2007</u> <u>Projected</u>	<u>FY2007</u> <u>Actual</u>	<u>FY2008</u> <u>Projected</u>	<u>FY2008</u> <u>Actual</u>	<u>FY2009</u> <u>Projected</u>	<u>FY2009</u> <u>Actual</u>	<u>FY2010</u> <u>Projected</u>	<u>FY2011</u> <u>Projected</u>	<u>FY2012</u> <u>Projected</u>
\$ of Financial Incentives Issued or Awarded		716,503,090		720,198,882		506,861,643			
\$ of BCS Operational Budget	4,925,873	4,201,135	7,060,831	5,996,846	7,311,279	5,913,684	7,361,435	7,361,435	7,361,435
Cost Benefit to Achieve a Result		\$0.0059		\$0.0083		\$0.0117			

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Research Team - (MERIC)

Program is found in the following core budget(s): Research Team - Missouri's Economic Research and Information Center (MERIC)

7c. Provide the number of clients/individuals served, if applicable.

N/A

7d. Provide a customer satisfaction measure, if available.

N/A

DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
MARKETING									
CORE									
PERSONAL SERVICES									
GENERAL REVENUE	328,327	7.31	283,338	6.11	283,338	6.11	0	0.00	
DED-ED PRO-CDBG-ADMINISTRATION	57,063	1.20	84,331	2.12	84,331	2.12	0	0.00	
DIV JOB DEVELOPMENT & TRAINING	0	0.00	48,278	1.26	48,278	1.26	0	0.00	
DED ADMINISTRATIVE	0	0.00	42,680	1.15	42,680	1.15	0	0.00	
ECON DEVELOP ADVANCEMENT FUND	0	0.00	50,001	2.00	50,001	2.00	0	0.00	
TOTAL - PS	385,390	8.51	508,628	12.64	508,628	12.64	0	0.00	
EXPENSE & EQUIPMENT									
GENERAL REVENUE	976,913	0.00	991,414	0.00	991,414	0.00	0	0.00	
DED-ED PRO-CDBG-ADMINISTRATION	2,407	0.00	52,229	0.00	52,229	0.00	0	0.00	
INTERNATIONAL TRADE SHOW REVOL	3,257	0.00	71,226	0.00	71,226	0.00	0	0.00	
ECON DEVELOP ADVANCEMENT FUND	1,875,000	0.00	2,789,720	0.00	2,789,720	0.00	0	0.00	
TOTAL - EE	2,857,577	0.00	3,904,589	0.00	3,904,589	0.00	0	0.00	
PROGRAM-SPECIFIC									
INTERNATIONAL TRADE SHOW REVOL	0	0.00	1,012	0.00	1,012	0.00	0	0.00	
ECON DEVELOP ADVANCEMENT FUND	101,875	0.00	0	0.00	0	0.00	0	0.00	
TOTAL - PD	101,875	0.00	1,012	0.00	1,012	0.00	0	0.00	
TOTAL	3,344,842	8.51	4,414,229	12.64	4,414,229	12.64	0	0.00	
GRAND TOTAL	\$3,344,842	8.51	\$4,414,229	12.64	\$4,414,229	12.64	\$0	0.00	

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CORE DECISION ITEM

Department: Economic Development	Budget Unit 41945C
Division: Business and Community Services	
Core: Marketing Team	

1. CORE FINANCIAL SUMMARY

	FY 2011 Budget Request			
	GR	Federal	Other	Total
PS	283,338	132,609	92,681	508,628
EE	991,414	52,229	2,860,946	3,904,589 E
PSD	0	0	1,012	1,012
TRF	0	0	0	0
Total	1,274,752	184,838	2,954,639	4,414,229 E
FTE	6.11	3.38	3.15	12.64

Est. Fringe	170,371	79,738	55,729	305,838
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: International Trade Show Revolving Fund (0567)
Administrative Revolving Fund (0547)
Economic Development Advancement Fund (0783)

An "E" is requested for \$72,238 Trade Show Revolving Fund.

	FY 2011 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

Missouri is a great place to do business and it is the responsibility of the Marketing Team to promote and market Missouri in both the national and international marketplace. The number one goal of the Marketing Team is to make Missouri attractive for capital investment and the creation of quality jobs. The Marketing Team continues to showcase Missouri's economic strengths in all marketing efforts -- quality workforce, quality education, and competitive business environment. The Marketing Team works in partnership with the Research, Sales, Finance and Compliance Teams in order to achieve their goal.

The structure of the Business and Community Services division is based on a 3-pronged strategy whose ultimate goal is to increase economic activity in the state of Missouri in order to create high quality jobs and a better quality of life for all Missourians. The 3 steps include: (1) the organization of teams to better streamline and direct processes and procedures; (2) the identification of economic opportunities statewide, nationally and globally; and (3) marketing the strengths of Missouri to those opportunities. The first 2 strategies have been completed. First, the five teams are organized into Research (MERIC), Marketing, Sales, Finance and Compliance. These teams work in partnership to drive the efforts of the strategy -- they do not work in silos. They are interdependent. Second, the opportunities where Missouri has a competitive edge have been identified in the industries of life science, energy, transportation/logistics, defense/homeland security, finance, automotive, information technology and agriculture business. The final step in the process is an on-going, consistent strategy to aggressively market the strengths of Missouri as the best place in the U.S. to conduct business.

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Marketing Team

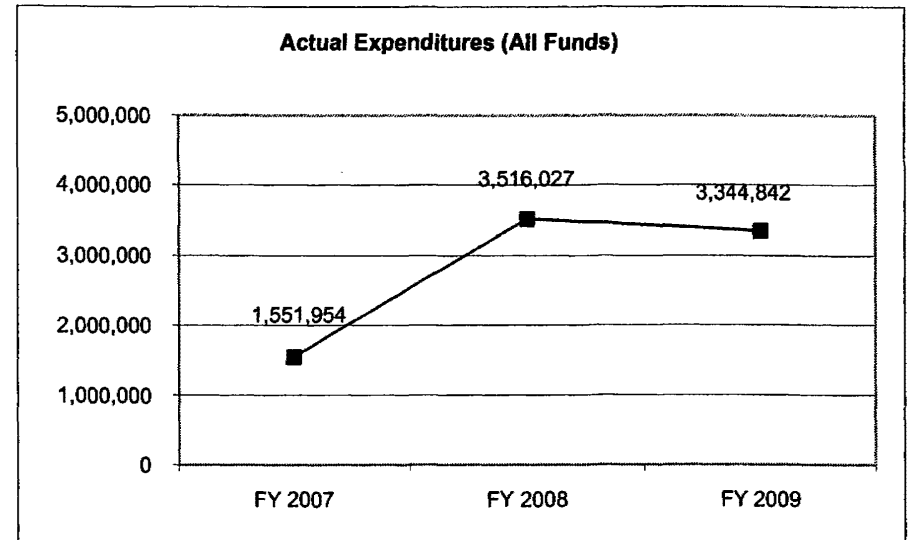
Budget Unit 41945C

3. PROGRAM LISTING (list programs included in this core funding)

Marketing Team

4. FINANCIAL HISTORY

	FY 2007 Actual	FY 2008 Actual	FY 2009 Actual	FY 2010 Current Yr.
Appropriation (All Funds)	4,898,032	4,926,000	4,230,654	4,414,229
Less Reverted (All Funds)	0	(10,291)	(75,847)	N/A
Budget Authority (All Funds)	4,898,032	4,915,709	4,154,807	N/A
Actual Expenditures (All Funds)	1,551,954	3,516,027	3,344,842	N/A
Unexpended (All Funds)	3,346,078	1,399,682	809,965	N/A
Unexpended, by Fund:				
General Revenue	11,196	42,961	38,622	N/A
Federal	116,623	82,554	136,557	N/A
Other	3,218,259	1,274,167	634,786	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

CORE RECONCILIATION

STATE
MARKETING

5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	12.64	283,338	132,609	92,681	508,628	
	EE	0.00	991,414	52,229	2,860,946	3,904,589	
	PD	0.00	0	0	1,012	1,012	
	Total	12.64	1,274,752	184,838	2,954,639	4,414,229	
DEPARTMENT CORE REQUEST							
	PS	12.64	283,338	132,609	92,681	508,628	
	EE	0.00	991,414	52,229	2,860,946	3,904,589	
	PD	0.00	0	0	1,012	1,012	
	Total	12.64	1,274,752	184,838	2,954,639	4,414,229	
GOVERNOR'S RECOMMENDED CORE							
	PS	12.64	283,338	132,609	92,681	508,628	
	EE	0.00	991,414	52,229	2,860,946	3,904,589	
	PD	0.00	0	0	1,012	1,012	
	Total	12.64	1,274,752	184,838	2,954,639	4,414,229	

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 42183C, 41945C, 41955C, 41965C, 41975C	DEPARTMENT: Economic Development
BUDGET UNIT NAME: MERIC, Marketing, Sales, Finance and Compliance Fund 0101 - General Revenue	DIVISION: Business and Community Services

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations in fund 0101 between the MERIC (3699 PS/3700 EE), Marketing (2376 PS/2377 EE), Sales (2391 PS/2393 EE), Finance (2407 PS/2410 EE) and Compliance (2416 PS/2422 EE) teams. This flexibility is needed to ensure our ability to immediately address any identified operational modifications to ensure the provision of the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

Total PS \$1,895,251 * 25% = \$473,813

Total EE \$1,431,652 * 25% = \$357,913

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$8,000 - Sales Team	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY2009, the Sales team flexed \$8,000 from PS to EE to cover operational expenses.	In FY2010, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 25% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 41945C, 41955C, 41965C, 41975C	DEPARTMENT: Economic Development
BUDGET UNIT NAME: Marketing, Sales, Finance and Compliance Fund 0123 (Community Development Block Grant)	DIVISION: Business and Community Services

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations in fund 0123 (Community Development Block Grant) between the Marketing (2378 PS/2380 EE), Sales (2399 PS/2400 EE), Finance (2412 PS/2413 EE) and Compliance (2424 PS/2425 EE) teams. This flexibility is needed to ensure our ability to immediately address any identified operational modifications to ensure the provision of the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

Total PS \$705,558 * 25% = \$176,390

Total EE \$407,878 * 25% = \$101,970

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY2009, the Marketing, Sales, Finance and Compliance teams did not use any flex.	In FY2010, the Marketing, Sales, Finance and Compliance teams were appropriated 25% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 41945C, 41955C, 41965C, 41975C	DEPARTMENT: Economic Development
BUDGET UNIT NAME: Marketing, Sales, Finance and Compliance Fund 0783 (Economic Development Advancement)	DIVISION: Business and Community Services

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations in fund 0783 (Economic Development Advancement Fund) between the Marketing (4569 PS/2387 EE), Sales (2801 PS/2802 EE), Finance (2812 PS/2816 EE) and Compliance (3563 PS/2829 EE) teams. This flexibility is needed to ensure our ability to immediately address any identified operational modifications to ensure the provision of the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

Total PS \$650,366*25% = \$162,592

Total EE \$2,880,162*25% = \$720,041

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY2009, the Marketing, Sales, Finance and Compliance teams did not use any flex.	In FY2010, the Marketing, Sales, Finance and Compliance teams were appropriated 25% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MARKETING								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	3,693	0.13	33,585	1.24	33,585	1.24	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	6,201	0.23	7,132	0.24	7,132	0.24	0	0.00
RESEARCH ANAL II	28,248	0.83	0	0.00	0	0.00	0	0.00
RESEARCH ANAL IV	25,750	0.54	0	0.00	0	0.00	0	0.00
MARKETING SPECIALIST I	30,601	1.04	11,703	0.45	11,703	0.45	0	0.00
MARKETING SPECIALIST II	20,439	0.55	127,344	3.52	127,344	3.52	0	0.00
MARKETING SPECIALIST III	203,755	4.45	180,915	4.45	180,915	4.45	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	12,007	0.21	12,023	0.24	12,023	0.24	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	56,681	1.00	56,681	1.00	0	0.00
DESIGNATED PRINCIPAL ASST DEPT	8,813	0.10	43,858	0.50	43,858	0.50	0	0.00
DIVISION DIRECTOR	20,162	0.21	0	0.00	0	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	22,071	0.50	22,071	0.50	0	0.00
CLERK	304	0.01	0	0.00	0	0.00	0	0.00
SPECIAL ASST PROFESSIONAL	25,417	0.21	0	0.00	0	0.00	0	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	13,316	0.50	13,316	0.50	0	0.00
TOTAL - PS	385,390	8.51	508,628	12.64	508,628	12.64	0	0.00
TRAVEL, IN-STATE	18,495	0.00	170,236	0.00	170,236	0.00	0	0.00
TRAVEL, OUT-OF-STATE	16,561	0.00	225,931	0.00	225,931	0.00	0	0.00
FUEL & UTILITIES	0	0.00	3,037	0.00	3,037	0.00	0	0.00
SUPPLIES	27,307	0.00	68,567	0.00	68,567	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	64,948	0.00	302,328	0.00	302,328	0.00	0	0.00
COMMUNICATION SERV & SUPP	5,232	0.00	108,600	0.00	108,600	0.00	0	0.00
PROFESSIONAL SERVICES	2,702,224	0.00	2,881,447	0.00	2,881,447	0.00	0	0.00
M&R SERVICES	13,383	0.00	1,412	0.00	1,412	0.00	0	0.00
COMPUTER EQUIPMENT	0	0.00	1	0.00	1	0.00	0	0.00
MOTORIZED EQUIPMENT	0	0.00	2,061	0.00	2,061	0.00	0	0.00
OFFICE EQUIPMENT	724	0.00	6,997	0.00	6,997	0.00	0	0.00
OTHER EQUIPMENT	2,474	0.00	704	0.00	704	0.00	0	0.00
PROPERTY & IMPROVEMENTS	0	0.00	1	0.00	1	0.00	0	0.00
BUILDING LEASE PAYMENTS	1,358	0.00	123,065	0.00	123,065	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	755	0.00	4,272	0.00	4,272	0.00	0	0.00
MISCELLANEOUS EXPENSES	4,116	0.00	4,838	0.00	4,838	0.00	0	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MARKETING								
CORE								
REBILLABLE EXPENSES	0	0.00	1,092	0.00	1,092	0.00	0	0.00
TOTAL - EE	2,857,577	0.00	3,904,589	0.00	3,904,589	0.00	0	0.00
PROGRAM DISTRIBUTIONS	0	0.00	600	0.00	600	0.00	0	0.00
REFUNDS	101,875	0.00	412	0.00	412	0.00	0	0.00
TOTAL - PD	101,875	0.00	1,012	0.00	1,012	0.00	0	0.00
GRAND TOTAL	\$3,344,842	8.51	\$4,414,229	12.64	\$4,414,229	12.64	\$0	0.00
GENERAL REVENUE	\$1,305,240	7.31	\$1,274,752	6.11	\$1,274,752	6.11		0.00
FEDERAL FUNDS	\$59,470	1.20	\$184,838	3.38	\$184,838	3.38		0.00
OTHER FUNDS	\$1,980,132	0.00	\$2,954,639	3.15	\$2,954,639	3.15		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Marketing Team

Program is found in the following core budget(s): Marketing Team

1. What does this program do?

Missouri is a great place to do business and it is the responsibility of the Marketing Team to promote and market Missouri in both the national and international marketplace. The Marketing Team, within the Division of Business and Community Services, showcases Missouri's economic strengths -- quality workforce, quality education, and competitive business environment. Their focus is on existing businesses and communities assuring the education and quality services to Missouri's economic base. The Marketing Team works in partnership with the Research, Sales, Finance and Compliance Teams in order to achieve their common goal of attracting capital investment and the creation of quality jobs.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo., which establishes the Department of Economic Development and divisions.

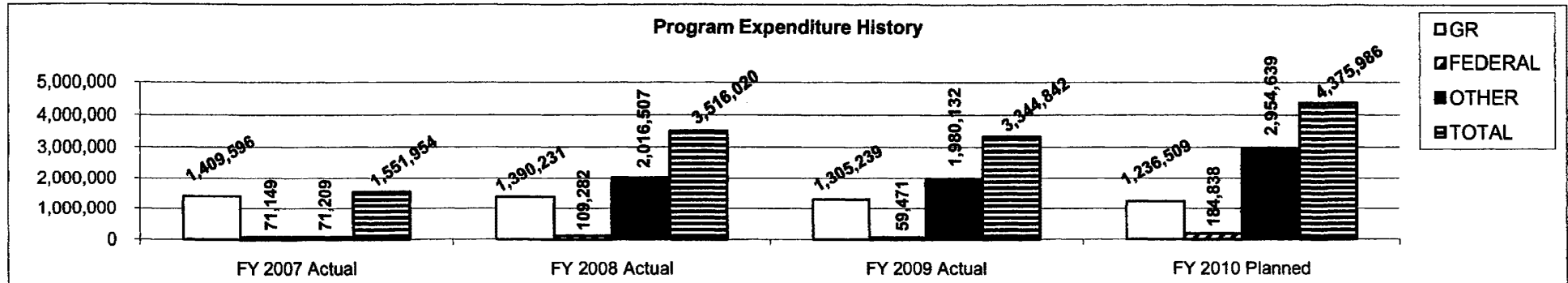
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: 3% Governor's Reserve taken out of FY2010 Planned Expenditures for GR.

6. What are the sources of the "Other " funds?

International Trade Show Revolving Fund (0567), Economic Development Advancement Fund (0783) and Administrative Revolving Fund (0547)

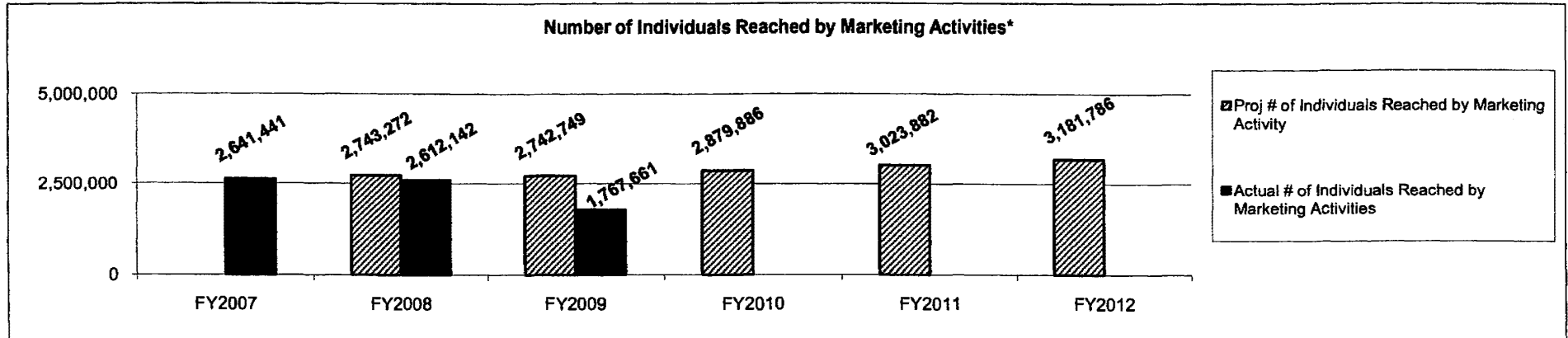
PROGRAM DESCRIPTION

Department: Economic Development

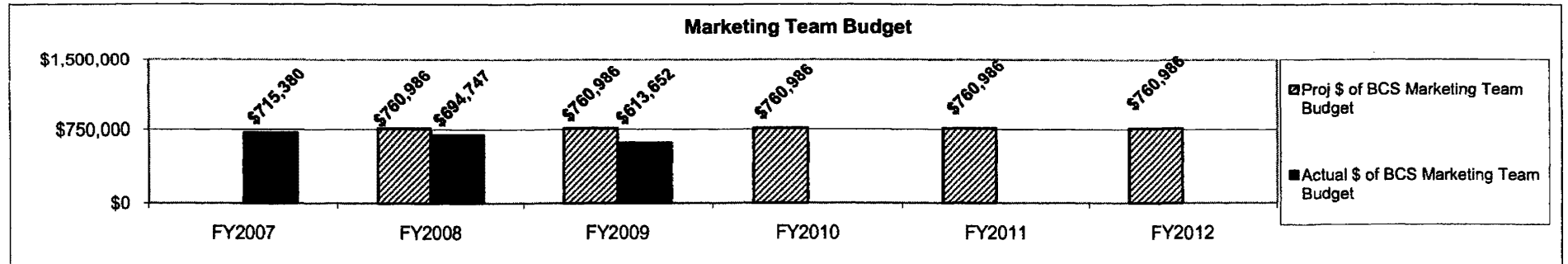
Program Name: Marketing Team

Program is found in the following core budget(s): Marketing Team

7a. Provide an effectiveness measure.



*Note: Marketing Activities include number of newsletter mailings, number of total hits to BCS web site and number of hits to Missouri Location One website.



Note: Only direct operational budget for Marketing Team included.

	FY2006	FY2007	FY2008	FY2009	FY2010	FY2011	FY2012
Projected Cost Benefit of Marketing Activities			.26:1	.24:1	.26:1	.25:1	.24:1
Actual Cost Benefit of Marketing Activities		.27:1	.25:1	.35:1			

Note: In FY2008 the Marketing Team Spent .25 for every 1 person reached by Marketing Activity.

PROGRAM DESCRIPTION

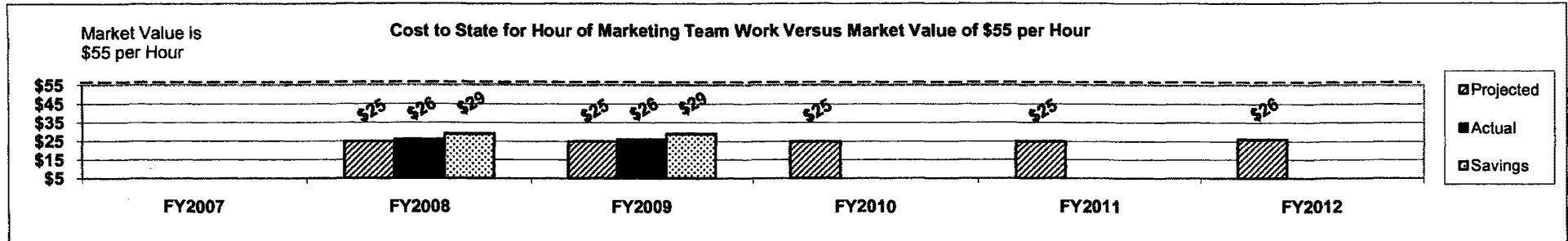
Department: Economic Development

Program Name: Marketing Team

Program is found in the following core budget(s): Marketing Team

7a. Provide an effectiveness measure.

The Marketing Team performance can also be measured by output per hour of work. The value of output is derived from the hourly market rate charged for marketing research. Marketing in the private sector provides an output equal to \$55 per hour. The cost to the State for this hour of work is \$26, a savings of roughly \$29 per hour.



7b. Provide an efficiency measure.

The efficiency measure for the Marketing Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the total BCS operational budget for the fiscal year. Research Team included starting in FY2008.

	FY2007 Projected	FY2007 Actual	FY2008 Projected	FY2008 Actual	FY2009 Projected	FY2009 Actual	FY2010 Projected	FY2011 Projected	FY2012 Projected
\$ of Financial Incentives Issued or Awarded		716,503,090		720,198,882		506,861,643			
\$ of BCS Operational Budget	4,925,873	4,201,135	7,060,831	5,996,846	7,311,279	5,913,684	7,361,435	7,361,435	7,361,435
Cost Benefit to Achieve a Result		\$0.0059		\$0.0083		\$0.0117			

7c. Provide the number of clients/individuals served, if applicable.

	FY2007 Projected	FY2007 Actual	FY2008 Projected	FY2008 Actual	FY2009 Projected	FY2009 Actual	FY2010 Projected	FY2011 Projected	FY2012 Projected
Avg # of newsletter mailings sent/week		3,085	3,150	2,675	2,809	2,571	2,949	3,097	3,159
Avg # of mailings opened as % of received/week		26.26%	26.60%	24.60%	26.50%	22.70%	26.50%	26.50%	26.50%
Number of total hits to BCS Website		1,860,808	2,046,888	1,976,879	2,075,723	1,631,196	2,179,509	2,288,485	2,311,370

Note: The website is now tracked by a different system which changes the way the traffic on the site is counted. This will reduce the number of hits reported.

7d. Provide a customer satisfaction measure, if available.

	FY2007 Projected	FY2007 Actual	FY2008 Projected	FY2008 Actual	FY2009 Projected	FY2009 Actual	FY2010 Projected	FY2011 Projected	FY2012 Projected
Conference Attendees Satisfied/Very Satisfied		85%	85%	71%	85%	72%	85%	85%	85%

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
SALES								
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	824,243	19.56	776,721	18.77	776,721	18.77	0	0.00
DED-ED PRO-CDBG-ADMINISTRATION	60,164	1.35	73,014	1.72	73,014	1.72	0	0.00
DED ADMINISTRATIVE	0	0.00	6,620	0.25	6,620	0.25	0	0.00
ECON DEVELOP ADVANCEMENT FUND	170,047	3.33	341,784	7.00	341,784	7.00	0	0.00
TOTAL - PS	1,054,454	24.24	1,198,139	27.74	1,198,139	27.74	0	0.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	243,028	0.00	259,170	0.00	259,170	0.00	0	0.00
DED-ED PRO-CDBG-ADMINISTRATION	12,995	0.00	33,484	0.00	33,484	0.00	0	0.00
ECON DEVELOP ADVANCEMENT FUND	45,410	0.00	44,540	0.00	44,540	0.00	0	0.00
TOTAL - EE	301,433	0.00	337,194	0.00	337,194	0.00	0	0.00
TOTAL	1,355,887	24.24	1,535,333	27.74	1,535,333	27.74	0	0.00
GRAND TOTAL	\$1,355,887	24.24	\$1,535,333	27.74	\$1,535,333	27.74	\$0	0.00

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CORE DECISION ITEM

Department:	Economic Development	Budget Unit	41955C
Division:	Business and Community Services		
Core:	Sales Team		

1. CORE FINANCIAL SUMMARY

	FY 2011 Budget Request			
	GR	Federal	Other	Total
PS	776,721	73,014	348,404	1,198,139
EE	259,170	33,484	44,540	337,194
PSD	0	0	0	0
TRF	0	0	0	0
Total	1,035,891	106,498	392,944	1,535,333
FTE	18.77	1.72	7.25	27.74

Est. Fringe	467,042	43,903	209,495	720,441
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: DED Administrative Revolving Fund (0547)
Economic Development Advancement Fund (0783)

	FY 2011 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0			0
TRF				0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

The Sales Team, within the Division of Business and Community Services, is responsible for selling Missouri -- our communities, our infrastructure, and our well-trained, dedicated workforce. Missouri is the best place in the U.S. to locate and conduct business. With an emphasis on creating additional high quality jobs for Missourians, members of the Sales Team work in the field to gain in-depth knowledge of the resources and needs of their assigned region and have continuous contact with the communities and businesses within that region. Additionally, the Sales Team is also focused on specific industry sectors that show promise in Missouri, including Financial Services, Life Sciences, Automotive, Defense/Homeland Security, Information Technology, Agriculture-Business, Energy and Transportation/Logistics. The Sales Team works in partnership with the Research, Marketing, Finance and Compliance Teams to achieve their common goals.

The structure of the Business and Community Services division is based on a 3-pronged strategy whose ultimate goal is to increase economic activity in the state of Missouri in order to create high quality jobs and a better quality of life for all Missourians. The 3 steps include: (1) the organization of teams to better streamline and direct processes and procedures; (2) the identification of economic opportunities statewide, nationally and globally; and (3) marketing the strengths of Missouri to those opportunities. The first 2 strategies have been completed. First, the five teams are organized into Research (MERIC), Marketing, Sales, Finance and Compliance. These teams work in partnership to drive the efforts of the strategy -- they do not work in silos. They are interdependent. Second, the opportunities where Missouri has a competitive edge have been identified in the industries of life science, energy, transportation/logistics, defense/homeland security, finance, automotive, information technology and agriculture business. The final step in the process is an on-going, consistent strategy to aggressively market the strengths of Missouri as the best place in the U.S. to conduct and develop business.

CORE DECISION ITEM

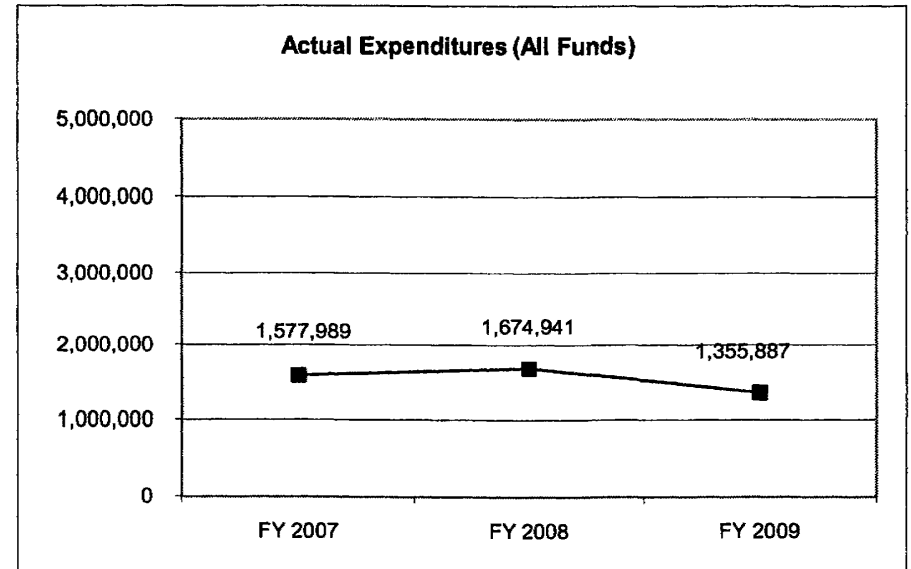
Department:	Economic Development	Budget Unit <u>41955C</u>
Division:	Business and Community Services	
Core:	Sales Team	

3. PROGRAM LISTING (list programs included in this core funding)

Sales Team

4. FINANCIAL HISTORY

	FY 2007 Actual	FY 2008 Actual	FY 2009 Actual	FY 2010 Current Yr.
Appropriation (All Funds)	2,239,042	2,176,080	1,516,144	1,535,333
Less Reverted (All Funds)	(29,335)	(27,892)	(67,436)	N/A
Budget Authority (All Funds)	2,209,707	2,148,188	1,448,708	N/A
Actual Expenditures (All Funds)	1,577,989	1,674,941	1,355,887	N/A
Unexpended (All Funds)	631,718	473,247	92,821	N/A
Unexpended, by Fund:				
General Revenue	36,392	142,601	42,812	N/A
Federal	28,873	36,482	22,150	N/A
Other	566,453	294,164	27,859	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

CORE RECONCILIATION

STATE

SALES

5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	27.74	776,721	73,014	348,404	1,198,139	
	EE	0.00	259,170	33,484	44,540	337,194	
	Total	27.74	1,035,891	106,498	392,944	1,535,333	
DEPARTMENT CORE REQUEST							
	PS	27.74	776,721	73,014	348,404	1,198,139	
	EE	0.00	259,170	33,484	44,540	337,194	
	Total	27.74	1,035,891	106,498	392,944	1,535,333	
GOVERNOR'S RECOMMENDED CORE							
	PS	27.74	776,721	73,014	348,404	1,198,139	
	EE	0.00	259,170	33,484	44,540	337,194	
	Total	27.74	1,035,891	106,498	392,944	1,535,333	

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 42183C, 41945C, 41955C, 41965C, 41975C	DEPARTMENT: Economic Development
BUDGET UNIT NAME: MERIC, Marketing, Sales, Finance and Compliance Fund 0101 - General Revenue	DIVISION: Business and Community Services

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations in fund 0101 between the MERIC (3699 PS/3700 EE), Marketing (2376 PS/2377 EE), Sales (2391 PS/2393 EE), Finance (2407 PS/2410 EE) and Compliance (2416 PS/2422 EE) teams. This flexibility is needed to ensure our ability to immediately address any identified operational modifications to ensure the provision of the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

Total PS \$1,895,251 * 25% = \$473,813

Total EE \$1,431,652 * 25% = \$357,913

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$8,000 - Sales Team	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY2009, the Sales team flexed \$8,000 from PS to EE to cover operational expenses.	In FY2010, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 25% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 41945C, 41955C, 41965C, 41975C BUDGET UNIT NAME: Marketing, Sales, Finance and Compliance Fund 0123 (Community Development Block Grant)	DEPARTMENT: Economic Development DIVISION: Business and Community Services
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1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations in fund 0123 (Community Development Block Grant) between the Marketing (2378 PS/2380 EE), Sales (2399 PS/2400 EE), Finance (2412 PS/2413 EE) and Compliance (2424 PS/2425 EE) teams. This flexibility is needed to ensure our ability to immediately address any identified operational modifications to ensure the provision of the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

Total PS \$705,558 * 25% = \$176,390

Total EE \$407,878 * 25% = \$101,970

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY2009, the Marketing, Sales, Finance and Compliance teams did not use any flex.	In FY2010, the Marketing, Sales, Finance and Compliance teams were appropriated 25% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 41945C, 41955C, 41965C, 41975C BUDGET UNIT NAME: Marketing, Sales, Finance and Compliance Fund 0783 (Economic Development Advancement)	DEPARTMENT: Economic Development DIVISION: Business and Community Services
1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.	
DEPARTMENT REQUEST	
<p>The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations in fund 0783 (Economic Development Advancement Fund) between the Marketing (4569 PS/2387 EE), Sales (2801 PS/2802 EE), Finance (2812 PS/2816 EE) and Compliance (3563 PS/2829 EE) teams. This flexibility is needed to ensure our ability to immediately address any identified operational modifications to ensure the provision of the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.</p> <p>Total PS \$650,366*25% = \$162,592 Total EE \$2,880,162*25% = \$720,041</p>	
2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.	
PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.
BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	
Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	
3. Please explain how flexibility was used in the prior and/or current years.	
PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY2009, the Marketing, Sales, Finance and Compliance teams did not use any flex.	In FY2010, the Marketing, Sales, Finance and Compliance teams were appropriated 25% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
SALES								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	31,577	1.13	6,800	0.24	6,800	0.24	0	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	21,992	1.00	21,992	1.00	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	56,703	2.16	7,132	0.24	7,132	0.24	0	0.00
PLANNER III	53,228	1.00	87,668	2.00	87,668	2.00	0	0.00
MARKETING SPECIALIST I	94,169	3.16	0	0.00	0	0.00	0	0.00
MARKETING SPECIALIST II	97,094	2.61	334,411	8.02	334,411	8.02	0	0.00
MARKETING SPECIALIST III	547,944	11.44	599,222	14.00	599,222	14.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	12,007	0.21	12,023	0.24	12,023	0.24	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	109,331	1.87	0	0.00	0	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DEPT	18,807	0.19	43,858	0.50	43,858	0.50	0	0.00
DIVISION DIRECTOR	15,720	0.16	0	0.00	0	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	17,570	0.30	71,717	1.00	71,717	1.00	0	0.00
CLERK	304	0.01	0	0.00	0	0.00	0	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	13,316	0.50	13,316	0.50	0	0.00
TOTAL - PS	1,054,454	24.24	1,198,139	27.74	1,198,139	27.74	0	0.00
TRAVEL, IN-STATE	98,201	0.00	77,178	0.00	77,178	0.00	0	0.00
TRAVEL, OUT-OF-STATE	30,516	0.00	64,450	0.00	64,450	0.00	0	0.00
FUEL & UTILITIES	0	0.00	34	0.00	34	0.00	0	0.00
SUPPLIES	16,450	0.00	26,717	0.00	26,717	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	26,083	0.00	57,589	0.00	57,589	0.00	0	0.00
COMMUNICATION SERV & SUPP	36,562	0.00	20,192	0.00	20,192	0.00	0	0.00
PROFESSIONAL SERVICES	88,185	0.00	64,120	0.00	64,120	0.00	0	0.00
M&R SERVICES	1,177	0.00	808	0.00	808	0.00	0	0.00
COMPUTER EQUIPMENT	0	0.00	4,830	0.00	4,830	0.00	0	0.00
MOTORIZED EQUIPMENT	0	0.00	1,298	0.00	1,298	0.00	0	0.00
OFFICE EQUIPMENT	936	0.00	4,146	0.00	4,146	0.00	0	0.00
OTHER EQUIPMENT	0	0.00	1,555	0.00	1,555	0.00	0	0.00
PROPERTY & IMPROVEMENTS	0	0.00	1	0.00	1	0.00	0	0.00
BUILDING LEASE PAYMENTS	728	0.00	287	0.00	287	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	5,147	0.00	5,147	0.00	0	0.00
MISCELLANEOUS EXPENSES	2,595	0.00	7,564	0.00	7,564	0.00	0	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
SALES								
CORE								
REBILLABLE EXPENSES	0	0.00	1,278	0.00	1,278	0.00	0	0.00
TOTAL - EE	301,433	0.00	337,194	0.00	337,194	0.00	0	0.00
GRAND TOTAL	\$1,355,887	24.24	\$1,535,333	27.74	\$1,535,333	27.74	\$0	0.00
GENERAL REVENUE	\$1,067,271	19.56	\$1,035,891	18.77	\$1,035,891	18.77		0.00
FEDERAL FUNDS	\$73,159	1.35	\$106,498	1.72	\$106,498	1.72		0.00
OTHER FUNDS	\$215,457	3.33	\$392,944	7.25	\$392,944	7.25		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Sales Team

Program is found in the following core budget(s): Sales Team

1. What does this program do?

The Sales Team, within the Division of Business and Community Services, is responsible for selling Missouri -- our communities, our infrastructure, and our well-trained, dedicated workforce -- as the best place in the U.S. to locate and conduct business. With an emphasis on creating additional high quality jobs for Missourians, members of the Sales Team work in the field to gain in-depth knowledge of the resources and needs of their assigned region and have continuous contact with the communities and businesses within that region. Additionally, the Sales Team is also focused on specific industry sectors that show promise in Missouri, including Financial Services, Life Sciences, Automotive, Defense/Homeland Security, Information Technology, Agriculture-Business, Energy and Transportation/Logistics. Finally, members of the Sales Team also focus on international marketing of Missouri goods and services. The Sales Team works in partnership with the Research, Marketing, Finance and Compliance Teams to achieve their common goals.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo., which establishes the Department of Economic Development and divisions.

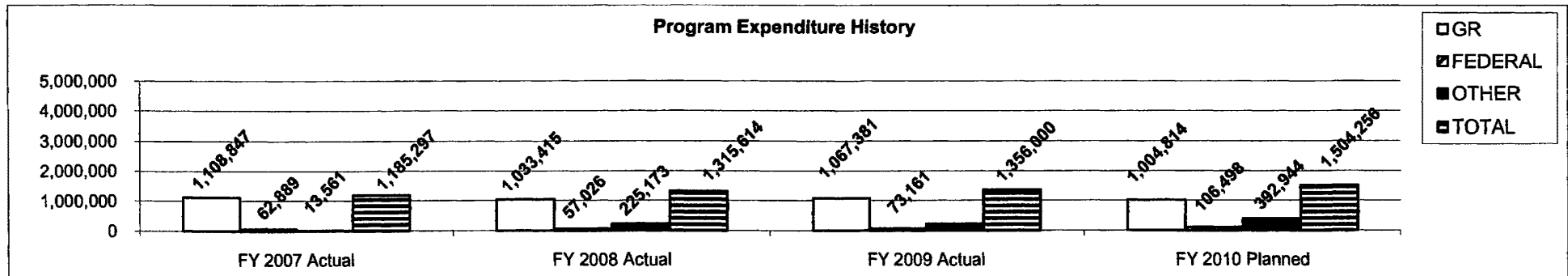
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: 3% Governor's Reserve taken out of FY2010 Planned Expenditures for GR.

*FY2007 Actual for "Other" reflects only expenditures from the EDAF (0783) and does not include MO Job Development (0600) or MTIF (0172)

6. What are the sources of the "Other" funds?

Economic Development Advancement Fund (0783) and DED Administrative Revolving Fund (0547)

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Sales Team

Program is found in the following core budget(s): Sales Team

7a. Provide an effectiveness measure.

Cost to State to Create a New Job or Retain an Existing Job (Jobs are Projected based on Announced Projects)

	<u>FY2007 Projected</u>	<u>FY2007 Actual</u>	<u>FY2008 Projected</u>	<u>FY2008 Actual</u>	<u>FY2009 Projected</u>	<u>FY2009 Actual</u>	<u>FY2010 Projected</u>	<u>FY2011 Projected</u>	<u>FY2012 Projected</u>
Cost to State/Announced Projects		\$82.5M		\$168.4M		\$68.03M			
** Total New Jobs Created/Retained		14,805	13,560	19,285	17,025*	11,032	17,038*	15,785*	15,785*
Cost Benefit: Cost to State to Create or Retain 1 Job		\$5,571		\$8,736		\$6,167			

*Based on 3 years prior average calculating two years Actual and previous year Projected.

**Projected jobs estimated to be created over a number of years as a result of a new business location or existing business expansion.

Cost to State per \$1 Capital Investment Made by Announced/Accepted Project

	<u>FY2007 Projected</u>	<u>FY2007 Actual</u>	<u>FY2008 Projected</u>	<u>FY2008 Actual</u>	<u>FY2009 Projected*</u>	<u>FY2009 Actual</u>	<u>FY2010 Projected*</u>	<u>FY2011 Projected</u>	<u>FY2012 Projected</u>
Cost to State/Announced Projects	NA	\$82.5M		\$168.4M		\$68.03M			
Total (\$) Proj. Capital Investment	NA	\$2.08B	\$2.6B	\$3.7B	\$3.0B	\$1.32B	\$2.9B	\$2.64B	\$2.64B
Cost Benefit: Cost to State vs. \$1 Private Capital Investment		\$0.04		\$0.04		\$0.05			

*Projections based on two years Actual and previous year Projected.

7b. Provide an efficiency measure.

The efficiency measure for the Sales Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance and Compliance Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the total BCS operational budget for the fiscal year. Research Team budget included starting in FY2008.

	<u>FY2007 Projected</u>	<u>FY2007 Actual</u>	<u>FY2008 Projected</u>	<u>FY2008 Actual</u>	<u>FY2009 Projected</u>	<u>FY2009 Actual</u>	<u>FY2010 Projected</u>	<u>FY2011 Projected</u>	<u>FY2012 Projected</u>
\$ of Financial Incentives Issued or Awarded		716,503,090		720,198,882		506,861,643			
\$ of BCS Operational Budget	4,925,873	4,201,135	7,060,831	5,996,846	7,311,279	5,913,684	7,361,435	7,361,435	7,361,435
Cost Benefit to Achieve a Result		\$0.0059		\$0.0083		\$ 0.0117			

PROGRAM DESCRIPTION

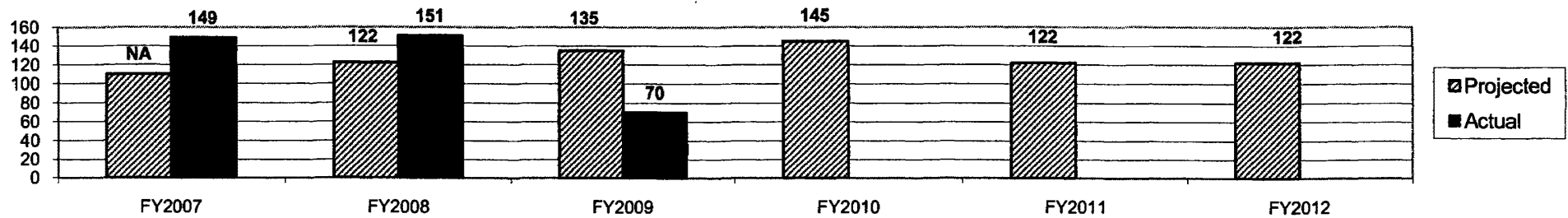
Department: Economic Development

Program Name: Sales Team

Program is found in the following core budget(s): Sales Team

7c. Provide the number of clients/individuals served, if applicable.

NUMBER OF ANNOUNCED PROJECTS



Announced/Accepted Projects -- businesses that have made a decision to locate a new or retain an existing business in Missouri.
Projections are based on two years Actual and previous year Projected.

7d. Provide a customer satisfaction measure, if available.

NA

DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
FINANCE									
CORE									
PERSONAL SERVICES									
GENERAL REVENUE	596,142	16.01	558,171	13.52	558,171	13.52	0	0.00	
DED-ED PRO-CDBG-ADMINISTRATION	190,350	4.66	194,232	4.62	194,232	4.62	0	0.00	
ECON DEVELOP ADVANCEMENT FUND	88,788	2.00	188,859	5.00	188,859	5.00	0	0.00	
TOTAL - PS	875,280	22.67	941,262	23.14	941,262	23.14	0	0.00	
EXPENSE & EQUIPMENT									
GENERAL REVENUE	92,490	0.00	95,214	0.00	95,214	0.00	0	0.00	
DED-ED PRO-CDBG-ADMINISTRATION	8,205	0.00	127,170	0.00	127,170	0.00	0	0.00	
ECON DEVELOP ADVANCEMENT FUND	1,840	0.00	30,910	0.00	30,910	0.00	0	0.00	
TOTAL - EE	102,535	0.00	253,294	0.00	253,294	0.00	0	0.00	
TOTAL	977,815	22.67	1,194,556	23.14	1,194,556	23.14	0	0.00	
Finance Team FTE Increase - 1419005									
PERSONAL SERVICES									
GENERAL REVENUE	0	0.00	0	0.00	265,514	6.00	0	0.00	
TOTAL - PS	0	0.00	0	0.00	265,514	6.00	0	0.00	
EXPENSE & EQUIPMENT									
GENERAL REVENUE	0	0.00	0	0.00	66,927	0.00	0	0.00	
TOTAL - EE	0	0.00	0	0.00	66,927	0.00	0	0.00	
TOTAL	0	0.00	0	0.00	332,441	6.00	0	0.00	
GRAND TOTAL	\$977,815	22.67	\$1,194,556	23.14	\$1,526,997	29.14	\$0	0.00	

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CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Finance Team

Budget Unit 41965C

1. CORE FINANCIAL SUMMARY

	FY 2011 Budget Request			
	GR	Federal	Other	Total
PS	558,171	194,232	188,859	941,262
EE	95,214	127,170	30,910	253,294
PSD	0	0	0	0
TRF	0	0	0	0
Total	653,385	321,402	219,769	1,194,556
FTE	13.52	4.62	5.00	23.14

Est. Fringe	335,628	116,792	113,561	565,981
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: Economic Development Advancement Fund (0783)

	FY 2011 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:

2. CORE DESCRIPTION

The Finance Team, within the Division of Business and Community Services, is responsible for packaging finance agreements, suggesting appropriate incentives and writing proposals attractive to companies interested in locating or expanding in Missouri. The Finance Team is responsible for the management of over 30 financial tools offered by the Department and processes large volumes of financial program applications including tax credits, loans and grants. The Finance Team works in partnership with the Research, Sales, Marketing and Compliance Teams to promote Missouri as a great place to do business and to work with communities in order to improve infrastructure and increase growth opportunities.

The structure of the Business and Community Services division is based on a 3-pronged strategy whose ultimate goal is to increase economic activity in the state of Missouri in order to create high quality jobs and a better quality of life for all Missourians. The 3 steps include: (1) the organization of teams to better streamline and direct processes and procedures; (2) the identification of economic opportunities statewide, nationally and globally; and (3) marketing the strengths of Missouri to those opportunities. The first 2 strategies have been completed. First, the five teams are organized into Research (MERIC), Marketing, Sales, Finance and Compliance. These teams work in partnership to drive the efforts of the strategy – they do not work in silos. They are interdependent. Second, the opportunities where Missouri has a competitive edge have been identified in the industries of life science, energy, transportation/logistics, defense/homeland security, finance, automotive, information technology and agriculture business. The final step in the process is an on-going, consistent strategy to aggressively market the strengths of Missouri as the best place in the U.S. to conduct and develop business.

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Finance Team

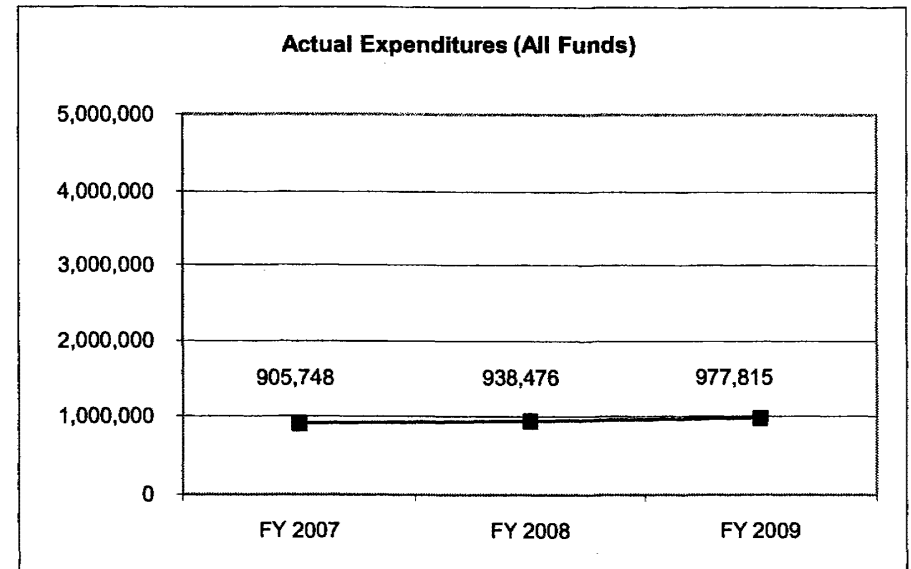
Budget Unit 41965C

3. PROGRAM LISTING (list programs included in this core funding)

Finance Team

4. FINANCIAL HISTORY

	FY 2007 Actual	FY 2008 Actual	FY 2009 Actual	FY 2010 Current Yr.
Appropriation (All Funds)	1,209,090	1,236,115	1,166,556	1,194,556
Less Reverted (All Funds)	(16,917)	(17,425)	(32,377)	N/A
Budget Authority (All Funds)	1,192,173	1,218,690	1,134,179	N/A
Actual Expenditures (All Funds)	905,748	938,476	977,815	N/A
Unexpended (All Funds)	286,425	280,214	156,364	N/A
Unexpended, by Fund:				
General Revenue	13,020	2,509	5,797	N/A
Federal	121,578	161,844	122,847	N/A
Other	151,827	115,861	27,720	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

CORE RECONCILIATION

STATE
FINANCE

5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	23.14	558,171	194,232	188,859	941,262	
	EE	0.00	95,214	127,170	30,910	253,294	
	Total	23.14	653,385	321,402	219,769	1,194,556	
DEPARTMENT CORE REQUEST							
	PS	23.14	558,171	194,232	188,859	941,262	
	EE	0.00	95,214	127,170	30,910	253,294	
	Total	23.14	653,385	321,402	219,769	1,194,556	
GOVERNOR'S RECOMMENDED CORE							
	PS	23.14	558,171	194,232	188,859	941,262	
	EE	0.00	95,214	127,170	30,910	253,294	
	Total	23.14	653,385	321,402	219,769	1,194,556	

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 42183C, 41945C, 41955C, 41965C, 41975C	DEPARTMENT: Economic Development
BUDGET UNIT NAME: MERIC, Marketing, Sales, Finance and Compliance Fund 0101 - General Revenue	DIVISION: Business and Community Services

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations in fund 0101 between the MERIC (3699 PS/3700 EE), Marketing (2376 PS/2377 EE), Sales (2391 PS/2393 EE), Finance (2407 PS/2410 EE) and Compliance (2416 PS/2422 EE) teams. This flexibility is needed to ensure our ability to immediately address any identified operational modifications to ensure the provision of the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

Total PS \$1,895,251 * 25% = \$473,813

Total EE \$1,431,652 * 25% = \$357,913

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$8,000 - Sales Team	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY2009, the Sales team flexed \$8,000 from PS to EE to cover operational expenses.	In FY2010, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 25% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 41945C, 41955C, 41965C, 41975C BUDGET UNIT NAME: Marketing, Sales, Finance and Compliance Fund 0123 (Community Development Block Grant)	DEPARTMENT: Economic Development DIVISION: Business and Community Services
1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.	
DEPARTMENT REQUEST	
<p>The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations in fund 0123 (Community Development Block Grant) between the Marketing (2378 PS/2380 EE), Sales (2399 PS/2400 EE), Finance (2412 PS/2413 EE) and Compliance (2424 PS/2425 EE) teams. This flexibility is needed to ensure our ability to immediately address any identified operational modifications to ensure the provision of the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.</p> <p>Total PS \$705,558 * 25% = \$176,390 Total EE \$407,878 * 25% = \$101,970</p>	
2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.	
PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.
BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	
Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	
3. Please explain how flexibility was used in the prior and/or current years.	
PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY2009, the Marketing, Sales, Finance and Compliance teams did not use any flex.	In FY2010, the Marketing, Sales, Finance and Compliance teams were appropriated 25% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 41945C, 41955C, 41965C, 41975C	DEPARTMENT: Economic Development
BUDGET UNIT NAME: Marketing, Sales, Finance and Compliance Fund 0783 (Economic Development Advancement)	DIVISION: Business and Community Services

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations in fund 0783 (Economic Development Advancement Fund) between the Marketing (4569 PS/2387 EE), Sales (2801 PS/2802 EE), Finance (2812 PS/2816 EE) and Compliance (3563 PS/2829 EE) teams. This flexibility is needed to ensure our ability to immediately address any identified operational modifications to ensure the provision of the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

Total PS $\$650,366 \times 25\% = \$162,592$

Total EE $\$2,880,162 \times 25\% = \$720,041$

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY2009, the Marketing, Sales, Finance and Compliance teams did not use any flex.	In FY2010, the Marketing, Sales, Finance and Compliance teams were appropriated 25% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
FINANCE								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	3,693	0.13	3,400	0.12	3,400	0.12	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	49,092	2.00	56,664	2.24	56,664	2.24	0	0.00
ACCOUNT CLERK II	26,608	1.00	27,227	1.12	27,227	1.12	0	0.00
TRAINING TECH II	43,310	1.00	47,668	1.06	47,668	1.06	0	0.00
ECONOMIC DEV INCENTIVE SPEC I	108,125	3.61	202,630	5.25	202,630	5.25	0	0.00
ECONOMIC DEV INCENTIVE SPEC II	230,509	6.15	273,537	6.61	273,537	6.61	0	0.00
ECONOMIC DEV INCENTIVE SPC III	265,132	6.28	154,197	3.75	154,197	3.75	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	12,007	0.21	12,023	0.24	12,023	0.24	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	115,462	2.00	56,681	1.00	56,681	1.00	0	0.00
DESIGNATED PRINCIPAL ASST DEPT	8,807	0.10	43,858	0.50	43,858	0.50	0	0.00
DIVISION DIRECTOR	11,279	0.12	0	0.00	0	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	56,681	1.00	56,681	1.00	0	0.00
CLERK	1,256	0.07	0	0.00	0	0.00	0	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	6,696	0.25	6,696	0.25	0	0.00
TOTAL - PS	875,280	22.67	941,262	23.14	941,262	23.14	0	0.00
TRAVEL, IN-STATE	15,623	0.00	55,952	0.00	55,952	0.00	0	0.00
TRAVEL, OUT-OF-STATE	745	0.00	28,630	0.00	28,630	0.00	0	0.00
FUEL & UTILITIES	0	0.00	60	0.00	60	0.00	0	0.00
SUPPLIES	16,227	0.00	23,914	0.00	23,914	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	12,723	0.00	64,126	0.00	64,126	0.00	0	0.00
COMMUNICATION SERV & SUPP	11,080	0.00	14,606	0.00	14,606	0.00	0	0.00
PROFESSIONAL SERVICES	43,242	0.00	48,004	0.00	48,004	0.00	0	0.00
M&R SERVICES	2,219	0.00	839	0.00	839	0.00	0	0.00
COMPUTER EQUIPMENT	0	0.00	1,933	0.00	1,933	0.00	0	0.00
MOTORIZED EQUIPMENT	0	0.00	4,189	0.00	4,189	0.00	0	0.00
OFFICE EQUIPMENT	592	0.00	2,822	0.00	2,822	0.00	0	0.00
OTHER EQUIPMENT	0	0.00	1,416	0.00	1,416	0.00	0	0.00
PROPERTY & IMPROVEMENTS	0	0.00	3	0.00	3	0.00	0	0.00
BUILDING LEASE PAYMENTS	35	0.00	332	0.00	332	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	1,808	0.00	1,808	0.00	0	0.00
MISCELLANEOUS EXPENSES	49	0.00	2,525	0.00	2,525	0.00	0	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
FINANCE								
CORE								
REBILLABLE EXPENSES	0	0.00	2,135	0.00	2,135	0.00	0	0.00
TOTAL - EE	102,535	0.00	253,294	0.00	253,294	0.00	0	0.00
GRAND TOTAL	\$977,815	22.67	\$1,194,556	23.14	\$1,194,556	23.14	\$0	0.00
GENERAL REVENUE	\$688,632	16.01	\$653,385	13.52	\$653,385	13.52		0.00
FEDERAL FUNDS	\$198,555	4.66	\$321,402	4.62	\$321,402	4.62		0.00
OTHER FUNDS	\$90,628	2.00	\$219,769	5.00	\$219,769	5.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Finance Team

Program is found in the following core budget(s): Finance Team

1. What does this program do?

The Finance Team, within the Division of Business and Community Services, is responsible for packaging finance agreements, suggesting appropriate incentives and writing proposals attractive to companies interested in locating or expanding in Missouri. The Finance Team is responsible for the management of over 30 financial tools offered by the Department and processes large volumes of financial program applications including tax credits, loans and grants. The Finance Team works in partnership with the Research, Sales, Marketing and Compliance Teams to promote Missouri as a great place to do business and to work with communities in order to improve infrastructure and increase growth opportunities.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo. which establishes the Department of Economic Development and divisions.

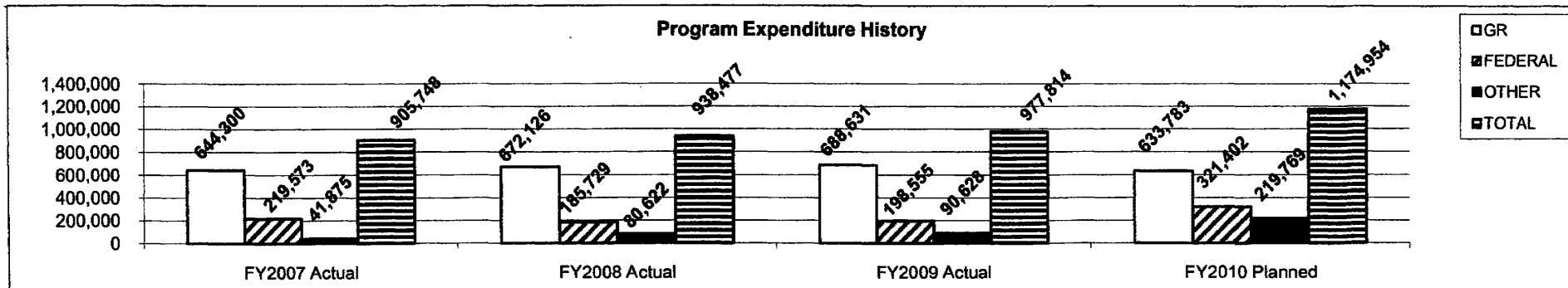
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: 3% Governor's Reserve taken out of FY2010 Planned Expenditures for GR.

6. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783).

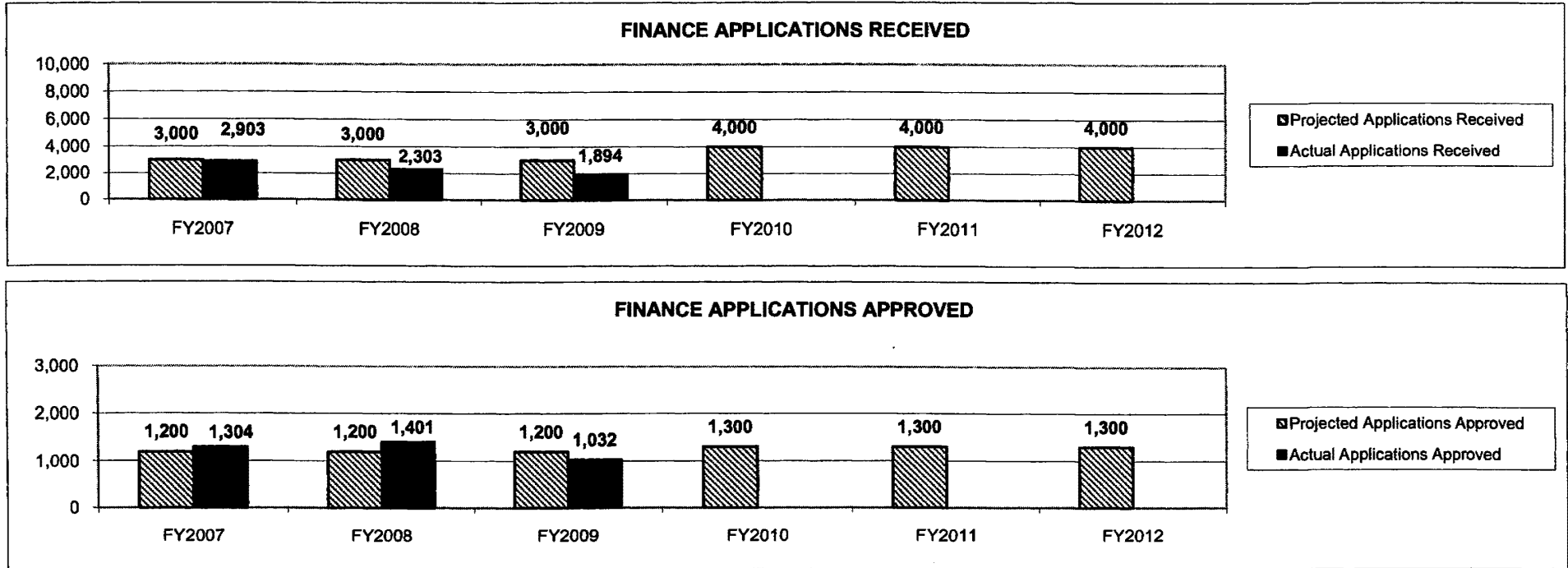
PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Finance Team

Program is found in the following core budget(s): Finance Team

7a. Provide an effectiveness measure.



7b. Provide an efficiency measure.

The efficiency measure for the Finance Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the total BCS operational budget for the fiscal year. Research Team included starting in FY2008.

	<u>FY2007</u> <u>Projected</u>	<u>FY2007</u> <u>Actual</u>	<u>FY2008</u> <u>Projected</u>	<u>FY2008</u> <u>Actual</u>	<u>FY2009</u> <u>Projected</u>	<u>FY2009</u> <u>Actual</u>	<u>FY2010</u> <u>Projected</u>	<u>FY2011</u> <u>Projected</u>	<u>FY2012</u> <u>Projected</u>
\$ of Financial Incentives Issued or Awarded		716,503,090		720,198,882		506,861,643			
\$ of BCS Operational Budget	4,925,873	4,201,135	7,060,831	5,996,846	7,311,279	5,913,684	7,361,435	7,361,435	7,361,435
Cost Benefit to Achieve a Result		\$0.0059		\$0.0083		\$ 0.0117			

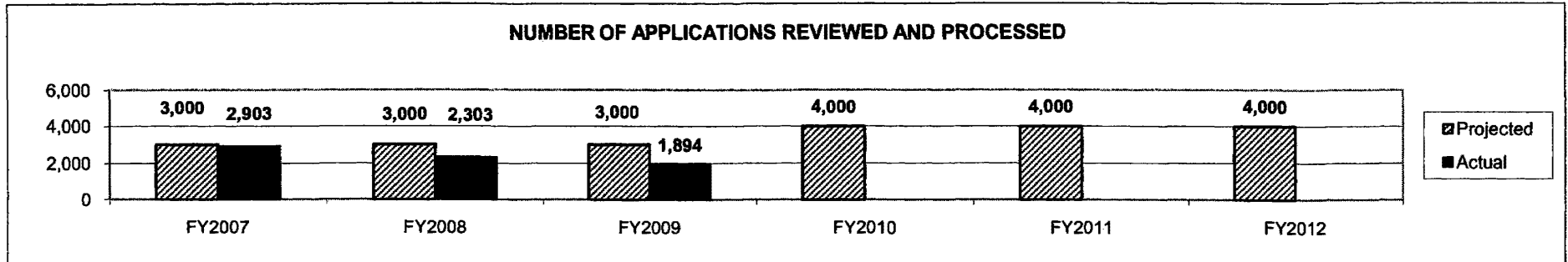
PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Finance Team

Program is found in the following core budget(s): Finance Team

7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.
NA

NEW DECISION ITEM
RANK: 8 OF 14

Department: Economic Development
Division: Business and Community Services
DI Name: Finance Team DI# 1419005

Budget Unit 41965C

1. AMOUNT OF REQUEST

FY 2011 Budget Request				
	GR	Federal	Other	Total
PS	265,514	0	0	265,514
EE	66,927	0	0	66,927
PSD	0	0	0	0
TRF	0	0	0	0
Total	<u>332,441</u>	<u>0</u>	<u>0</u>	<u>332,441</u>
FTE	6.00	0.00	0.00	6.00

Est. Fringe	159,654	0	0	159,654
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

FY 2011 Governor's Recommendation				
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input checked="" type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This funding is being requested in order to implement TAFP SS2 SCS/HCS/HB 191 which passed during the First Regular Session of the 95th General Assembly. This request is in line with the respective Fiscal Note TAFP 0837-11T. HB 191 revised the statutory language and increased the caps of several economic development incentive programs administered by the Department of Economic Development's Division of Business and Community Services. The additional FTE are needed to manage and process the additional applications and reports due to the increased activity in the programs.

NEW DECISION ITEM
RANK: 8 OF 14

Department: Economic Development	Budget Unit 41965C
Division: Business and Community Services	
DI Name: Finance Team	DI# 1419005

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

This funding is being requested in order to implement TAFP SS2 SCS/HCS/HB 191 which passed during the First Regular Session of the 95th General Assembly. This request is in line with the respective Fiscal Note TAFP 0837-11T.

If the Supplemental request is approved, the one-time E&E items will be removed.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
Budget Object Class/Job Class									
007903 - Economic Dev Incentive Specialist III	265,514	6.0					265,514	6.0	
Total PS	265,514	6.0	0	0.0	0	0.0	265,514	6.0	0
140 Travel	15,574						15,574		
190 Supplies	1,966						1,966		
320 Professional Development	5,191						5,191		
340 Telecommunications	5,160						5,160		5,160
480 Computer Equipment	2,064						2,064		0
580 Office Equipment	36,972						36,972		36,972
Total EE	66,927		0		0		66,927		42,132
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	332,441	6.0	0	0.0	0	0.0	332,441	6.0	42,132

NEW DECISION ITEM
RANK: 8 OF 14

Department: Economic Development		Budget Unit <u>41965C</u>							
Division: Business and Community Services									
DI Name: Finance Team		DI# 1419005							
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0

NEW DECISION ITEM
RANK: 8 OF 14

Department: Economic Development	Budget Unit 41965C
Division: Business and Community Services	
DI Name: Finance Team	DI# 1419005

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an effectiveness measure.

Refer to Finance Team Core for the effectiveness measure.

6b. Provide an efficiency measure.

Refer to Finance Team Core for the efficiency measure.

6c. Provide the number of clients/individuals served, if applicable.

Refer to Finance Team Core for the numbers of clients served.

6d. Provide a customer satisfaction measure, if available.

Refer to Finance Team Core for the customer satisfaction measure.

NEW DECISION ITEM
RANK: 8 OF 14

Department: Economic Development	Budget Unit 41965C
Division: Business and Community Services	
DI Name: Finance Team	DI# 1419005

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

Refer to the Finance Team Core.

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
FINANCE								
Finance Team FTE Increase - 1419005								
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	265,514	6.00	0	0.00
TOTAL - PS	0	0.00	0	0.00	265,514	6.00	0	0.00
TRAVEL, IN-STATE	0	0.00	0	0.00	15,574	0.00	0	0.00
SUPPLIES	0	0.00	0	0.00	1,966	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	5,191	0.00	0	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	5,160	0.00	0	0.00
COMPUTER EQUIPMENT	0	0.00	0	0.00	2,064	0.00	0	0.00
OFFICE EQUIPMENT	0	0.00	0	0.00	36,972	0.00	0	0.00
TOTAL - EE	0	0.00	0	0.00	66,927	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$332,441	6.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$332,441	6.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
COMPLIANCE								
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	118,325	2.73	116,408	2.89	116,408	2.89	0	0.00
DED-ED PRO-CDBG-ADMINISTRATION	348,763	7.68	353,981	8.54	353,981	8.54	0	0.00
ECON DEVELOP ADVANCEMENT FUND	45,742	1.00	69,722	2.00	69,722	2.00	0	0.00
TOTAL - PS	512,830	11.41	540,111	13.43	540,111	13.43	0	0.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	36,190	0.00	61,643	0.00	61,643	0.00	0	0.00
DED-ED PRO-CDBG-ADMINISTRATION	104,896	0.00	194,995	0.00	194,995	0.00	0	0.00
ECON DEVELOP ADVANCEMENT FUND	6,426	0.00	14,991	0.00	14,991	0.00	0	0.00
TOTAL - EE	147,512	0.00	271,629	0.00	271,629	0.00	0	0.00
TOTAL	660,342	11.41	811,740	13.43	811,740	13.43	0	0.00
GRAND TOTAL	\$660,342	11.41	\$811,740	13.43	\$811,740	13.43	\$0	0.00

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CORE DECISION ITEM

Department: Economic Development					Budget Unit 41975C				
Division: Business and Community Services									
Core: Compliance Team									
1. CORE FINANCIAL SUMMARY									
FY 2011 Budget Request					FY 2011 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	116,408	353,981	69,722	540,111	PS	0	0	0	0
EE	61,643	194,995	14,991	271,629	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	178,051	548,976	84,713	811,740	Total	0	0	0	0
FTE	2.89	8.54	2.00	13.43	FTE	0.00	0.00	0.00	0.00
Est. Fringe	69,996	212,849	41,924	324,769	Est. Fringe	0	0	0	0
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				
Other Funds: Economic Development Advancement Fund (0783)					Other Funds:				
2. CORE DESCRIPTION									
<p>The Compliance Team, within the Division of Business and Community Services, provides both in-house monitoring of systems, accounting controls and separation of duties, and on-site monitoring and project compliance assistance to ensure that incentive programs are being used properly and taxpayers are receiving the best return for their investment. The Compliance Team assures quality control, consistency, and assurance. They support the Finance and Sales Teams through problem solving and troubleshooting. The Compliance Team works in partnership with the Research, Sales, Marketing and Finance Teams to promote Missouri as a great place to do business and to work with communities to improve infrastructure and provide growth opportunities throughout the state.</p> <p>The structure of the Business and Community Services division is based on a 3-pronged strategy whose ultimate goal is to increase economic activity in the state of Missouri in order to create high quality jobs and a better quality of life for all Missourians. The 3 steps include: (1) the organization of teams to better streamline and direct processes and procedures; (2) the identification of economic opportunities statewide, nationally and globally; and (3) marketing the strengths of Missouri to those opportunities. The first 2 strategies have been completed. First, the five teams are organized into Research (MERIC), Marketing, Sales, Finance and Compliance. These teams work in partnership to drive the efforts of the strategy – they do not work in silos. They are interdependent. Second, the opportunities where Missouri has a competitive edge have been identified in the industries of life science, energy, transportation/logistics, defense/homeland security, finance, automotive, information technology and agriculture business. The final step in the process is an on-going, consistent strategy to aggressively market the strengths of Missouri as the best place in the U.S. to conduct and develop business.</p>									

CORE DECISION ITEM

Department: Economic Development

Budget Unit 41975C

Division: Business and Community Services

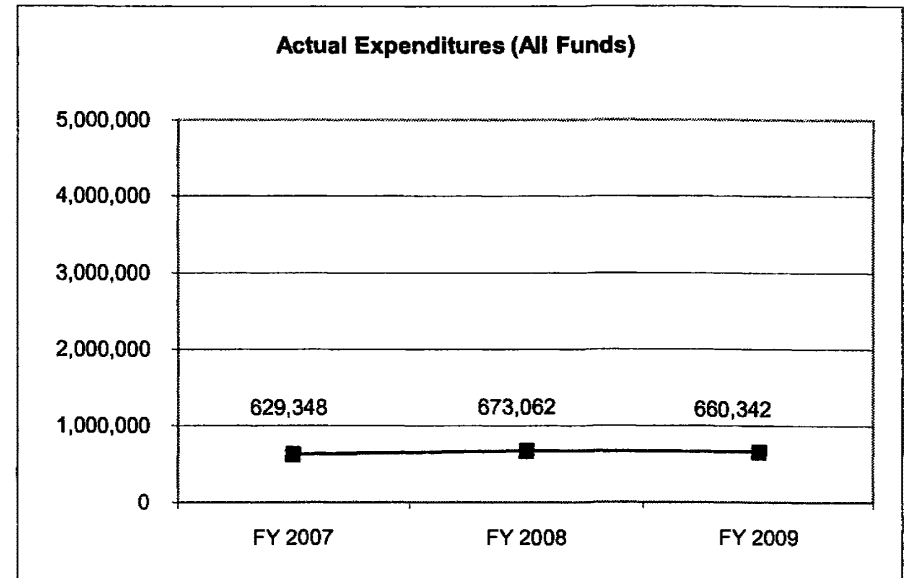
Core: Compliance Team

3. PROGRAM LISTING (list programs included in this core funding)

Compliance Team

4. FINANCIAL HISTORY

	FY 2007 Actual	FY 2008 Actual	FY 2009 Actual	FY 2010 Current Yr.
Appropriation (All Funds)	775,296	847,889	827,740	811,740
Less Reverted (All Funds)	(409)	(5,108)	(61,081)	N/A
Budget Authority (All Funds)	774,887	842,781	766,659	N/A
Actual Expenditures (All Funds)	629,348	673,062	660,342	N/A
Unexpended (All Funds)	145,539	169,719	106,317	N/A
Unexpended, by Fund:				
General Revenue	9,963	2,589	3,994	N/A
Federal	128,712	114,725	95,317	N/A
Other	6,864	52,405	7,006	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

CORE RECONCILIATION

STATE
COMPLIANCE

5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	13.43	116,408	353,981	69,722	540,111	
	EE	0.00	61,643	194,995	14,991	271,629	
	Total	13.43	178,051	548,976	84,713	811,740	
DEPARTMENT CORE REQUEST							
	PS	13.43	116,408	353,981	69,722	540,111	
	EE	0.00	61,643	194,995	14,991	271,629	
	Total	13.43	178,051	548,976	84,713	811,740	
GOVERNOR'S RECOMMENDED CORE							
	PS	13.43	116,408	353,981	69,722	540,111	
	EE	0.00	61,643	194,995	14,991	271,629	
	Total	13.43	178,051	548,976	84,713	811,740	

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 42183C, 41945C, 41955C, 41965C, 41975C	DEPARTMENT: Economic Development
BUDGET UNIT NAME: MERIC, Marketing, Sales, Finance and Compliance Fund 0101 - General Revenue	DIVISION: Business and Community Services

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations in fund 0101 between the MERIC (3699 PS/3700 EE), Marketing (2376 PS/2377 EE), Sales (2391 PS/2393 EE), Finance (2407 PS/2410 EE) and Compliance (2416 PS/2422 EE) teams. This flexibility is needed to ensure our ability to immediately address any identified operational modifications to ensure the provision of the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

Total PS \$1,895,251 * 25% = \$473,813

Total EE \$1,431,652 * 25% = \$357,913

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$8,000 - Sales Team	Expenditures n PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures n PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY2009, the Sales team flexed \$8,000 from PS to EE to cover operational expenses.	In FY2010, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 25% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 41945C, 41955C, 41965C, 41975C	DEPARTMENT: Economic Development
BUDGET UNIT NAME: Marketing, Sales, Finance and Compliance Fund 0123 (Community Development Block Grant)	DIVISION: Business and Community Services

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations in fund 0123 (Community Development Block Grant) between the Marketing (2378 PS/2380 EE), Sales (2399 PS/2400 EE), Finance (2412 PS/2413 EE) and Compliance (2424 PS/2425 EE) teams. This flexibility is needed to ensure our ability to immediately address any identified operational modifications to ensure the provision of the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

Total PS \$705,558 * 25% = \$176,390

Total EE \$407,878 * 25% = \$101,970

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY2009, the Marketing, Sales, Finance and Compliance teams did not use any flex.	In FY2010, the Marketing, Sales, Finance and Compliance teams were appropriated 25% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 41945C, 41955C, 41965C, 41975C	DEPARTMENT: Economic Development
BUDGET UNIT NAME: Marketing, Sales, Finance and Compliance Fund 0783 (Economic Development Advancement)	DIVISION: Business and Community Services

1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.

DEPARTMENT REQUEST

The department is requesting 25% flexibility between the Personal Service and Expense and Equipment appropriations in fund 0783 (Economic Development Advancement Fund) between the Marketing (4569 PS/2387 EE), Sales (2801 PS/2802 EE), Finance (2812 PS/2816 EE) and Compliance (3563 PS/2829 EE) teams. This flexibility is needed to ensure our ability to immediately address any identified operational modifications to ensure the provision of the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

Total PS \$650,366*25% = \$162,592

Total EE \$2,880,162*25% = \$720,041

2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

3. Please explain how flexibility was used in the prior and/or current years.

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY2009, the Marketing, Sales, Finance and Compliance teams did not use any flex.	In FY2010, the Marketing, Sales, Finance and Compliance teams were appropriated 25% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
COMPLIANCE								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	3,693	0.13	6,804	0.30	6,804	0.30	0	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	10,996	0.50	10,996	0.50	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	19,610	0.82	7,136	0.28	7,136	0.28	0	0.00
ECONOMIC DEV INCENTIVE SPEC II	13,895	0.38	156,664	3.95	156,664	3.95	0	0.00
ECONOMIC DEV INCENTIVE SPC III	383,452	8.63	245,952	6.64	245,952	6.64	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	12,007	0.21	12,023	0.26	12,023	0.26	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	57,732	1.00	56,678	1.00	56,678	1.00	0	0.00
DESIGNATED PRINCIPAL ASST DEPT	6,417	0.07	43,858	0.50	43,858	0.50	0	0.00
DIVISION DIRECTOR	15,720	0.16	0	0.00	0	0.00	0	0.00
CLERK	304	0.01	0	0.00	0	0.00	0	0.00
TOTAL - PS	512,830	11.41	540,111	13.43	540,111	13.43	0	0.00
TRAVEL, IN-STATE	32,975	0.00	43,198	0.00	43,198	0.00	0	0.00
TRAVEL, OUT-OF-STATE	3,118	0.00	8,832	0.00	8,832	0.00	0	0.00
FUEL & UTILITIES	0	0.00	5,192	0.00	5,192	0.00	0	0.00
SUPPLIES	15,648	0.00	17,276	0.00	17,276	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	38,850	0.00	65,873	0.00	65,873	0.00	0	0.00
COMMUNICATION SERV & SUPP	5,533	0.00	12,390	0.00	12,390	0.00	0	0.00
PROFESSIONAL SERVICES	49,578	0.00	89,513	0.00	89,513	0.00	0	0.00
HOUSEKEEPING & JANITORIAL SERV	0	0.00	1	0.00	1	0.00	0	0.00
M&R SERVICES	1,722	0.00	1,513	0.00	1,513	0.00	0	0.00
COMPUTER EQUIPMENT	0	0.00	2	0.00	2	0.00	0	0.00
MOTORIZED EQUIPMENT	0	0.00	7,556	0.00	7,556	0.00	0	0.00
OFFICE EQUIPMENT	4	0.00	4,172	0.00	4,172	0.00	0	0.00
OTHER EQUIPMENT	0	0.00	2,538	0.00	2,538	0.00	0	0.00
PROPERTY & IMPROVEMENTS	0	0.00	6	0.00	6	0.00	0	0.00
BUILDING LEASE PAYMENTS	35	0.00	598	0.00	598	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	4,713	0.00	4,713	0.00	0	0.00
MISCELLANEOUS EXPENSES	49	0.00	4,402	0.00	4,402	0.00	0	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
COMPLIANCE								
CORE								
REBILLABLE EXPENSES	0	0.00	3,854	0.00	3,854	0.00	0	0.00
TOTAL - EE	147,512	0.00	271,629	0.00	271,629	0.00	0	0.00
GRAND TOTAL	\$660,342	11.41	\$811,740	13.43	\$811,740	13.43	\$0	0.00
GENERAL REVENUE	\$154,515	2.73	\$178,051	2.89	\$178,051	2.89		0.00
FEDERAL FUNDS	\$453,659	7.68	\$548,976	8.54	\$548,976	8.54		0.00
OTHER FUNDS	\$52,168	1.00	\$84,713	2.00	\$84,713	2.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Compliance Team

Program is found in the following core budget(s): Compliance Team

1. What does this program do?

The Compliance Team, within the Division of Business and Community Services, provides both in-house monitoring of systems, accounting controls and separation of duties, and on-site monitoring and project compliance assistance to ensure that incentive programs are being used properly and taxpayers are receiving the best return for their investment. The Compliance Team assures quality control, consistency, and assurance. They support the Finance and Sales Teams through problem solving and troubleshooting. The Compliance Team works in partnership with the Research, Sales, Marketing and Finance Teams to promote Missouri as a great place to do business and to work with communities to improve infrastructure and provide growth opportunities throughout the state.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo, which establishes the Department of Economic Development and divisions.

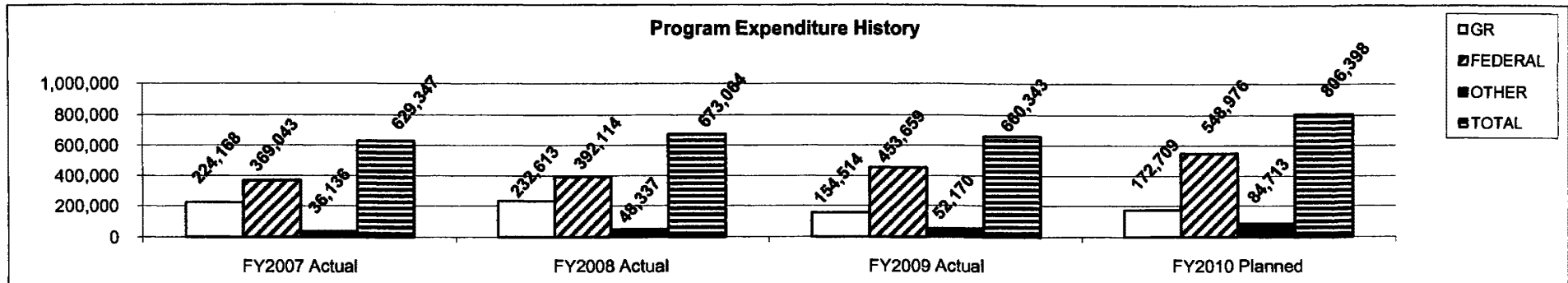
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: 3% Governor's Reserve taken out of FY2009 Planned Expenditures for GR.

6. What are the sources of the "Other" funds?

Economic Development Advancement Fund (0783).

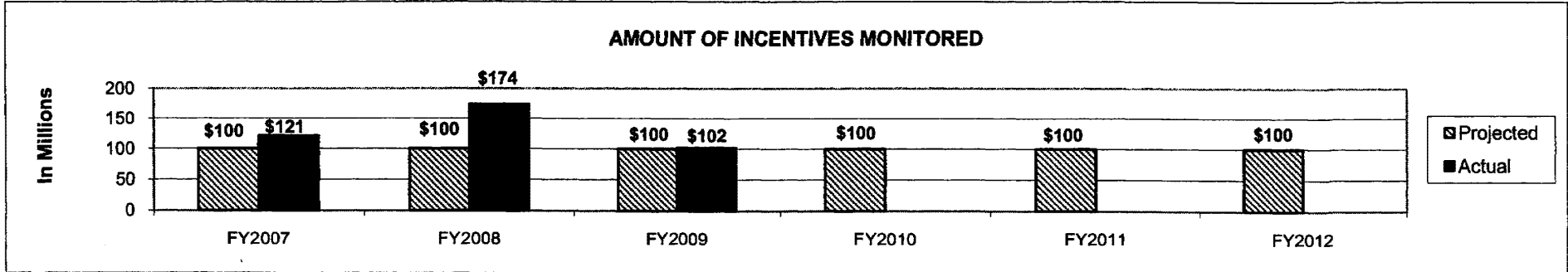
PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Compliance Team

Program is found in the following core budget(s): Compliance Team

7a. Provide an effectiveness measure.

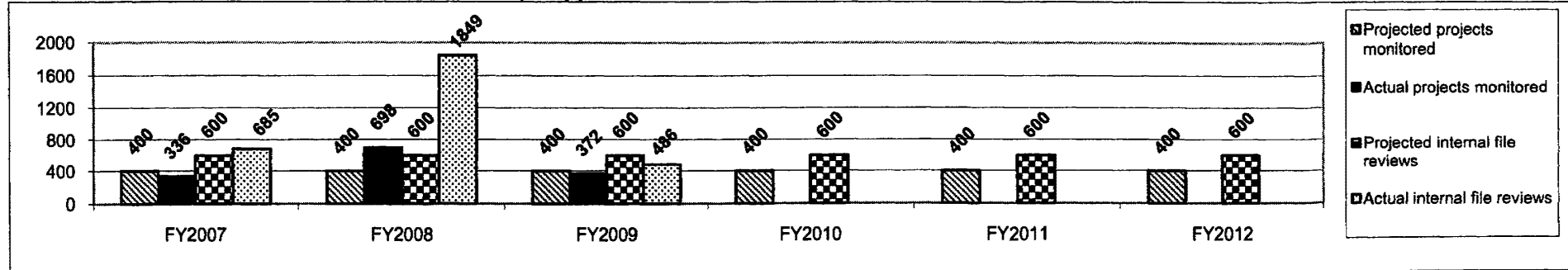


7b. Provide an efficiency measure.

The efficiency measure for the Compliance Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the total BCS operational budget for the fiscal year. Research Team included starting in FY2008.

	FY2007 Projected	FY2007 Actual	FY2008 Projected	FY2008 Actual	FY2009 Projected	FY2009 Actual	FY2010 Projected	FY2011 Projected	FY2012 Projected
\$ of Financial Incentives Issued or Awarded		716,503,090		720,198,882		506,861,643			
\$ of BCS Operational Budget	4,925,873	4,201,135	7,060,831	5,996,846	7,311,279	5,913,684	7,361,435	7,361,435	7,361,435
Cost Benefit to Achieve a Result		\$0.0059		\$0.0083		\$ 0.0117			

7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

NA

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
TAX CREDIT REFUNDS								
CORE								
PROGRAM-SPECIFIC								
ECON DEVELOP ADVANCEMENT FUND	13,184	0.00	1	0.00	1	0.00	0	0.00
TOTAL - PD	13,184	0.00	1	0.00	1	0.00	0	0.00
TOTAL	13,184	0.00	1	0.00	1	0.00	0	0.00
GRAND TOTAL	\$13,184	0.00	\$1	0.00	\$1	0.00	\$0	0.00

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CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Econ Dev Advancement Fund Refunds (EDAF)

Budget Unit 41980C

1. CORE FINANCIAL SUMMARY

	FY 2011 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	1	1 E
TRF	0	0	0	0
Total	0	0	1	1 E
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Advancement Fund (0783)
An "E" is requested on \$1 Other Funds

	FY 2011 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

The Economic Development Advancement Fund (EDAF) was created per 620.1900, RSMo, in order to receive fees from the recipients of any tax credits issued by the department, in an amount up to 2½% of the amount of the issued tax credit. Upon issuance of the tax credits, the fees are paid by the recipient. This core item provides the Department of Economic Development the ability to refund an overpayment or erroneous payment of any amount credited to the EDAF.

3. PROGRAM LISTING (list programs included in this core funding)

Economic Development Advancement Fund.

CORE DECISION ITEM

Department: Economic Development

Budget Unit 41980C

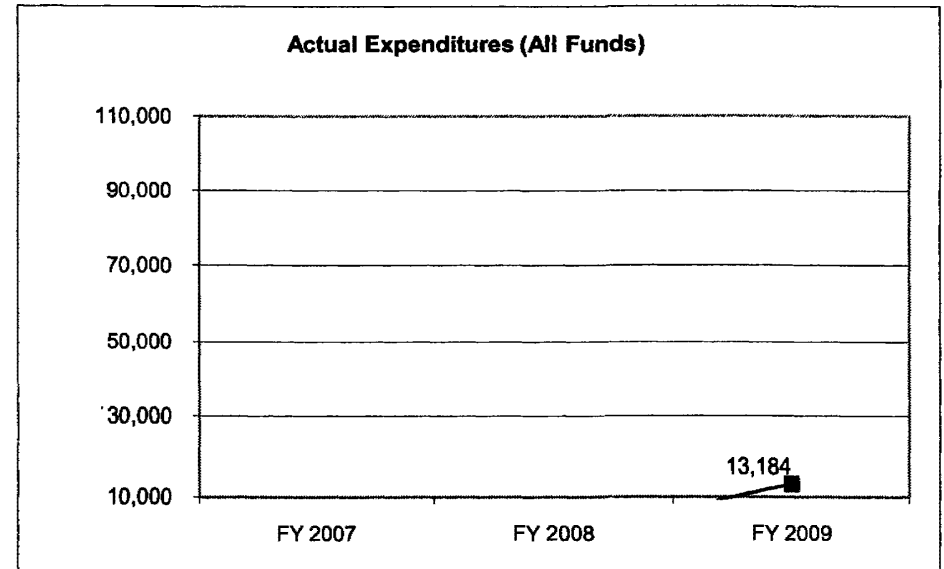
Division: Business and Community Services

Core: Econ Dev Advancement Fund Refunds (EDAF)

4. FINANCIAL HISTORY

	FY 2007 Actual	FY 2008 Actual	FY 2009 Actual	FY 2010 Current Yr.
Appropriation (All Funds)	0	0	1	1
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	0	1	N/A
Actual Expenditures (All Funds)	0	0	13,184	N/A
Unexpended (All Funds)	0	0	(13,183)	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	(13,183)	N/A

(1)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary expenditure restrictions.

NOTES: (1) Negative unexpended amount due to "E" on appropriation.

CORE RECONCILIATION

STATE**TAX CREDIT REFUNDS**

5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<hr/>							
TAFP AFTER VETOES							
	PD	0.00	0	0	1	1	
	Total	0.00	0	0	1	1	
<hr/>							
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	1	1	
	Total	0.00	0	0	1	1	
<hr/>							
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	1	1	
	Total	0.00	0	0	1	1	
<hr/>							

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
TAX CREDIT REFUNDS								
CORE								
REFUNDS	13,184	0.00	1	0.00	1	0.00	0	0.00
TOTAL - PD	13,184	0.00	1	0.00	1	0.00	0	0.00
GRAND TOTAL	\$13,184	0.00	\$1	0.00	\$1	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$13,184	0.00	\$1	0.00	\$1	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Economic Development Advancement Fund Refunds

Program is found in the following core budget(s): EDAF Refunds

1. What does this program do?

This item provides the ability to refund an overpayment or erroneous payment of any amount credited to the Economic Development Advancement Fund (EDAF) per 620.1900, RSMo. The EDAF was created in order to receive fees from the recipients of any tax credits issued by the department, in an amount up to 2½% of the amount of the issued tax credit. Upon issuance of the tax credits, the fees are paid by the recipient. The fund is also structured to receive gifts, contributions, grants, or bequests received from federal, private and other sources including any appropriations to the fund.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.1900, RSMo, which established the Economic Development Advancement Fund.

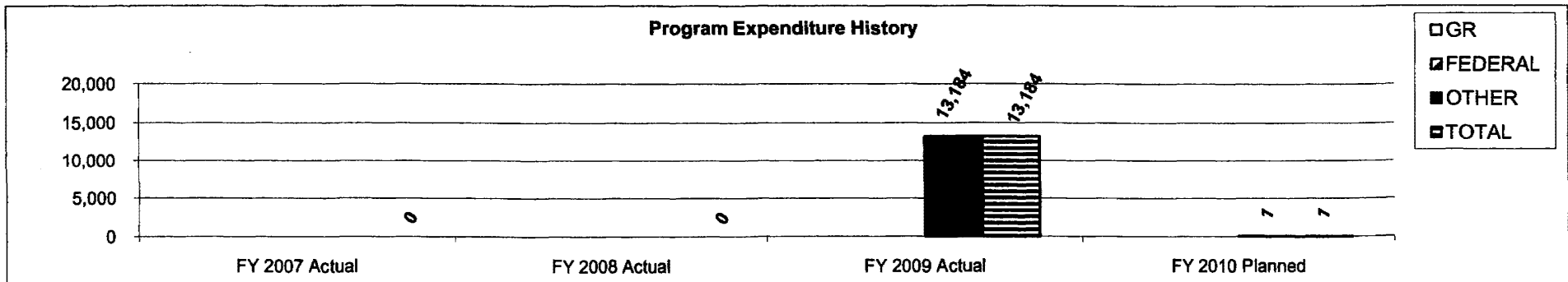
3. Are there federal matching requirements? If yes, please explain.

No.

4. Is this a federally mandated program? If yes, please explain.

No.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783)

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Economic Development Advancement Fund Refunds

Program is found in the following core budget(s): EDAF Refunds

7a. Provide an effectiveness measure.

NA

7b. Provide an efficiency measure.

NA

7c. Provide the number of clients/individuals served, if applicable.

NA

7d. Provide a customer satisfaction measure, if available.

NA

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
LIFE SCIENCE RESEARCH								
CORE								
EXPENSE & EQUIPMENT								
LIFE SCIENCES RESEARCH TRUST	5,000	0.00	0	0.00	0	0.00	0	0.00
TOTAL - EE	5,000	0.00	0	0.00	0	0.00	0	0.00
PROGRAM-SPECIFIC								
LIFE SCIENCES RESEARCH TRUST	20,875,026	0.00	13,300,000	0.00	13,300,000	0.00	0	0.00
TOTAL - PD	20,875,026	0.00	13,300,000	0.00	13,300,000	0.00	0	0.00
TOTAL	20,880,026	0.00	13,300,000	0.00	13,300,000	0.00	0	0.00
GRAND TOTAL	\$20,880,026	0.00	\$13,300,000	0.00	\$13,300,000	0.00	\$0	0.00

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CORE DECISION ITEM

Department: Economic Development
 Division: Business and Community Services
 Core: Life Sciences Research

Budget Unit 42012C

1. CORE FINANCIAL SUMMARY

	FY 2011 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	13,300,000	13,300,000
TRF	0	0	0	0
Total	0	0	13,300,000	13,300,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: Life Sciences Research Trust Fund (0763)

	FY 2011 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF				0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:

2. CORE DESCRIPTION

Section 196.1100, RSMo, requires that 25% of all moneys received from the tobacco master settlement agreement be deposited into the Life Sciences Research Trust Fund, beginning in FY 2007 and in perpetuity thereafter. Moneys in the fund shall not be subject to appropriation for purposes other than those provided in sections 196.1100 to 196.1130 without a majority vote in each house of the General Assembly. Moneys appropriated to the Life Sciences Research Board shall be used to enhance the capacity of the State of Missouri's ability to perform research to better serve the health and welfare of the residents of the State as a center of life sciences research and development by building on the success of research institutions located in Missouri, creating in and attracting to Missouri new research and development institutions, commercializing the life sciences technologies developed by such institutions, and enhancing their capacity to carry out their respective missions. Monies received by the Life Sciences Research Board may be used for, but are not limited to, personnel, supplies, equipment, and renovations or construction of physical facilities.

The FY2010 and FY2009 appropriations were directed to fund research capacity and commercialization development in the areas of animal science, plant science, medical devices, biomaterials and composite research, diagnostics, nanotechnology related to drug development and delivery, clinical imaging, and information technology related to human health. The appropriation in FY2008 was directed to the areas of animal and plant sciences.

3. PROGRAM LISTING (list programs included in this core funding)

Life Sciences Research

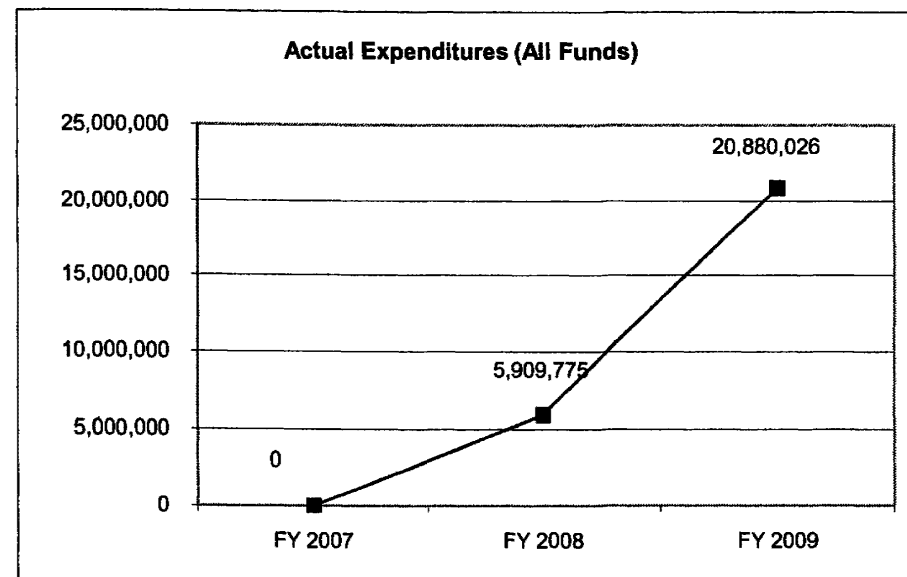
CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Life Sciences Research

Budget Unit: 42012C

4. FINANCIAL HISTORY

	FY 2007 Actual	FY 2008 Actual	FY 2009 Actual	FY 2010 Current Yr.
Appropriation (All Funds)	0	13,455,465	21,000,000	13,300,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	13,455,465	21,000,000	N/A
Actual Expenditures (All Funds)	0	5,909,775	20,880,026	N/A
Unexpended (All Funds)	0	7,545,690	119,974	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	7,545,690 (1)	119,974 (2)	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

- (1) The Life Sciences Research Board approved 14 grants in the amount of \$13.1 million to fund research and commercialization projects. These are multi-year grants; however grant funds were fully disbursed to the grantees during the FY2009 budget year.
- (2) The Life Sciences Research Board approved 18 grants in the amount of \$13.1 million to fund research and commercialization projects. These are multi-year grants; however grant funds were fully disbursed to the grantees during the FY2009 budget year.

CORE RECONCILIATION

STATE**LIFE SCIENCE RESEARCH**

5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	13,300,000	13,300,000	
	Total	0.00	0	0	13,300,000	13,300,000	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	13,300,000	13,300,000	
	Total	0.00	0	0	13,300,000	13,300,000	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	13,300,000	13,300,000	
	Total	0.00	0	0	13,300,000	13,300,000	

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
LIFE SCIENCE RESEARCH								
CORE								
PROFESSIONAL SERVICES	5,000	0.00	0	0.00	0	0.00	0	0.00
TOTAL - EE	5,000	0.00	0	0.00	0	0.00	0	0.00
PROGRAM DISTRIBUTIONS	20,875,026	0.00	13,300,000	0.00	13,300,000	0.00	0	0.00
TOTAL - PD	20,875,026	0.00	13,300,000	0.00	13,300,000	0.00	0	0.00
GRAND TOTAL	\$20,880,026	0.00	\$13,300,000	0.00	\$13,300,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$20,880,026	0.00	\$13,300,000	0.00	\$13,300,000	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Life Sciences Research

Program is found in the following core budget(s): Life Sciences Research

1. What does this program do?

In FY2009 the Life Sciences Research Trust Fund appropriation was expanded to fund research capacity and commercialization development in the areas of animal science, plant science, medical devices, biomaterials and composite research, diagnostics, nanotechnology related to drug development and delivery, clinical imaging, and information technology related to human health. In FY2009, the Life Sciences Research Board (LSRB) received 186 proposals of which 66 were invited to submit a full proposal. Eighteen projects were awarded a Life Sciences Research Trust Fund Grant -- 14 under the Research category and 4 for Commercialization. These projects are described below:

FY2009 Life Sciences Research Grant Awards:

1. Drought Simulators Critical to Translational Research in Plant Science - University of Missouri-Columbia (Statewide Center for Excellence)
2. Pseudospark Pulsed Plasma X-ray Generation for Portable Medical Devices - Missouri University of Science and Technology (Statewide CFE)
3. Derivation of Induced Pluripotent Cells from the Pig - University of Missouri-Columbia (Statewide CFE)
4. Acquisition of Metabolomics Platform for Metabolic Engineering - Donald Danforth Plant Science Center (St. Louis CFE)
5. Targeting Plasminogen Activator Inhibitor-1 to Inhibit Restenosis - University of Missouri-Columbia (Statewide CFE)
6. Computational Simulation of Canine Biomechanically Induced Unicompartamental Osteoarthritis - University of Missouri-Kansas City (Kansas City CFE)
7. St. Louis Institute for Nanomedicine - Washington University (St. Louis CFE)
8. Informatics Research Core Facility - University of Missouri-Columbia (Statewide CFE)
9. UMKC Center for Excellence in Mineralized Tissues - University of Missouri-Kansas City (Kansas City CFE)
10. Optimization of Camelina as a Nonfood Production Platform of Value-added Biotechnology Products - Donald Danforth Plant Science Center (St. Louis CFE)
11. Acquisition of a Confocal Laser Scanning Microscope - University of Missouri-St. Louis (St. Louis CFE)
12. Advanced Cardiovascular Stent Incorporated with Nitric Oxide Delivery System - University of Missouri-Kansas City (Kansas City CFE)
13. Workforce Development and Business Incubation: Animal Health & Nutrition Infrastructure - Missouri Western State University (Kansas City CFE)
14. New Medical Materials, Devices and Instrumentation at the Jordan Valley Innovation Center - Missouri State University (Springfield CFE)

FY2009 Life Sciences Commercialization Grant Awards:

1. Photoacoustic Detection of Circulating Melanoma Cells in Blood - University of Missouri-Columbia (Statewide CFE)
2. iPrep: Ophthalmic Povidone-Iodine Antiseptic Formulation - St. John's Medical Institute (Springfield CFE)
3. Translational Development Center - Center for Emerging Technology (St. Louis CFE)
4. Molybdenum-99/Technetium-99m Processing Facility at MURR - University of Missouri-Columbia (Statewide CFE)

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 196.110, RSMo

3. Are there federal matching requirements? If yes, please explain.

No.

4. Is this a federally mandated program? If yes, please explain.

No.

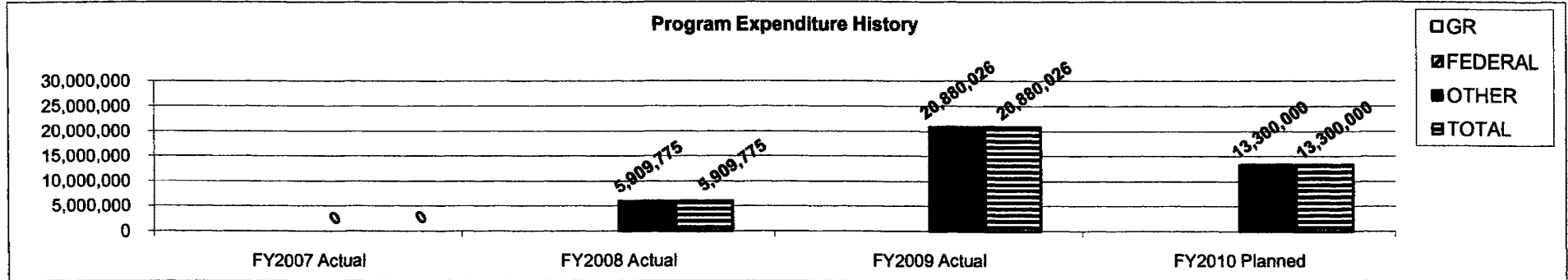
PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Life Sciences Research

Program is found in the following core budget(s): Life Sciences Research

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Life Sciences Research Trust Fund (0763).

7a. Provide an effectiveness measure.

Measures are still being developed; however the effectiveness measure will be non-state research funding leveraged as a result of the life sciences grants.

7b. Provide an efficiency measure.

NA

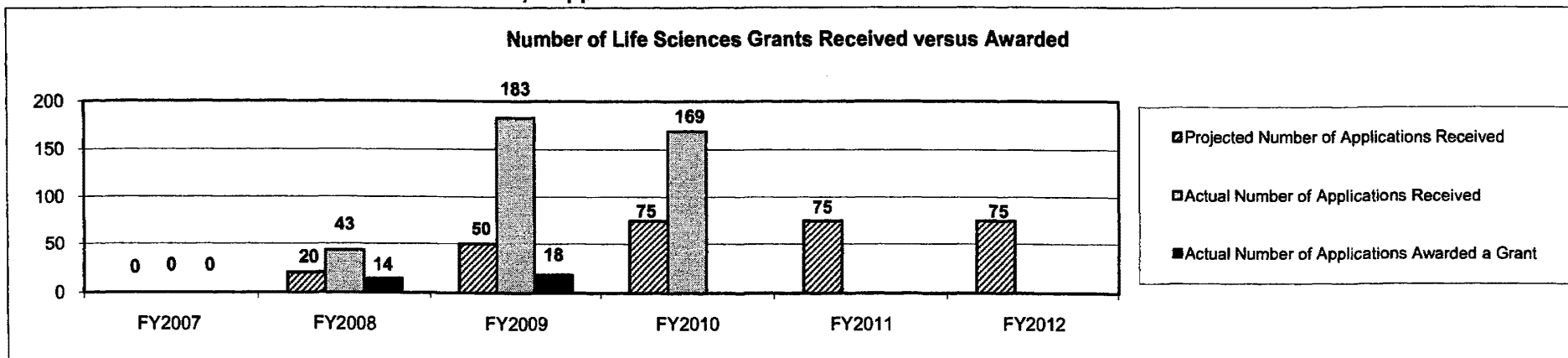
PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Life Sciences Research

Program is found in the following core budget(s): Life Sciences Research

7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

NA

DECISION ITEM SUMMARY

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Summary	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
Fund								
INNOVATION CENTERS								
CORE								
PROGRAM-SPECIFIC								
MISSOURI TECHNOLOGY INVESTMENT	1,419,964	0.00	2,250,806	0.00	2,250,806	0.00	0	0.00
TOTAL - PD	1,419,964	0.00	2,250,806	0.00	2,250,806	0.00	0	0.00
TOTAL	1,419,964	0.00	2,250,806	0.00	2,250,806	0.00	0	0.00
GRAND TOTAL	\$1,419,964	0.00	\$2,250,806	0.00	\$2,250,806	0.00	\$0	0.00

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CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Innovation Centers

Budget Unit 42010C

1. CORE FINANCIAL SUMMARY

	FY 2011 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	2,250,806	2,250,806
TRF	0	0	0	0
Total	0	0	2,250,806	2,250,806

FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Missouri Technology Investment Fund (0172)
 Notes: Requires a GR transfer into the MTIF (0172)
 Reallocate all Innovation Centers into one appropriation

	FY 2011 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF				0
Total	0	0	0	0

FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
 Notes:

2. CORE DESCRIPTION

This core decision item establishes the spending authority for the innovation centers. New innovations and technologies around our state are driving today's economy. Advanced technology companies create high-wage jobs with highly skilled workers that are important in promoting an environment for a higher quality of life. The Missouri Innovation Centers are a critical support structure for assistance to these advanced technology start-up companies. These centers provide services to entrepreneurs at the earliest stage in the development of promising high-growth, advanced-technology companies. With a unique public-private-academic partnership, each innovation center strategically collaborates with a university to stimulate technology transfer and commercialization of new technologies into the marketplace. The innovation centers are required to provide a one-to-one match to the state appropriation. Innovation centers are designated by the MTC with consent of the DED.

<u>Name/Location</u>	<u>Designation</u>	<u>FY2010 Approp.</u>
Missouri Enterprise (Rolla)	1984	\$225,056
Missouri Research Corporation (Cape Girardeau)	February 2004	\$225,000
Center for Emerging Technologies (St. Louis)	1998	\$500,000
Missouri Rural Enterprise & Innovation Center (Kirksville)	June 2006	\$175,000
Newman Business & Technology Innovation Center (Joplin)	March 2005	\$275,000
Missouri Innovation Center (Columbia)	1984	\$250,750
Brush Creek Enterprise Center/KCSourcelink (Kansas City)	August 2005	\$150,000
Springfield Innovation, Inc./fka JVIC (Springfield)	June 2006	\$150,000
Entrepreneurial Innovation Development Center (Warrensburg)	June 2006	\$150,000
Institute for Industrial and Applied Life Sciences (St. Joseph)	April 2008	\$150,000

CORE DECISION ITEM

Department: Economic Development

Budget Unit 42010C

Division: Business and Community Services

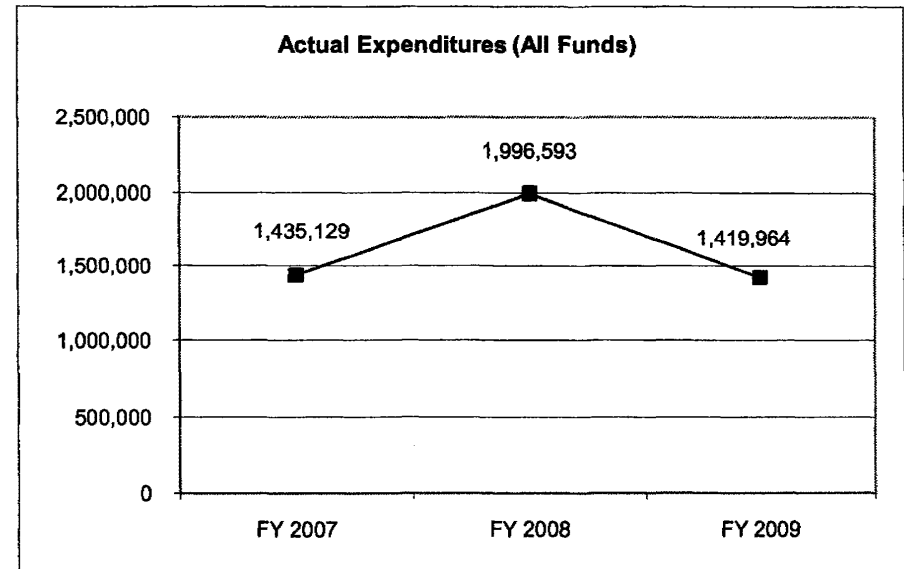
Core: Innovation Centers

3. PROGRAM LISTING (list programs included in this core funding)

Innovation Centers

4. FINANCIAL HISTORY

	FY 2007 Actual	FY 2008 Actual	FY 2009 Actual	FY 2010 Current Yr.
Appropriation (All Funds)	1,500,806	2,100,806	2,050,806	2,250,806
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	1,500,806	2,100,806	2,050,806	N/A
Actual Expenditures (All Funds)	1,435,129	1,996,593	1,419,964	N/A
Unexpended (All Funds)	65,677	104,213	630,842	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	65,677	104,213	630,842	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

- (1) Two new centers added in FY07 located in Springfield and Kansas City.
- (2) One new center added in FY08 located in Warrensburg.
- (3) One new center added in FY09 located in St. Joseph. Received a withholding of the fourth quarter transfer.

CORE RECONCILIATION

STATE
INNOVATION CENTERS

5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	2,250,806	2,250,806	
	Total	0.00	0	0	2,250,806	2,250,806	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	2,250,806	2,250,806	
	Total	0.00	0	0	2,250,806	2,250,806	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	2,250,806	2,250,806	
	Total	0.00	0	0	2,250,806	2,250,806	

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
INNOVATION CENTERS								
CORE								
PROGRAM DISTRIBUTIONS	1,419,964	0.00	2,250,806	0.00	2,250,806	0.00	0	0.00
TOTAL - PD	1,419,964	0.00	2,250,806	0.00	2,250,806	0.00	0	0.00
GRAND TOTAL	\$1,419,964	0.00	\$2,250,806	0.00	\$2,250,806	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$1,419,964	0.00	\$2,250,806	0.00	\$2,250,806	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Innovation Centers

Program is found in the following core budget(s): Innovation Centers

1. What does this program do?

The Missouri Innovation Center program created by § 348.271, RSMo, is a critical support structure for assistance to technology start-up companies. The Centers provide services to entrepreneurs at the earliest stage in the development of promising high-growth technology companies. With a unique public-private-academic partnership, each Innovation Center strategically collaborates with a university to stimulate technology transfer and commercialization of new technologies into the marketplace. As required by § 348.253.2, RSMo, Innovation Centers provide a 1:1 match from other funds.

The Centers are familiar with up-to-date business management and technology innovations and help businesses apply these innovations to increase profits. Innovation Center clients become a part of a network of state, federal, university and private resources designed to develop and support high-growth businesses. Innovation Centers work with entrepreneurs by providing services such as helping to develop sound business growth models, obtain financing, find appropriate incubator office and research space, develop marketing plans, networking opportunities, and research connections with universities. These clients may be in the form of tenants of an incubator in the traditional sense, or they may be clients that need the in-depth services of our innovation centers, but do not need the real estate of the incubator. The current list of Innovation Centers is below:

<u>Name/Location</u>	<u>Designation Received</u>	<u>Current Appropriation</u>
Missouri Enterprise (Rolla)	1984	\$225,056
Missouri Research Corporation (Cape Girardeau)	February 2004	\$225,000
Center for Emerging Technologies (St. Louis)	1998	\$500,000
Missouri Rural Enterprise & Innovation Center (Kirksville)	June 2006	\$175,000
Newman Business & Technology Innovation Center (Joplin)	March 2005	\$275,000
Missouri Innovation Center (Columbia)	1984	\$250,750
Brush Creek Enterprise Center/KCSourcelink (Kansas City)	August 2005	\$150,000
Springfield Innovation, Inc./fka JVIC (Springfield)	June 2006	\$150,000
Institute for Entrepreneurial Development (Warrensburg)	June 2006	\$150,000
Institute for Industrial and Applied Life Sciences (St. Joseph)	April 2008	\$150,000
Total Appropriation		\$2,250,806

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 348.271, RSMo., Centers for Advanced Technology - Innovation Centers to be established to develop new technology-based businesses.

3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

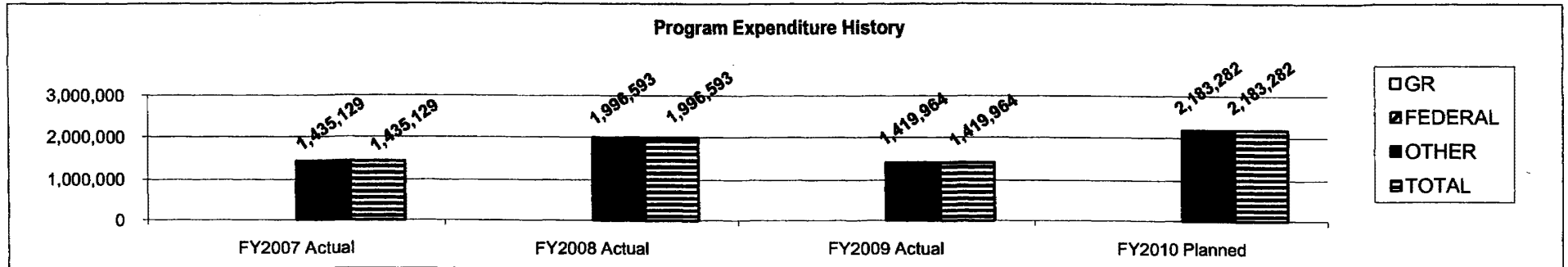
PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Innovation Centers

Program is found in the following core budget(s): Innovation Centers

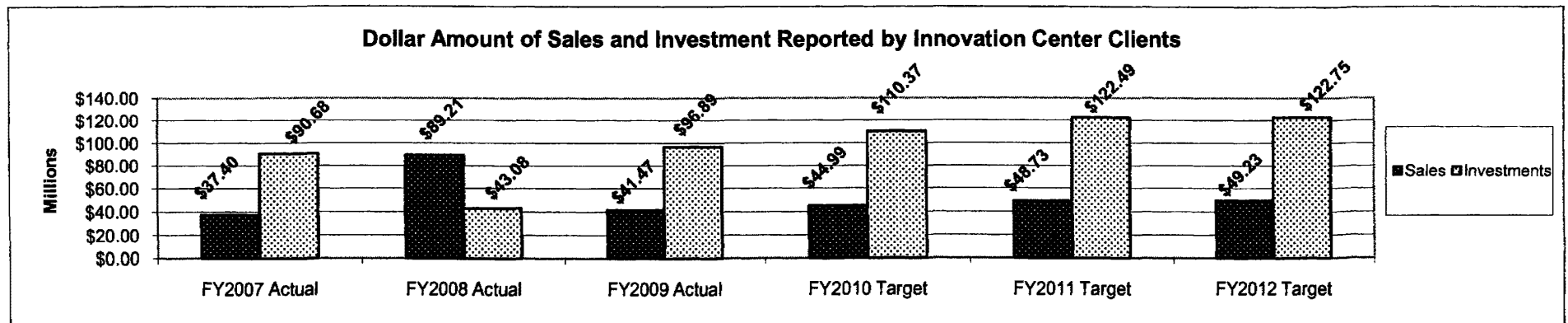
5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other" funds?

Expenditures reflected are from Missouri Technology Investment Fund (0172) which receives its revenue from a GR transfer. The Innovation Centers are also required to match the state funds on a 1:1 basis. These matching funds do not run through the State Treasury and include in-kind, grants and revenues earned by the centers. These amounts are reported for the following fiscal years: FY2007-\$2,113,751; FY2008-\$2,428,840; and FY2009-\$2,755,258.

7a. Provide an effectiveness measure.



Note: Innovation Centers are required to match the state funds on a 1:1 basis.

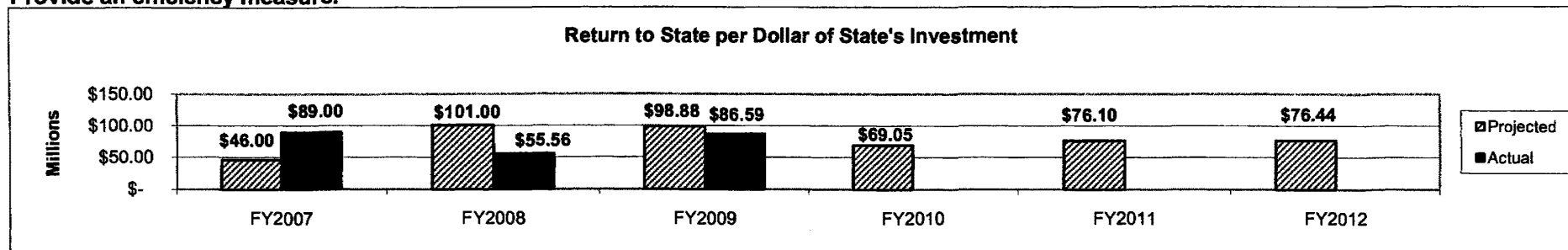
PROGRAM DESCRIPTION

Department: Economic Development

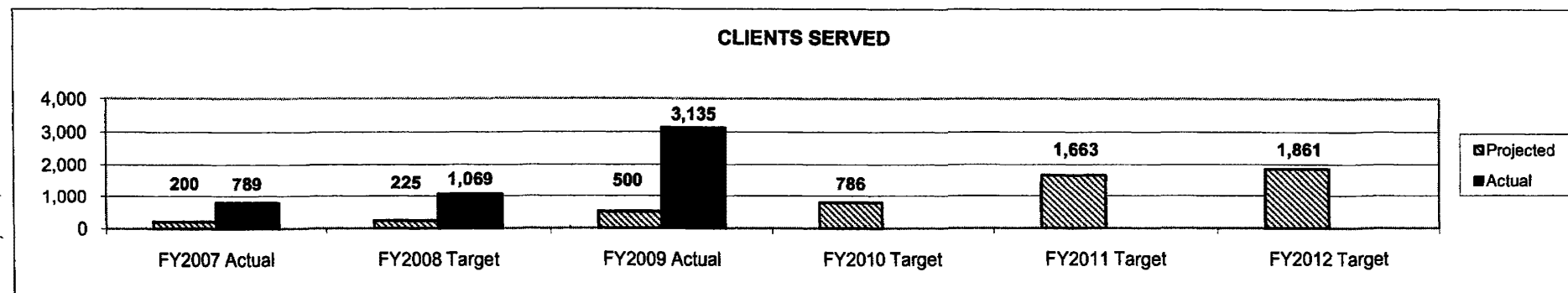
Program Name: Innovation Centers

Program is found in the following core budget(s): Innovation Centers

7b. Provide an efficiency measure.



7c. Provide the number of clients/individuals served, if applicable.



Note: Targets reflect average of two years actual and previous year target.

7d. Provide a customer satisfaction measure, if available.

Not available.

DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
MO TECH CORP-RAM									
CORE									
PERSONAL SERVICES									
MISSOURI TECHNOLOGY INVESTMENT	100,631	0.79	0	0.00	0	0.00	0	0.00	
TOTAL - PS	100,631	0.79	0	0.00	0	0.00	0	0.00	
PROGRAM-SPECIFIC									
MISSOURI TECHNOLOGY INVESTMENT	105,894	0.00	0	0.00	0	0.00	0	0.00	
TOTAL - PD	105,894	0.00	0	0.00	0	0.00	0	0.00	
TOTAL	206,525	0.79	0	0.00	0	0.00	0	0.00	
MO Technology Corp Funding Inc - 1419006									
PROGRAM-SPECIFIC									
MISSOURI TECHNOLOGY INVESTMENT	0	0.00	0	0.00	250,000	0.00	0	0.00	
TOTAL - PD	0	0.00	0	0.00	250,000	0.00	0	0.00	
TOTAL	0	0.00	0	0.00	250,000	0.00	0	0.00	
GRAND TOTAL	\$206,525	0.79	\$0	0.00	\$250,000	0.00	\$0	0.00	

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CORE DECISION ITEM

Department: Economic Development	Budget Unit 41962C
Division: Business and Community Services	
Core: Missouri Technology Corporation (MTC) - Research Alliance of Missouri (RAM)	

1. CORE FINANCIAL SUMMARY

	FY 2011 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0

FTE 0.00 0.00 0.00 0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Missouri Technology Investment Fund (0172)
Notes: Requires a GR transfer to MTIF (0172)

	FY 2011 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0

FTE 0.00 0.00 0.00 0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

This core decision item establishes the spending authority for the Missouri Technology Corporation (MTC). The MTC is a not-for-profit corporation established pursuant to § 348.251 to 348.275, RSMo. The MTC functions as an advisor to the Missouri Department of Economic Development, the Governor and the General Assembly regarding business development opportunities related to new technologies and products. The general mission of the MTC is to provide access to new technologies for Missouri businesses and citizens. The and strengthen the economy of the State of Missouri through the development of science and technology; promote the modernization of Missouri businesses by supporting the transfer of science, technology and quality improvement methods to the workplace; and to enhance the productivity and modernization of Missouri businesses. The MTC oversees and provides recommendations to the DED regarding the Innovation Center, MOFAST and Missouri Manufacturing Extension Partnership programs. The MTC also administers a \$15 million appropriation from the Lewis and Clark Discovery Initiative which was appropriated in FY2008.

3. PROGRAM LISTING (list programs included in this core funding)

Missouri Technology Corporation (MTC)

CORE DECISION ITEM

Department: Economic Development

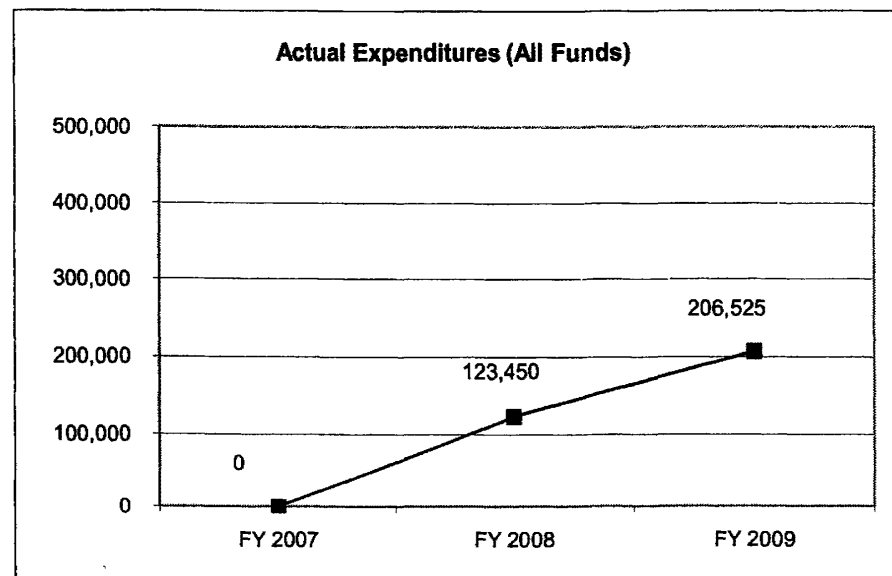
Budget Unit 41962C

Division: Business and Community Services

Core: Missouri Technology Corporation (MTC) - Research Alliance of Missouri (RAM)

4. FINANCIAL HISTORY

	FY 2007 Actual	FY 2008 Actual	FY 2009 Actual	FY 2010 Current Yr.
Appropriation (All Funds)	0	123,600	277,308	0
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	123,600	277,308	N/A
Actual Expenditures (All Funds)	0	123,450	206,525	N/A
Unexpended (All Funds)	0	150	70,783	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	150	70,783	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

(1) No direct appropriation.

(2) Funded 1.0 FTE.

(3) Funded 1.0 FTE; fourth quarter transfer withheld.

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MO TECH CORP-RAM								
CORE								
SPECIAL ASST PROFESSIONAL	100,631	0.79	0	0.00	0	0.00	0	0.00
TOTAL - PS	100,631	0.79	0	0.00	0	0.00	0	0.00
PROGRAM DISTRIBUTIONS	105,894	0.00	0	0.00	0	0.00	0	0.00
TOTAL - PD	105,894	0.00	0	0.00	0	0.00	0	0.00
GRAND TOTAL	\$206,525	0.79	\$0	0.00	\$0	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$206,525	0.79	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Missouri Technology Corporation (MTC) - Research Alliance of Missouri (RAM)

Program is found in the following core budget(s):

1. What does this program do?

The MTC is a non-profit quasi state organization established pursuant to §348.251 to 348.275, RSMo. The MTC is overseen by a 15 member board which includes 11 members appointed by the Governor and 4 ex-officio members. The members consist of representatives from academia, government and private industry. The MTC functions as an advisor to the DED, the Governor and the General Assembly regarding business development opportunities related to new technologies and products. The MTC oversees and administers several programs for DED including the Innovation Center program, Missouri Manufacturing Extension Partnership program, and the MOFAST program. In FY2008 the MTC received a \$15 million appropriation from the Lewis and Clark Discovery Initiative (LCDI) to provide grants and loans to 15 specific projects, which are outlined below. The MTC approved a 7% administrative fee in order to cover the expenses of the MTC relating to the LCDI projects including personnel expenses.

MTC Lewis and Clark Discovery Initiative Projects:

1. Animal Health and Nutrition Center -- MTC awarded two grants totaling \$200,000 to the Kansas City Area Life Sciences Institute, Inc. to conduct a study to determine the feasibility of establishing an Animal Health and Nutrition Center in the Kansas City, Missouri region.
2. Animal Health Workforce Development Initiative -- MTC awarded Missouri Western State University in St. Joseph a \$175,000 grant to acquire equipment, laboratory supplies, hardware and casework for the training laboratory to meet the growing skilled workforce demands of the animal health industry.
3. Missouri Power Resource Center -- MTC awarded a \$200,000 grant to the Joplin Business and Industrial Development Corporation to fund the development of the Missouri Center for Advanced Power which will develop educational opportunities to train students in research and development of advanced power system technology.
4. High-Tech Small Business Incentive Program -- MTC awarded a \$1,250,000 grant to the University of Missouri/MOFAST to provide for Phase0 grants and loans to small high-tech businesses for commercialization plans. The grants assist companies applying for federal grant opportunities. The CAP loan provides businesses who have been approved for a Phase I with funding to develop and write a commercialization plan to improve the quality of the Phase II submission.
5. Missouri Venture Partners (fka MTC Entrepreneurial Pipeline Program/Plant and Ag Biotech Seed Capital Co-Investment Fund) -- MTC approved, to seed with \$3 million, the formation of the Missouri Venture Partners (MVP), a program designed to fill a void of seed capital to invest in high growth technology companies. MVP, managed by Finistere Ventures LLC, is proposed to be a Missouri-focused early stage seed fund that would invest between \$15 to \$25 million over the next 7 years.
6. Intellectual Property Management Fund -- MTC has set aside \$1.1 million and contracted with the Intellectual Property and Business Formation Clinic at the Washington University School of Law to perform initial reviews and screening of technologies applying for the IPMF, which was established to protect the intellectual property rights for promising new technologies being developed at Missouri universities and private businesses.
7. Medical Device Innovation Program - MTC awarded two grants totaling \$300,000 grant to the MU Biodesign and Innovation Program to support stipends and benefits for the program fellows and guest lecturers and related educational training materials. The program will bring new medical technologies and health care solutions into the market.
8. St. Louis Information Technology Initiative -- MTC awarded two grants under this program, one totaling \$850,000 to the University of Missouri-St. Louis to establish a high performance computing center and one totaling \$150,000 to Innovate St. Louis to establish a regional hybrid information technology incubator network.
9. Missouri Open Innovation Network -- MTC awarded two grants totaling \$210,000 to the University of Missouri-Kansas City to fund the Missouri SourceLink website to connect Missouri businesses to university resources.
10. Emerging Firms Mapping Project -- MTC awarded a \$35,000 grant to the Economics and Management Agrobiotechnology Center (EMAC), part of the Division of Applied Social Sciences under the University of Missouri Sponsored Programs to update the current life science database and website to allow geo-referenced mapping.
11. AgBiotech Company Recruitment Fund -- These funds are used to recruit and retain agbiotech companies in Missouri. MTC approved a grant totaling \$250,000 to the Institute of Industrial and Applied Life Sciences in St. Joseph to purchase equipment for the lab build out at the Bond Science and Technology Center. This build-out will result in the relocation of an animal health company currently based in Arizona to be the first incubator tenant.
12. High Tech Marketing Promotions Fund -- MTC made several awards under this project. One grant totaling \$10,000 was made to the Missouri Biotechnology Association (MOBIO) to sponsor the 2007 MOBIO Life Sciences Summit. A grant in the amount of \$5,000 was made to the Missouri Enterprise Technology Association to sponsor the Leap-It Forward Conference. The MTC also approved a grant totaling \$324,500 to MOBIO to fund several targeted international biotech conferences in 2008 and 2009 in order to aggressively market Missouri's biosciences industry.

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Missouri Technology Corporation (MTC) - Research Alliance of Missouri (RAM)

Program is found in the following core budget(s):

13. Collaboration and Interdisciplinary Degree Program -- MTC approved a loan in the amount of \$250,000 to Media Convergence, Inc. (MCG), in order to equip a state of the art newsroom at the MU Journalism School. MCG will work in partnership with the University of Missouri's business school, engineering school, and college of arts and sciences language specialists to develop the ability to synthesize and present the world's news perspectives in a high value online video format which will be valuable in the burgeoning online video advertising market.

14. Opportunity Fund for Biosciences Research Center -- Missouri was not selected to move forward with the federal Bioenergy Research Center or the National Bio and Agro-Defense Facility; however, other opportunities are under consideration.

15. AgBiotech Outreach Program -- The MTC approved a grant award of \$125,000 to MOBIO in June 2009 to implement a Statewide County Outreach and Education Program to enhance biotechnology learning opportunities to students in Missouri as well as education outreach to local citizens.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 348.251 - 348.275, RSMo.

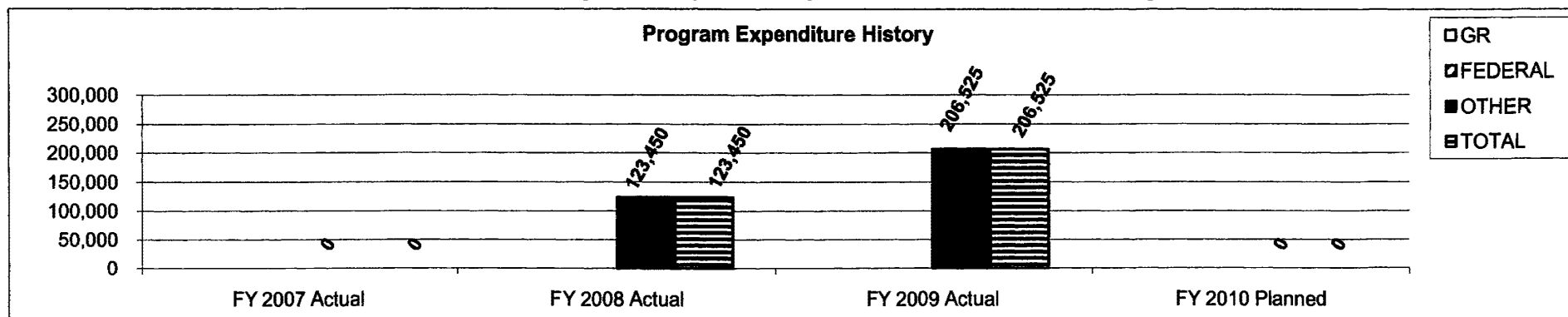
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Missouri Technology Investment Fund (0172), which receives its revenue from a General Revenue transfer.

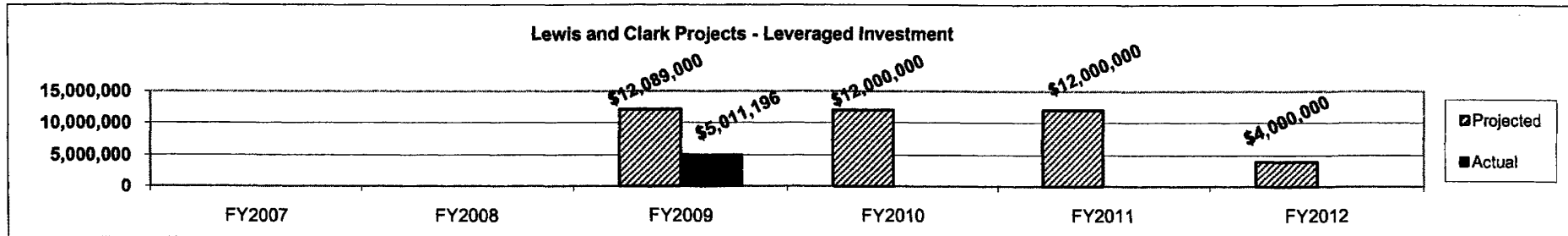
PROGRAM DESCRIPTION

Department: Economic Development

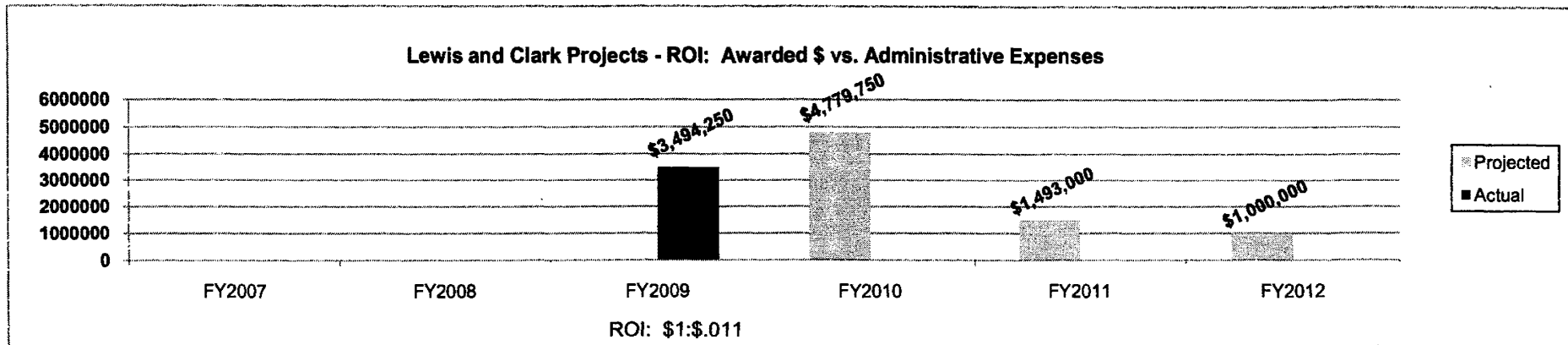
Program Name: Missouri Technology Corporation (MTC) - Research Alliance of Missouri (RAM)

Program is found in the following core budget(s):

7a. Provide an effectiveness measure.



7b. Provide an efficiency measure.



7c. Provide the number of clients/individuals served, if applicable.

The MTC serves a large set of clients; however the key clients include the Governor of the State of Missouri and the Missouri Department of Economic Development.

7d. Provide a customer satisfaction measure, if available.

There is not an external customer satisfaction measure available at this time.

NEW DECISION ITEM
RANK: 9 OF 14

Department: Economic Development
Division: Business and Community Services
DI Name: Missouri Technology Corporation Increase DI# 1419006

Budget Unit 41962C

1. AMOUNT OF REQUEST

	FY 2011 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	250,000	250,000
TRF	0	0	0	0
Total	0	0	250,000	250,000

FTE **0.00 0.00 0.00 0.00**

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Missouri Technology Investment Fund (0172)
 Note: Requires a GR Transfer

	FY 2011 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0

FTE **0.00 0.00 0.00 0.00**

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: Funding Increase	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This funding increase is being requested in order to provide sustained operation of the Missouri Technology Corporation (MTC). MTC is a not-for-profit corporation established pursuant to § 348.251 to 348.275, RSMo and functions as an advisor to the Missouri Department of Economic Development (DED), the Governor and the General Assembly regarding business development opportunities related to new technologies and products. The MTC is charged by law with being the focal point for leading the state's efforts in technology-based economic development and for enhancing the system for the commercialization of new discoveries into the marketplace in order to create companies and high tech jobs for Missouri. The MTC oversees and provides recommendations to the DED regarding the designation and operation of the Innovation Centers, the administration of the Life Sciences Research Trust Fund and the operation of the Manufacturing Extension Partnership program. The MTC also received an appropriation in FY2007 through the Lewis and Clark Discovery Initiative and provides funds and oversees specific technology projects.

NEW DECISION ITEM
RANK: 9 OF 14

Department: Economic Development **Budget Unit** 41962C
Division: Business and Community Services
DI Name: Missouri Technology Corporation Increase **DI#** 1419006

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

This funding request is based on past operational expenditures of the MTC. The MTC is requesting funding to cover the general operational expenses of the MTC and to fund sponsorships of conferences in the area of technology based economic development.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions					250,000		250,000		
Total PSD	<u>0</u>		<u>0</u>		<u>250,000</u>		<u>250,000</u>		<u>0</u>
Transfers									
Total TRF	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Grand Total	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>250,000</u>	<u>0.0</u>	<u>250,000</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM
RANK: 9 OF 14

Department: Economic Development			Budget Unit 41962C						
Division: Business and Community Services									
DI Name: Missouri Technology Corporation Increase			DI# 1419006						
	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
Budget Object Class/Job Class									
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0

NEW DECISION ITEM
RANK: 9 OF 14

Department: Economic Development Budget Unit 41962C
Division: Business and Community Services
DI Name: Missouri Technology Corporation Increase DI# 1419006

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an effectiveness measure.

The effectiveness measure is the increase in tech related jobs and nonstate funds invested in the projects leveraged by state funds.

6b. Provide an efficiency measure.

The efficiency measure is the dollars awarded to projects versus the administrative expenditures.

6c. Provide the number of clients/individuals served, if applicable.

Refer to the MTC Core.

6d. Provide a customer satisfaction measure, if available.

NA

NEW DECISION ITEM

RANK: 9 OF 14

Department: Economic Development	Budget Unit <u>41962C</u>
Division: Business and Community Services	
DI Name: Missouri Technology Corporation Increase DI# 1419006	

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

The MTC is currently developing the strategies to achieve the performance measure targets.

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MO TECH CORP-RAM								
MO Technology Corp Funding Inc - 1419006								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	250,000	0.00	0	0.00
TOTAL - PD	0	0.00	0	0.00	250,000	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$250,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$250,000	0.00		0.00

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MO MANF EXTENSION PARTNERSHIP								
CORE								
PROGRAM-SPECIFIC								
DED-FED & OTHER	0	0.00	1	0.00	1	0.00	0	0.00
MISSOURI TECHNOLOGY INVESTMENT	1,467,067	0.00	2,052,089	0.00	2,052,089	0.00	0	0.00
DED ADMINISTRATIVE	0	0.00	1	0.00	1	0.00	0	0.00
TOTAL - PD	1,467,067	0.00	2,052,091	0.00	2,052,091	0.00	0	0.00
TOTAL	1,467,067	0.00	2,052,091	0.00	2,052,091	0.00	0	0.00
GRAND TOTAL	\$1,467,067	0.00	\$2,052,091	0.00	\$2,052,091	0.00	\$0	0.00

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CORE DECISION ITEM

Department: Economic Development					Budget Unit 41990C				
Division: Business and Community Services									
Core: Missouri Manufacturing Extension Partnership									
1. CORE FINANCIAL SUMMARY									
FY 2011 Budget Request					FY 2011 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	1	2,052,090	2,052,091 E	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	1	2,052,090	2,052,091 E	Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				
Other Funds: Missouri Technology Investment Fund (0172)					Other Funds:				
Notes: Administrative Revolving Fund (0547)					Notes:				
An "E" is requested on \$1 Federal PSD									
An "E" is requested on \$1 Other (0547) PSD									
Requires a GR transfer into the MTIF (0172)									
2. CORE DESCRIPTION									
This core decision item establishes the spending authority for the Manufacturing Extension Partnership (MEP). The MEP program is a federal program funded through the U.S. Department of Commerce. The program requires both a state match and a private match in order to receive the federal dollars. The DED is requesting \$2,052,089 in General Revenue to match the federal and private funds. Private funds are generated through fees assessed to clients for services provided by the MEP program. The core budget above demonstrates DED state match from General Revenue totaling \$2,052,089 . The Federal and Private match are represented by \$1E.									
MEP is the only economic development program in the state of Missouri that provides business and technical assistance to the state's small and medium size manufacturers. This assistance enables small and medium size manufacturing companies to become and remain competitive in order to retain existing jobs and create new ones. MEP is a public-private partnership with a number of strategic partners, including the U.S. Department of Commerce, the Missouri Department of Economic Development and the University of Missouri System. The organization is composed of experienced manufacturing professionals which bring a spectrum of tools to Missouri companies, including: Quality Management Systems; manufacturing improvements, product development, environmental programs, information technology, business and strategic management, marketing; and human resources.									

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Missouri Manufacturing Extension Partnership

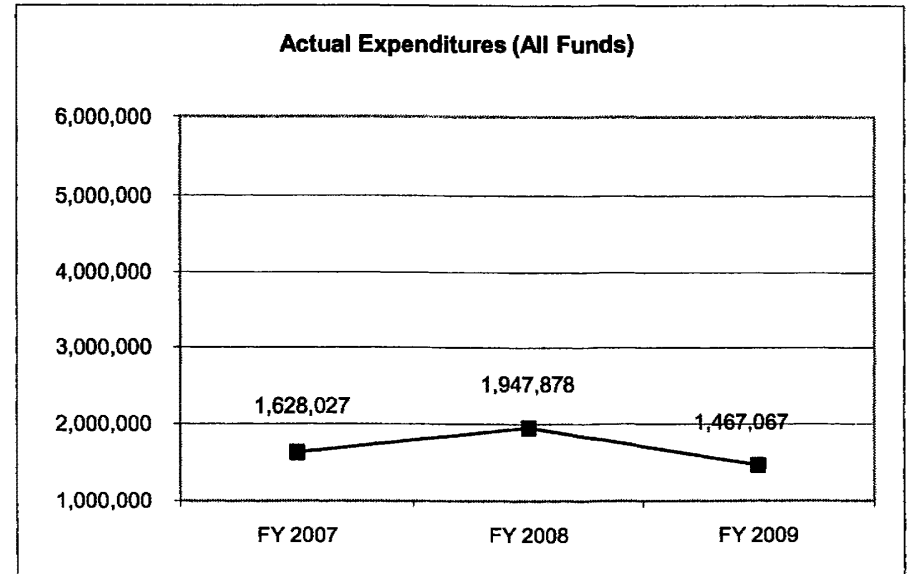
Budget Unit 41990C

3. PROGRAM LISTING (list programs included in this core funding)

Missouri Manufacturing Extension Partnership

4. FINANCIAL HISTORY

	FY 2007 Actual	FY 2008 Actual	FY 2009 Actual	FY 2010 Current Yr.
Appropriation (All Funds)	6,502,089	6,852,089	2,052,091	2,052,091
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	6,502,089	6,852,089	2,052,091	N/A
Actual Expenditures (All Funds)	1,628,027	1,947,878	1,467,067	N/A
Unexpended (All Funds)	4,874,062	4,904,211	585,024	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	2,200,000	2,200,000	1	N/A
Other	2,674,062	2,704,211	585,023	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

- (1) "E" assigned to the MEP Federal and Private funds. MEP has vacant authority in federal and private match of \$2.2M & \$2.6M respectively.
- (2) "E" assigned to the MEP Federal and Private funds. MEP has vacant authority in federal and private match of \$2.2M & \$2.6M respectively.
- (3) \$1 "E" assigned to the MEP Federal and Private funds. Fourth quarter transfer was withheld.

CORE RECONCILIATION

STATE**MO MANF EXTENSION PARTNERSHIP**

5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	1	2,052,090	2,052,091	
	Total	0.00	0	1	2,052,090	2,052,091	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	1	2,052,090	2,052,091	
	Total	0.00	0	1	2,052,090	2,052,091	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	1	2,052,090	2,052,091	
	Total	0.00	0	1	2,052,090	2,052,091	

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MO MANF EXTENSION PARTNERSHIP								
CORE								
PROGRAM DISTRIBUTIONS	1,467,067	0.00	2,052,091	0.00	2,052,091	0.00	0	0.00
TOTAL - PD	1,467,067	0.00	2,052,091	0.00	2,052,091	0.00	0	0.00
GRAND TOTAL	\$1,467,067	0.00	\$2,052,091	0.00	\$2,052,091	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$1	0.00	\$1	0.00		0.00
OTHER FUNDS	\$1,467,067	0.00	\$2,052,090	0.00	\$2,052,090	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Missouri Manufacturing Extension Partnership

Program is found in the following core budget(s): Missouri Manufacturing Extension Partnership

1. What does this program do?

The Missouri Manufacturing Extension Partnership is the only economic development program in the state of Missouri that provides business and technical assistance to the state's small and medium size manufacturers. This assistance enables small and medium size manufacturing companies to become and remain competitive in order to retain existing jobs and create new quality jobs. MEP is a public-private partnership with a number of strategic partners, including the U.S. Department of Commerce, the Missouri Department of Economic Development and the University of Missouri System. The organization is composed of experienced manufacturing professionals which bring a spectrum of tools to Missouri companies, including: Quality Management Systems; manufacturing improvements, product development, environmental programs, information technology, business and strategic management, marketing; and human resources.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

15 USC 278K Title 15 Commerce and Foreign Trade, Chapter 11 National Institute of Standards and Technology, Part 290.

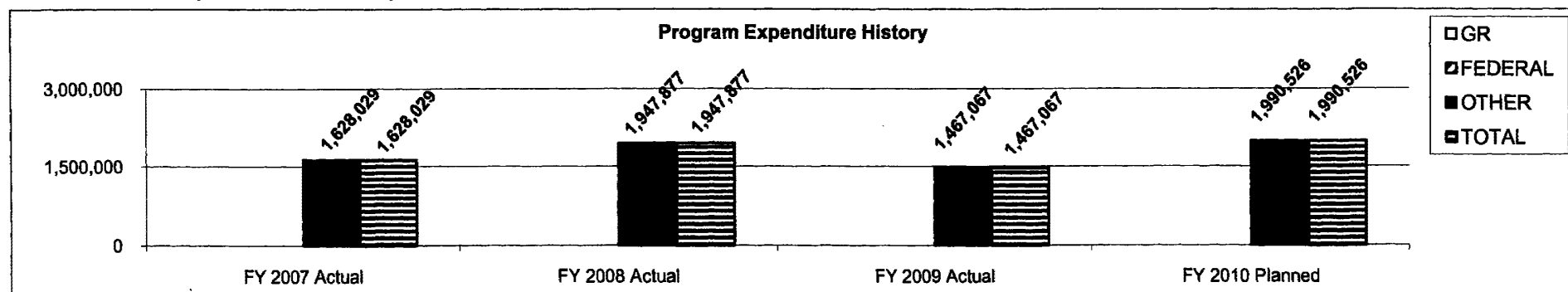
3. Are there federal matching requirements? If yes, please explain.

Yes. The U.S. Department of Commerce provides federal funding. The program is designed to form a federal/state/private partnership that results in leveraging public funding sources on a two to one basis. Ideally, the federal and state funding levels will be equal each year, with an equal amount of client fees generated. However, due to cuts in federal and state funding the percentage of private match has slowly increased.

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: 3% Governor's Reserve taken out of FY2010 Planned Expenditures.

PROGRAM DESCRIPTION

Department: Economic Development

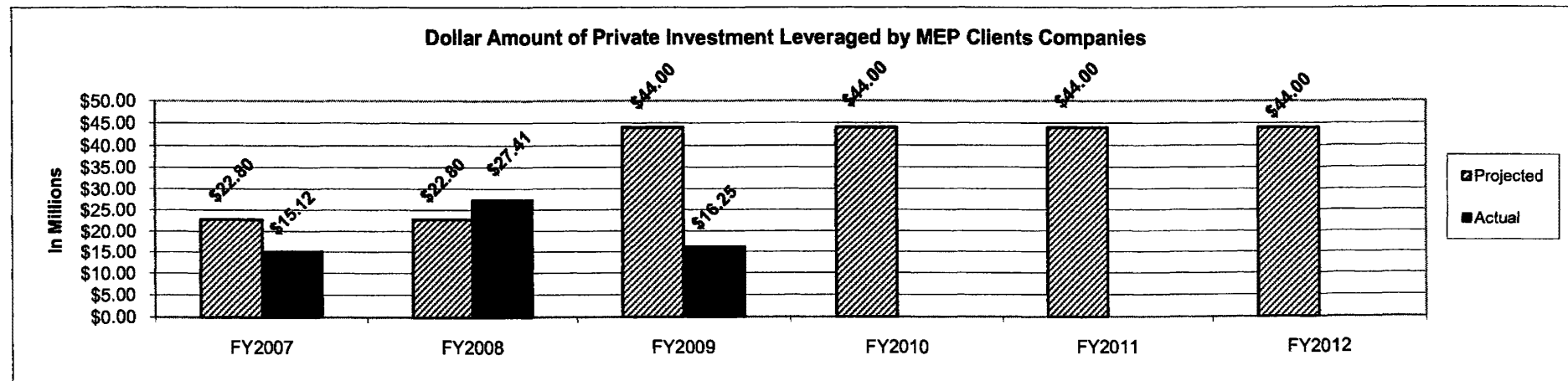
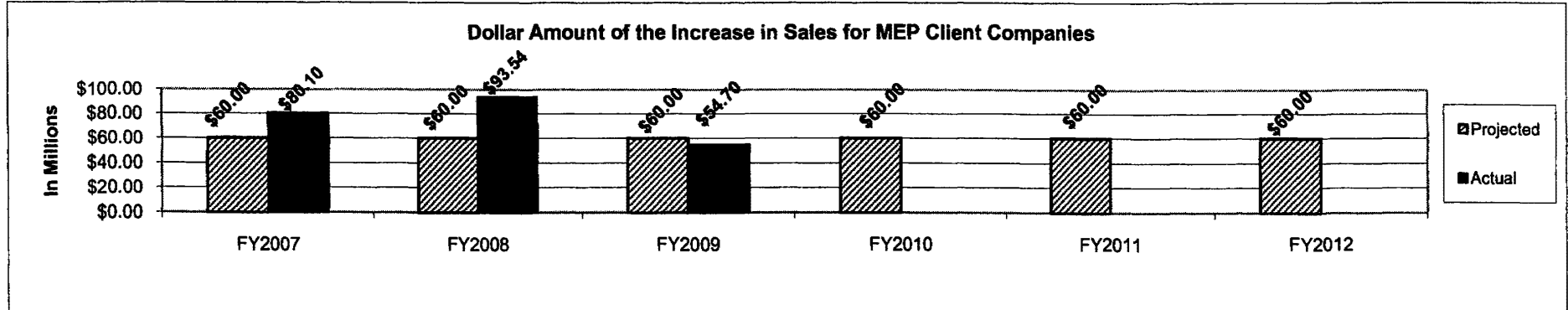
Program Name: Missouri Manufacturing Extension Partnership

Program is found in the following core budget(s): Missouri Manufacturing Extension Partnership

6. What are the sources of the "Other " funds?

Expenditures reflected are from Missouri Technology Investment Fund, which receives its revenue from a General Revenue transfer. The MEP program funds match the State GR funds with Federal funds from NIST/Department of Commerce and through private funds generated by client fees. Expenditures from Federal and Other Funds do not run through the State Treasury and include the following amounts in the respective fiscal years: FY2007 Federal \$2,109,748 and Private \$2,196,972; FY2008 Federal \$2,109,748 and Private \$2,308,715 and FY2009 Federal \$2,109,748 and Private \$2,535,304.

7a. Provide an effectiveness measure.



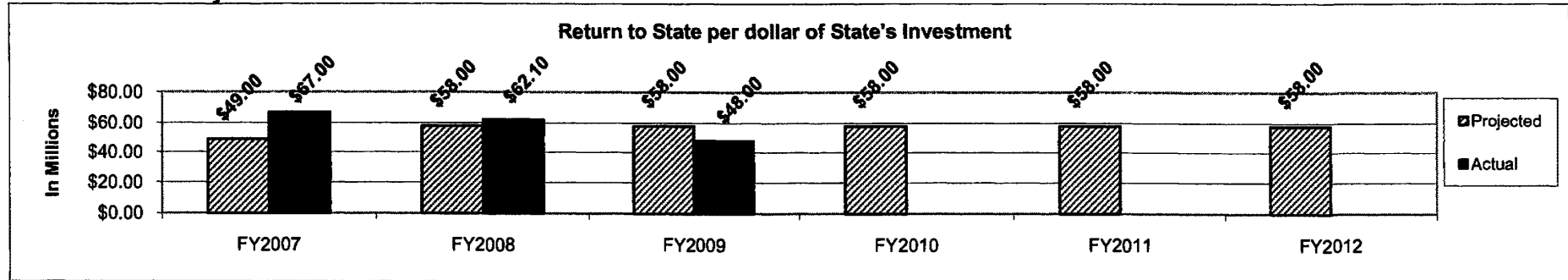
PROGRAM DESCRIPTION

Department: Economic Development

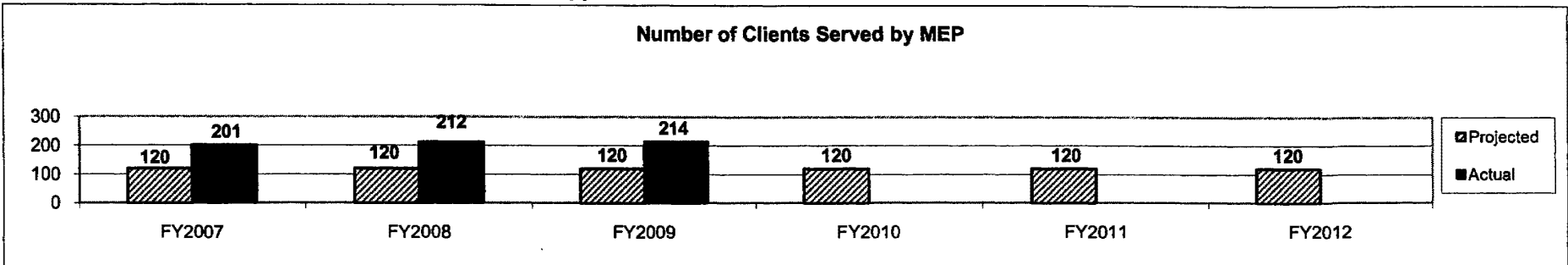
Program Name: Missouri Manufacturing Extension Partnership

Program is found in the following core budget(s): Missouri Manufacturing Extension Partnership

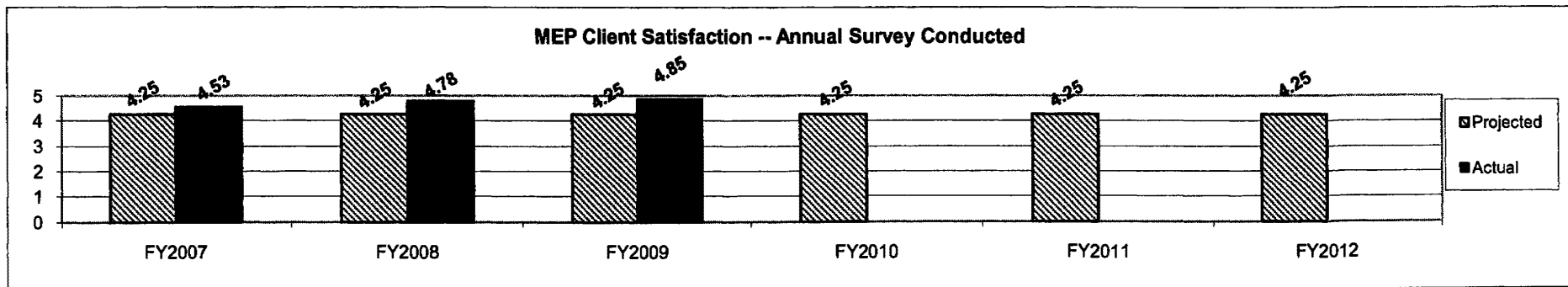
7b. Provide an efficiency measure.



7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.



Note: 5.0 scale is used.

DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
MOFAST									
CORE									
PROGRAM-SPECIFIC									
MISSOURI TECHNOLOGY INVESTMENT	0	0.00	0	0.00	500,000	0.00	0	0.00	
MO SMALL BUS DEVELOPMENT CTRS	485,000	0.00	500,000	0.00	0	0.00	0	0.00	
TOTAL - PD	485,000	0.00	500,000	0.00	500,000	0.00	0	0.00	
TOTAL	485,000	0.00	500,000	0.00	500,000	0.00	0	0.00	
GRAND TOTAL	\$485,000	0.00	\$500,000	0.00	\$500,000	0.00	\$0	0.00	

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CORE DECISION ITEM

Department: Economic Development

Budget Unit 42162C

Division: Business and Community Services

Core: Missouri Federal and State Technology Partnership Program (MOFAST)

1. CORE FINANCIAL SUMMARY

	FY 2011 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	500,000	500,000
TRF	0	0	0	0
Total	0	0	500,000	500,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: MO Technology Investment Fund (0172)
Note: Requires a GR transfer to the MTIF Fund (0172)

	FY 2011 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Note:

2. CORE DESCRIPTION

This core decision item establishes the spending authority for the Missouri Federal and State Technology Partnership (MOFAST) program administered through the University of Missouri. MOFAST was a federally funded pilot program that moved Missouri from 39th to 27th in the nation in attracting Small Business Innovative Research (SBIR) research and development grants. The federally funded pilot effort ended in recent years, however, Missouri continues to fund the program in a partnership between the University of Missouri and the Department of Economic Development.

Technology entrepreneurship will help grow Missouri's industries of tomorrow and provide opportunities to create high quality jobs for Missouri's citizens. Statistics show: (1) high-tech small businesses generate 5 times more patents per R&D dollar than large businesses; (2) SBIR-funded companies are about 20 times more productive than universities in generating patents per federal dollar and (3) small businesses with less than 20 employees have generated more than 80% of all net new jobs during the past 14 years.

3. PROGRAM LISTING (list programs included in this core funding)

Missouri Federal and State Technology Partnership Program

CORE DECISION ITEM

Department: Economic Development

Budget Unit 42162C

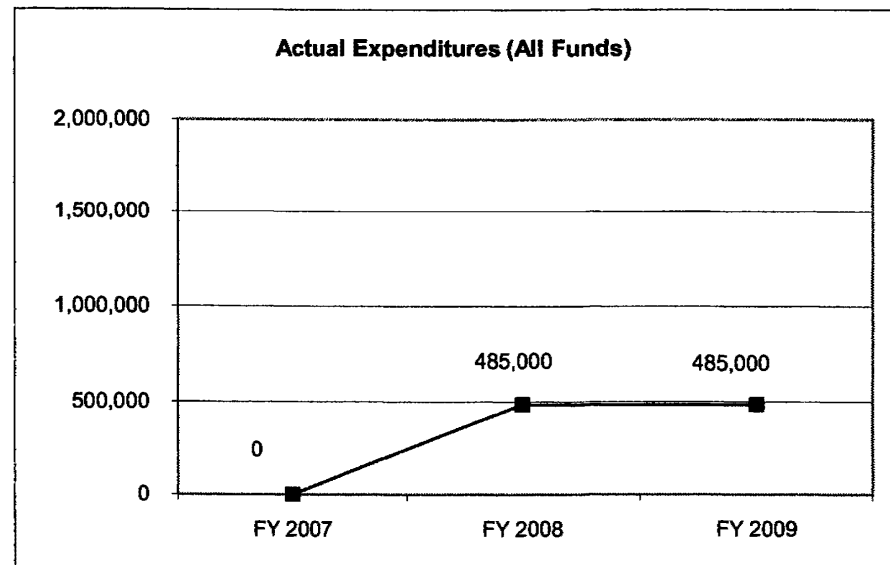
Division: Business and Community Services

Core: Missouri Federal and State Technology Partnership Program (MOFAST)

4. FINANCIAL HISTORY

	FY 2007 Actual	FY 2008 Actual	FY 2009 Actual	FY 2010 Current Yr.
Appropriation (All Funds)	0	500,000	500,000	500,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	500,000	500,000	N/A
Actual Expenditures (All Funds)	0	485,000	485,000	N/A
Unexpended (All Funds)	0	15,000	15,000	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	15,000	15,000	N/A

(1)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES: (1) FY08 was the first year of funding for the MOFAST program.

CORE RECONCILIATION

STATE

MOFAST

5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	500,000	500,000	
	Total	0.00	0	0	500,000	500,000	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	500,000	500,000	
	Total	0.00	0	0	500,000	500,000	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	500,000	500,000	
	Total	0.00	0	0	500,000	500,000	

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MOFAST								
CORE								
PROGRAM DISTRIBUTIONS	485,000	0.00	500,000	0.00	500,000	0.00	0	0.00
TOTAL - PD	485,000	0.00	500,000	0.00	500,000	0.00	0	0.00
GRAND TOTAL	\$485,000	0.00	\$500,000	0.00	\$500,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$485,000	0.00	\$500,000	0.00	\$500,000	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Missouri Federal and State Technology Partnership Program

Program is found in the following core budget(s): Missouri Federal and State Technology Partnership Program (MOFAST)

1. What does this program do?

This item funds four MOFAST counselors located in Columbia, St. Louis, Kansas City and Rolla/Springfield who provide counseling to startup and small Missouri technology businesses in order to bring government research and development awards to Missouri small businesses. These staff help Missouri small technology businesses seek out, apply for and win government Small Business Innovative Research (SBIR) awards that will provide grant money to develop and potentially commercialize innovations. The federal SBIR program was initiated in 1982 and has four goals: (1) stimulate technological innovation; (2) partner with small businesses to meet federal research and development needs; (3) encourage the participation of disadvantaged businesses and minority-owned firms in technological innovation; and (4) increase private sector commercialization derived from federal research and development funding. Awards of the SBIR grants to Missouri small businesses help keep the technology and the proceeds from its commercialization in the state. MOFAST helps Missouri companies become aware and understand the federal SBIR grant program and provide assistance in preparing successful proposals.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Missouri Technology Investment Fund established in §348.264 for technology commercialization programs.

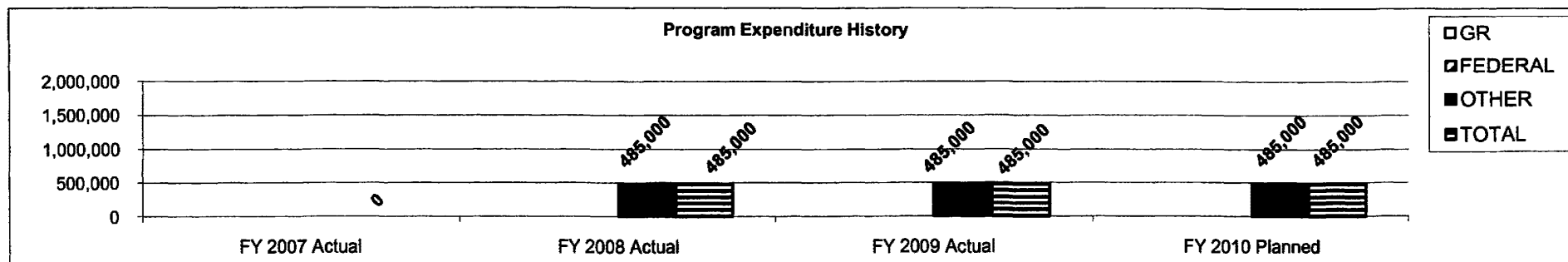
3. Are there federal matching requirements? If yes, please explain.

Yes, every state dollar is matched with \$2 of federal and local match.

4. Is this a federally mandated program? If yes, please explain.

No.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: 3% Governor's Reserve taken out of FY2010 Planned Expenditures.

6. What are the sources of the "Other " funds?

Missouri Technology Investment Fund (0172)

PROGRAM DESCRIPTION

Department: Economic Development

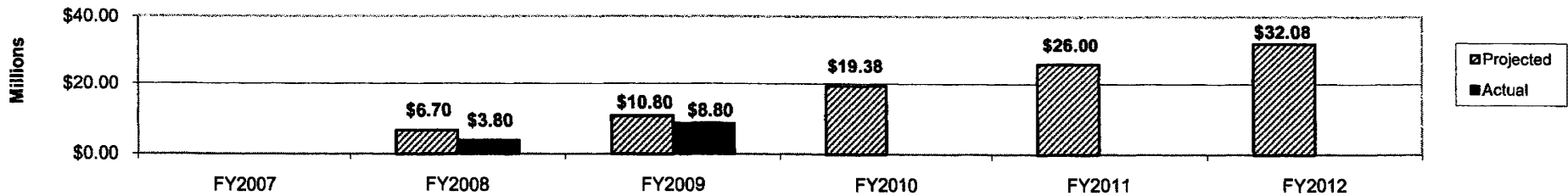
Program Name: Missouri Federal and State Technology Partnership Program

Program is found in the following core budget(s): Missouri Federal and State Technology Partnership Program (MOFAST)

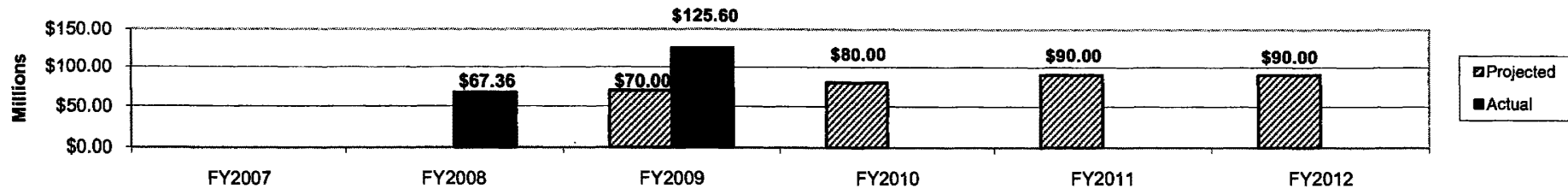
7a. Provide an effectiveness measure.

Note: The three effectiveness charts under 7a. reflect clients of the MOFAST, SBTDC and PTAC System.

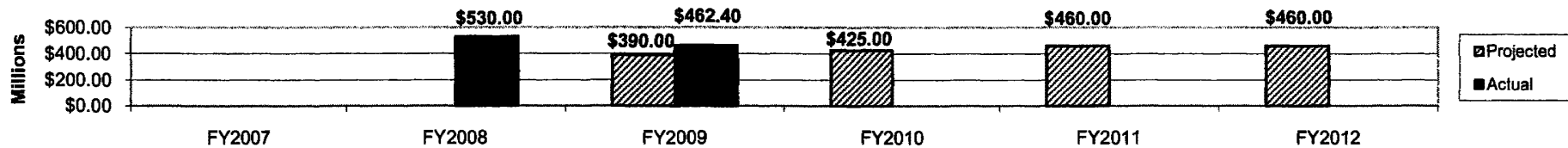
Dollar Amount of Research Awards



Dollar Amount of Equity and Investment Capital



Sales Increases (including Procurement Awards)



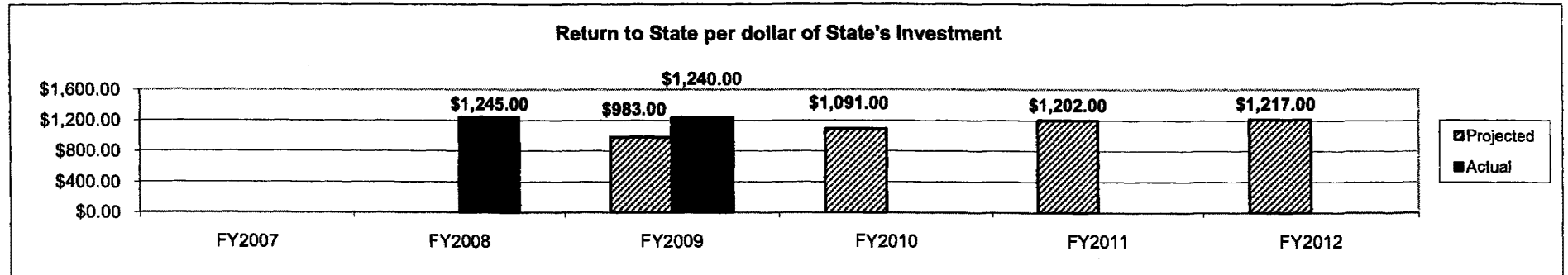
PROGRAM DESCRIPTION

Department: Economic Development

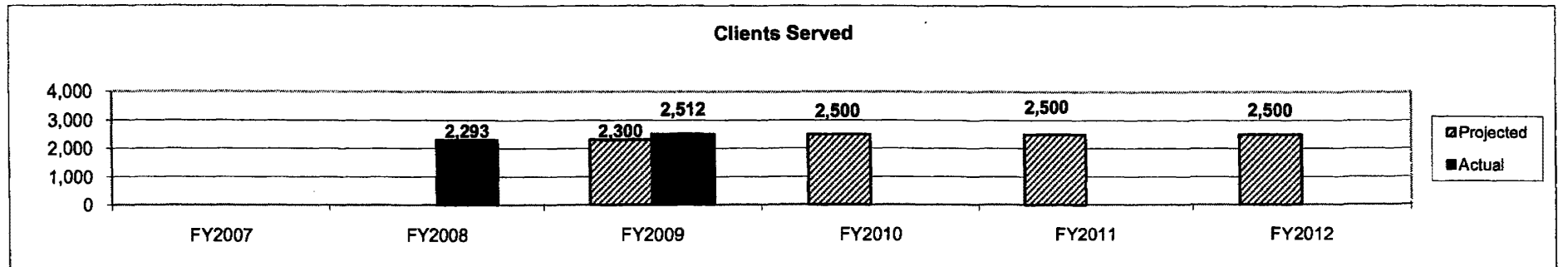
Program Name: Missouri Federal and State Technology Partnership Program

Program is found in the following core budget(s): Missouri Federal and State Technology Partnership Program (MOFAST)

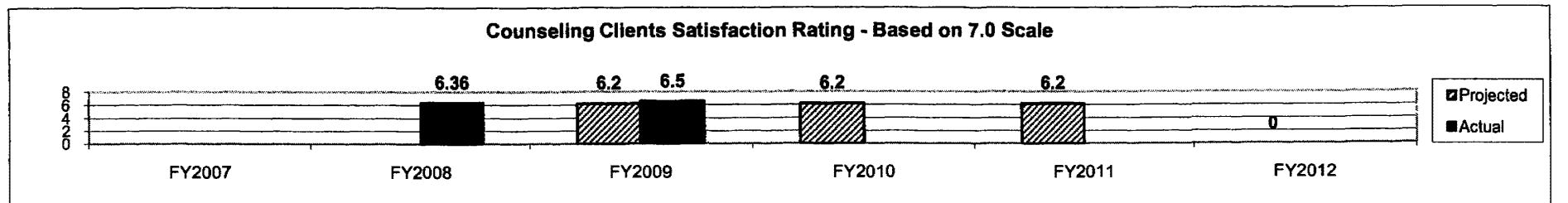
7b. Provide an efficiency measure.



7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.



DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
MO TECH INVESTMENT TRANSFER									
CORE									
FUND TRANSFERS									
GENERAL REVENUE	2,756,909	0.00	0	0.00	500,000	0.00	0	0.00	
FEDRAL BUDGET STAB-MEDICAID RE	0	0.00	4,352,691	0.00	4,352,691	0.00	0	0.00	
TOTAL - TRF	2,756,909	0.00	4,352,691	0.00	4,852,691	0.00	0	0.00	
TOTAL	2,756,909	0.00	4,352,691	0.00	4,852,691	0.00	0	0.00	
MO Tech Investment Trf Inc - 1419007									
FUND TRANSFERS									
GENERAL REVENUE	0	0.00	0	0.00	250,000	0.00	0	0.00	
TOTAL - TRF	0	0.00	0	0.00	250,000	0.00	0	0.00	
TOTAL	0	0.00	0	0.00	250,000	0.00	0	0.00	
GRAND TOTAL	\$2,756,909	0.00	\$4,352,691	0.00	\$5,102,691	0.00	\$0	0.00	

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CORE DECISION ITEM

Department: Economic Development
 Division: Business and Community Services
 Core: MO Technology Investment Fund Transfer

Budget Unit 42080C

1. CORE FINANCIAL SUMMARY

	FY 2011 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	4,852,691	0	4,852,691
Total	0	4,852,691	0	4,852,691

FTE 0.00 0.00 0.00 0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes:

	FY 2011 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0

FTE 0.00 0.00 0.00 0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes:

2. CORE DESCRIPTION

This core decision item is the required General Revenue transfer that provides funding used to support the Missouri Manufacturing Extension Partnership (\$2,052,089), Innovation Centers (\$2,250,806), Missouri Federal and State Technology Partnership - MOFAST (\$500,000) and other technology investments within the state including the Missouri Technology Corporation.

3. PROGRAM LISTING (list programs included in this core funding)

MO Technology Investment Fund Transfer

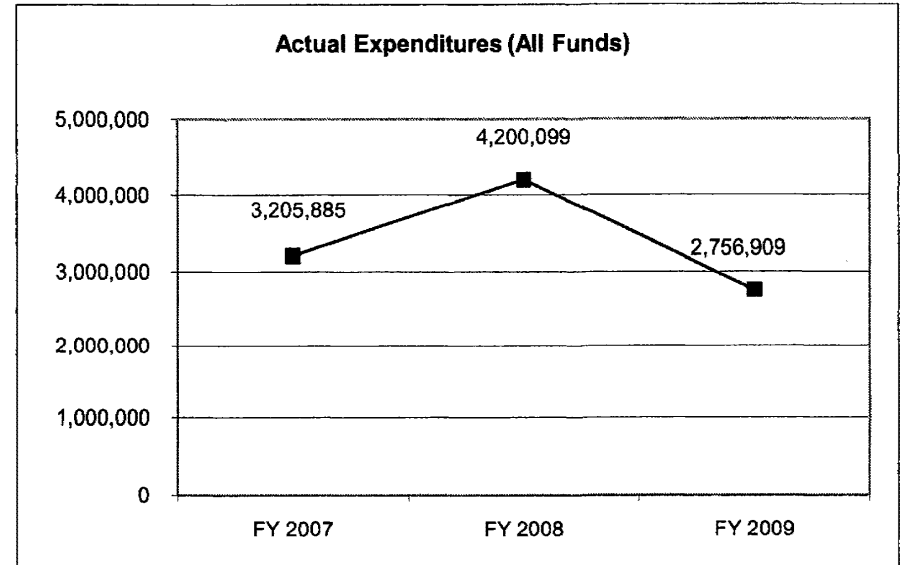
CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: MO Technology Investment Fund Transfer

Budget Unit 42080C

4. FINANCIAL HISTORY

	FY 2007 Actual	FY 2008 Actual	FY 2009 Actual	FY 2010 Current Yr.
Appropriation (All Funds)	3,305,036	4,329,999	4,429,999	4,852,691
Less Reverted (All Funds)	(99,151)	(129,900)	(1,673,090)	N/A
Budget Authority (All Funds)	3,205,885	4,200,099	2,756,909	N/A
Actual Expenditures (All Funds)	3,205,885	4,200,099	2,756,909	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

CORE RECONCILIATION

STATE

MO TECH INVESTMENT TRANSFER

5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	0	4,352,691	0	4,352,691	
	Total	0.00	0	4,352,691	0	4,352,691	
DEPARTMENT CORE ADJUSTMENTS							
Core Reallocation	[#1418] TRF	0.00	500,000	0	0	500,000	Reallocate from SBDC GR transfer approp
NET DEPARTMENT CHANGES		0.00	500,000	0	0	500,000	
DEPARTMENT CORE REQUEST							
	TRF	0.00	500,000	4,352,691	0	4,852,691	
	Total	0.00	500,000	4,352,691	0	4,852,691	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	500,000	4,352,691	0	4,852,691	
	Total	0.00	500,000	4,352,691	0	4,852,691	

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MO TECH INVESTMENT TRANSFER								
CORE								
TRANSFERS OUT	2,756,909	0.00	4,352,691	0.00	4,852,691	0.00	0	0.00
TOTAL - TRF	2,756,909	0.00	4,352,691	0.00	4,852,691	0.00	0	0.00
GRAND TOTAL	\$2,756,909	0.00	\$4,352,691	0.00	\$4,852,691	0.00	\$0	0.00
GENERAL REVENUE	\$2,756,909	0.00	\$0	0.00	\$500,000	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$4,352,691	0.00	\$4,352,691	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: MO Technology Investment Fund Transfer

Program is found in the following core budget(s): Missouri Technology Investment Fund Transfer

1. What does this program do?

Funds transferred to the Missouri Technology Investment Fund are used to support the activities of the Missouri Manufacturing Extension Partnership, Innovation Centers, Missouri Technology Corporation, Missouri Federal and State Technology Partnership (MOFAST) and other technology investments within the state.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 348.251 - 348.272, RSMo.

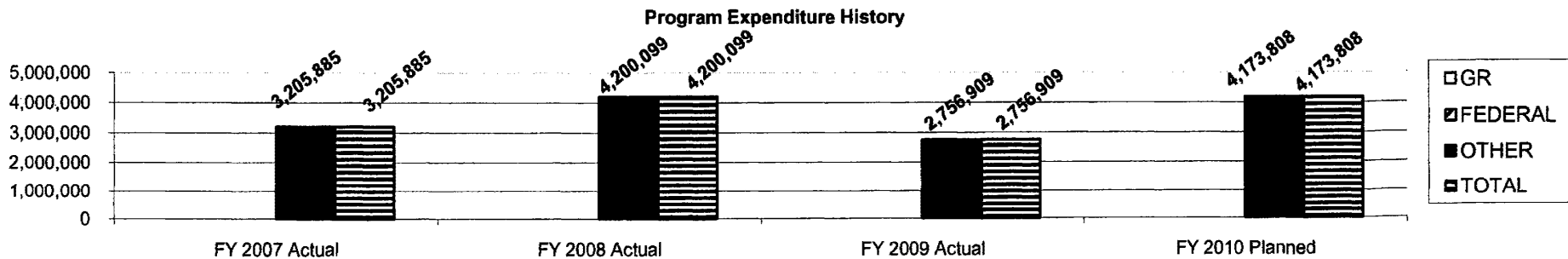
3. Are there federal matching requirements? If yes, please explain.

Yes, for the Missouri Manufactured Extension Partnership program.

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: 3% Governor's Reserve taken out of FY2010 Planned Expenditures.

6. What are the sources of the "Other " funds?

Transfer from General Revenue to Missouri Technology Investment Fund

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: MO Technology Investment Fund Transfer

Program is found in the following core budget(s): Missouri Technology Investment Fund Transfer

7a. Provide an effectiveness measure.

This is a GR transfer. Please refer to the Program Descriptions for **Missouri Technology Corporation, Innovation Centers, Missouri Manufacturing Extension Partnership and MOFAST.**

7b. Provide an efficiency measure.

This is a GR transfer. Please refer to the Program Descriptions for **Missouri Technology Corporation, Innovation Centers, Missouri Manufacturing Extension Partnership and MOFAST.**

7c. Provide the number of clients/individuals served, if applicable.

This is a GR transfer. Please refer to the Program Descriptions for **Missouri Technology Corporation, Innovation Centers, Missouri Manufacturing Extension Partnership and MOFAST.**

7d. Provide a customer satisfaction measure, if available.

This is a GR transfer. Please refer to the Program Descriptions for **Missouri Technology Corporation, Innovation Centers, Missouri Manufacturing Extension Partnership and MOFAST.**

NEW DECISION ITEM
RANK: 9 OF 14

Department: Economic Development	Budget Unit: 42080C
Division: Business and Community Services	
DI Name: MO Tech Investment Transfer Fund Increase - MTC	DI#: 1419007

1. AMOUNT OF REQUEST

	FY 2011 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	250,000	0	0	250,000
Total	250,000	0	0	250,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

	FY 2011 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input checked="" type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This request is a transfer increase of \$250,000 of General Revenue into the Missouri Technology Investment fund, which will provide funding for the operational costs of the Missouri Technology Corporation.

NEW DECISION ITEM
RANK: 9 OF 14

Department: Economic Development	Budget Unit 42080C
Division: Business and Community Services	
DI Name: MO Tech Investment Transfer Fund Increase - MTC	DI# 1419007

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

This request includes a General Revenue transfer of \$250,000 for the Missouri Technology Corporation and is based on past operational expenditures. The funding will cover the general operational expenses of the MTC and fund sponsorships of conferences in the area of technology based economic development.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions							0		
Total PSD	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers	<u>250,000</u>						<u>250,000</u>		
Total TRF	<u>250,000</u>		<u>0</u>		<u>0</u>		<u>250,000</u>		<u>0</u>
Grand Total	<u>250,000</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>250,000</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM
RANK: 9 OF 14

Department: Economic Development					Budget Unit <u>42080C</u>				
Division: Business and Community Services									
DI Name: MO Tech Investment Transfer Fund Increase - MTC					DI# 1419007				
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0

NEW DECISION ITEM
RANK: 9 OF 14

Department: Economic Development	Budget Unit 42080C
Division: Business and Community Services	
DI Name: MO Tech Investment Transfer Fund Increase - MTC	DI# 1419007

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an effectiveness measure.

Refer to the MO Technology Corporation Core Decision Item for the effectiveness measure.

6b. Provide an efficiency measure.

Refer to the MO Technology Corporation Core Decision Item for the efficiency measure.

6c. Provide the number of clients/individuals served, if applicable.

Refer to the MO Technology Corporation Core Decision Item for the number of clients served.

6d. Provide a customer satisfaction measure, if available.

Refer to the MO Technology Corporation Core Decision Item for the customer satisfaction measure.

NEW DECISION ITEM

RANK: 9 **OF** 14

Department: Economic Development	Budget Unit <u>42080C</u>
Division: Business and Community Services	
DI Name: MO Tech Investment Transfer Fund Increase - MTC	DI# <u>1419007</u>

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

Refer to the MO Technology Corporation Core Decision item for this information.

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MO TECH INVESTMENT TRANSFER								
MO Tech Investment Trf Inc - 1419007								
TRANSFERS OUT	0	0.00	0	0.00	250,000	0.00	0	0.00
TOTAL - TRF	0	0.00	0	0.00	250,000	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$250,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$250,000	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
SM BUS DEVELOP CTRS TRANSFER									
CORE									
FUND TRANSFERS									
GENERAL REVENUE	485,000	0.00	500,000	0.00	0	0.00	0	0.00	
TOTAL - TRF	485,000	0.00	500,000	0.00	0	0.00	0	0.00	
TOTAL	485,000	0.00	500,000	0.00	0	0.00	0	0.00	
GRAND TOTAL	\$485,000	0.00	\$500,000	0.00	\$0	0.00	\$0	0.00	

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CORE DECISION ITEM

Department: **Economic Development**
 Division: **Business and Community Services**
 Core: **MOFAST Transfer**

Budget Unit 42613C

1. CORE FINANCIAL SUMMARY

	FY 2011 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

	FY 2011 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

This transfer to the Missouri Federal and State Technology Partnership Program (MOFAST) is now part of the Missouri Technology Investment Transfer core.

3. PROGRAM LISTING (list programs included in this core funding)

N/A

CORE DECISION ITEM

Department: **Economic Development**
 Division: **Business and Community Services**
 Core: **MOFAST Transfer**

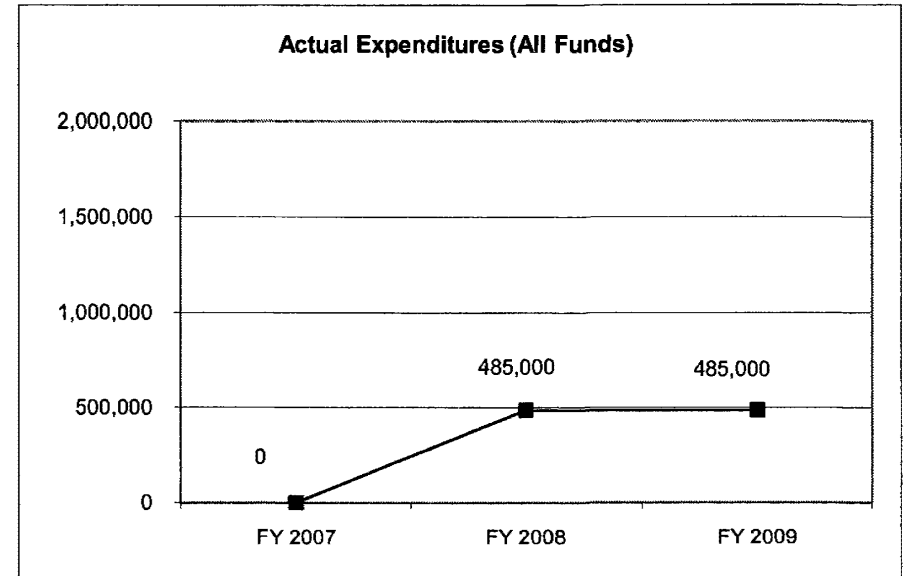
Budget Unit 42613C

4. FINANCIAL HISTORY

	FY 2007 Actual	FY 2008 Actual	FY 2009 Actual	FY 2010 Current Yr.
Appropriation (All Funds)	0	500,000	500,000	0
Less Reverted (All Funds)	0	(15,000)	(15,000)	N/A
Budget Authority (All Funds)	0	485,000	485,000	N/A
Actual Expenditures (All Funds)	0	485,000	485,000	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A

(1)

(3)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES: (1) FY08 was the first year of funding for the MOFAST program.
 (3) FY10 - This transfer became part of the Missouri Technology Investment Transfer and this core is no longer needed.

CORE RECONCILIATION

STATE

SM BUS DEVELOP CTRS TRANSFER

5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	500,000	0	0	500,000	
	Total	0.00	500,000	0	0	500,000	
DEPARTMENT CORE ADJUSTMENTS							
Core Reallocation	[#1415] TRF	0.00	(500,000)	0	0	(500,000)	Reallocate transfer to MTIF transfer approp
NET DEPARTMENT CHANGES		0.00	(500,000)	0	0	(500,000)	
DEPARTMENT CORE REQUEST							
	TRF	0.00	0	0	0	0	
	Total	0.00	0	0	0	0	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	0	0	0	0	
	Total	0.00	0	0	0	0	

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: MOFAST Transfer

Program is found in the following core budget(s): MOFAST Transfer

1. What does this program do?

This transfer to the Missouri Federal and State Technology Partnership Program (MOFAST) is now part of the Missouri Technology Investment Transfer core.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

N/A

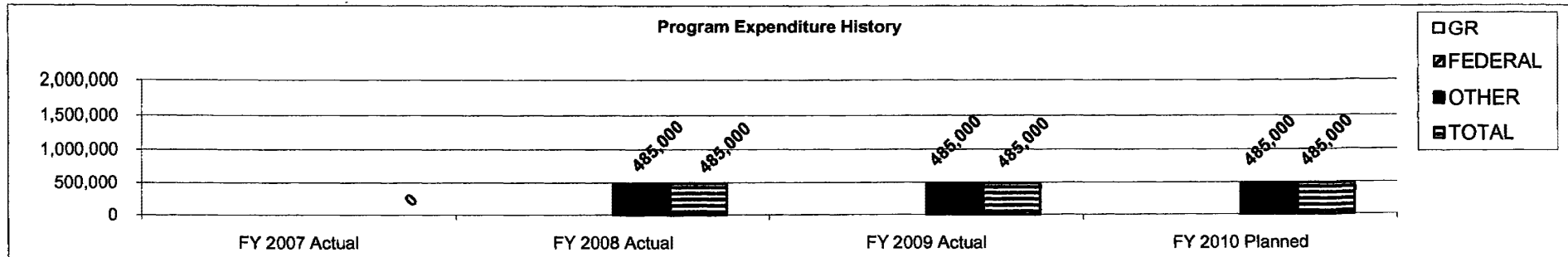
3. Are there federal matching requirements? If yes, please explain.

N/A

4. Is this a federally mandated program? If yes, please explain.

No.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: 3% Governor's Reserve taken out of FY2009 Planned Expenditures.

6. What are the sources of the "Other " funds?

N/A

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: MOFAST Transfer

Program is found in the following core budget(s): MOFAST Transfer

7a. Provide an effectiveness measure.

N/A

7b. Provide an efficiency measure.

N/A

7c. Provide the number of clients/individuals served, if applicable.

N/A

7d. Provide a customer satisfaction measure, if available.

N/A

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
SM BUS DEVELOP CTRS TRANSFER								
CORE								
TRANSFERS OUT	485,000	0.00	500,000	0.00	0	0.00	0	0.00
TOTAL - TRF	485,000	0.00	500,000	0.00	0	0.00	0	0.00
GRAND TOTAL	\$485,000	0.00	\$500,000	0.00	\$0	0.00	\$0	0.00
GENERAL REVENUE	\$485,000	0.00	\$500,000	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
BUSINESS EXT SVS PROGRAM									
CORE									
PROGRAM-SPECIFIC									
BUSINESS EXTENSION SERVICE TEA	242,728	0.00	1,000,000	0.00	1,000,000	0.00	0	0.00	
TOTAL - PD	242,728	0.00	1,000,000	0.00	1,000,000	0.00	0	0.00	
TOTAL	242,728	0.00	1,000,000	0.00	1,000,000	0.00	0	0.00	
GRAND TOTAL	\$242,728	0.00	\$1,000,000	0.00	\$1,000,000	0.00	\$0	0.00	

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CORE DECISION ITEM

Department: Economic Development	Budget Unit 41970C
Division: Business and Community Services	
Core: Business Extension Services Team (BEST)	

1. CORE FINANCIAL SUMMARY

	FY 2011 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	1,000,000	1,000,000
TRF	0	0	0	0
Total	0	0	1,000,000	1,000,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Business Extension Services Team (UEL) (0280)

	FY 2011 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

This core decision item establishes the spending authority from the BEST fund.

This program, also known as the Urban Enterprise Loan program, assists Missouri small business entrepreneurs with the creation, expansion and retention of their business enterprises located in the St. Louis and Kansas City urban areas. The Missouri Department of Economic Development (DED) administers bids to contract with one lending institution in each urban area in order to provide low interest loans to eligible applicants. To be eligible for the program, the applicant must be a for-profit business located within the designated urban areas (St. Louis or Kansas City).

Funds may be used to start a new business; purchase business equipment, inventory, working capital, acquisition of business assets or other expansion purposes of the existing business. It may also be used to provide an equity match for leveraging a commercial loan, secure lines of credit or secure gap financing from a conventional commercial lender. They may not exceed 50% of the entrepreneurs' total financial need. Funds may not be used to retire other debt, for owner(s) salary or as a down payment on real estate. Also, funds may not be used for the payment of taxes, employee withholding, intra-state relocations, buyouts of existing businesses, or payouts to existing stockholders or shareholders notes.

3. PROGRAM LISTING (list programs included in this core funding)

Business Extension Services Team (BEST) Program

CORE DECISION ITEM

Department: Economic Development

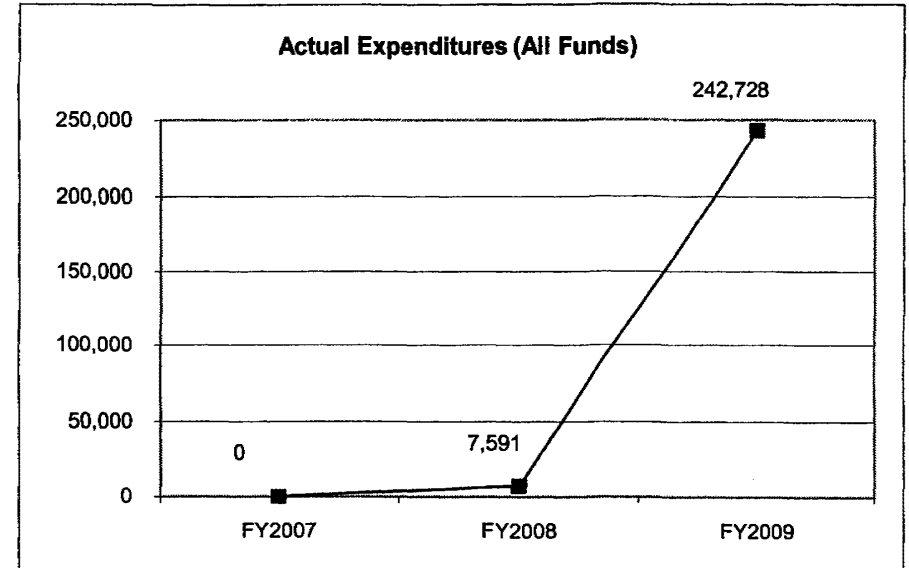
Budget Unit 41970C

Division: Business and Community Services

Core: Business Extension Services Team (BEST)

4. FINANCIAL HISTORY

	FY2007 Actual	FY2008 Actual	FY2009 Actual	FY2010 Current Yr.
Appropriation (All Funds)	1,854,000	1,000,000	1,000,000	1,000,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	1,854,000	1,000,000	1,000,000	N/A
Actual Expenditures (All Funds)	0	7,591	242,728	N/A
Unexpended (All Funds)	1,854,000	992,409	757,272	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1,854,000	992,409	757,272	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

Funds remaining in BEST do not lapse to the General Revenue fund, but remain in the fund per 620.1023(4)3, RSMo.

- NOTES:**
- (1) Beginning fund balance in FY07 totaled \$314,101.87. Payments to contractors totaled \$0; OA Cost Allocation totaled \$3,515.00.
 - (2) Beginning fund balance in FY08 totaled \$1,071,923.36; OA Cost Allocation totaled \$17.00.
 - (3) No new transfer appropriation. Beginning fund balance in FY09 totaled \$1,064,315.36; OA Cost Allocation totaled \$3,298.

CORE RECONCILIATION

STATE

BUSINESS EXT SVS PROGRAM

5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	1,000,000	1,000,000	
	Total	0.00	0	0	1,000,000	1,000,000	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	1,000,000	1,000,000	
	Total	0.00	0	0	1,000,000	1,000,000	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	1,000,000	1,000,000	
	Total	0.00	0	0	1,000,000	1,000,000	

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
BUSINESS EXT SVS PROGRAM								
CORE								
PROGRAM DISTRIBUTIONS	242,728	0.00	1,000,000	0.00	1,000,000	0.00	0	0.00
TOTAL - PD	242,728	0.00	1,000,000	0.00	1,000,000	0.00	0	0.00
GRAND TOTAL	\$242,728	0.00	\$1,000,000	0.00	\$1,000,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$242,728	0.00	\$1,000,000	0.00	\$1,000,000	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Business Extension Services Team (BEST) Program

Program is found in the following core budget(s): Business Extension Services Team (BEST)

1. What does this program do?

This program assists Missouri small business entrepreneurs with the creation, expansion and retention of their business enterprise located in the St. Louis and Kansas City urban areas. The Missouri Department of Economic Development (DED) administers a micro-lending program by administering bids and contracting with one lender in each eligible urban area (St. Louis/Kansas City). The contractor then provides low-interest loans to eligible applicants. To be eligible for the program, the applicant must be a for-profit business located within the designated urban areas (St. Louis/Kansas City).

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 620.1023-620.1029, RSMo.

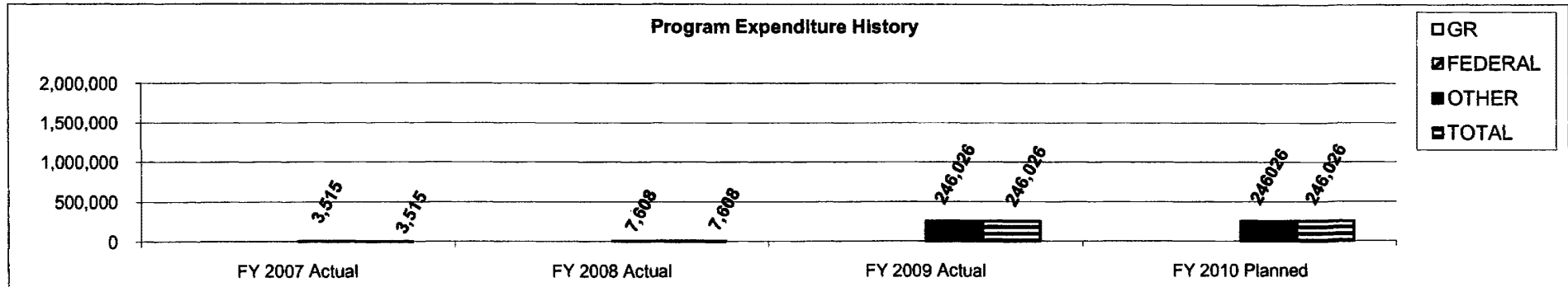
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Business Extension Services Team Fund (0280)

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Business Extension Services Team (BEST) Program

Program is found in the following core budget(s): Business Extension Services Team (BEST)

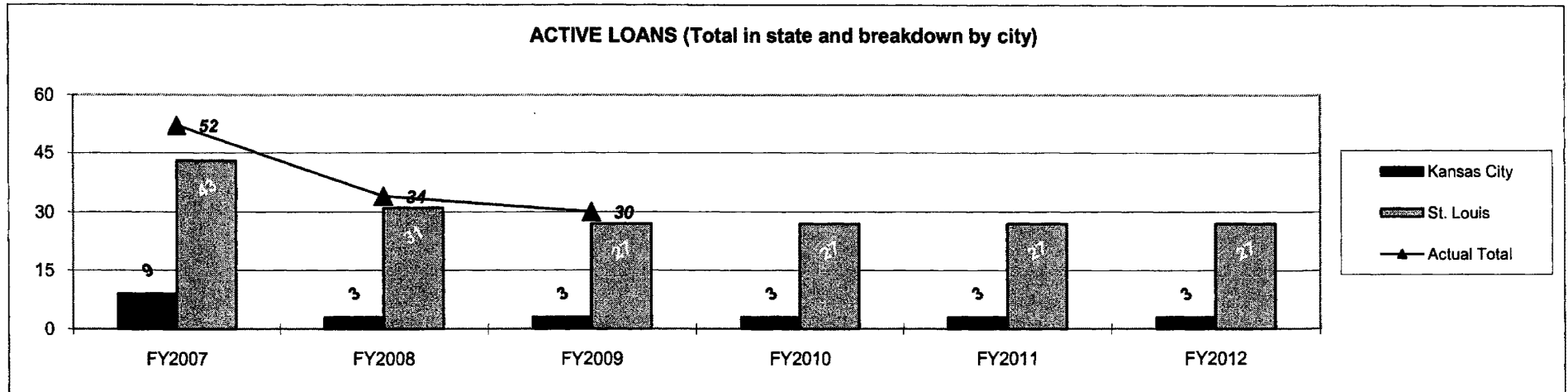
7a. Provide an effectiveness measure.

Current activity includes management of existing portfolio of loans.

7b. Provide an efficiency measure.

Current activity includes management of existing portfolio of loans.

7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

N/A

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
CDBG PROGRAM								
CORE								
EXPENSE & EQUIPMENT								
DED-ED PRO -CDBG- PASSTHROUGH	18,175	0.00	216,200	0.00	216,200	0.00	0	0.00
TOTAL - EE	18,175	0.00	216,200	0.00	216,200	0.00	0	0.00
PROGRAM-SPECIFIC								
DED-ED PRO -CDBG- PASSTHROUGH	23,204,390	0.00	27,783,800	0.00	27,783,800	0.00	0	0.00
TOTAL - PD	23,204,390	0.00	27,783,800	0.00	27,783,800	0.00	0	0.00
TOTAL	23,222,565	0.00	28,000,000	0.00	28,000,000	0.00	0	0.00
GRAND TOTAL	\$23,222,565	0.00	\$28,000,000	0.00	\$28,000,000	0.00	\$0	0.00

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CORE DECISION ITEM

Department: Economic Development					Budget Unit <u>42165C</u>				
Division: Business and Community Services									
Core: Community Development Block Grant (CDBG)									
1. CORE FINANCIAL SUMMARY									
FY 2011 Budget Request					FY 2011 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	216,200	0	216,200 E	EE	0	0	0	0
PSD	0	27,783,800	0	27,783,800 E	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	28,000,000	0	28,000,000	Total	0	0	0	0
FTE					FTE				
	0.00	0.00	0.00	0.00		0.00	0.00	0.00	0.00
Est. Fringe					Est. Fringe				
	0	0	0	0		0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds:				
Notes: An "E" is requested for \$28,000,000 for Federal CDBG funds.					Notes:				
2. CORE DESCRIPTION									
The Community Development Block Grant (CDBG) program provides grants to non-entitlement cities and counties for community development activities that: (1) benefit at least 51% low and moderate income persons; (2) eliminate slum and blight; or (3) meet urgent threats to health and safety. Typical projects include infrastructure expansion and improvements (water, sewer, bridge, street, drainage); downtown revitalization; housing rehabilitation; housing finance (down payment assistance); Americans with Disabilities Act accessibility improvements; and community facility projects (senior centers, day care, Sheltered Workshop, community centers).									
3. PROGRAM LISTING (list programs included in this core funding)									
Community Development Block Grant Program									

CORE DECISION ITEM

Department: Economic Development

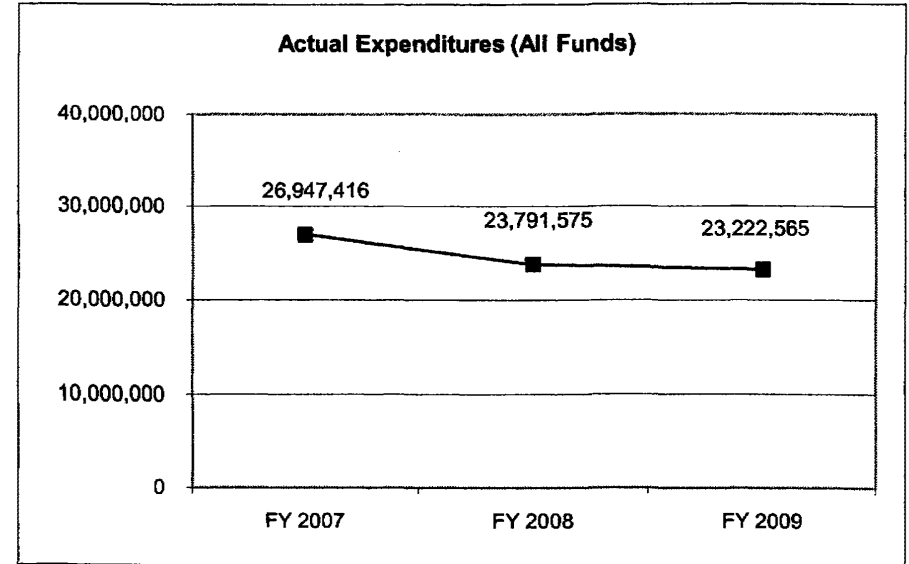
Budget Unit 42165C

Division: Business and Community Services

Core: Community Development Block Grant (CDBG)

4. FINANCIAL HISTORY

	FY 2007 Actual	FY 2008 Actual	FY 2009 Actual	FY 2010 Current Yr.
Appropriation (All Funds)	28,000,000	28,000,000	28,000,000	28,000,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	28,000,000	28,000,000	28,000,000	N/A
Actual Expenditures (All Funds)	26,947,416	23,791,575	23,222,565	N/A
Unexpended (All Funds)	1,052,584	4,208,425	4,777,435	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	1,052,584	4,208,425	4,777,435	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

- (1) Federal fund authority was lapsed in CDBG federal funds.
- (2) Federal fund authority was lapsed in CDBG federal funds.
- (3) Federal fund authority was lapsed in CDBG federal funds.

CORE RECONCILIATION

STATE**CDBG PROGRAM**

5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	EE	0.00	0	216,200	0	216,200	
	PD	0.00	0	27,783,800	0	27,783,800	
	Total	0.00	0	28,000,000	0	28,000,000	
DEPARTMENT CORE REQUEST							
	EE	0.00	0	216,200	0	216,200	
	PD	0.00	0	27,783,800	0	27,783,800	
	Total	0.00	0	28,000,000	0	28,000,000	
GOVERNOR'S RECOMMENDED CORE							
	EE	0.00	0	216,200	0	216,200	
	PD	0.00	0	27,783,800	0	27,783,800	
	Total	0.00	0	28,000,000	0	28,000,000	

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
CDBG PROGRAM								
CORE								
TRAVEL, IN-STATE	4,323	0.00	13,000	0.00	13,000	0.00	0	0.00
TRAVEL, OUT-OF-STATE	2,719	0.00	2,700	0.00	2,700	0.00	0	0.00
FUEL & UTILITIES	0	0.00	150	0.00	150	0.00	0	0.00
SUPPLIES	316	0.00	24,500	0.00	24,500	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	6,283	0.00	72,950	0.00	72,950	0.00	0	0.00
COMMUNICATION SERV & SUPP	3,530	0.00	1,500	0.00	1,500	0.00	0	0.00
PROFESSIONAL SERVICES	126	0.00	87,300	0.00	87,300	0.00	0	0.00
M&R SERVICES	0	0.00	300	0.00	300	0.00	0	0.00
OFFICE EQUIPMENT	15	0.00	250	0.00	250	0.00	0	0.00
BUILDING LEASE PAYMENTS	689	0.00	600	0.00	600	0.00	0	0.00
MISCELLANEOUS EXPENSES	174	0.00	5,450	0.00	5,450	0.00	0	0.00
REBILLABLE EXPENSES	0	0.00	7,500	0.00	7,500	0.00	0	0.00
TOTAL - EE	18,175	0.00	216,200	0.00	216,200	0.00	0	0.00
PROGRAM DISTRIBUTIONS	23,204,390	0.00	27,783,800	0.00	27,783,800	0.00	0	0.00
TOTAL - PD	23,204,390	0.00	27,783,800	0.00	27,783,800	0.00	0	0.00
GRAND TOTAL	\$23,222,565	0.00	\$28,000,000	0.00	\$28,000,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$23,222,565	0.00	\$28,000,000	0.00	\$28,000,000	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Community Development Block Grant Program

Program is found in the following core budget(s): CDBG Program, Marketing, Sales, Finance, Compliance, Administrative Services

1. What does this program do?

This federally-funded program provides grants to non-entitlement cities and counties for community development activities that: (1) benefit at least 51% low and moderate income persons; (2) eliminate slum and blight; or (3) meet urgent threats to health and safety. Typical projects include infrastructure expansion and improvements (water, sewer, bridge, street, drainage); downtown revitalization; housing rehabilitation; housing finance (down payment assistance); Americans with Disabilities Act accessibility improvements; and community facility projects (senior centers, day care, Sheltered Workshop, community centers).

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

42 USC Section 5301 et. Seq., 24 CFR Part 570, and the Missouri Consolidated Plan submitted to the US Department of Housing and Urban Development.

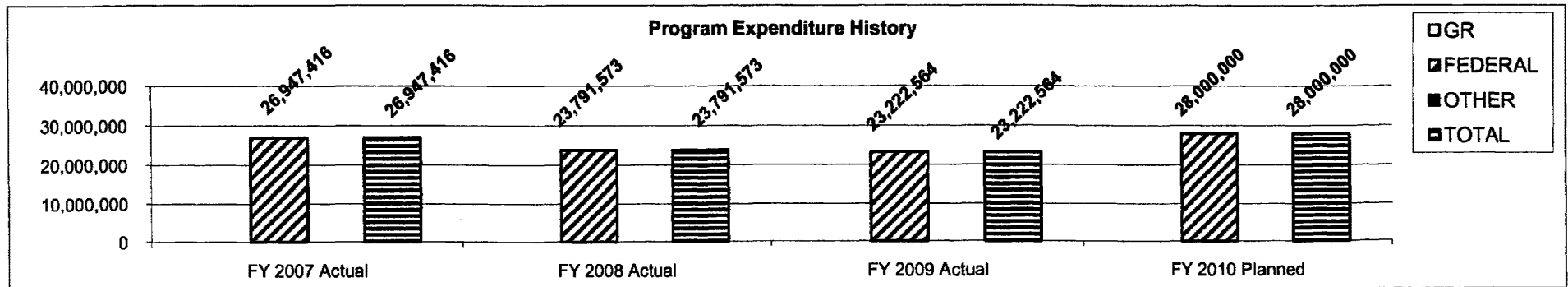
3. Are there federal matching requirements? If yes, please explain.

\$1 for \$1 match required for a portion of the administrative funds. The applicable administrative funds equal 2% of the total appropriation. Soft costs are an eligible match.

4. Is this a federally mandated program? If yes, please explain.

The program is a formula block grant provided to the State of Missouri; 70% of which is provided to the entitlement cities, 30% of which is provided to the non-entitlement balance of the state. That 30% portion is administered by DED.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

N/A

PROGRAM DESCRIPTION

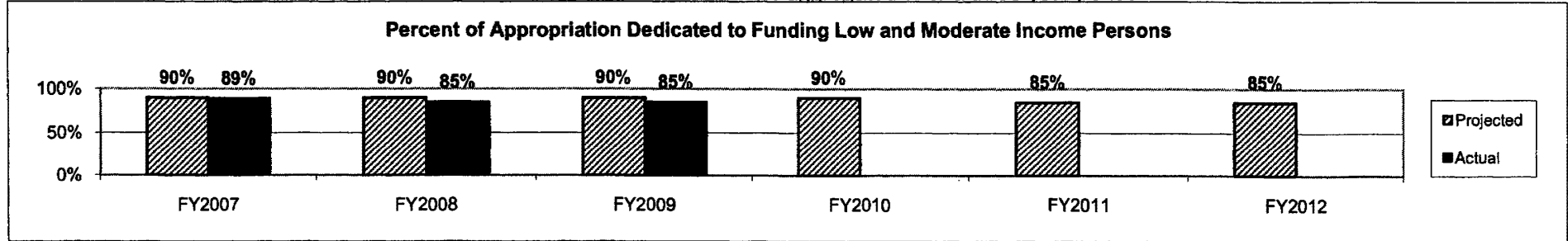
Department: Economic Development

Program Name: Community Development Block Grant Program

Program is found in the following core budget(s): CDBG Program, Marketing, Sales, Finance, Compliance, Administrative Services

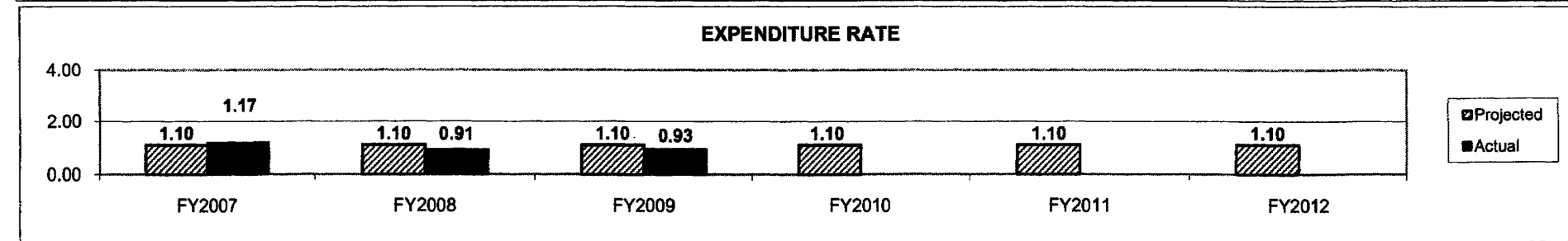
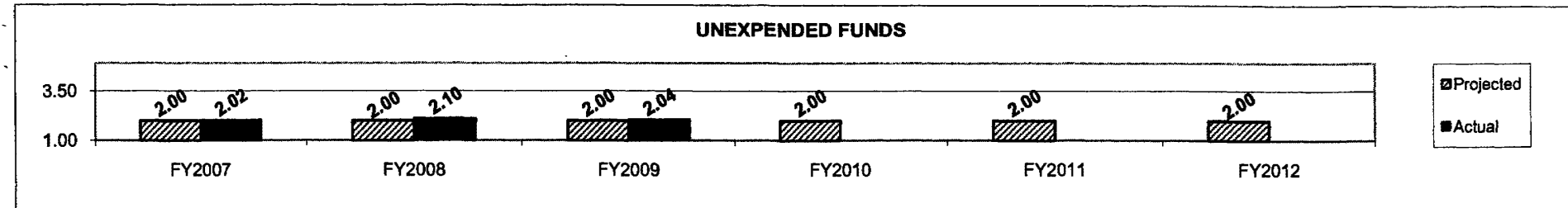
7a. Provide an effectiveness measure.

Federal regulations require a minimum of 70% of the appropriation be dedicated to benefiting 51% low and moderate income persons. Missouri CDBG typically exceeds this measure. The exception is a waiver that was requested to allow for response to the tornadoes of May 2003 without regard to income. This waiver allows the state to meet the minimum requirement of 70% aggregated over a three year period.



7b. Provide an efficiency measure.

HUD recommends, although there is as yet no mandate, that states maintain an annual expenditure rate that is at least equal or higher than the state's annual CDBG allocation. It is also recommended that the states expend CDBG funds at a rate that is at least equal or higher than the state's annual CDBG allocation. It is also recommended that the states expend CDBG funds at a rate that leaves an unexpended balance in the U.S. Treasury of less than 2.5 times a state's annual allocation. On an annual basis, Missouri is within each of these recommended ratios.



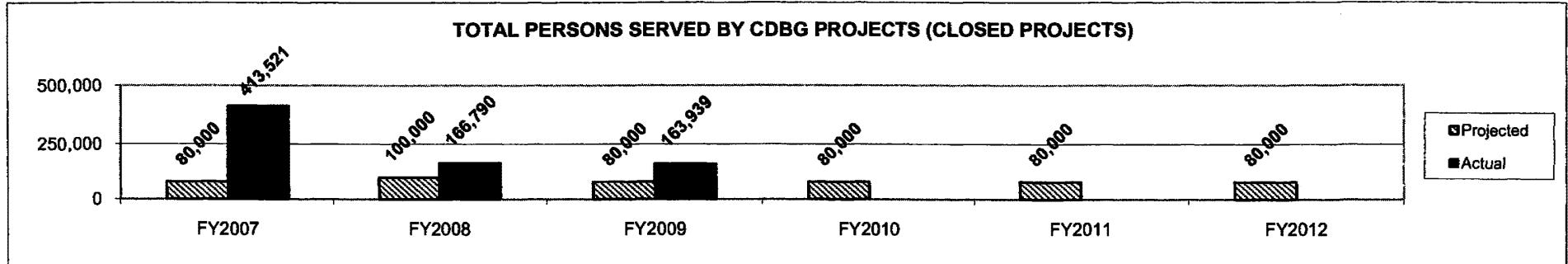
PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Community Development Block Grant Program

Program is found in the following core budget(s): CDBG Program, Marketing, Sales, Finance, Compliance, Administrative Services

7c. Provide the number of clients/individuals served, if applicable.



*FY2007 number served is higher due to anomaly in providing tornado recovery assistance.

7d. Provide a customer satisfaction measure, if available.

N/A

DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
FLOOD RECOVERY									
CORE									
PROGRAM-SPECIFIC									
DED-ED PROGRAMS-FEDERAL OTHER	0	0.00	35,000,000	0.00	35,000,000	0.00	0	0.00	
TOTAL - PD	0	0.00	35,000,000	0.00	35,000,000	0.00	0	0.00	
TOTAL	0	0.00	35,000,000	0.00	35,000,000	0.00	0	0.00	
GRAND TOTAL	\$0	0.00	\$35,000,000	0.00	\$35,000,000	0.00	\$0	0.00	

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CORE DECISION ITEM

Department: Economic Development
 Division: Business and Community Services
 Core: Flood Recovery

Budget Unit 42168C

1. CORE FINANCIAL SUMMARY

	FY 2011 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	35,000,000	0	35,000,000 E
TRF	0	0	0	0
Total	0	35,000,000	0	35,000,000 E
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

	FY 2011 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

The Department of Economic Development anticipated receiving Economic Development Assistance Flood Recovery funding in FY2010, which is the purpose of this core. DED did not receive the funding, however, as the EDA is funding the communities directly from the Federal level. Opportunities for funding could become available in the future and this core enables the department to take advantage of them.

3. PROGRAM LISTING (list programs included in this core funding)

Economic Development Assistance Flood Recovery

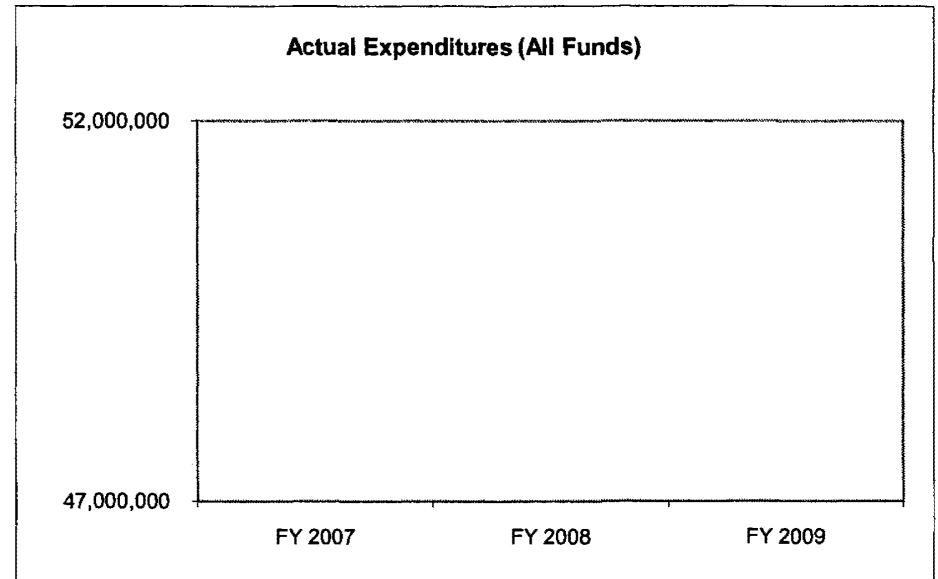
CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Flood Recovery

Budget Unit 42168C

4. FINANCIAL HISTORY

	FY 2007 Actual	FY 2008 Actual	FY 2009 Actual	FY 2010 Current Yr.
Appropriation (All Funds)	0	0	0	35,000,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	0	0	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary expenditure restrictions.

NOTES:

CORE RECONCILIATION

STATE**FLOOD RECOVERY**

5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<hr/>							
TAFP AFTER VETOES							
	PD	0.00	0	35,000,000	0	35,000,000	
	Total	0.00	0	35,000,000	0	35,000,000	
<hr/>							
DEPARTMENT CORE REQUEST							
	PD	0.00	0	35,000,000	0	35,000,000	
	Total	0.00	0	35,000,000	0	35,000,000	
<hr/>							
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	35,000,000	0	35,000,000	
	Total	0.00	0	35,000,000	0	35,000,000	
<hr/>							

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
FLOOD RECOVERY								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	35,000,000	0.00	35,000,000	0.00	0	0.00
TOTAL - PD	0	0.00	35,000,000	0.00	35,000,000	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$35,000,000	0.00	\$35,000,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$35,000,000	0.00	\$35,000,000	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Flood Recovery

Program is found in the following core budget(s): Economic Development Assistance Flood Recovery

1. What does this program do?

The Department of Economic Development anticipated receiving Economic Development Assistance Flood Recovery funding in FY2010, which is the purpose of this core. DED did not receive the funding, however, as the EDA is funding the communities directly from the Federal level. Opportunities for funding could become available in the future and this core enables the department to take advantage of them.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

House Bill 7.052

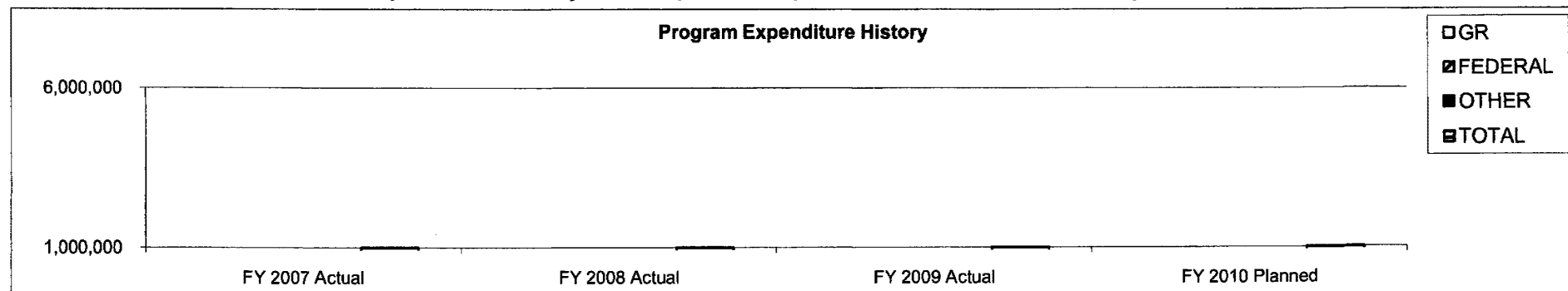
3. Are there federal matching requirements? If yes, please explain.

No federal matching requirement

4. Is this a federally mandated program? If yes, please explain.

No.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

N/A

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Flood Recovery

Program is found in the following core budget(s): Economic Development Assistance Flood Recovery

7a. Provide an effectiveness measure.

There has been no activity in this program.

7b. Provide an efficiency measure.

There has been no activity in this program.

7c. Provide the number of clients/individuals served, if applicable.

There has been no activity in this program.

7d. Provide a customer satisfaction measure, if available.

There has been no activity in this program.

DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
MAINSTREET PROGRAM									
CORE									
PROGRAM-SPECIFIC									
MO MAIN STREET PROGRAM FUND	21,505	0.00	45,590	0.00	45,590	0.00	0	0.00	
TOTAL - PD	21,505	0.00	45,590	0.00	45,590	0.00	0	0.00	
TOTAL	21,505	0.00	45,590	0.00	45,590	0.00	0	0.00	
GRAND TOTAL	\$21,505	0.00	\$45,590	0.00	\$45,590	0.00	\$0	0.00	

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CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Main Street

Budget Unit 42140C

1. CORE FINANCIAL SUMMARY

	FY 2011 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	45,590	45,590
TRF		0	0	0
Total	0	0	45,590	45,590
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Main Street Fund (0596)
Notes: Requires a GR transfer to the Main Street Fund (0596)

	FY 2011 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Notes:

2. CORE DESCRIPTION

This core decision item establishes the spending authority for the Main Street Program. The Missouri Main Street Program is authorized by §251.470 to 251.485, RSMo. The program provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods. Through contract services with the National Main Street office, the annual contracts outline numbers and types of trainings to be offered to Missouri communities. Feedback and review for Missouri communities is tailored annually to meet their needs. DED works with the Missouri Main Street Connection, a not-for-profit organization supported by the original Missouri Main Street communities.

3. PROGRAM LISTING (list programs included in this core funding)

Main Street Program

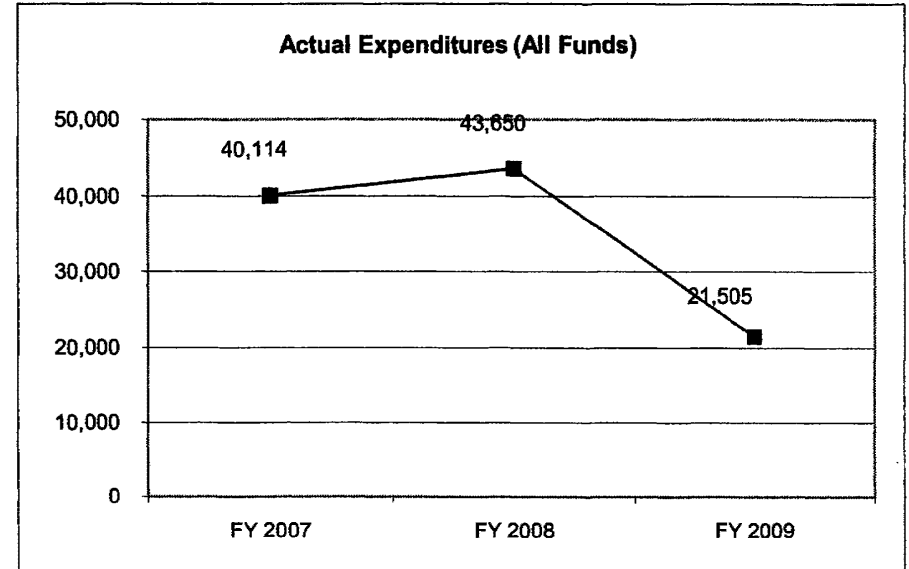
CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Main Street

Budget Unit 42140C

4. FINANCIAL HISTORY

	FY 2007 Actual	FY 2008 Actual	FY 2009 Actual	FY 2010 Current Yr.
Appropriation (All Funds)	40,590	45,590	45,590	45,590
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	40,590	45,590	45,590	N/A
Actual Expenditures (All Funds)	40,114	43,650	21,505	N/A
Unexpended (All Funds)	476	1,940	24,085	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	476	1,940	24,085	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

- (1) OA Cost Allocation totaled \$350.00.
- (2) OA Cost Allocation totaled \$0.
- (3) OA Cost Allocation totaled \$321.00.

CORE RECONCILIATION

STATE**MAINSTREET PROGRAM**

5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<hr/>							
TAFP AFTER VETOES	PD	0.00	0	0	45,590	45,590	
	Total	0.00	0	0	45,590	45,590	
<hr/>							
DEPARTMENT CORE REQUEST	PD	0.00	0	0	45,590	45,590	
	Total	0.00	0	0	45,590	45,590	
<hr/>							
GOVERNOR'S RECOMMENDED CORE	PD	0.00	0	0	45,590	45,590	
	Total	0.00	0	0	45,590	45,590	
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DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MAINSTREET PROGRAM								
CORE								
PROGRAM DISTRIBUTIONS	21,505	0.00	45,590	0.00	45,590	0.00	0	0.00
TOTAL - PD	21,505	0.00	45,590	0.00	45,590	0.00	0	0.00
GRAND TOTAL	\$21,505	0.00	\$45,590	0.00	\$45,590	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$21,505	0.00	\$45,590	0.00	\$45,590	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Main Street Program

Program is found in the following core budget(s): Main Street

1. What does this program do?

The program provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods. Through contract services with the National Main Street office, the annual contracts outline numbers and types of trainings to be offered to Missouri communities. Feedback and review for Missouri communities is tailored annually to meet their needs. DED works with the Missouri Main Street Connection, a not-for-profit organization supported by the original Missouri Main Street communities.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 251.470 to 251.485, RSMo.

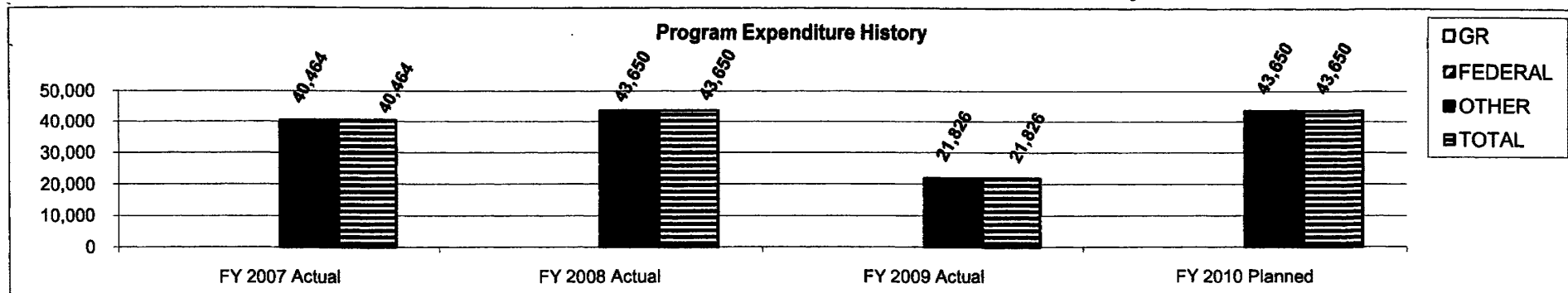
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: 3% Governor's Reserve taken out of FY2010 Planned Expenditures.

6. What are the sources of the "Other " funds?

Main Street Program Fund (0596)

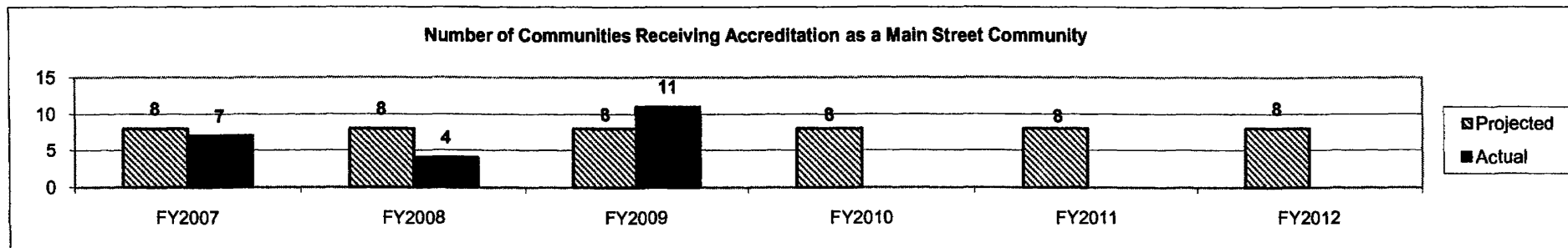
PROGRAM DESCRIPTION

Department: Economic Development

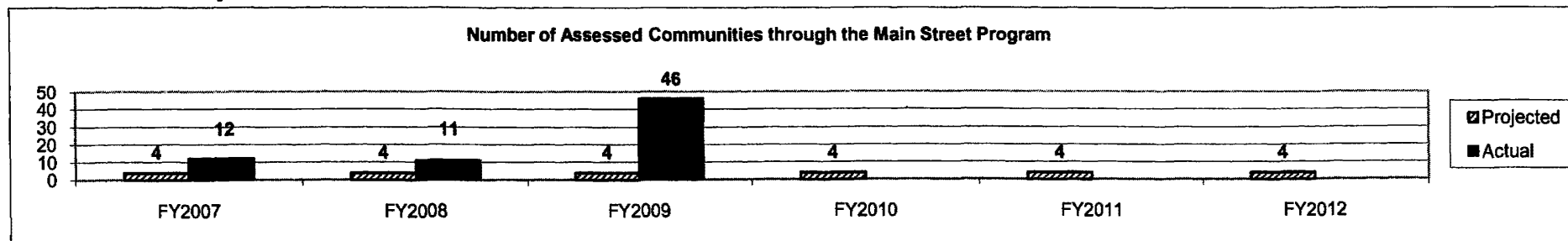
Program Name: Main Street Program

Program is found in the following core budget(s): Main Street

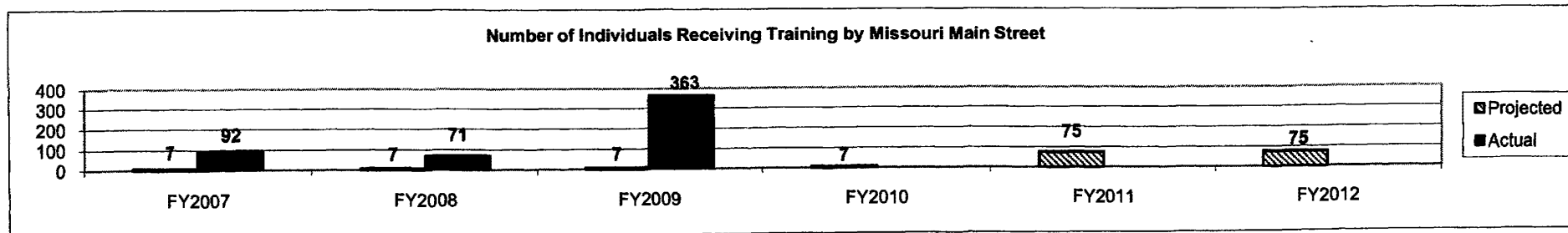
7a. Provide an effectiveness measure.



7b. Provide an efficiency measure.



7c. Provide the number of clients/individuals served, if applicable.



Note: Projected shows number of **communities** receiving training, MO Main Street reports number of **individuals** receiving training therefore measure has been revised to reflect the Actual information reported and the Projected amount for FY2011 revised to reflect new measure.

7d. Provide a customer satisfaction measure, if available.

N/A

DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
MAIN STREET PROGRAM-TRANSFER									
CORE									
FUND TRANSFERS									
GENERAL REVENUE	21,826	0.00	45,000	0.00	45,000	0.00	0	0.00	
TOTAL - TRF	21,826	0.00	45,000	0.00	45,000	0.00	0	0.00	
TOTAL	21,826	0.00	45,000	0.00	45,000	0.00	0	0.00	
GRAND TOTAL	\$21,826	0.00	\$45,000	0.00	\$45,000	0.00	\$0	0.00	

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CORE DECISION ITEM

Department: Economic Development
 Division: Business and Community Services
 Core: Main Street Transfer

Budget Unit 42330C

1. CORE FINANCIAL SUMMARY

	FY 2011 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	45,000	0	0	45,000
Total	45,000	0	0	45,000

FTE 0.00 0.00 0.00 0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
 Notes:

	FY 2011 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0

FTE 0.00 0.00 0.00 0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
 Notes:

2. CORE DESCRIPTION

This decision item is the required General Revenue transfer that provides funding for the Main Street Program authorized by 251.470 to 251.485, RSMo. The program provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods. Through contract services with the National Main Street office, the annual contracts outline numbers and types of trainings to be offered to Missouri communities. Feedback and review for Missouri communities is tailored annually to meet their needs. DED works with the Missouri Main Street Connection, a not-for-profit organization supported by the original Missouri Main Street communities.

3. PROGRAM LISTING (list programs included in this core funding)

Main Street Program Transfer

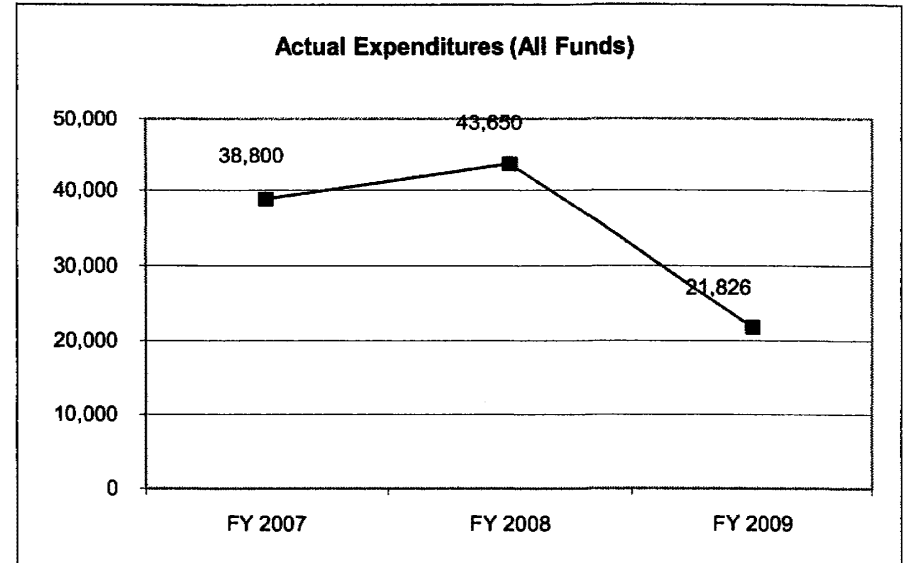
CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Main Street Transfer

Budget Unit 42330C

4. FINANCIAL HISTORY

	FY 2007 Actual	FY 2008 Actual	FY 2009 Actual	FY 2010 Current Yr.
Appropriation (All Funds)	40,000	45,000	45,000	45,000
Less Reverted (All Funds)	(1,200)	(1,350)	(23,174)	N/A
Budget Authority (All Funds)	38,800	43,650	21,826	N/A
Actual Expenditures (All Funds)	38,800	43,650	21,826	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

CORE RECONCILIATION

STATE**MAIN STREET PROGRAM-TRANSFER**

5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	45,000	0	0	45,000	
	Total	0.00	45,000	0	0	45,000	
DEPARTMENT CORE REQUEST							
	TRF	0.00	45,000	0	0	45,000	
	Total	0.00	45,000	0	0	45,000	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	45,000	0	0	45,000	
	Total	0.00	45,000	0	0	45,000	

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MAIN STREET PROGRAM-TRANSFER								
CORE								
TRANSFERS OUT	21,826	0.00	45,000	0.00	45,000	0.00	0	0.00
TOTAL - TRF	21,826	0.00	45,000	0.00	45,000	0.00	0	0.00
GRAND TOTAL	\$21,826	0.00	\$45,000	0.00	\$45,000	0.00	\$0	0.00
GENERAL REVENUE	\$21,826	0.00	\$45,000	0.00	\$45,000	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Main Street Program Transfer

Program is found in the following core budget(s): Main Street Transfer

1. What does this program do?

This transfer provides funding for the Main Street program that provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods. Through contract services with the National Main Street office, the annual contracts outline numbers and types of trainings to be offered to Missouri communities. Feedback and review for the Missouri communities is tailored annually to meet their needs. DED works with the Missouri Main Street Connection, a not-for-profit organization supported by the original Missouri Main Street communities.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 251.470 to 251.485, RSMo.

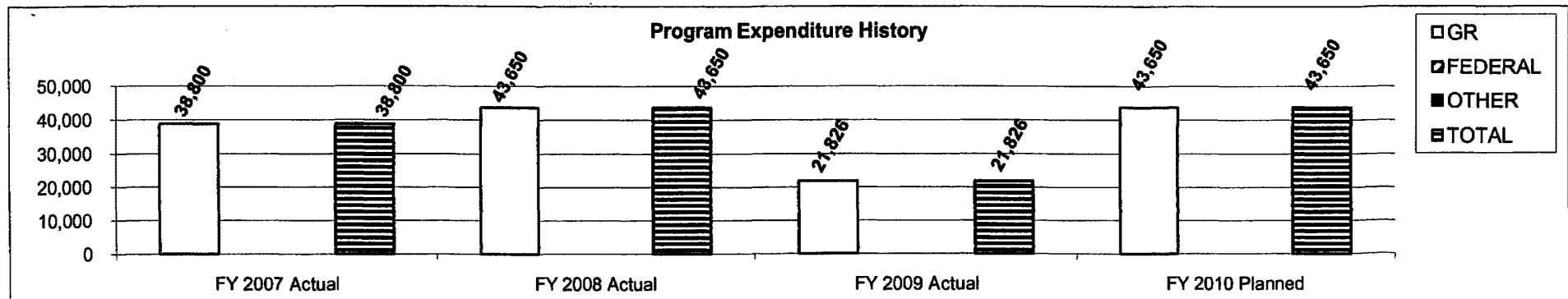
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: 3% Governor's Reserve taken out of FY2010 Planned Expenditures.

6. What are the sources of the "Other " funds?

Transfer of General Revenue to the Main Street Program Fund (0596)

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Main Street Program Transfer

Program is found in the following core budget(s): Main Street Transfer

7a. Provide an effectiveness measure.

This is a GR transfer. Please refer to the Program Description for **Main Street**.

7b. Provide an efficiency measure.

This is a GR transfer. Please refer to the Program Description for **Main Street**.

7c. Provide the number of clients/individuals served, if applicable.

This is a GR transfer. Please refer to the Program Description for **Main Street**.

7d. Provide a customer satisfaction measure, if available.

This is a GR transfer. Please refer to the Program Description for **Main Street**.

DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
YOUTH OPPORTUNITY & VIOLENCE									
CORE									
PROGRAM-SPECIFIC									
YOUTH OPPORT & VIOLENCE PREV	0	0.00	1	0.00	1	0.00	0	0.00	
TOTAL - PD	0	0.00	1	0.00	1	0.00	0	0.00	
TOTAL	0	0.00	1	0.00	1	0.00	0	0.00	
GRAND TOTAL	\$0	0.00	\$1	0.00	\$1	0.00	\$0	0.00	

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CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Youth Opportunities and Violence Prevention

Budget Unit 42250C

1. CORE FINANCIAL SUMMARY

	FY 2011 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	1	1 E
TRF	0	0	0	0
Total	0	0	1	1 E
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Youth Opp. & Violence Prevention Fund (0827)
 Notes: An "E" is requested on \$1 PSD "Other" fund.

	FY 2011 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
 Notes:

2. CORE DESCRIPTION

The intent of this fund is to provide an avenue to accept dollars that may be donated or otherwise offered for the purpose of providing assistance to organizations that are administering positive youth development or crime prevention programs. There have been no donations or appropriations to this fund.

3. PROGRAM LISTING (list programs included in this core funding)

Youth Opportunities and Violence Prevention Program

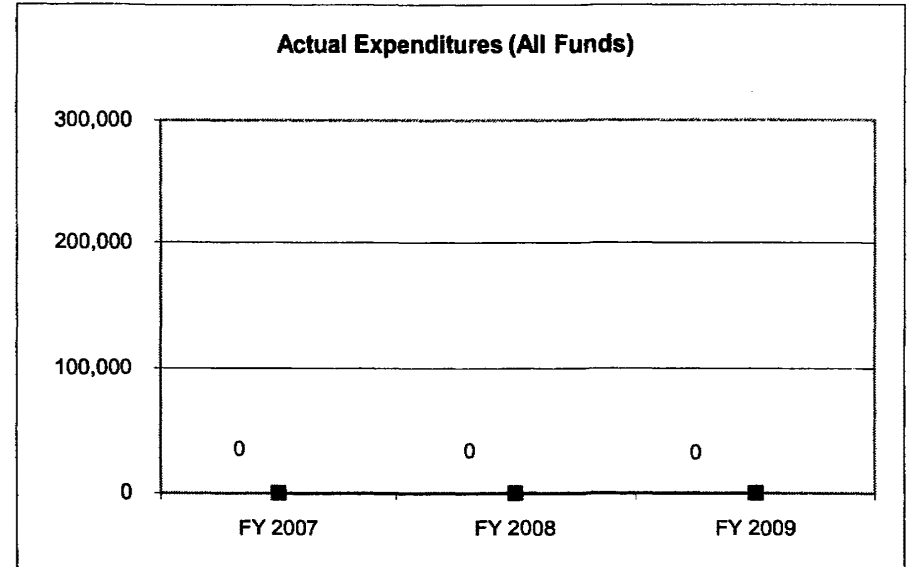
CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Youth Opportunities and Violence Prevention

Budget Unit 42250C

4. FINANCIAL HISTORY

	FY 2007 Actual	FY 2008 Actual	FY 2009 Actual	FY 2010 Current Yr.
Appropriation (All Funds)	1	1	1	1
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	1	1	1	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	1	1	1	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1	1	1	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

- (1) No funding has ever been received for this program.
- (2) No funding has ever been received for this program.
- (3) An "E" is requested on the \$1. No funding has ever been received for this program.

CORE RECONCILIATION

STATE**YOUTH OPPORTUNITY & VIOLENCE**

5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<hr/>							
TAFP AFTER VETOES							
	PD	0.00	0	0	1	1	
	Total	0.00	0	0	1	1	
<hr/>							
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	1	1	
	Total	0.00	0	0	1	1	
<hr/>							
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	1	1	
	Total	0.00	0	0	1	1	
<hr/>							

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
YOUTH OPPORTUNITY & VIOLENCE								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	1	0.00	1	0.00	0	0.00
TOTAL - PD	0	0.00	1	0.00	1	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$1	0.00	\$1	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$1	0.00	\$1	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Youth Opportunities and Violence Prevention Program

Program is found in the following core budget(s): Youth Opportunities and Violence Prevention

1. What does this program do?

This fund allows for the receipt of private donations and/or federal funds to be spent on the positive development of Missouri's at-risk youth. This allows for appropriation authority in the event that any such funds are received. The fund has a zero balance. Programming, if funds are made available, would allow opportunities for grant awards to not-for-profit organizations which specialize in youth development. Funds would support the costs of programming directed at lowering crime rates, increasing education attainment rates, and allowing structured activities in which youth may participate.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.1100 RSMo.

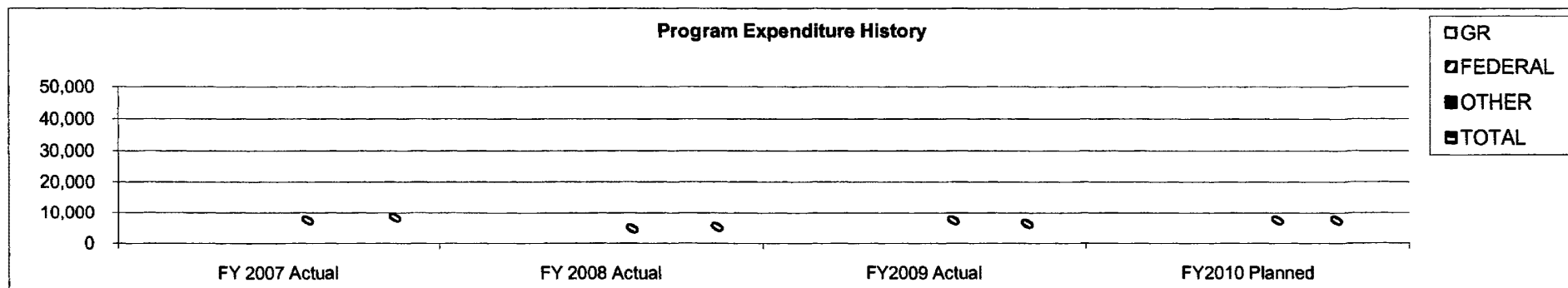
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Youth Opportunities and Violence Prevention Fund (0827)

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Youth Opportunities and Violence Prevention Program

Program is found in the following core budget(s): Youth Opportunities and Violence Prevention

7a. Provide an effectiveness measure.

There have been no donations or appropriations to this fund so there has been no activity in the program.

7b. Provide an efficiency measure.

There have been no donations or appropriations to this fund so there has been no activity in the program.

7c. Provide the number of clients/individuals served, if applicable.

There have been no donations or appropriations to this fund so there has been no activity in the program.

7d. Provide a customer satisfaction measure, if available.

N/A

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
DELTA REGIONAL AUTHORITY								
CORE								
EXPENSE & EQUIPMENT								
GENERAL REVENUE	80,784	0.00	80,784	0.00	80,784	0.00	0	0.00
TOTAL - EE	80,784	0.00	80,784	0.00	80,784	0.00	0	0.00
TOTAL	80,784	0.00	80,784	0.00	80,784	0.00	0	0.00
GRAND TOTAL	\$80,784	0.00	\$80,784	0.00	\$80,784	0.00	\$0	0.00

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CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Delta Regional Authority

Budget Unit 42220C

1. CORE FINANCIAL SUMMARY

	FY 2011 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	80,784	0	0	80,784
PSD	0	0	0	0
TRF	0	0	0	0
Total	80,784	0	0	80,784
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

	FY 2011 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

Membership in the Delta Regional Authority requires the states to share in 50% of the annual costs of administration attributed to the operation of the Delta Regional Authority offices in Clarksdale, Mississippi. The "dues" allow us to continue to receive, as a member state, the allocation of federal funds which we can distribute to eligible public applicants from the 29 counties in southeast Missouri that make up our share of the federally recognized Delta. This appropriation represents our share of the administrative costs and our "dues".

3. PROGRAM LISTING (list programs included in this core funding)

Delta Regional Authority (membership)

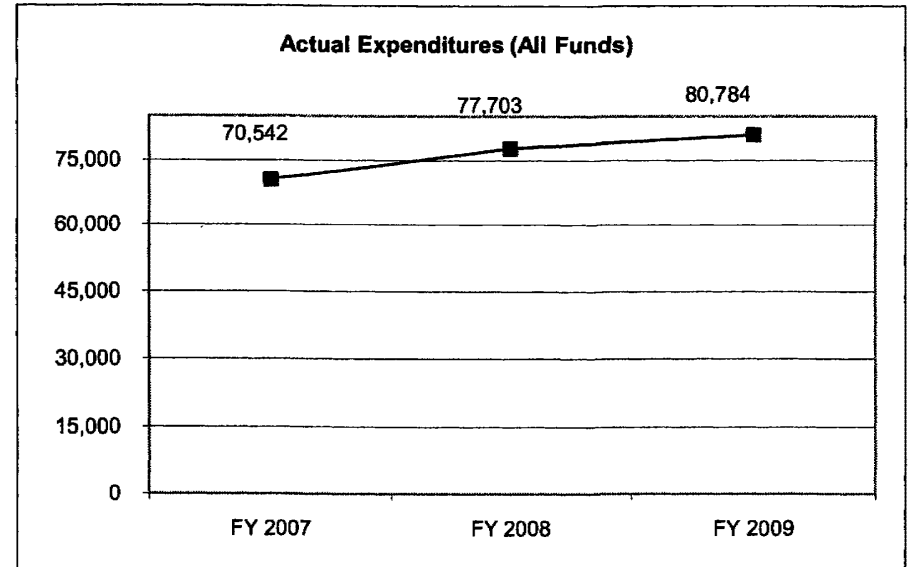
CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Delta Regional Authority

Budget Unit 42220C

4. FINANCIAL HISTORY

	FY 2007 Actual	FY 2008 Actual	FY 2009 Actual	FY 2010 Current Yr.
Appropriation (All Funds)	80,000	86,000	86,000	80,784
Less Reverted (All Funds)	(2,400)	(2,580)	(5,216)	N/A
Budget Authority (All Funds)	77,600	83,420	80,784	N/A
Actual Expenditures (All Funds)	70,542	77,703	80,784	N/A
Unexpended (All Funds)	7,058	5,717	0	N/A
Unexpended, by Fund:				
General Revenue	7,058	5,717	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

CORE RECONCILIATION

STATE**DELTA REGIONAL AUTHORITY**

5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<hr/>							
TAFP AFTER VETOES							
	EE	0.00	80,784	0	0	80,784	
	Total	0.00	80,784	0	0	80,784	
<hr/>							
DEPARTMENT CORE REQUEST							
	EE	0.00	80,784	0	0	80,784	
	Total	0.00	80,784	0	0	80,784	
<hr/>							
GOVERNOR'S RECOMMENDED CORE							
	EE	0.00	80,784	0	0	80,784	
	Total	0.00	80,784	0	0	80,784	
<hr/>							

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
DELTA REGIONAL AUTHORITY								
CORE								
PROFESSIONAL DEVELOPMENT	80,784	0.00	74,784	0.00	74,784	0.00	0	0.00
PROFESSIONAL SERVICES	0	0.00	6,000	0.00	6,000	0.00	0	0.00
TOTAL - EE	80,784	0.00	80,784	0.00	80,784	0.00	0	0.00
GRAND TOTAL	\$80,784	0.00	\$80,784	0.00	\$80,784	0.00	\$0	0.00
GENERAL REVENUE	\$80,784	0.00	\$80,784	0.00	\$80,784	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Delta Regional Authority

Program is found in the following core budget(s): Delta Regional Authority

1. What does this program do?

Membership in the Delta Regional Authority requires the states to share in 50% of the annual costs of administration attributed to the operation of the Delta Regional Authority offices in Clarksdale, Mississippi. The "dues" allow us to continue to receive, as a member state, the allocation of federal funds which we can distribute to eligible public applicants from the 29 counties in southeast Missouri that make up our share of the federally recognized Delta. This appropriation represents our share of the administrative costs and our "dues".

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Congressional Record - House H12285

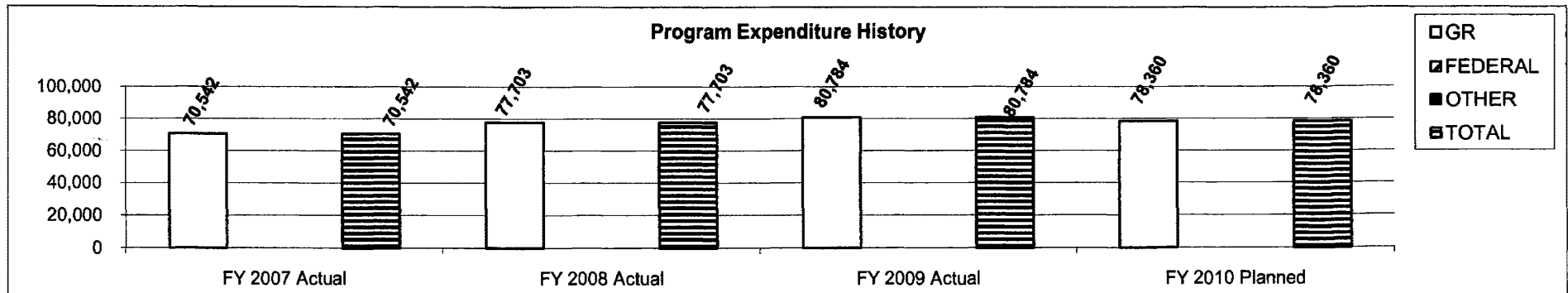
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: 3% Governor's Reserve taken out of FY2010 Planned Expenditures.

6. What are the sources of the "Other " funds?

N/A

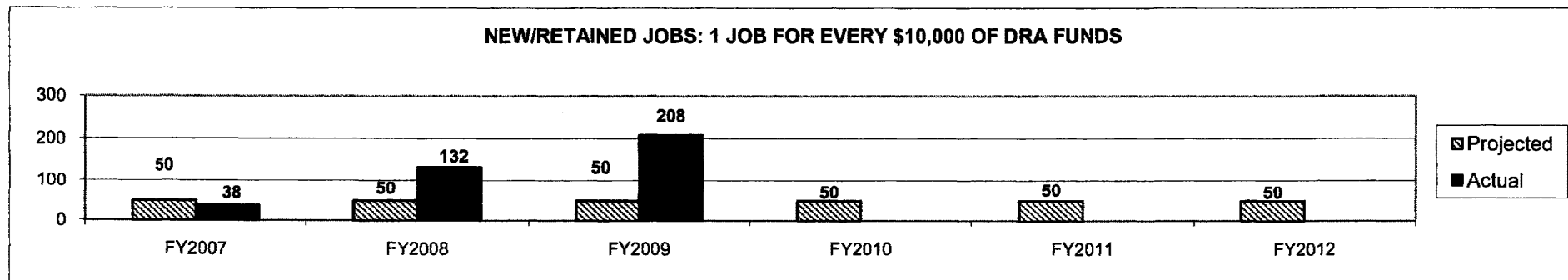
PROGRAM DESCRIPTION

Department: Economic Development

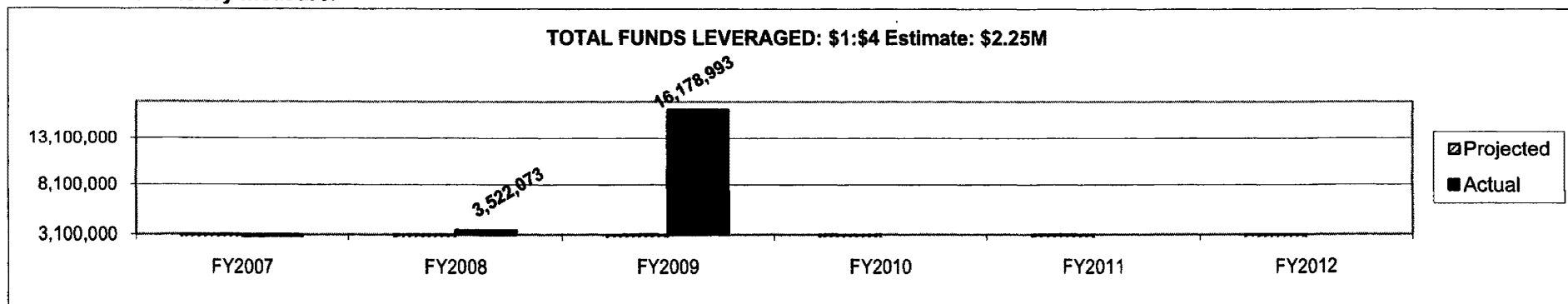
Program Name: Delta Regional Authority

Program is found in the following core budget(s): Delta Regional Authority

7a. Provide an effectiveness measure.



7b. Provide an efficiency measure.



Note: FY2009 Actual includes one big project with a large private investment.

7c. Provide the number of clients/individuals served, if applicable.

N/A

7d. Provide a customer satisfaction measure, if available.

N/A

DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
STATE TIF PROGRAM									
CORE									
PROGRAM-SPECIFIC									
MO SUPP TAX INCREMENT FINANCE	8,464,420	0.00	13,158,455	0.00	13,158,455	0.00	0	0.00	
TOTAL - PD	8,464,420	0.00	13,158,455	0.00	13,158,455	0.00	0	0.00	
TOTAL	8,464,420	0.00	13,158,455	0.00	13,158,455	0.00	0	0.00	
TIF Spending Authority Inc - 1419001									
PROGRAM-SPECIFIC									
MO SUPP TAX INCREMENT FINANCE	0	0.00	0	0.00	3,598,979	0.00	0	0.00	
TOTAL - PD	0	0.00	0	0.00	3,598,979	0.00	0	0.00	
TOTAL	0	0.00	0	0.00	3,598,979	0.00	0	0.00	
GRAND TOTAL	\$8,464,420	0.00	\$13,158,455	0.00	\$16,757,434	0.00	\$0	0.00	

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CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Tax Increment Financing (TIF)

Budget Unit 42290C

1. CORE FINANCIAL SUMMARY

	FY 2011 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	13,158,455	13,158,455
TRF	0	0	0	0
Total	0	0	13,158,455	13,158,455

FTE 0.00 0.00 0.00 0.00

Est. Fringe 0 0 0 0

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: State Tax Increment Financing Fund (0848)

Notes: Requires a GR transfer to the TIF Fund (0848)

	FY 2011 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0

FTE 0.00 0.00 0.00 0.00

Est. Fringe 0 0 0 0

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes:

2. CORE DESCRIPTION

This core decision item establishes the spending authority for the State Tax Increment Financing (TIF) Program. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

Current TIF obligations include the following projects:

- (1) Kansas City Midtown: infrastructure improvements and retail development at Mill Street;
- (2) St. Louis Convention Hotel: construction of a 1,083 room convention headquarters hotel complex;
- (3) Riverside L-385 Levee: infrastructure and levee improvements at 1600-acre site, city of Riverside;
- (4) Springfield Jordan Valley Park: redevelopment of exposition center in downtown Springfield;
- (5) Kansas City Pershing Road: renovation of old post office building and other developments on south side of Pershing Road;
- (6) Branson Landing: redevelopment of 208-acre riverfront area in downtown Branson;
- (7) Kansas City 1200 Main: new development for H&R Block Corporation headquarters;
- (8) St. Louis Cupples: redevelopment of abandoned buildings in downtown near Busch Stadium;
- (9) Excelsior Springs: Elms Hotel and supporting infrastructure (project is complete, closed and final payment made);
- (10) Independence (Santa Fe): infrastructure redevelopment to support commercial development and housing;

CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Tax Increment Financing (TIF)

Budget Unit 42290C

(11) Independence Crackerneck Creek (Bass Pro Shops) Development: construction of Bass Pro Outdoor World store, lodging and complimentary retail and dining establishments in a 400-acre undeveloped parcel south of I-70 and west of I-435; and
 (12) Kansas City East Village: J.E. Dunn headquarters, infrastructure improvements and mixed use development in east end of downtown KC west of I-70.
 (13) St. Louis Lambert Airport Eastern Perimeter Redevelopment: redevelopment of 500 acres of land just east of Lambert Airport between I-170 and I-70 developed for light industrial, warehouse, office, and some residential.

Projects that have applied for State TIF funding and are currently under review:

(1) KC Three Trails: Bannister Mall restoration.

3. PROGRAM LISTING (list programs included in this core funding)

State Tax Increment Financing Program

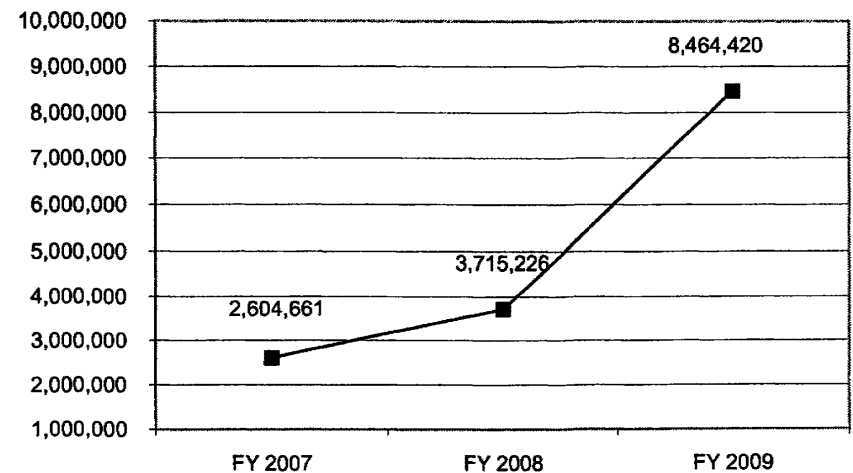
4. FINANCIAL HISTORY

	FY 2007 Actual	FY 2008 Actual	FY 2009 Actual	FY 2010 Current Yr.
Appropriation (All Funds)	3,932,002	8,928,130	10,086,123	13,158,455
Less Reverted (All Funds)	0			N/A
Budget Authority (All Funds)	3,932,002	8,928,130	10,086,123	N/A
Actual Expenditures (All Funds)	2,604,661	3,715,226	8,464,420	N/A
Unexpended (All Funds)	1,327,341	5,212,904	1,621,703	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1,327,341	5,212,904	1,621,703	N/A
	(1)	(2)	(3)	

Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:
 (1) Funds are only paid out as projects generate increment.
 (2) Funds are only paid out as projects generate increment.
 (3) Funds are only paid out as projects generate increment.

Actual Expenditures (All Funds)



CORE RECONCILIATION

STATE**STATE TIF PROGRAM**

5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	13,158,455	13,158,455	
	Total	0.00	0	0	13,158,455	13,158,455	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	13,158,455	13,158,455	
	Total	0.00	0	0	13,158,455	13,158,455	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	13,158,455	13,158,455	
	Total	0.00	0	0	13,158,455	13,158,455	

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
STATE TIF PROGRAM								
CORE								
PROGRAM DISTRIBUTIONS	8,464,420	0.00	13,158,455	0.00	13,158,455	0.00	0	0.00
TOTAL - PD	8,464,420	0.00	13,158,455	0.00	13,158,455	0.00	0	0.00
GRAND TOTAL	\$8,464,420	0.00	\$13,158,455	0.00	\$13,158,455	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$8,464,420	0.00	\$13,158,455	0.00	\$13,158,455	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: State Tax Increment Financing (TIF) Program

Program is found in the following core budget(s): Tax Increment Financing

1. What does this program do?

Tax increment financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

Status of Three Projects Included in Performance Measures:

St. Louis Cupples: The scope of this project was drastically changed from the application development plan and thereby terminated.

Independence Santa Fe: Project has not developed sufficiently to provide increment.

Excelsior Springs: Project completed and all state financial commitments paid in full as of 2006.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.800-99.865, RSMo

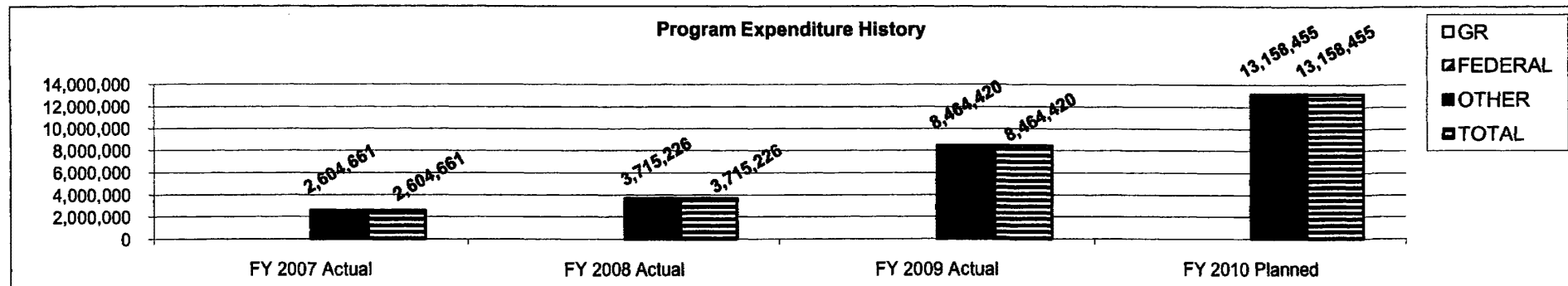
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Missouri Supplement Tax Increment Finance Fund (0848)

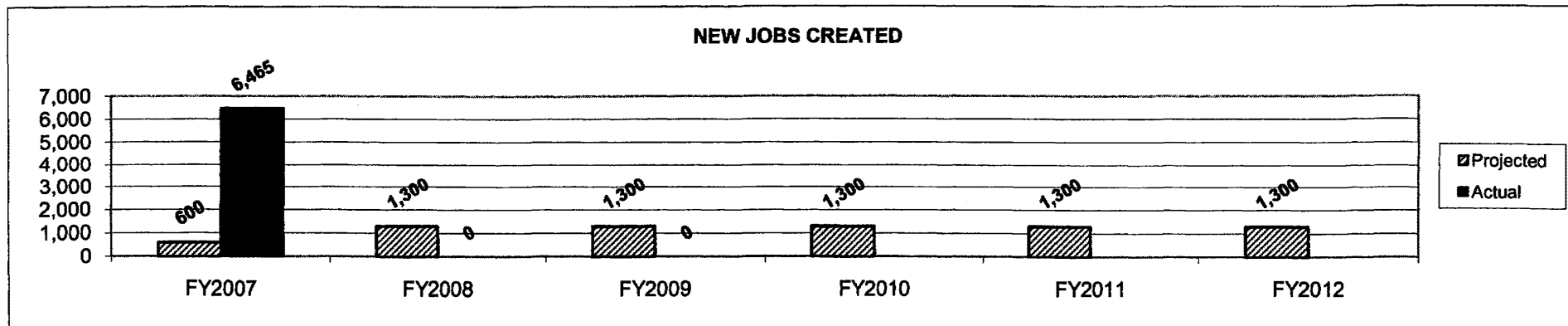
PROGRAM DESCRIPTION

Department: Economic Development

Program Name: State Tax Increment Financing (TIF) Program

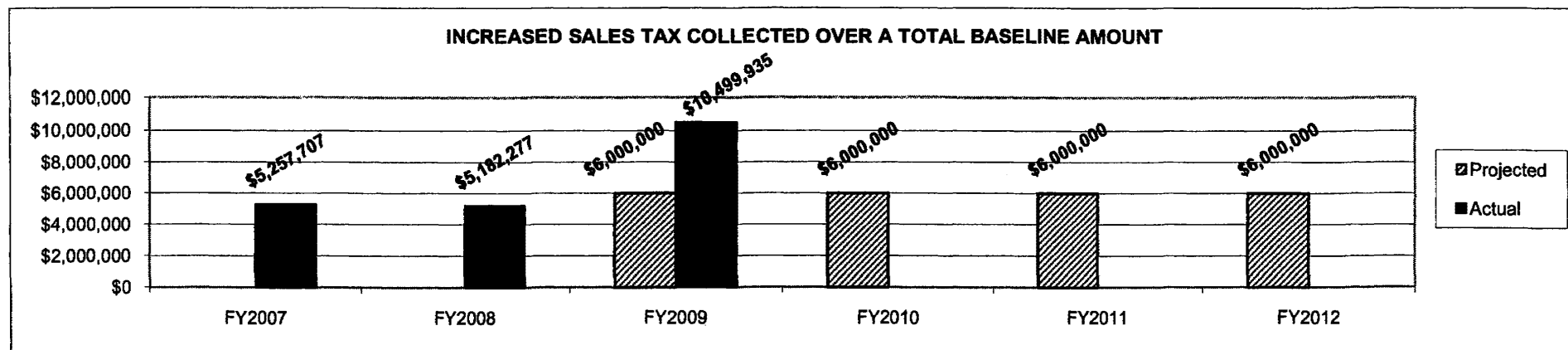
Program is found in the following core budget(s): Tax Increment Financing

7a. Provide an effectiveness measure.



Note: There were no new State TIF projects during FY08/FY09 from which any new jobs created information was received pursuant to a payment request.

7b. Provide an efficiency measure.



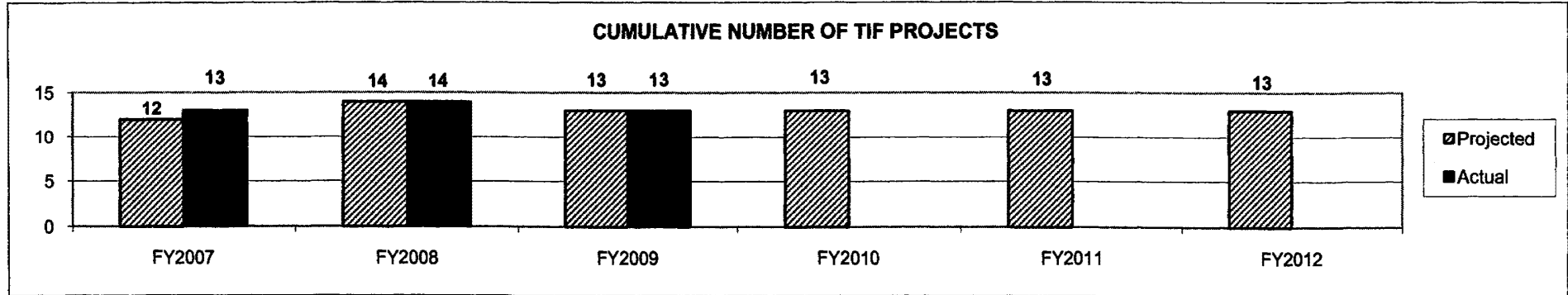
PROGRAM DESCRIPTION

Department: Economic Development

Program Name: State Tax Increment Financing (TIF) Program

Program is found in the following core budget(s): Tax Increment Financing

7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

NA

NEW DECISION ITEM
RANK: 5 OF 14

Department: Economic Development
Division: Business and Community Services
DI Name: TIF Spending Authority Increase **DI# 1419001**

Budget Unit 42290C

1. AMOUNT OF REQUEST

	FY 2011 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	3,598,979	3,598,979
TRF	0	0	0	0
Total	0	0	3,598,979	3,598,979
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: State Tax Increment Financing (0848)

	FY 2011 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>Funding Increase</u>	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

Tax Increment Financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include infrastructure necessary to generate reuse of the properties. Current obligations are projected to pay out approximately \$16,767,434 in Fiscal Year 2011; therefore we are requesting \$3,598,979 in additional authority. Projects with projected increments in FY2011 include: Kansas City Midtown; St. Louis Convention Hotel; Springfield Jordan Valley Park; Riverside L-385 Levee; Branson Landing; Kansas City Pershing Road; Kansas City 1200 Main (H&R Block); Independence Crackerneck Creek (Bass Pro Shops); St. Louis Lambert Airport Eastern Perimeter; and the Kansas City East Village projects.

NEW DECISION ITEM
RANK: 5 OF 14

Department: Economic Development Budget Unit 42290C
Division: Business and Community Services
DI Name: TIF Spending Authority Increase DI# 1419001

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

We are requesting additional funds in the State TIF (Tax Increment Financing) program to cover obligated costs for the current projects utilizing the program. The current core for the TIF program is \$13,158,455. The projected amount needed for FY2011 is \$16,767,434 so an amount of \$3,598,979 is needed to bridge the difference between the projected obligations and the current core amount. State TIF requires a General Revenue transfer into the State Tax Increment Financing Fund (0848).

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions					3,598,979		3,598,979		
Total PSD	0		0		3,598,979		3,598,979		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	3,598,979	0.0	3,598,979	0.0	0

NEW DECISION ITEM
RANK: 5 OF 14

Department: Economic Development				Budget Unit 42290C					
Division: Business and Community Services									
DI Name: TIF Spending Authority Increase				DI# 1419001					
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions							0		
Total PSD	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers									
Total TRF	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Grand Total	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM
RANK: 5 OF 14

Department: Economic Development
Division: Business and Community Services
DI Name: TIF Spending Authority Increase DI# 1419001

Budget Unit 42290C

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an effectiveness measure.

The effectiveness measure can be found in the TIF Core.

6b. Provide an efficiency measure.

The efficiency measure can be found in the TIF Core.

6c. Provide the number of clients/individuals served, if applicable.

The number of clients can be found in the TIF Core.

6d. Provide a customer satisfaction measure, if available.

NA

NEW DECISION ITEM

RANK: 5 **OF** 14

Department: Economic Development
Division: Business and Community Services
DI Name: TIF Spending Authority Increase **DI#** 1419001

Budget Unit 42290C

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

The DED works closely with the communities and TIF project coordinators in order to ensure these projects are completed and within the funding limits. This includes tracking the estimated build-out period, as well as adjusting the budget requests to reflect updated increment estimates if less than the amount obligated by contract.

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
STATE TIF PROGRAM								
TIF Spending Authority Inc - 1419001								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	3,598,979	0.00	0	0.00
TOTAL - PD	0	0.00	0	0.00	3,598,979	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$3,598,979	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$3,598,979	0.00		0.00

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
STATE TIF PROGRAM-TRANSFER								
CORE								
FUND TRANSFERS								
GENERAL REVENUE	8,485,164	0.00	13,158,455	0.00	13,158,455	0.00	0	0.00
TOTAL - TRF	8,485,164	0.00	13,158,455	0.00	13,158,455	0.00	0	0.00
TOTAL	8,485,164	0.00	13,158,455	0.00	13,158,455	0.00	0	0.00
TIF Transfer Increase - 1419002								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	0	0.00	3,598,979	0.00	0	0.00
TOTAL - TRF	0	0.00	0	0.00	3,598,979	0.00	0	0.00
TOTAL	0	0.00	0	0.00	3,598,979	0.00	0	0.00
GRAND TOTAL	\$8,485,164	0.00	\$13,158,455	0.00	\$16,757,434	0.00	\$0	0.00

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CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Tax Increment Financing (TIF) Transfer

Budget Unit 42280C

1. CORE FINANCIAL SUMMARY

	FY 2011 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	13,158,455	0	0	13,158,455
Total	13,158,455	0	0	13,158,455
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes:

	FY 2011 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes:

2. CORE DESCRIPTION

This core decision item is the required General Revenue transfer that provides funding for the Tax Increment Financing (TIF) program. It provides funds to remit for the tax increment financing captured via state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

3. PROGRAM LISTING (list programs included in this core funding)

State Tax Increment Financing Program

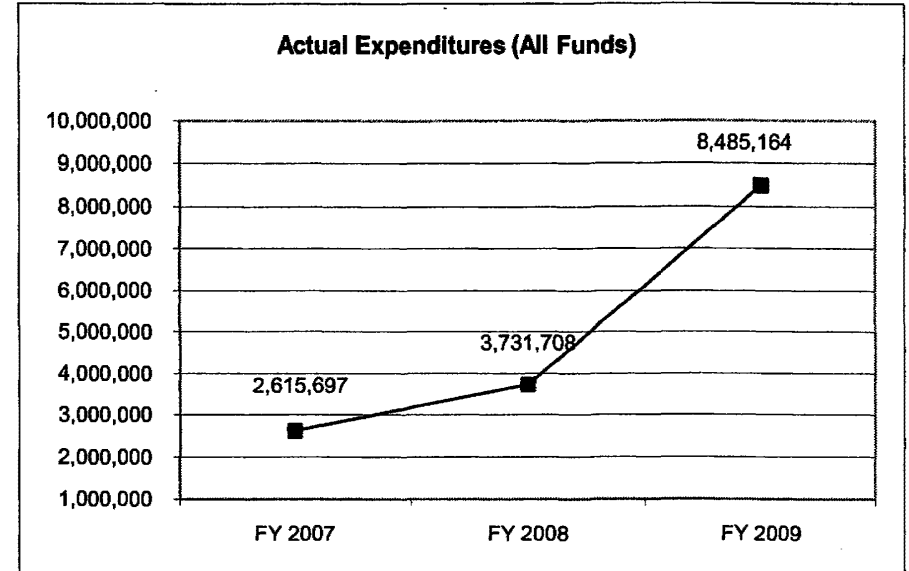
CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: Tax Increment Financing (TIF) Transfer

Budget Unit 42280C

4. FINANCIAL HISTORY

	FY 2007 Actual	FY 2008 Actual	FY 2009 Actual	FY 2010 Current Yr.
Appropriation (All Funds)	3,932,002	8,928,130	10,086,123	13,158,455
Less Reverted (All Funds)	(117,960)	(267,844)	(874,452)	N/A
Budget Authority (All Funds)	3,814,042	8,660,286	9,211,671	N/A
Actual Expenditures (All Funds)	2,615,697	3,731,708	8,485,164	N/A
Unexpended (All Funds)	1,198,345	4,928,578	726,507	N/A
Unexpended, by Fund:				
General Revenue	1,198,345	4,928,578	726,507	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

- (1) Funds are only paid out as projects generate increment.
- (2) Funds are only paid out as projects generate increment.
- (3) Transfer of \$10,086,123 from GR to Missouri Supplement Tax Increment Financing Fund.

CORE RECONCILIATION

STATE**STATE TIF PROGRAM-TRANSFER**

5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	13,158,455	0	0	13,158,455	
	Total	0.00	13,158,455	0	0	13,158,455	
DEPARTMENT CORE REQUEST							
	TRF	0.00	13,158,455	0	0	13,158,455	
	Total	0.00	13,158,455	0	0	13,158,455	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	13,158,455	0	0	13,158,455	
	Total	0.00	13,158,455	0	0	13,158,455	

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
STATE TIF PROGRAM-TRANSFER								
CORE								
TRANSFERS OUT	8,485,164	0.00	13,158,455	0.00	13,158,455	0.00	0	0.00
TOTAL - TRF	8,485,164	0.00	13,158,455	0.00	13,158,455	0.00	0	0.00
GRAND TOTAL	\$8,485,164	0.00	\$13,158,455	0.00	\$13,158,455	0.00	\$0	0.00
GENERAL REVENUE	\$8,485,164	0.00	\$13,158,455	0.00	\$13,158,455	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: State Tax Increment Financing (TIF) Program

Program is found in the following core budget(s): Tax Increment Financing (TIF) Transfer

1. What does this program do?

This transfer provides funding for the state TIF program. Tax increment financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.800-99.865, RSMo

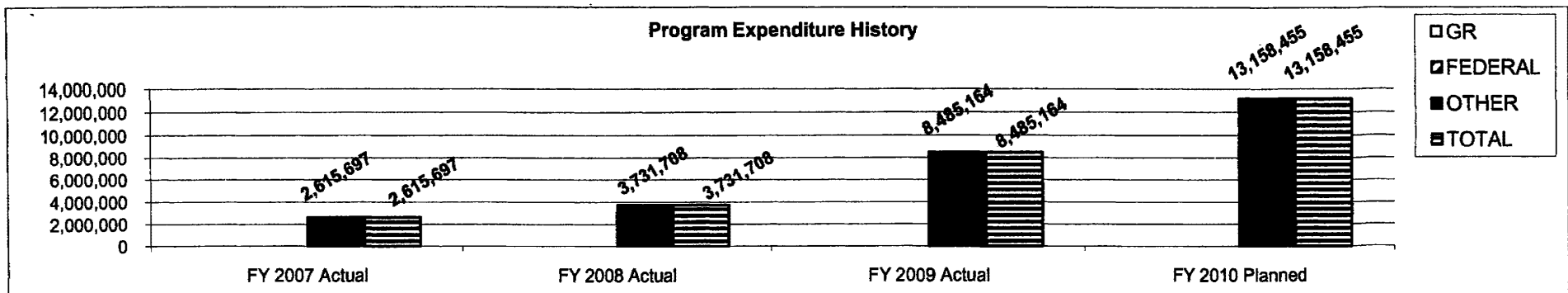
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

GR transfer to the Missouri Supplement Tax Increment Finance Fund (0848)

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: State Tax Increment Financing (TIF) Program

Program is found in the following core budget(s): Tax Increment Financing (TIF) Transfer

7a. Provide an effectiveness measure.

This is a GR transfer. Please refer to the Program Description for the **State Tax Increment Financing (TIF) Program**.

7b. Provide an efficiency measure.

This is a GR transfer. Please refer to the Program Description for the **State Tax Increment Financing (TIF) Program**.

7c. Provide the number of clients/individuals served, if applicable.

This is a GR transfer. Please refer to the Program Description for the **State Tax Increment Financing (TIF) Program**.

7d. Provide a customer satisfaction measure, if available.

This is a GR transfer. Please refer to the Program Description for the **State Tax Increment Financing (TIF) Program**.

NEW DECISION ITEM
RANK: 5 OF 14

Department: Economic Development	Budget Unit 42280C
Division: Business and Community Services	
DI Name: TIF Transfer Increase	DI# 1419002

1. AMOUNT OF REQUEST

	FY 2011 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	3,598,979	0
Total	0	0	3,598,979	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: State Tax Increment Financing (0848)

	FY 2011 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: Transfer Increase to General Revenue	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

Tax Increment Financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include infrastructure necessary to generate reuse of the properties. Current obligations are projected to pay out approximately \$16,757,434 in Fiscal Year 2011; therefore we are requesting \$3,598,979 in additional authority. Projects with projected increments in FY2011 include: Kansas City Midtown; St. Louis Convention Hotel; Springfield Jordan Valley Park; Riverside L-385 Levee; Branson Landing; Kansas City Pershing Road; Kansas City 1200 Main (H&R Block); Independence Crackerneck Creek (Bass Pro Shops); St. Louis Lambert Airport Eastern Perimeter; and the Kansas City East Village projects.

NEW DECISION ITEM
RANK: 5 OF 14

Department: Economic Development	Budget Unit 42280C
Division: Business and Community Services	
DI Name: TIF Transfer Increase	DI# 1419002

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

We are requesting additional funds in the State TIF (Tax Increment Financing) program to cover obligated costs for the current projects utilizing the program. The current core for the TIF program is \$13,158,455. The projected amount needed for FY2011 is \$16,757,434 so an amount of \$3,598,979 is needed to bridge the difference between the projected obligations and the current core amount. State TIF requires a General Revenue transfer into the State Tax Increment Financing Fund (0848).

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers					3,598,979				
Total TRF	0		0		3,598,979		0		0
Grand Total	0	0.0	0	0.0	3,598,979	0.0	0	0.0	0

NEW DECISION ITEM
RANK: 5 OF 14

Department: Economic Development				Budget Unit 42280C					
Division: Business and Community Services									
DI Name: TIF Transfer Increase				DI# 1419002					
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
							0		
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions							0		
Total PSD	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers									
Total TRF	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Grand Total	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM
RANK: 5 OF 14

Department: <u>Economic Development</u>	Budget Unit <u>42280C</u>
Division: <u>Business and Community Services</u>	
DI Name: <u>TIF Transfer Increase</u>	DI# <u>1419002</u>

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an effectiveness measure.

The effectiveness measure can be found in the TIF Core.

6b. Provide an efficiency measure.

The efficiency measure can be found in the TIF Core.

6c. Provide the number of clients/individuals served, if applicable.

The number of clients can be found in the TIF Core.

6d. Provide a customer satisfaction measure, if available.

NA

NEW DECISION ITEM

RANK: 5 **OF** 14

Department: Economic Development
Division: Business and Community Services
DI Name: TIF Transfer Increase **DI#** 1419002

Budget Unit 42280C

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

The DED works closely with the communities and TIF project coordinators in order to ensure these projects are completed and within the funding limits. This includes tracking the estimated build-out period, as well as adjusting the budget requests to reflect updated increment estimates if less than the amount obligated by contract.

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
STATE TIF PROGRAM-TRANSFER								
TIF Transfer Increase - 1419002								
TRANSFERS OUT	0	0.00	0	0.00	3,598,979	0.00	0	0.00
TOTAL - TRF	0	0.00	0	0.00	3,598,979	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$3,598,979	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$3,598,979	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MODESA PROGRAM								
CORE								
PROGRAM-SPECIFIC								
STATE SUPP DOWNTOWN DEVELOPMNT	77,539	0.00	3,240,450	0.00	3,240,450	0.00	0	0.00
TOTAL - PD	77,539	0.00	3,240,450	0.00	3,240,450	0.00	0	0.00
TOTAL	77,539	0.00	3,240,450	0.00	3,240,450	0.00	0	0.00
MODESA Spending Authority Inc - 1419003								
PROGRAM-SPECIFIC								
STATE SUPP DOWNTOWN DEVELOPMNT	0	0.00	0	0.00	96,900	0.00	0	0.00
TOTAL - PD	0	0.00	0	0.00	96,900	0.00	0	0.00
TOTAL	0	0.00	0	0.00	96,900	0.00	0	0.00
GRAND TOTAL	\$77,539	0.00	\$3,240,450	0.00	\$3,337,350	0.00	\$0	0.00

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CORE DECISION ITEM

Department: Economic Development	Budget Unit 42295C
Division: Business and Community Services	
Core: Missouri Downtown Economic Stimulus Act (MODESA)	

1. CORE FINANCIAL SUMMARY

	FY 2011 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	3,240,450	3,240,450
TRF	0	0	0	0
Total	0	0	3,240,450	3,240,450

FTE 0.00 0.00 0.00 0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: MODESA Fund (0766)

Notes:

	FY 2011 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0

FTE 0.00 0.00 0.00 0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes:

2. CORE DESCRIPTION

This core decision item establishes spending authority for the Missouri Downtown Economic Stimulus (MODESA) program. This program is designed to use increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area (in this case, it must be within the recognized Central Business District). The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

Active Projects:

Kansas City Live! - restore/rebuild an eight city block, approximately 425,000 sq. feet in the south central part of downtown Kansas City to consist of specialty retail establishments and loft housing.

Projects Under Review:

St. Louis Ballpark Village - development of cleared land adjacent north of the new St. Louis Busch Stadium to consist of mixed retail, entertainment, housing.

3. PROGRAM LISTING (list programs included in this core funding)

Missouri Downtown Economic Stimulus Act (MODESA)

CORE DECISION ITEM

Department: Economic Development

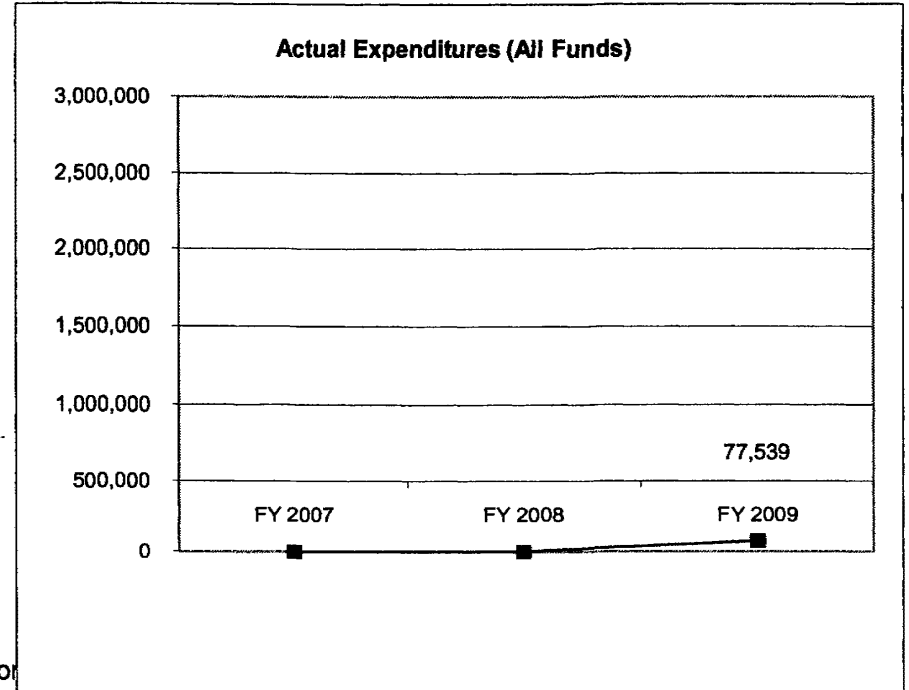
Budget Unit 42295C

Division: Business and Community Services

Core: Missouri Downtown Economic Stimulus Act (MODESA)

4. FINANCIAL HISTORY

	FY 2007 Actual	FY 2008 Actual	FY 2009 Actual	FY 2010 Current Yr.
Appropriation (All Funds)	1	2,741,001	3,146,400	3,240,450
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	1	2,741,001	3,146,400	N/A
Actual Expenditures (All Funds)	0	0	77,539	N/A
Unexpended (All Funds)	1	2,741,001	3,068,861	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1	2,741,001	3,068,861	N/A
	(1)	(2)		



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraor

NOTES:

(1) No program activity resulting in increment.

(2) No program activity resulting in increment.

CORE RECONCILIATION

STATE**MODESA PROGRAM**

5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<hr/>							
TAFP AFTER VETOES	PD	0.00	0	0	3,240,450	3,240,450	
	Total	0.00	0	0	3,240,450	3,240,450	
<hr/>							
DEPARTMENT CORE REQUEST	PD	0.00	0	0	3,240,450	3,240,450	
	Total	0.00	0	0	3,240,450	3,240,450	
<hr/>							
GOVERNOR'S RECOMMENDED CORE	PD	0.00	0	0	3,240,450	3,240,450	
	Total	0.00	0	0	3,240,450	3,240,450	
<hr/>							

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MODESA PROGRAM								
CORE								
PROGRAM DISTRIBUTIONS	77,539	0.00	3,240,450	0.00	3,240,450	0.00	0	0.00
TOTAL - PD	77,539	0.00	3,240,450	0.00	3,240,450	0.00	0	0.00
GRAND TOTAL	\$77,539	0.00	\$3,240,450	0.00	\$3,240,450	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$77,539	0.00	\$3,240,450	0.00	\$3,240,450	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Missouri Downtown Economic Stimulus Act (MODESA)

Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act (MODESA)

1. What does this program do?

The program provides for a diversion of a combination of state sales tax and employment withholding tax to local MODESA authorities establishing a local fund for the purpose of financing approved redevelopment projects. The state tax participation is net new taxes (increment) produced as a result of an approved redevelopment activity. The program limits these activities to downtown central business districts and is intended to offer financing to revitalize many Missouri downtowns. The local authority has the statutory capacity to sell bonds for infrastructure improvements. The increment helps pay the annual debt service on the bonds. Current project activity is Kansas City Live! - a project to restore/rebuild eight city blocks (approx 425,000 sq. feet) in the south central part of downtown KC to consist of speciality retail establishments and loft housing.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.915, RSMo

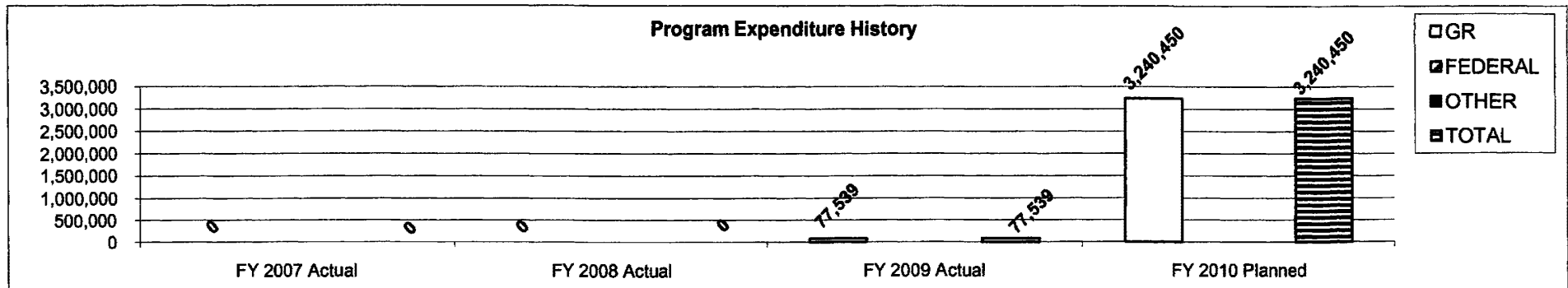
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Missouri Downtown Economic Stimulus Act Fund (0766)

PROGRAM DESCRIPTION

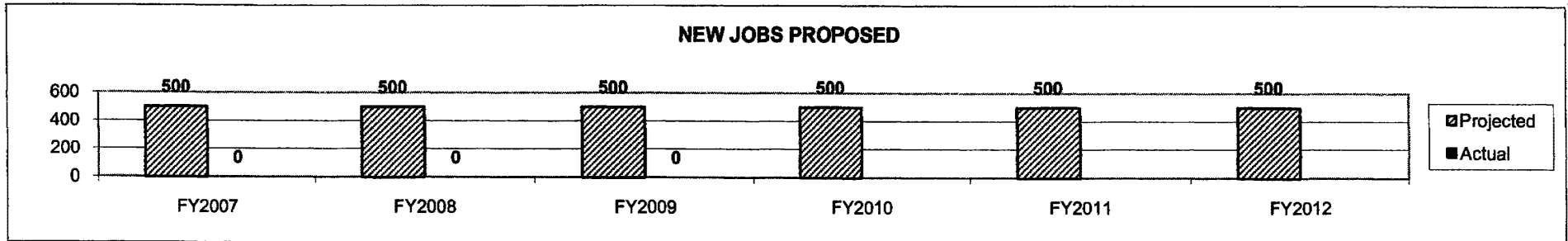
Department: Economic Development

Program Name: Missouri Downtown Economic Stimulus Act (MODESA)

Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act (MODESA)

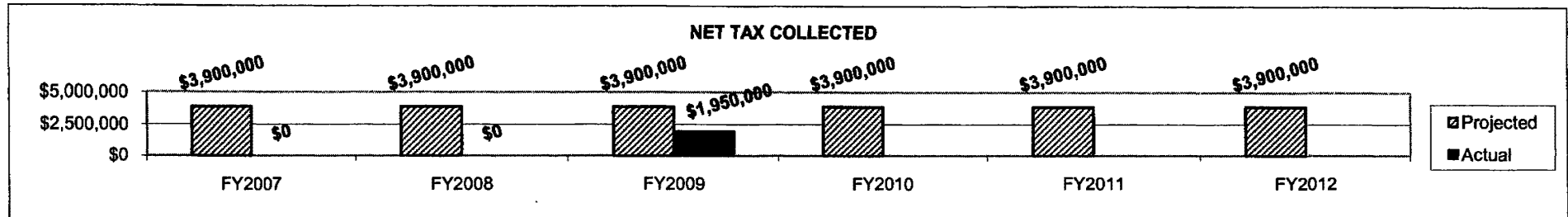
7a. Provide an effectiveness measure.

New Jobs Proposed: Reported jobs proposed in application and reported in time period in first increment payment made.



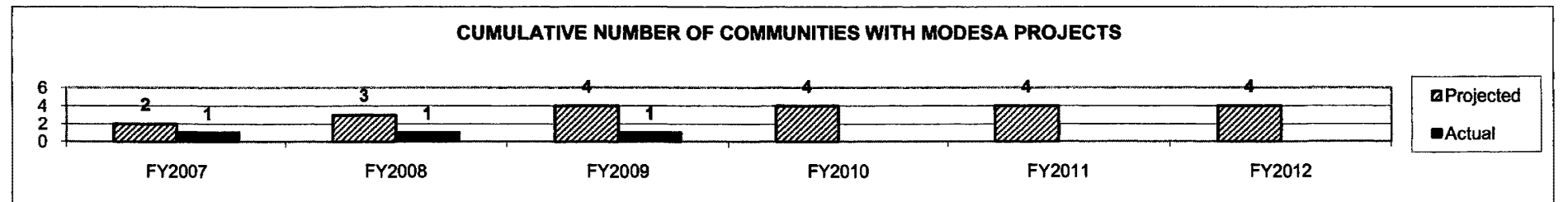
Note: No new job available from project as no payment request was received during FY2008.

7b. Provide an efficiency measure.



Note: No increased tax information available from project as no payment request was received during FY2008.

7c. Provide the number of clients/individuals served, if applicable.



Note: Two applications still on hold/under review in FY2008 due to unresolved development plan issues.

7d. Provide a customer satisfaction measure, if available.

N/A

NEW DECISION ITEM
RANK: 6 OF 14

Department: Economic Development
Division: Business and Community Services
DI Name: MODESA Spending Authority Increase **DI#** 1419003

Budget Unit 42295C

1. AMOUNT OF REQUEST

	FY 2011 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	96,900	96,900
TRF	0	0	0	0
Total	0	0	96,900	96,900
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: MO Downtown Economic Stimulus Act (0766)

	FY 2011 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: Funding Increase	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

The Missouri Downtown Economic Stimulus Act (MODESA) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. For the MODESA program it must be within the recognized central business district. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

Active Projects:

Kansas City Live! - Restore/rebuild an eight city block, approximately 425,000 sq. feet in the south central part of downtown Kansas City to consist of specialty retail establishment and loft housing.

NEW DECISION ITEM
RANK: 6 OF 14

Department: <u>Economic Development</u>	Budget Unit <u>42295C</u>
Division: <u>Business and Community Services</u>	
DI Name: <u>MODESA Spending Authority Increase</u>	DI# <u>1419003</u>

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

We are requesting additional funds in the MODESA program to cover obligated costs for the current project utilizing the program. The current core in the MODESA program is \$3,240,450. The projected amount needed for FY2011 is \$3,337,350 so an amount of \$96,900 is needed to bridge the difference between the projected obligations and the current core amount. MODESA requires a General Revenue transfer into the MODESA Fund (0766).

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions					96,900		96,900		
Total PSD	0		0		96,900		96,900		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	96,900	0.0	96,900	0.0	0

NEW DECISION ITEM
RANK: 6 OF 14

Department: Economic Development				Budget Unit 42295C					
Division: Business and Community Services									
DI Name: MODESA Spending Authority Increase				DI# 1419003					
	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
Budget Object Class/Job Class									
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0

NEW DECISION ITEM
RANK: 6 OF 14

Department: Economic Development	Budget Unit <u>42295C</u>
Division: Business and Community Services	
DI Name: MODESA Spending Authority Increase	DI# 1419003

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an effectiveness measure.

The effectiveness measure for the MODESA program can be found in the MODESA Core.

6b. Provide an efficiency measure.

The efficiency measure for the MODESA program can be found in the MODESA Core.

6c. Provide the number of clients/individuals served, if applicable.

The number of clients served by the MODESA program can be found in the MODESA Core.

6d. Provide a customer satisfaction measure, if available.

NA

NEW DECISION ITEM

RANK: 6 **OF** 14

Department: Economic Development
Division: Business and Community Services
DI Name: MODESA Spending Authority Increase **DI#** 1419003

Budget Unit 42295C

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

The DED works closely with the communities and MODESA project coordinators in order to ensure these projects are completed and within the funding limits. This includes tracking the estimated build-out period, as well as adjusting the budget requests to reflect updated increment estimates if less than the amount obligated by contract.

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MODESA PROGRAM								
MODESA Spending Authority Inc - 1419003								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	96,900	0.00	0	0.00
TOTAL - PD	0	0.00	0	0.00	96,900	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$96,900	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$96,900	0.00		0.00

DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
DWTN REVITAL PRSRVTN PRG									
CORE									
PROGRAM-SPECIFIC									
DOWNTOWN REVITALIZ PRESERVATN	0	0.00	134,805	0.00	134,805	0.00	0	0.00	
TOTAL - PD	0	0.00	134,805	0.00	134,805	0.00	0	0.00	
TOTAL	0	0.00	134,805	0.00	134,805	0.00	0	0.00	
DRPP Spending Authority Inc - 1419004									
PROGRAM-SPECIFIC									
DOWNTOWN REVITALIZ PRESERVATN	0	0.00	0	0.00	15,195	0.00	0	0.00	
TOTAL - PD	0	0.00	0	0.00	15,195	0.00	0	0.00	
TOTAL	0	0.00	0	0.00	15,195	0.00	0	0.00	
GRAND TOTAL	\$0	0.00	\$134,805	0.00	\$150,000	0.00	\$0	0.00	

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CORE DECISION ITEM

Department: Economic Development	Budget Unit 42297C
Division: Business and Community Services	
Core: Downtown Revitalization Preservation Program	

1. CORE FINANCIAL SUMMARY

	FY 2011 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	134,805	134,805
TRF	0	0	0	0
Total	<u>0</u>	<u>0</u>	<u>134,805</u>	<u>134,805</u>

FTE **0.00** **0.00** **0.00** **0.00**

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Downtown revitalization Preservation Fund (0907)

Notes:

	FY 2011 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>

FTE **0.00** **0.00** **0.00** **0.00**

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes:

2. CORE DESCRIPTION

The Downtown Revitalization Preservation Program (better known as MODESA Lite) is a new program authorized in 99.1080 to 99.1092, RSMo. It allows a portion of the new state and local taxes created by a redevelopment project to be diverted to fund eligible public infrastructure projects, along with related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured and diverted to pay the debt service on bonds issued to fund the project. The purpose of the program is to facilitate the redevelopment of downtown areas and the creation of jobs by providing essential public infrastructure.

Current Obligations:

- (1) College Station/Heer's Tower-located in the downtown core of Springfield; consists of mixed use residential, retail, office space and parking needs; and
- (2) Hannibal Clemens Redevelopment-located in the downtown core of Hannibal; consists of a complete renovation of the existing stadium, playing field, boundary wall and certain smaller buildings on the site for the location of the Central Illinois Collegiate League (CICL), a summer collegiate baseball league.

Projects Under Review:

- (1) Sugar Creek Sugarland Center-located in downtown Sugar Creek; consists of the redevelopment of commercial retail space for a supermarket, other retail and restaurants.

3. PROGRAM LISTING (list programs included in this core funding)

Downtown Revitalization Preservation Program (DRPP)

CORE DECISION ITEM

Department: Economic Development

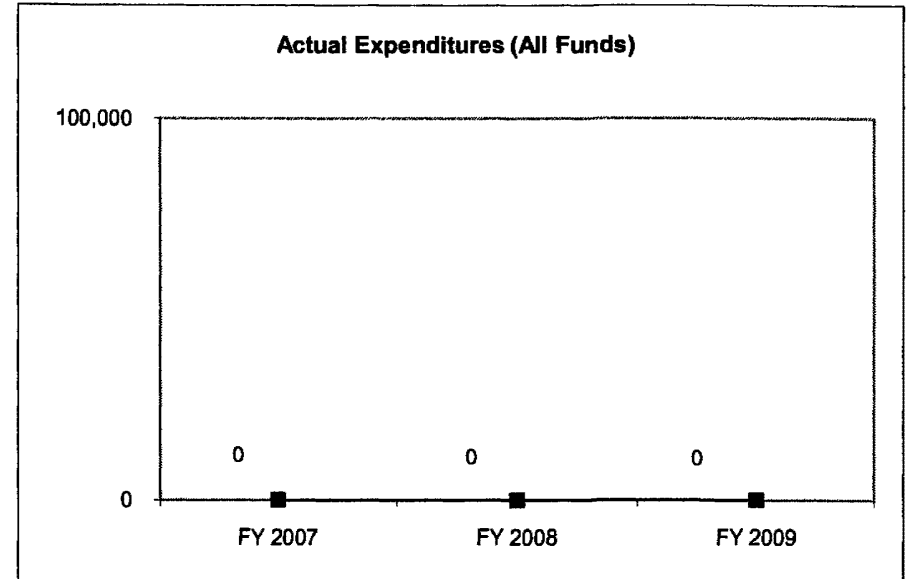
Budget Unit 42297C

Division: Business and Community Services

Core: Downtown Revitalization Preservation Program

4. FINANCIAL HISTORY

	FY 2007 Actual	FY 2008 Actual	FY 2009 Actual	FY 2010 Current Yr.
Appropriation (All Funds)	0	0	100,000	134,805
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	0	100,000	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	100,000	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	100,000	N/A
			(1)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

(1) FY2009 was the first year of funding for the program.

CORE RECONCILIATION

STATE**DWTN REVITAL PRSRVTN PRG**

5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<hr/>							
TAFP AFTER VETOES							
	PD	0.00	0	0	134,805	134,805	
	Total	0.00	0	0	134,805	134,805	
<hr/>							
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	134,805	134,805	
	Total	0.00	0	0	134,805	134,805	
<hr/>							
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	134,805	134,805	
	Total	0.00	0	0	134,805	134,805	
<hr/>							

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
DWTN REVITAL PRSRVTN PRG								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	134,805	0.00	134,805	0.00	0	0.00
TOTAL - PD	0	0.00	134,805	0.00	134,805	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$134,805	0.00	\$134,805	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$134,805	0.00	\$134,805	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Downtown Revitalization Preservation Program

Program is found in the following core budget(s): Downtown Revitalization Preservation Program (DRPP)

1. What does this program do?

The Downtown Revitalization Preservation Program (better known as MODESA Lite) is a new program authorized in §99.1080 to 99.1092, RSMo. It allows a portion of the new state and local taxes created by a redevelopment project to be diverted to fund eligible public infrastructure projects, along with related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured and diverted to pay the debt service on bonds issued to fund the project. The purpose of the program is to facilitate the redevelopment of downtown areas and the creation of jobs by providing essential public infrastructure.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.1080 to 99.1092, RSMo

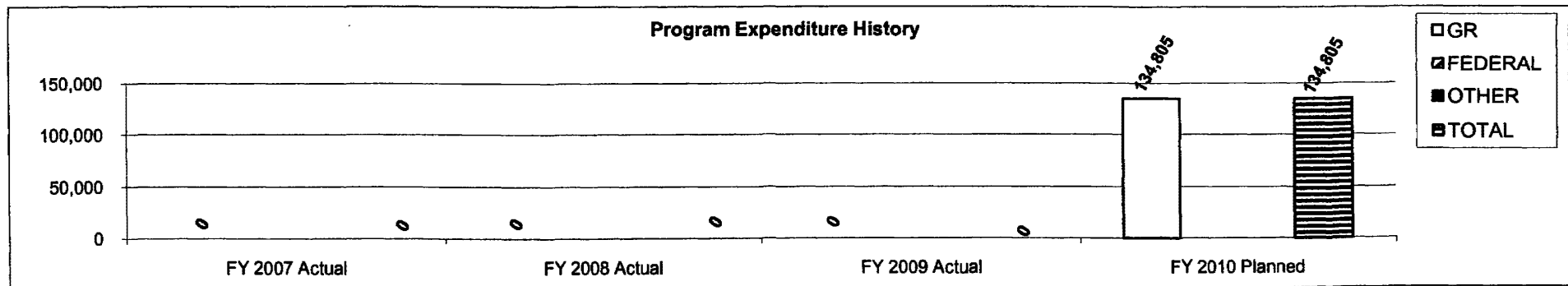
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Downtown Revitalization Preservation Fund (0907)

PROGRAM DESCRIPTION

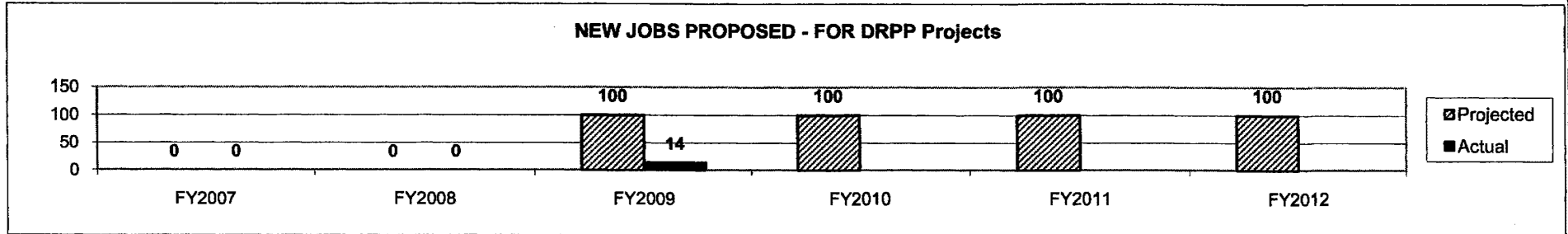
Department: Economic Development

Program Name: Downtown Revitalization Preservation Program

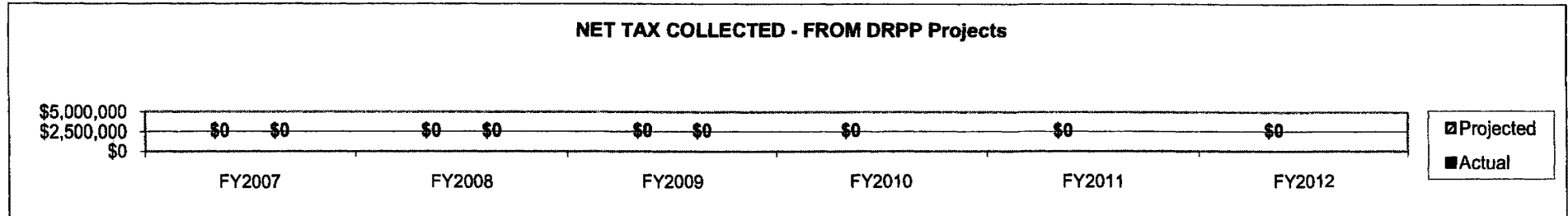
Program is found in the following core budget(s): Downtown Revitalization Preservation Program (DRPP)

7a. Provide an effectiveness measure.

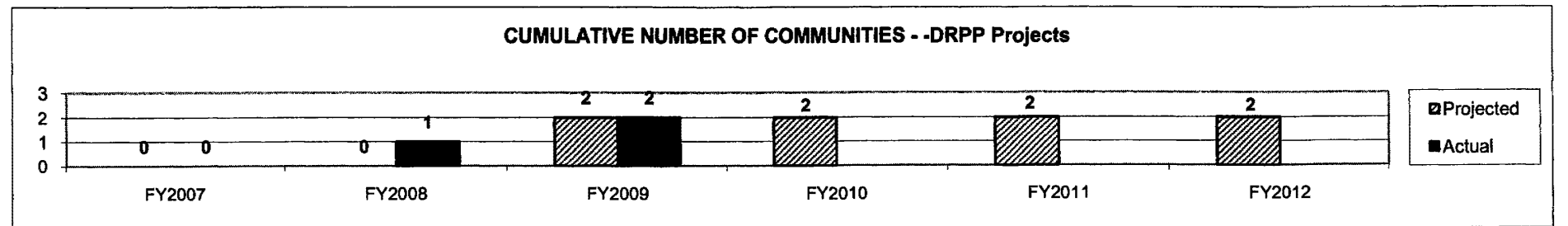
New Jobs Proposed: Reported jobs proposed in application and reported in time period in first increment payment made.



7b. Provide an efficiency measure.



7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

N/A

NEW DECISION ITEM
RANK: 7 OF 14

Department: Economic Development	Budget Unit <u>42297C</u>
Division: Business and Community Services	
DI Name: Downtown Revitalization Preservation Spending Authority Increase	DI# <u>1419004</u>

1. AMOUNT OF REQUEST

	FY 2011 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	15,195	15,195
TRF	0	0	0	0
Total	0	0	15,195	15,195
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Downtown Revitalization Preservation Fund (0907)

	FY 2011 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>Funding Increase</u>	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

The Downtown Revitalization Preservation Program (better known as MODESA Lite) is authorized in §99.1080 to 99.1092, RSMo. It allows a portion of the new state and local taxes created by a redevelopment project to be diverted to fund eligible public infrastructure projects, along with related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured and diverted to pay the debt service on bonds issued to fund the project. The purpose of the program is to facilitate the redevelopment of downtown areas and the creation of jobs by providing essential public infrastructure.

New Active Project:

Hannibal/Clemens Project - Renovation of historic Samuel Clemens Field in Hannibal to host a summer collegiate team and other sporting and entertainment events.

NEW DECISION ITEM
RANK: 7 OF 14

Department: Economic Development	Budget Unit 42297C
Division: Business and Community Services	
DI Name: Downtown Revitalization Preservation Spending Authority Increase	DI# 1419004

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

We are requesting additional funds in the Downtown Revitalization and Preservation Program to cover obligated costs for the current projects utilizing the program. The current core in the Downtown Revitalization Preservation Program is \$134,805. The projected amount needed for FY2011 is \$150,000 so an amount of \$15,195 is needed to bridge the difference between the projected obligations and the current core amount. The Downtown Revitalization Preservation Program requires a General Revenue transfer into the Downtown Revitalization Preservation fund (0907).

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions					15,195		15,195		
Total PSD	<u>0</u>		<u>0</u>		<u>15,195</u>		<u>15,195</u>		<u>0</u>
Transfers									
Total TRF	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Grand Total	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>15,195</u>	<u>0.0</u>	<u>15,195</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM
RANK: 7 OF 14

Department: Economic Development				Budget Unit 42297C					
Division: Business and Community Services									
DI Name: Downtown Revitalization Preservation Spending Authority Increase				DI# 1419004					
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions							0		
Total PSD	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers									
Total TRF	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Grand Total	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM
RANK: 7 OF 14

Department: Economic Development Budget Unit 42297C
Division: Business and Community Services
DI Name: Downtown Revitalization Preservation Spending Authority Increase DI# 1419004

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an effectiveness measure.

The effectiveness measure for DRPP can be found on the Core Decision Item.

6b. Provide an efficiency measure.

The efficiency measure for DRPP can be found on the Core Decision Item.

6c. Provide the number of clients/individuals served, if applicable.

The number of clients served by the DRPP program can be found on the Core Decision Item.

6d. Provide a customer satisfaction measure, if available.

NA

NEW DECISION ITEM

RANK: 7 **OF** 14

Department: <u>Economic Development</u>	Budget Unit <u>42297C</u>
Division: <u>Business and Community Services</u>	
DI Name: <u>Downtown Revitalization Preservation Spending Authority Increase</u>	DI# <u>1419004</u>

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

The DED works closely with the communities and DRPP project coordinators in order to ensure these projects are completed and within the funding limits. This includes tracking the estimated build-out period, as well as adjusting the budget requests to reflect updated increment estimates if less than the amount obligated by contract.

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
DWTN REVITAL PRSRVTN PRG								
DRPP Spending Authority Inc - 1419004								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	15,195	0.00	0	0.00
TOTAL - PD	0	0.00	0	0.00	15,195	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$15,195	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$15,195	0.00		0.00

DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
MORESA PROGRAM									
CORE									
PROGRAM-SPECIFIC									
STATE SUPP RURAL DEVELOPMENT	0	0.00	1	0.00	1	0.00	0	0.00	
TOTAL - PD	0	0.00	1	0.00	1	0.00	0	0.00	
TOTAL	0	0.00	1	0.00	1	0.00	0	0.00	
GRAND TOTAL	\$0	0.00	\$1	0.00	\$1	0.00	\$0	0.00	

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CORE DECISION ITEM

Department: Economic Development

Budget Unit 42300C

Division: Business and Community Services

Core: Missouri Rural Economic Stimulus Act (MORESA)

1. CORE FINANCIAL SUMMARY

	FY 2011 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	1	1 E
TRF	0	0	0	0
Total	0	0	1	1 E
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: MORESA Fund (0767)

Notes: "E" is requested on \$1 PSD in Other Funds.

	FY 2011 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes:

2. CORE DESCRIPTION

This core decision item establishes the spending authority for the Missouri Rural Economic Stimulus Program (MORESA). This program is designed to use increment financing to support two specific types of development projects: renewable fuel production facilities and eligible new generation processing facilities. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

3. PROGRAM LISTING (list programs included in this core funding)

Missouri Rural Economic Stimulus Act (MORESA)

CORE DECISION ITEM

Department: Economic Development

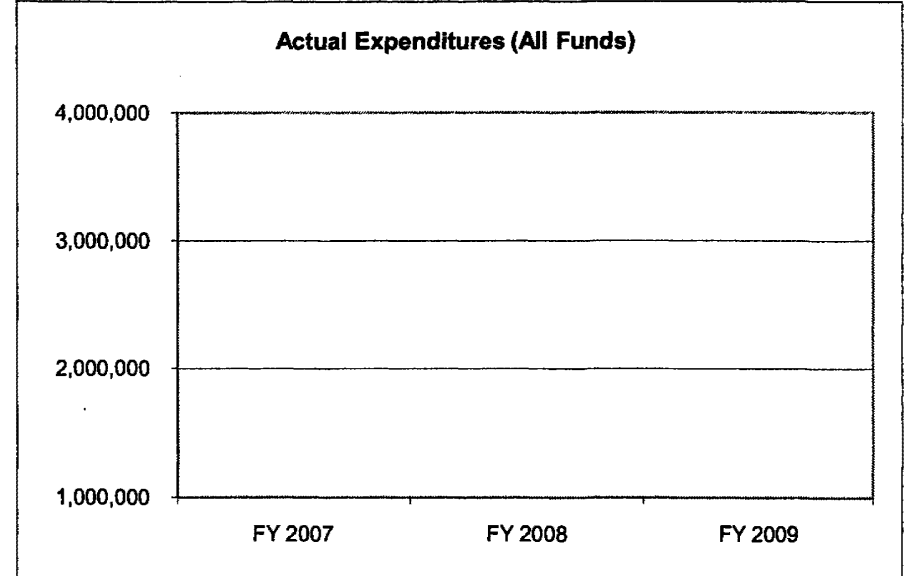
Budget Unit 42300C

Division: Business and Community Services

Core: Missouri Rural Economic Stimulus Act (MORESA)

4. FINANCIAL HISTORY

	FY 2007 Actual	FY 2008 Actual	FY 2009 Actual	FY 2010 Current Yr.
Appropriation (All Funds)	1	1	1	1
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	1	1	1	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	1	1	1	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1	1	1	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

- (1) No program activity resulting in increment.
- (2) No program activity resulting in increment.
- (3) No program activity resulting in increment.

CORE RECONCILIATION

STATE**MORESA PROGRAM**

5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	1	1	
	Total	0.00	0	0	1	1	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	1	1	
	Total	0.00	0	0	1	1	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	1	1	
	Total	0.00	0	0	1	1	

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MORESA PROGRAM								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	1	0.00	1	0.00	0	0.00
TOTAL - PD	0	0.00	1	0.00	1	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$1	0.00	\$1	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$1	0.00	\$1	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Missouri Rural Economic Stimulus Act (MORESA)

Program is found in the following core budget(s): Missouri Rural Economic Stimulus Act (MORESA)

1. What does this program do?

The program provides for a diversion of a combination of state sales tax and employment withholding tax to local MORESA authorities establishing a local fund for the purpose of financing approved projects. The state tax participation is net new taxes (increment) produced as a result of an approved renewable fuel production facility or development facility. The program limits these activities to the public infrastructure costs associated with value added agricultural processes and is intended to offer financing to promote the creation of such facilities.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.1000, RSMo.

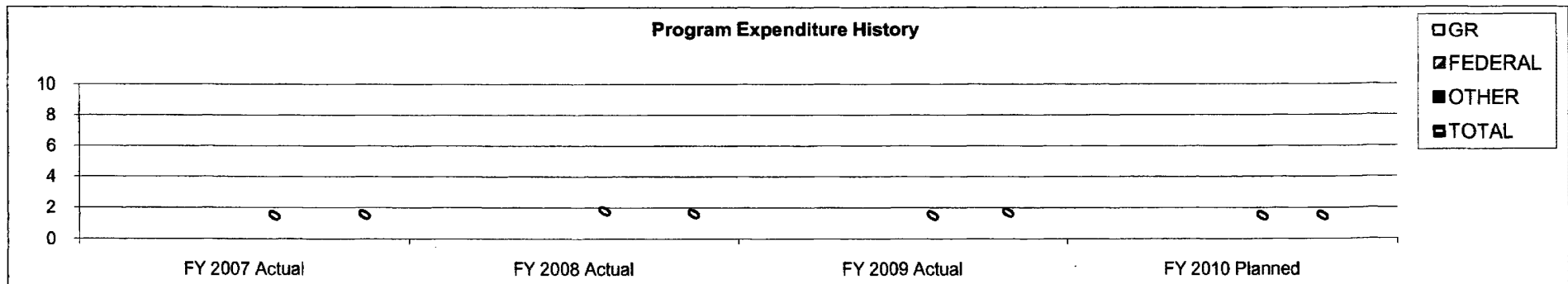
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Missouri Rural Economic Stimulus Act Fund (0767)

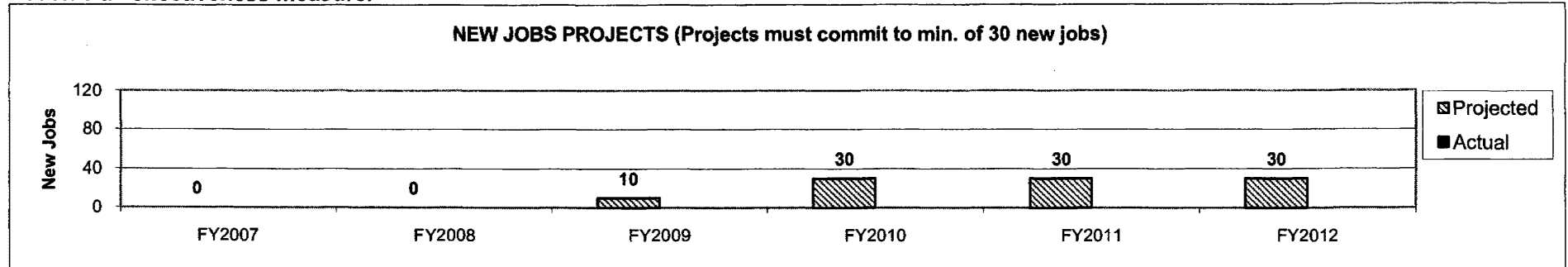
PROGRAM DESCRIPTION

Department: Economic Development

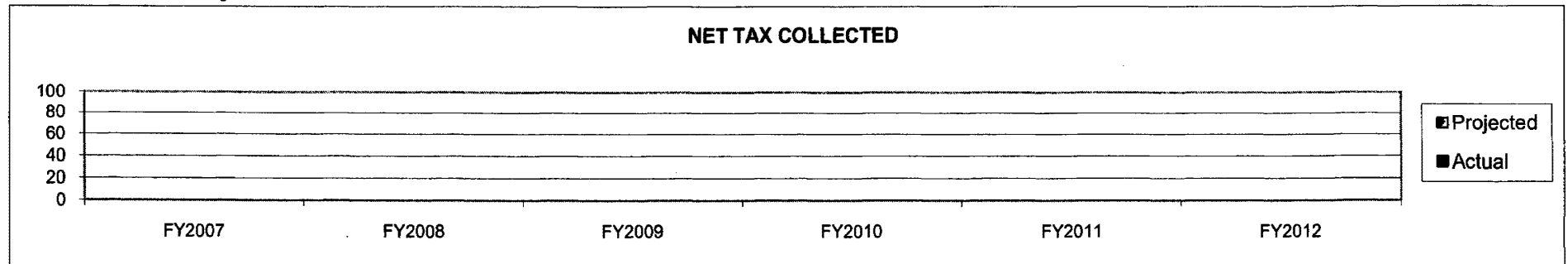
Program Name: Missouri Rural Economic Stimulus Act (MORESA)

Program is found in the following core budget(s): Missouri Rural Economic Stimulus Act (MORESA)

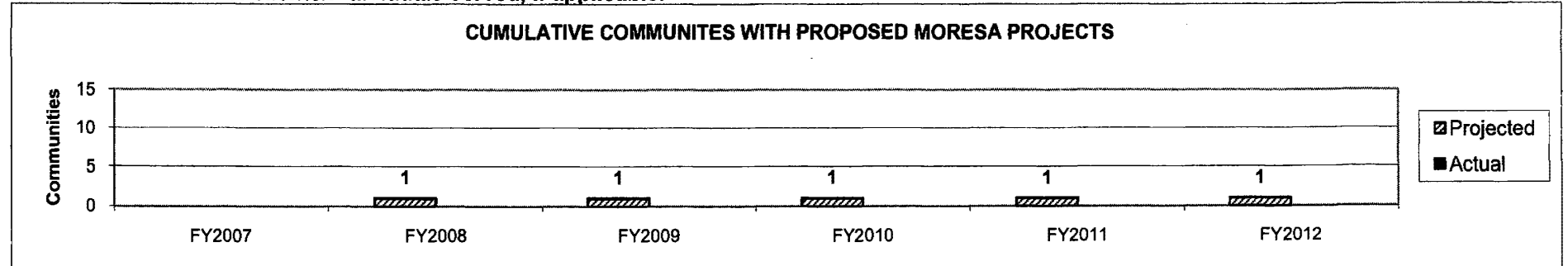
7a. Provide an effectiveness measure.



7b. Provide an efficiency measure.



7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

N/A

DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
MODESA TRANSFER									
CORE									
FUND TRANSFERS									
STATE SUPP DOWNTOWN DEVELOPMNT	0	0.00	1	0.00	1	0.00	0	0.00	
TOTAL - TRF	0	0.00	1	0.00	1	0.00	0	0.00	
TOTAL	0	0.00	1	0.00	1	0.00	0	0.00	
GRAND TOTAL	\$0	0.00	\$1	0.00	\$1	0.00	\$0	0.00	

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CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: MODESA Transfer

Budget Unit 42305C

1. CORE FINANCIAL SUMMARY

	FY 2011 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	1	1 E
Total	0	0	1	1 E
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: MODESA Fund (0766)
Notes: Transfer from the MODESA Fund (0766) to GR
An "E" is requested on \$1 Other Fund

	FY 2011 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Notes:

2. CORE DESCRIPTION

The Missouri Downtown Economic Stimulus Program is designed to use increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area (in this case, it must be within the recognized Central Business District). The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

3. PROGRAM LISTING (list programs included in this core funding)

MODESA Transfer

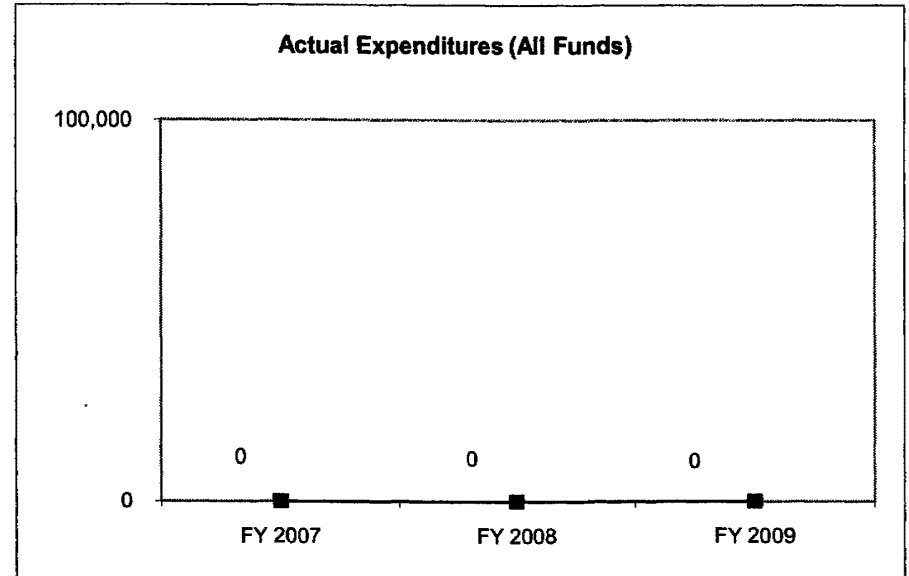
CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: MODESA Transfer

Budget Unit 42305C

4. FINANCIAL HISTORY

	FY 2007 Actual	FY 2008 Actual	FY 2009 Actual	FY 2010 Current Yr.
Appropriation (All Funds)	1	1	1	1
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	1	1	1	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	1	1	1	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1	1	1	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

CORE RECONCILIATION

STATE**MODESA TRANSFER**

5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<hr/>							
TAFP AFTER VETOES							
	TRF	0.00	0	0	1	1	
	Total	0.00	0	0	1	1	
<hr/>							
DEPARTMENT CORE REQUEST							
	TRF	0.00	0	0	1	1	
	Total	0.00	0	0	1	1	
<hr/>							
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	0	0	1	1	
	Total	0.00	0	0	1	1	
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DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MODESA TRANSFER								
CORE								
TRANSFERS OUT	0	0.00	1	0.00	1	0.00	0	0.00
TOTAL - TRF	0	0.00	1	0.00	1	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$1	0.00	\$1	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$1	0.00	\$1	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Missouri Downtown Stimulus Act Transfer

Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act Transfer

1. What does this program do?

The program provides for a diversion of a combination of state sales tax and employment withholding tax to local MODESA Authorities establishing a local fund for the purpose of financing approved redevelopment projects. The state tax participation is net new taxes (increment) produced as a result of an approved redevelopment activity. The program limits these activities to downtown central business districts and is intended to offer financing to revitalize many Missouri downtowns. The local Authority has the statutory capacity to sell bonds for infrastructure improvements. The increment helps pay the annual debt service on the bonds.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

99.963, RSMo.

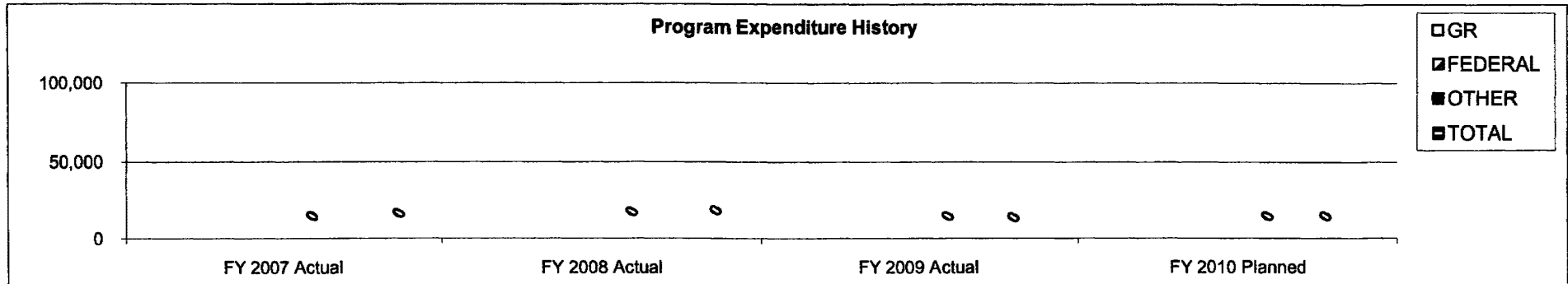
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Missouri Downtown Economic Stimulus Act Fund (0766)

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Missouri Downtown Stimulus Act Transfer

Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act Transfer

7a. Provide an effectiveness measure.

This is a GR transfer. Please refer to the Program Description for the **Missouri Downtown Economic Stimulus Act**.

7b. Provide an efficiency measure.

This is a GR transfer. Please refer to the Program Description for the **Missouri Downtown Economic Stimulus Act**.

7c. Provide the number of clients/individuals served, if applicable.

This is a GR transfer. Please refer to the Program Description for the **Missouri Downtown Economic Stimulus Act**.

7d. Provide a customer satisfaction measure, if available.

This is a GR transfer. Please refer to the Program Description for the **Missouri Downtown Economic Stimulus Act**.

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MORESA TRANSFER								
CORE								
FUND TRANSFERS								
STATE SUPP RURAL DEVELOPMENT	0	0.00	1	0.00	1	0.00	0	0.00
TOTAL - TRF	0	0.00	1	0.00	1	0.00	0	0.00
TOTAL	0	0.00	1	0.00	1	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$1	0.00	\$1	0.00	\$0	0.00

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CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: MORESA Transfer

Budget Unit 42315C

1. CORE FINANCIAL SUMMARY

	FY 2011 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	1	1 E
Total	0	0	1	1 E
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: MORESA Fund (0767)
 Notes: A transfer from the MORESA Fund (0767) to GR.
 An "E" is requested on \$1 Other Fund

	FY 2011 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:
 Notes:

2. CORE DESCRIPTION

The Missouri Rural Economic Stimulus Program is designed to use increment financing to support two specific types of development projects: renewable fuel production facilities and eligible new generation processing facilities. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

3. PROGRAM LISTING (list programs included in this core funding)

MORESA Transfer

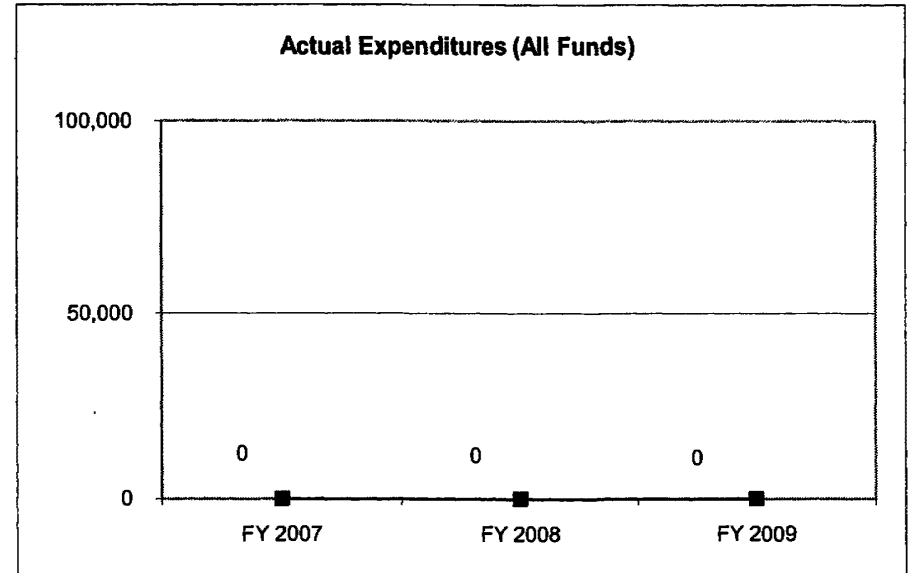
CORE DECISION ITEM

Department: Economic Development
Division: Business and Community Services
Core: MORESA Transfer

Budget Unit 42315C

4. FINANCIAL HISTORY

	FY 2007 Actual	FY 2008 Actual	FY 2009 Actual	FY 2010 Current Yr.
Appropriation (All Funds)	1	1	1	1
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	1	1	1	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	1	1	1	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1	1	1	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

CORE RECONCILIATION

STATE

MORESA TRANSFER

5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	0	0	1	1	
	Total	0.00	0	0	1	1	
DEPARTMENT CORE REQUEST							
	TRF	0.00	0	0	1	1	
	Total	0.00	0	0	1	1	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	0	0	1	1	
	Total	0.00	0	0	1	1	

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MORESA TRANSFER								
CORE								
TRANSFERS OUT	0	0.00	1	0.00	1	0.00	0	0.00
TOTAL - TRF	0	0.00	1	0.00	1	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$1	0.00	\$1	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$1	0.00	\$1	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Missouri Rural Economic Stimulus Act (MORESA) Transfer

Program is found in the following core budget(s): Missouri Rural Economic Stimulus Act (MORESA) Transfer

1. What does this program do?

The program provides for a diversion of a combination of state sales tax and employment withholding tax to local MORESA authorities establishing a local fund for the purpose of financing approved projects. The state tax participation is net new taxes (increment) produced as a result of an approved renewable fuel production facility or development facility. The program limits these activities to the public infrastructure costs associated with value added agricultural processes and is intended to offer financing to promote the creation of such facilities.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

99.1000, RSMo.

3. Are there federal matching requirements? If yes, please explain.

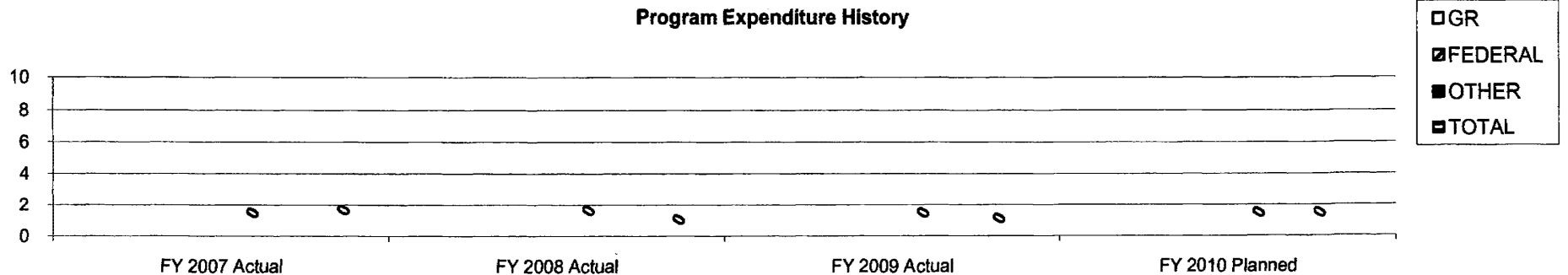
No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.

Program Expenditure History



6. What are the sources of the "Other " funds?

Missouri Rural Economic Stimulus Act Fund (0767).

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Missouri Rural Economic Stimulus Act (MORESA) Transfer

Program is found in the following core budget(s): Missouri Rural Economic Stimulus Act (MORESA) Transfer

7a. Provide an effectiveness measure.

This is a GR transfer. Please refer to the Program Description for the **Missouri Rural Economic Stimulus Act**.

7b. Provide an efficiency measure.

This is a GR transfer. Please refer to the Program Description for the **Missouri Rural Economic Stimulus Act**.

7c. Provide the number of clients/individuals served, if applicable.

This is a GR transfer. Please refer to the Program Description for the **Missouri Rural Economic Stimulus Act**.

7d. Provide a customer satisfaction measure, if available.

This is a GR transfer. Please refer to the Program Description for the **Missouri Rural Economic Stimulus Act**.

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MO COMMUNITY SVS COMMISSION								
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	32,512	0.95	34,868	1.00	34,868	1.00	0	0.00
COMMUNITY SERV COMM-FED/OTHER	130,360	3.41	188,163	4.00	188,163	4.00	0	0.00
TOTAL - PS	162,872	4.36	223,031	5.00	223,031	5.00	0	0.00
EXPENSE & EQUIPMENT								
COMMUNITY SERV COMM-FED/OTHER	178,329	0.00	186,266	0.00	186,266	0.00	0	0.00
TOTAL - EE	178,329	0.00	186,266	0.00	186,266	0.00	0	0.00
PROGRAM-SPECIFIC								
COMMUNITY SERV COMM-FED/OTHER	2,387,001	0.00	2,607,296	0.00	2,607,296	0.00	0	0.00
TOTAL - PD	2,387,001	0.00	2,607,296	0.00	2,607,296	0.00	0	0.00
TOTAL	2,728,202	4.36	3,016,593	5.00	3,016,593	5.00	0	0.00
GRAND TOTAL	\$2,728,202	4.36	\$3,016,593	5.00	\$3,016,593	5.00	\$0	0.00

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CORE DECISION ITEM

Department: Economic Development
Division : Business and Community Services
Core: Missouri Community Service Commission

Budget Unit 42180C

1. CORE FINANCIAL SUMMARY

	FY 2011 Budget Request			
	GR	Federal	Other	Total
PS	34,868	188,163	0	223,031
EE	0	186,266	0	186,266 E
PSD	0	2,607,296	0	2,607,296 E
TRF	0	0	0	0
Total	34,868	2,981,725	0	3,016,593

FTE 1.00 4.00 0.00 5.00

Est. Fringe	20,966	113,142	0	134,109
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes: An "E" is requested on Federal EE (\$186,266) and PSD (\$2,607,296) to accommodate any increased funds from the Corporation for National and Community Service.

	FY 2011 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0

FTE 0.00 0.00 0.00 0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

AmeriCorps is a national service network and is supported by the Corporation for National and Community Service (CNCS), a federal agency located in Washington, D.C. This program provides opportunities for individuals to serve their communities as full-time or less than full-time AmeriCorps members. The Missouri Community Service Commission (MCSC) receives funding from CNCS to administer the AmeriCorps State and Education Awards programs in Missouri. These funds are made available to not-for-profit organizations, educational institutions, community-based organizations and faith-based organizations. MCSC staff is located within the Department of Economic Development's Business and Community Services division. MCSC is composed of 15-25 Governor-appointed commissioners and five full-time staff. AmeriCorps brings people of all ages from 17 to 100 together to work on projects such as tutoring, youth mentoring, public safety, housing rehabilitation, health care, environmental issues and disaster relief. It provides communities and neighborhoods with the human resources necessary to address their most pressing civic needs and gives individuals a way to serve their country by completing community service projects.

3. PROGRAM LISTING (list programs included in this core funding)

Missouri Community Service Commission

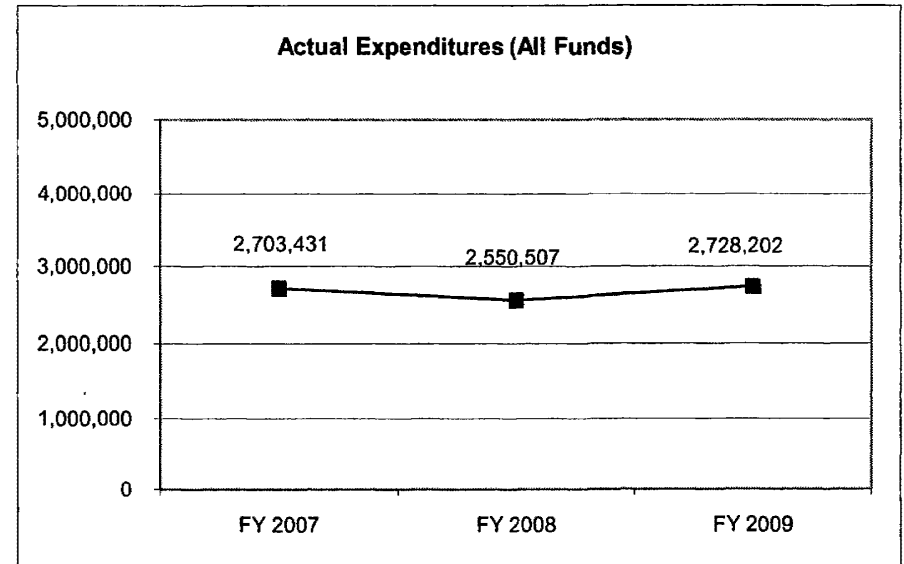
CORE DECISION ITEM

Department: Economic Development
 Division : Business and Community Services
 Core: Missouri Community Service Commission

Budget Unit 42180C

4. FINANCIAL HISTORY

	FY 2007 Actual	FY 2008 Actual	FY 2009 Actual	FY 2010 Current Yr.
Appropriation (All Funds)	3,009,590	3,016,070	3,022,746	3,016,593
Less Reverted (All Funds)	(1,160)	0	0	N/A
Budget Authority (All Funds)	3,008,430	3,016,070	3,022,746	N/A
Actual Expenditures (All Funds)	2,703,431	2,550,507	2,728,202	N/A
Unexpended (All Funds)	304,999	465,563	294,544	N/A
Unexpended, by Fund:				
General Revenue	8,231	5,308	543	N/A
Federal	296,768	459,060	286,035	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

- (1) An "E" is on Federal EE funds to accommodate any additional Federal funding that may be available.
- (2) An "E" is on Federal EE funds to accommodate any additional Federal funding that may be available.
- (3) An "E" is on Federal EE funds to accommodate any additional Federal funding that may be available.

CORE RECONCILIATION

STATE**MO COMMUNITY SVS COMMISSION**

5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	5.00	34,868	188,163	0	223,031	
	EE	0.00	0	186,266	0	186,266	
	PD	0.00	0	2,607,296	0	2,607,296	
	Total	5.00	34,868	2,981,725	0	3,016,593	
DEPARTMENT CORE REQUEST							
	PS	5.00	34,868	188,163	0	223,031	
	EE	0.00	0	186,266	0	186,266	
	PD	0.00	0	2,607,296	0	2,607,296	
	Total	5.00	34,868	2,981,725	0	3,016,593	
GOVERNOR'S RECOMMENDED CORE							
	PS	5.00	34,868	188,163	0	223,031	
	EE	0.00	0	186,266	0	186,266	
	PD	0.00	0	2,607,296	0	2,607,296	
	Total	5.00	34,868	2,981,725	0	3,016,593	

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MO COMMUNITY SVS COMMISSION								
CORE								
EXECUTIVE I	29,259	1.00	30,513	0.99	30,513	0.99	0	0.00
COMMUNITY DEV REP II	0	0.00	13,473	0.31	13,473	0.31	0	0.00
ECONOMIC DEV INCENTIVE SPEC I	39,628	1.36	28,021	0.64	28,021	0.64	0	0.00
ECONOMIC DEV INCENTIVE SPEC II	6,171	0.17	79,247	1.81	79,247	1.81	0	0.00
ECONOMIC DEV INCENTIVE SPC III	34,048	0.83	0	0.00	0	0.00	0	0.00
STUDENT INTERN	0	0.00	12,763	0.00	12,763	0.00	0	0.00
PRINCIPAL ASST BOARD/COMMISSON	53,766	1.00	59,014	1.25	59,014	1.25	0	0.00
TOTAL - PS	162,872	4.36	223,031	5.00	223,031	5.00	0	0.00
TRAVEL, IN-STATE	37,195	0.00	41,352	0.00	41,352	0.00	0	0.00
TRAVEL, OUT-OF-STATE	11,699	0.00	15,389	0.00	15,389	0.00	0	0.00
SUPPLIES	10,644	0.00	12,556	0.00	12,556	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	12,326	0.00	10,667	0.00	10,667	0.00	0	0.00
COMMUNICATION SERV & SUPP	3,253	0.00	8,809	0.00	8,809	0.00	0	0.00
PROFESSIONAL SERVICES	59,593	0.00	57,337	0.00	57,337	0.00	0	0.00
M&R SERVICES	1,364	0.00	1,769	0.00	1,769	0.00	0	0.00
OFFICE EQUIPMENT	133	0.00	5,245	0.00	5,245	0.00	0	0.00
BUILDING LEASE PAYMENTS	1,200	0.00	1,426	0.00	1,426	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	893	0.00	2,013	0.00	2,013	0.00	0	0.00
MISCELLANEOUS EXPENSES	40,029	0.00	29,653	0.00	29,653	0.00	0	0.00
REBILLABLE EXPENSES	0	0.00	50	0.00	50	0.00	0	0.00
TOTAL - EE	178,329	0.00	186,266	0.00	186,266	0.00	0	0.00
PROGRAM DISTRIBUTIONS	2,385,540	0.00	2,607,296	0.00	2,607,296	0.00	0	0.00
REFUNDS	1,461	0.00	0	0.00	0	0.00	0	0.00
TOTAL - PD	2,387,001	0.00	2,607,296	0.00	2,607,296	0.00	0	0.00
GRAND TOTAL	\$2,728,202	4.36	\$3,016,593	5.00	\$3,016,593	5.00	\$0	0.00
GENERAL REVENUE	\$32,512	0.95	\$34,868	1.00	\$34,868	1.00		0.00
FEDERAL FUNDS	\$2,695,690	3.41	\$2,981,725	4.00	\$2,981,725	4.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Business and Community Services

Program is found in the following core budget(s): Missouri Community Service Commission

1. What does this program do?

AmeriCorps is a national service network and is supported by the Corporation for National and Community Service (CNCS), a federal agency located in Washington, D.C. This program provides opportunities for individuals to serve their communities as full-time or less than full-time AmeriCorps members. The Missouri Community Service Commission (MCSC) receives funding from CNCS to administer the AmeriCorps State and Education Awards programs in Missouri. These funds are made available to not-for-profit organizations, educational institutions, community-based organizations and faith-based organizations. MCSC staff is located within the Department of Economic Development's Business and Community Services division. MCSC is composed of 15-25 Governor-appointed commissioners and five full-time staff. AmeriCorps brings people of all ages from 17 to 100 together to work on projects such as tutoring, youth mentoring, public safety, housing rehabilitation, health care, environmental issues and disaster relief. It provides communities and neighborhoods with the human resources necessary to address their most pressing civic needs and gives individuals a way to serve their country by completing community service projects.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

RSMo 26.600; Federal - National and Community Service Act of 1993; HR 4854

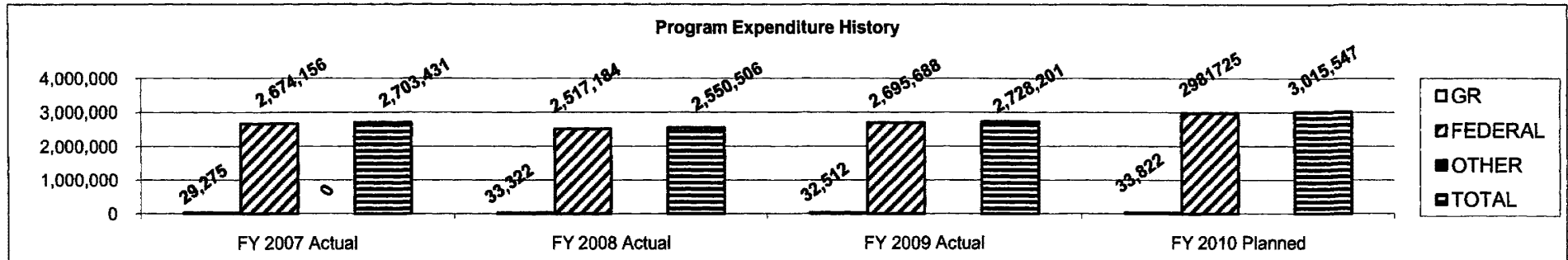
3. Are there federal matching requirements? If yes, please explain.

There is a \$1 for \$1 match requirement on the administrative portion of the funds. This match is accomplished by soft costs allocated by DED.

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: 3% Governor's Reserve taken out of FY2009 Planned Expenditures for GR.

6. What are the sources of the "Other " funds?

N/A

PROGRAM DESCRIPTION

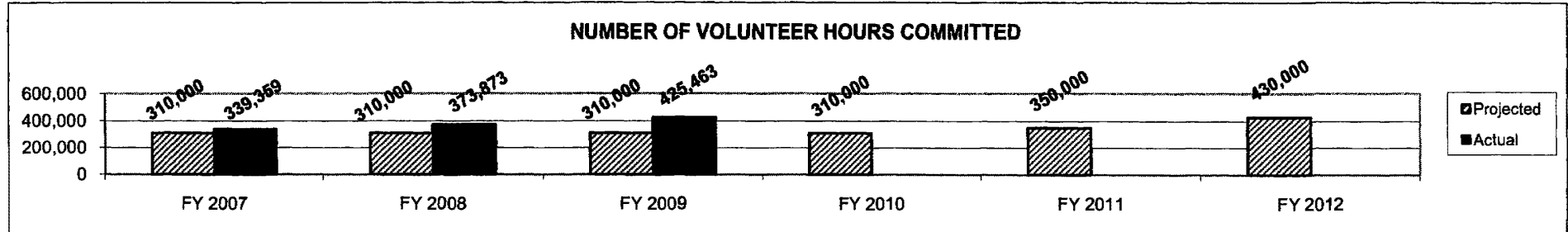
Department: Economic Development

Program Name: Business and Community Services

Program is found in the following core budget(s): Missouri Community Service Commission

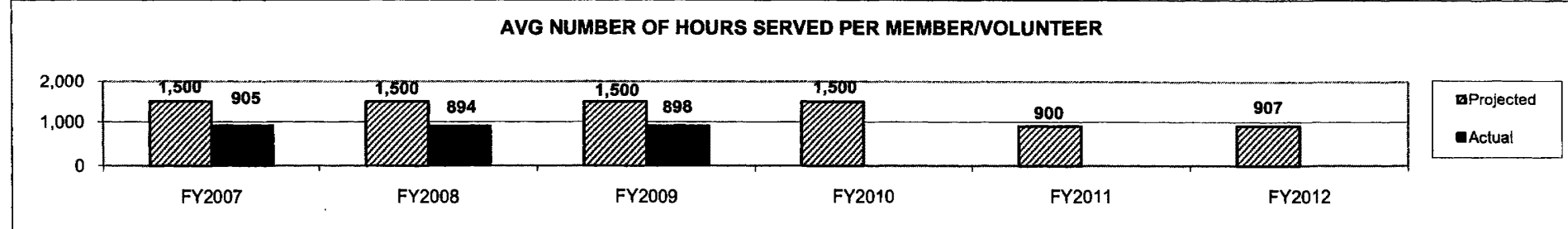
7a. Provide an effectiveness measure.

This measure represents the total number of volunteer hours committed by participating persons as a result of MCSC activities in Missouri communities.

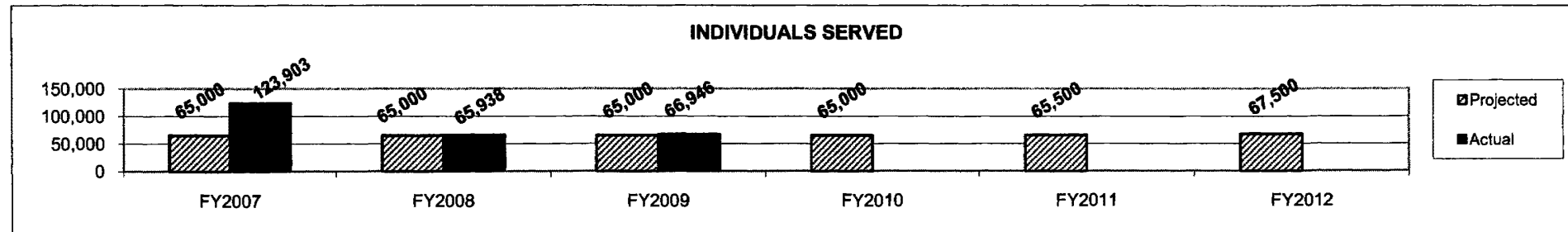


7b. Provide an efficiency measure.

Number represents average number of hours served per member/volunteer.



7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

N/A

DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
WORKFORCE AUTISM									
CORE									
PROGRAM-SPECIFIC									
GENERAL REVENUE	163,568	0.00	200,000	0.00	200,000	0.00	0	0.00	
TOTAL - PD	163,568	0.00	200,000	0.00	200,000	0.00	0	0.00	
TOTAL	163,568	0.00	200,000	0.00	200,000	0.00	0	0.00	
GRAND TOTAL	\$163,568	0.00	\$200,000	0.00	\$200,000	0.00	\$0	0.00	

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CORE DECISION ITEM

Department: Economic Development

Budget Unit 42385C

Division: Workforce Development

Core - Workforce Autism

1. CORE FINANCIAL SUMMARY

	FY 2011 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	200,000	0	0	200,000
TRF	0	0	0	0
Total	200,000	0	0	200,000
 FTE	 0.00	 0.00	 0.00	 0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

	FY 2011 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
 FTE	 0.00	 0.00	 0.00	 0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

The Workforce Autistic Assessment Model project provides research and implementation funding for creation of an innovative model for persons with autism and related Asperger's Syndrome. This project is via a contract with a Southeast Missouri not-for-profit organization and Southeast Missouri State University that will concentrate on workforce transition skills and processes related to the maximization of "giftedness" within the autistic population.

3. PROGRAM LISTING (list programs included in this core funding)

Workforce Autism Project

CORE DECISION ITEM

Department: Economic Development

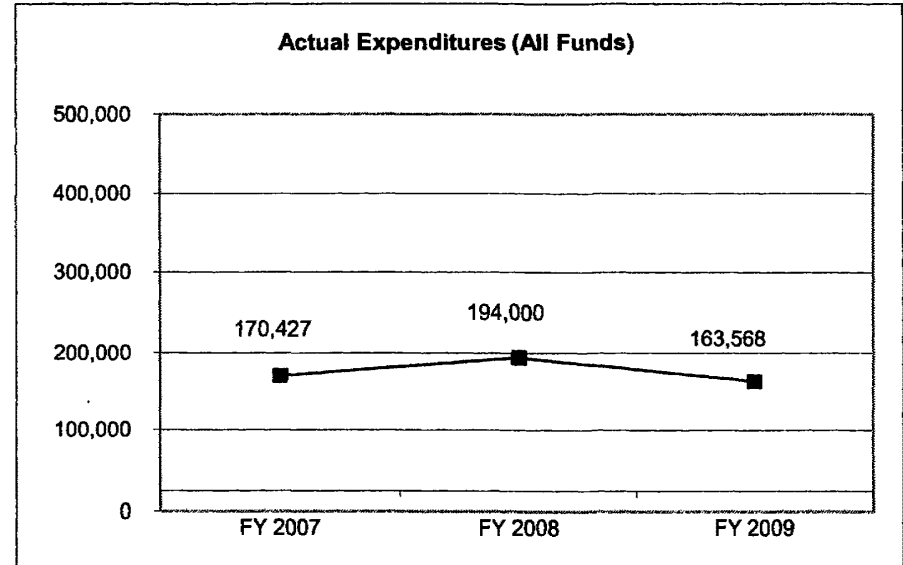
Budget Unit 42385C

Division: Workforce Development

Core - Workforce Autism

4. FINANCIAL HISTORY

	FY 2007 Actual	FY 2008 Actual	FY 2009 Actual	FY 2010 Current Yr.
Appropriation (All Funds)	200,000	200,000	200,000	200,000
Less Reverted (All Funds)	(6,000)	(6,000)	(36,432)	N/A
Budget Authority (All Funds)	194,000	194,000	163,568	N/A
Actual Expenditures (All Funds)	170,427	194,000	163,568	N/A
Unexpended (All Funds)	23,573	0	0	N/A
Unexpended, by Fund:				
General Revenue	23,573	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

CORE RECONCILIATION

STATE**WORKFORCE AUTISM**

5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<hr/>							
TAFP AFTER VETOES							
	PD	0.00	200,000	0	0	200,000	
	Total	0.00	200,000	0	0	200,000	
<hr/>							
DEPARTMENT CORE REQUEST							
	PD	0.00	200,000	0	0	200,000	
	Total	0.00	200,000	0	0	200,000	
<hr/>							
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	200,000	0	0	200,000	
	Total	0.00	200,000	0	0	200,000	
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DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
WORKFORCE AUTISM								
CORE								
PROGRAM DISTRIBUTIONS	163,568	0.00	200,000	0.00	200,000	0.00	0	0.00
TOTAL - PD	163,568	0.00	200,000	0.00	200,000	0.00	0	0.00
GRAND TOTAL	\$163,568	0.00	\$200,000	0.00	\$200,000	0.00	\$0	0.00
GENERAL REVENUE	\$163,568	0.00	\$200,000	0.00	\$200,000	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Workforce Autism Project

Program is found in the following core budget(s): Workforce Autism

1. What does this program do?

This program provides research funding, program support, administrative support and training funds for creation of an innovative model for persons with autism concentrating on work force transition skills related to the maximization of "giftedness" within the autistic population.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

HB 7.135

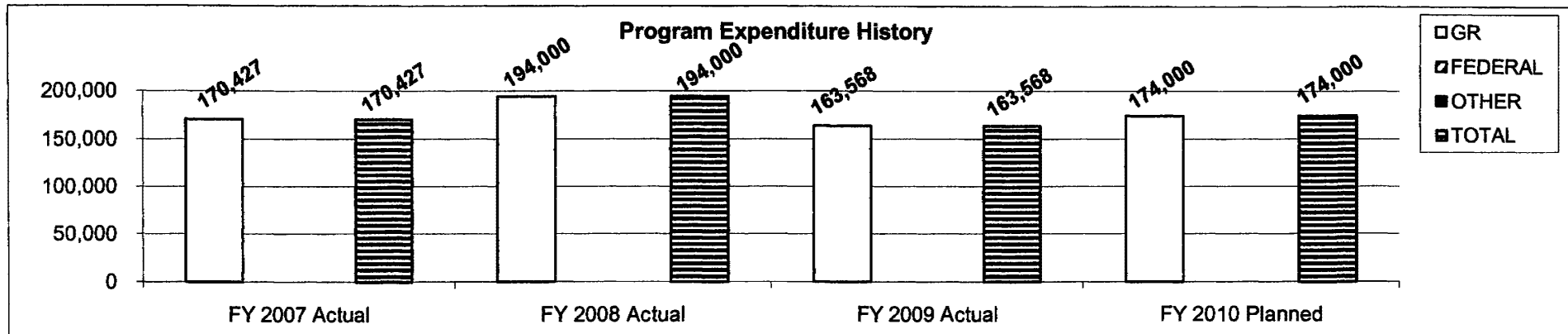
3. Are there federal matching requirements? If yes, please explain.

None

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

N/A

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Workforce Autism Project

Program is found in the following core budget(s): Workforce Autism

7a. Provide an effectiveness measure.

Research will determine if there are characteristics among participants distinguishing between "High Functioning Autism" (HFA) and Asperger's Syndrome (AS), and whether the distinction would result in different vocational outcomes; and recommend testing tools to differentiate between HFA and AS.

Research will lead to the development of assessment tools to identify individuals with savant skills and talents, and assess whether their levels of social, communication, and daily-living skills are adequate (or could be raised to an adequate degree) to allow for independent living and employment.

7b. Provide an efficiency measure.

The research and development of a model to evaluate "High Functioning Autism" or Asperger's Syndrome-individuals for giftedness, savant skills and talents will identify individuals who can progress to the state of living and working independently with 80% accuracy.

7c. Provide the number of clients/individuals served, if applicable.

Approximately 44 individuals will be trained (including customers, support staff, and employer representatives). This count is since the inception of the program, FY05.

7d. Provide a customer satisfaction measure, if available.

80% of the participants will be satisfied with the employment they receive.

80% of participating employers will be satisfied with the program participants they employ.

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
WORKFORCE DEVELOPMENT								
CORE								
PERSONAL SERVICES								
DIV JOB DEVELOPMENT & TRAINING	15,202,034	441.56	21,397,398	531.72	21,397,398	531.72	0	0.00
CHILD SUPPORT ENFORCEMENT FUND	197,290	6.12	0	0.00	0	0.00	0	0.00
MISSOURI JOB DEVELOPMENT FUND	320,919	7.06	371,707	8.00	371,707	8.00	0	0.00
TOTAL - PS	15,720,243	454.74	21,769,105	539.72	21,769,105	539.72	0	0.00
EXPENSE & EQUIPMENT								
DIV JOB DEVELOPMENT & TRAINING	2,289,834	0.00	2,943,211	0.00	2,943,211	0.00	0	0.00
CHILD SUPPORT ENFORCEMENT FUND	18,955	0.00	0	0.00	0	0.00	0	0.00
MISSOURI JOB DEVELOPMENT FUND	63,964	0.00	81,389	0.00	81,389	0.00	0	0.00
TOTAL - EE	2,372,753	0.00	3,024,600	0.00	3,024,600	0.00	0	0.00
PROGRAM-SPECIFIC								
DIV JOB DEVELOPMENT & TRAINING	5,448	0.00	95,226	0.00	95,226	0.00	0	0.00
HERO AT HOME	11,296	0.00	315,000	0.00	315,000	0.00	0	0.00
TOTAL - PD	16,744	0.00	410,226	0.00	410,226	0.00	0	0.00
TOTAL	18,109,740	454.74	25,203,931	539.72	25,203,931	539.72	0	0.00
GRAND TOTAL	\$18,109,740	454.74	\$25,203,931	539.72	\$25,203,931	539.72	\$0	0.00

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CORE DECISION ITEM

Department: Economic Development

Budget Unit 42380C

Division: Workforce Development

Core: Workforce Administration

1. CORE FINANCIAL SUMMARY

	FY 2011 Budget Request				
	GR	Federal	Other	Total	
PS	0	21,397,398	371,707	21,769,105	E
EE	0	2,943,211	81,389	3,024,600	E
PSD	0	95,226	315,000	410,226	
TRF	0	0	0	0	
Total	0	24,435,835	768,096	25,203,931	
FTE	0.00	531.72	8.00	539.72	

Est. Fringe	0	12,866,255	223,507	13,089,763
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Child Support Enforcement Funds - Fund 0169
MO Job Development Fund - Fund 0600
Hero at Home Fund - Fund 0995

Note: An "E" is requested on all Federal PS/EE funds.

	FY 2011 Governor's Recommendation				
	GR	Fed	Other	Total	
PS	0	0	0	0	
EE	0	0	0	0	
PSD	0	0	0	0	
TRF	0	0	0	0	
Total	0	0	0	0	
FTE	0.00	0.00	0.00	0.00	

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Note:

2. CORE DESCRIPTION

The Division of Workforce Development administers programs covered by federal funding received under the Workforce Investment Act and the Wagner-Peyser Act as well as state funding to administer industry training programs. Some of these include, but are not limited to, employment services, dislocated worker employment and training, youth activities, veterans services, and the training and employment services related to Career Assistance Program (formerly Temporary Assistance for Needy Families-TANF), Missouri Employment and Training Program and the Missouri Customized Training Program. This core for administration covers the personal service and expense and equipment costs to operate the programs in the Division.

3. PROGRAM LISTING (list programs included in this core funding)

Workforce Administration
Self-Sufficiency Programs
Workforce Programs

CORE DECISION ITEM

Department: Economic Development

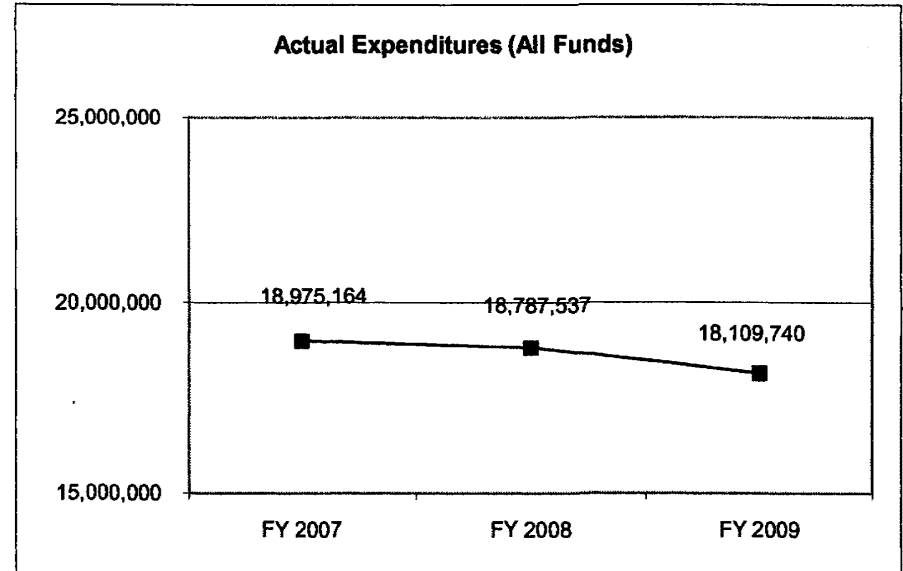
Budget Unit 42380C

Division: Workforce Development

Core: Workforce Administration

4. FINANCIAL HISTORY

	FY 2007 Actual	FY 2008 Actual	FY 2009 Actual	FY 2010 Current Yr.
Appropriation (All Funds)	23,824,213	24,387,506	25,458,776	25,203,931
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	23,824,213	24,387,506	25,458,776	N/A
Actual Expenditures (All Funds)	18,975,164	18,787,537	18,109,740	N/A
Unexpended (All Funds)	4,849,049	5,599,969	7,349,036	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	4,498,120	5,268,779	6,942,119	N/A
Other	350,929	331,190	406,917	N/A
	(1)	(2)		



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

- (1) Lapse due to vacancies and reductions in PS expend due to retirements.
- (2) Lapse due to vacancies and reductions in PS expend due to retirements.

CORE RECONCILIATION

STATE

WORKFORCE DEVELOPMENT

5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	539.72	0	21,397,398	371,707	21,769,105	
	EE	0.00	0	2,943,211	81,389	3,024,600	
	PD	0.00	0	95,226	315,000	410,226	
	Total	539.72	0	24,435,835	768,096	25,203,931	
DEPARTMENT CORE REQUEST							
	PS	539.72	0	21,397,398	371,707	21,769,105	
	EE	0.00	0	2,943,211	81,389	3,024,600	
	PD	0.00	0	95,226	315,000	410,226	
	Total	539.72	0	24,435,835	768,096	25,203,931	
GOVERNOR'S RECOMMENDED CORE							
	PS	539.72	0	21,397,398	371,707	21,769,105	
	EE	0.00	0	2,943,211	81,389	3,024,600	
	PD	0.00	0	95,226	315,000	410,226	
	Total	539.72	0	24,435,835	768,096	25,203,931	

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
WORKFORCE DEVELOPMENT								
CORE								
ADMIN OFFICE SUPPORT ASSISTANT	209,606	6.93	269,206	8.00	269,206	8.00	0	0.00
OFFICE SUPPORT ASST (KEYBRD)	24,139	1.00	25,000	1.00	25,000	1.00	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	213,257	8.23	380,320	9.50	380,320	9.50	0	0.00
ACCOUNT CLERK II	0	0.00	10,212	0.00	10,212	0.00	0	0.00
SENIOR AUDITOR	40,163	1.00	40,212	1.00	40,212	1.00	0	0.00
ACCOUNTANT I	58,598	2.00	60,000	2.00	60,000	2.00	0	0.00
ACCOUNTANT II	40,919	1.00	0	0.00	0	0.00	0	0.00
ACCOUNTANT III	40,160	1.00	40,212	1.00	40,212	1.00	0	0.00
ACCOUNTING SPECIALIST I	34,602	1.00	35,000	1.00	35,000	1.00	0	0.00
RESEARCH ANAL II	35,909	1.00	35,952	1.00	35,952	1.00	0	0.00
RESEARCH ANAL III	45,928	1.00	45,984	1.00	45,984	1.00	0	0.00
RESEARCH ANAL IV	46,192	1.00	46,248	1.00	46,248	1.00	0	0.00
PUBLIC INFORMATION SPEC I	11,116	0.38	0	0.00	0	0.00	0	0.00
PUBLIC INFORMATION SPEC II	20,306	0.63	31,580	1.00	31,580	1.00	0	0.00
PUBLIC INFORMATION COOR	28,727	0.79	37,200	1.00	37,200	1.00	0	0.00
TRAINING TECH I	64,416	1.87	36,000	2.00	36,000	2.00	0	0.00
TRAINING TECH II	4,838	0.13	0	0.00	0	0.00	0	0.00
EXECUTIVE I	33,380	1.00	33,949	1.00	33,949	1.00	0	0.00
PLANNER III	187,369	4.00	187,596	4.00	187,596	4.00	0	0.00
WORKFORCE DEVELOPMENT SPEC I	8,136,834	270.16	11,428,117	329.72	11,428,117	329.72	0	0.00
WORKFORCE DEVELOPMENT SPEC II	260,528	7.71	500,469	9.00	500,469	9.00	0	0.00
WORKFORCE DEVELOPMENT SPEC III	1,344,870	35.59	1,794,502	39.00	1,794,502	39.00	0	0.00
WORKFORCE DEVELOPMENT SPEC IV	1,529,581	35.25	2,261,898	43.50	2,261,898	43.50	0	0.00
WORKFORCE DEVELOPMENT SUPV I	577,746	16.20	593,996	17.00	593,996	17.00	0	0.00
WORKFORCE DEVELOPMENT SUPV II	851,046	22.86	968,857	23.00	968,857	23.00	0	0.00
WORKFORCE DEVELOPMENT SUPV III	125,280	3.00	343,695	6.00	343,695	6.00	0	0.00
FISCAL & ADMINISTRATIVE MGR B1	43,463	0.98	44,236	1.00	44,236	1.00	0	0.00
FISCAL & ADMINISTRATIVE MGR B2	2,199	0.04	0	0.00	0	0.00	0	0.00
RESEARCH MANAGER B2	53,226	1.00	61,619	1.00	61,619	1.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	404,911	8.00	867,548	11.00	867,548	11.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	598,640	11.02	732,745	12.00	732,745	12.00	0	0.00
DIVISION DIRECTOR	96,937	1.03	95,582	1.00	95,582	1.00	0	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
WORKFORCE DEVELOPMENT								
CORE								
DESIGNATED PRINCIPAL ASST DIV	166,140	2.57	199,832	4.00	199,832	4.00	0	0.00
STUDENT WORKER	2,651	0.14	0	0.00	0	0.00	0	0.00
MISCELLANEOUS TECHNICAL	0	0.00	26,523	1.00	26,523	1.00	0	0.00
MISCELLANEOUS PROFESSIONAL	6,997	0.13	0	0.00	0	0.00	0	0.00
SPECIAL ASST PROFESSIONAL	313,845	4.29	450,505	5.00	450,505	5.00	0	0.00
PRINCIPAL ASST BOARD/COMMISSON	65,724	0.81	82,759	1.00	82,759	1.00	0	0.00
OTHER	0	0.00	1,551	0.00	1,551	0.00	0	0.00
TOTAL - PS	15,720,243	454.74	21,769,105	539.72	21,769,105	539.72	0	0.00
TRAVEL, IN-STATE	461,203	0.00	722,270	0.00	722,270	0.00	0	0.00
TRAVEL, OUT-OF-STATE	78,156	0.00	102,873	0.00	102,873	0.00	0	0.00
FUEL & UTILITIES	12,725	0.00	14,865	0.00	14,865	0.00	0	0.00
SUPPLIES	468,964	0.00	442,428	0.00	442,428	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	181,725	0.00	281,772	0.00	281,772	0.00	0	0.00
COMMUNICATION SERV & SUPP	541,825	0.00	478,400	0.00	478,400	0.00	0	0.00
PROFESSIONAL SERVICES	242,931	0.00	397,064	0.00	397,064	0.00	0	0.00
HOUSEKEEPING & JANITORIAL SERV	4,277	0.00	8,280	0.00	8,280	0.00	0	0.00
M&R SERVICES	163,508	0.00	226,794	0.00	226,794	0.00	0	0.00
MOTORIZED EQUIPMENT	14,208	0.00	1,000	0.00	1,000	0.00	0	0.00
OFFICE EQUIPMENT	19,430	0.00	34,795	0.00	34,795	0.00	0	0.00
OTHER EQUIPMENT	18,907	0.00	74,715	0.00	74,715	0.00	0	0.00
PROPERTY & IMPROVEMENTS	524	0.00	40,123	0.00	40,123	0.00	0	0.00
BUILDING LEASE PAYMENTS	117,906	0.00	136,971	0.00	136,971	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	14,075	0.00	21,287	0.00	21,287	0.00	0	0.00
MISCELLANEOUS EXPENSES	12,166	0.00	28,513	0.00	28,513	0.00	0	0.00
REBILLABLE EXPENSES	20,223	0.00	12,450	0.00	12,450	0.00	0	0.00
TOTAL - EE	2,372,753	0.00	3,024,600	0.00	3,024,600	0.00	0	0.00
PROGRAM DISTRIBUTIONS	16,744	0.00	407,666	0.00	407,666	0.00	0	0.00

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
WORKFORCE DEVELOPMENT								
CORE								
REFUNDS	0	0.00	2,560	0.00	2,560	0.00	0	0.00
TOTAL - PD	16,744	0.00	410,226	0.00	410,226	0.00	0	0.00
GRAND TOTAL	\$18,109,740	454.74	\$25,203,931	539.72	\$25,203,931	539.72	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$17,497,316	441.56	\$24,435,835	531.72	\$24,435,835	531.72		0.00
OTHER FUNDS	\$612,424	13.18	\$768,096	8.00	\$768,096	8.00		0.00

PROGRAM DESCRIPTION

Department of Economic Development

Program Name: Workforce Administration

Program is found in the following core budget(s): Workforce Administration

1. What does this program do?

Workforce Administration provides the support for the operation of the Self Sufficiency Programs and the Workforce Programs. The Self-Sufficiency Programs include the Career Assistance Program (formerly Temporary Assistance for Needy Families – TANF) and the Missouri Employment and Training Program. The Workforce Programs include Adult Employment and Training Activities, Dislocated Worker Employment and Training Activities, Youth Activities, Veterans Employment, Work Opportunity Tax Credit (WOTC), Missouri Career Source, and Trade Adjustment Assistance. Also included are the staff administering the State Industry Training Programs. The Workforce Administration core covers the personal service and expense and equipment costs for the staffing necessary to operate financial services, office support staffing, training, director and staff, and public information staffing.

2. What is the authorization for this program, i.e., federal or state statute, etc.?

Federal Statutes - Public Law 105-220

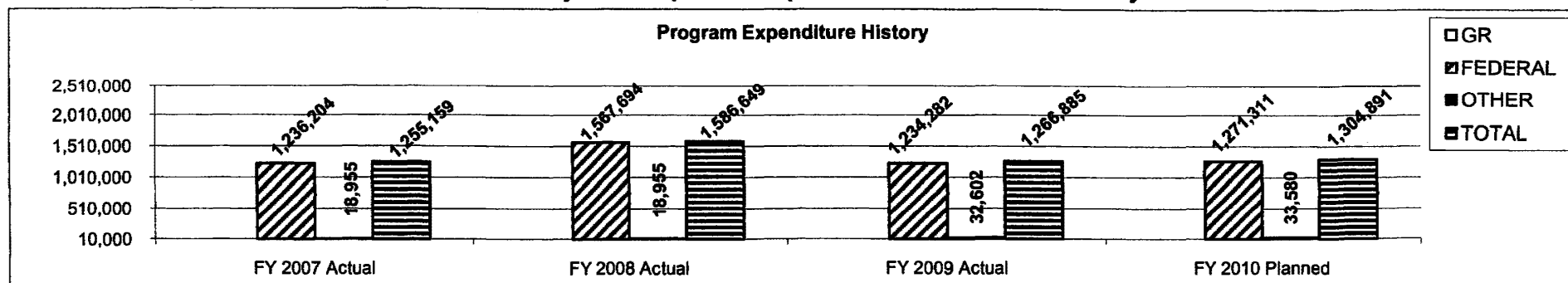
3. Are there federal matching requirements? If yes, please explain.

None

4. Is this a federally mandated program? If yes, please explain.

Workforce programs are federally mandated through the Workforce Investment Act of 1998. They are designed to aid States and local communities in developing a revitalized workforce investment system that provides workers with the information, advice, job search assistance, and training to get and keep good jobs, and to provide employers with skilled workers. This program provides the support functions to operate those programs.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

N/A

PROGRAM DESCRIPTION

Department of Economic Development

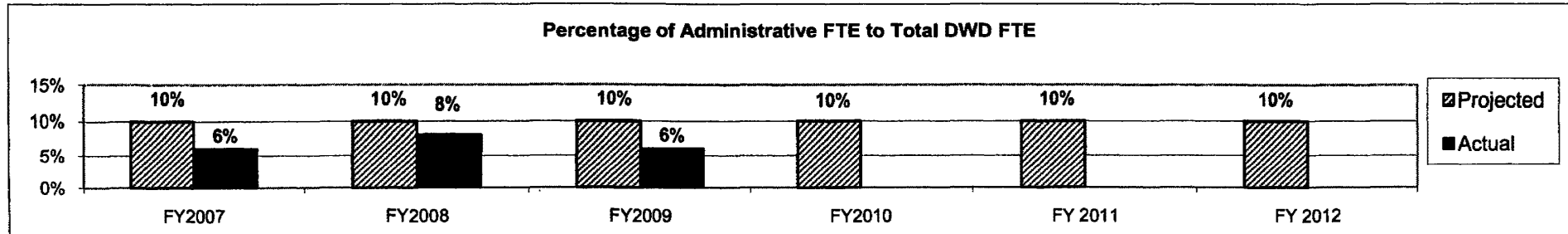
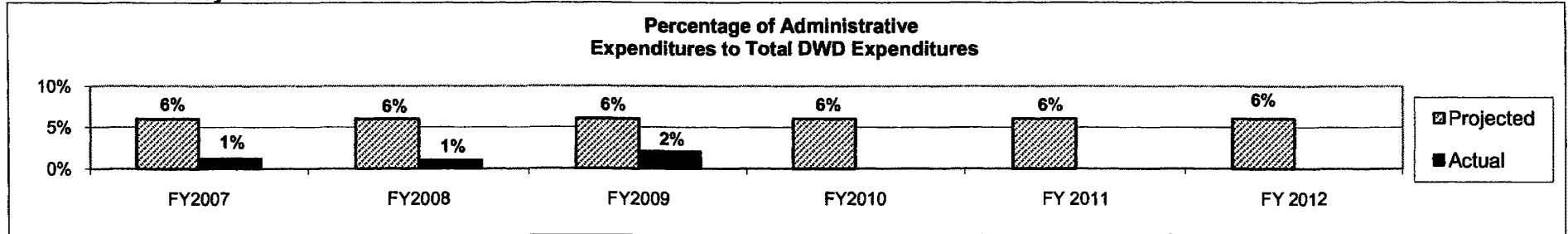
Program Name: Workforce Administration

Program is found in the following core budget(s): Workforce Administration

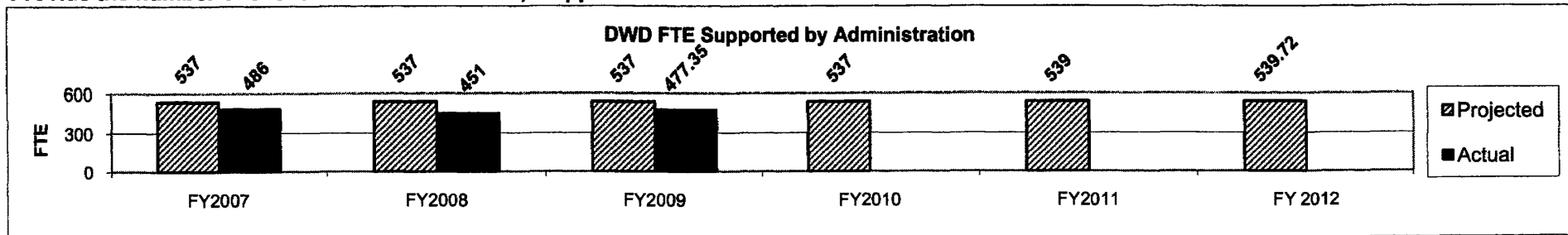
7a. Provide an effectiveness measure.

N/A

7b. Provide an efficiency measure.



7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

N/A

PROGRAM DESCRIPTION

Department of Economic Development

Program Name: Self Sufficiency Programs

Program is found in the following core budget(s): Workforce Programs, Workforce Administration

1. What does this program do?

Self Sufficiency Programs are intended to assist individuals who are applicants or recipients of Temporary Assistance to Needy Families (TANF) and participants in the Missouri Employment and Training Program (METP). These programs are designed to move individuals to employment with earned income sufficient to support themselves and their families. The Workforce Administration core covers the personal service and expense and equipment costs for the staffing necessary to operate financial services, office support staffing, training, director and staff, and public information staffing.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

The program is operated through the Division of Workforce Development under Executive Order 03-04.

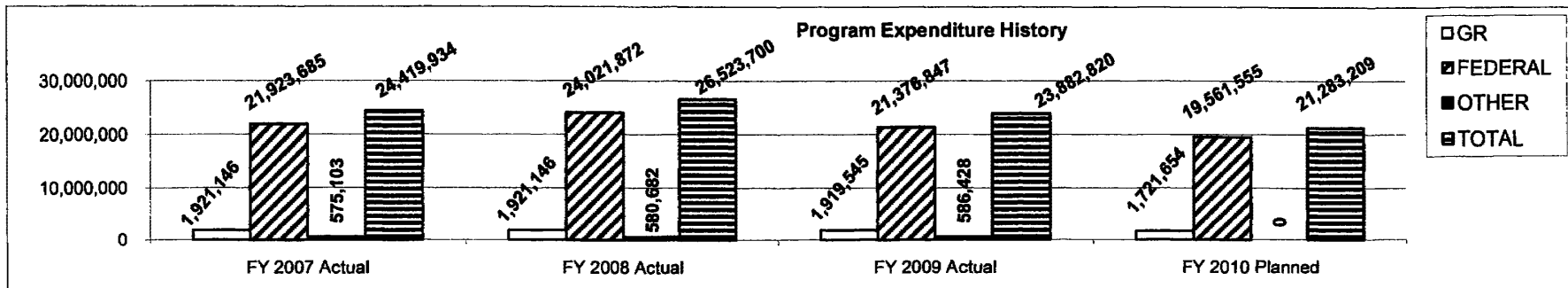
3. Are there federal matching requirements? If yes, please explain.

All Federal matching is accumulated and reported for the entire TANF Federal Grant by the Department of Social Services.

4. Is this a federally mandated program? If yes, please explain.

Yes, provision of Employment and Training Services to those TANF recipients who are required to participate is mandated. Executive Order 03-04 requires activities for those deemed subject to TANF work requirements to be provided through the Division of Workforce Development. METP is also federally mandated.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Fund 0169 - Child Support Enforcement Funds

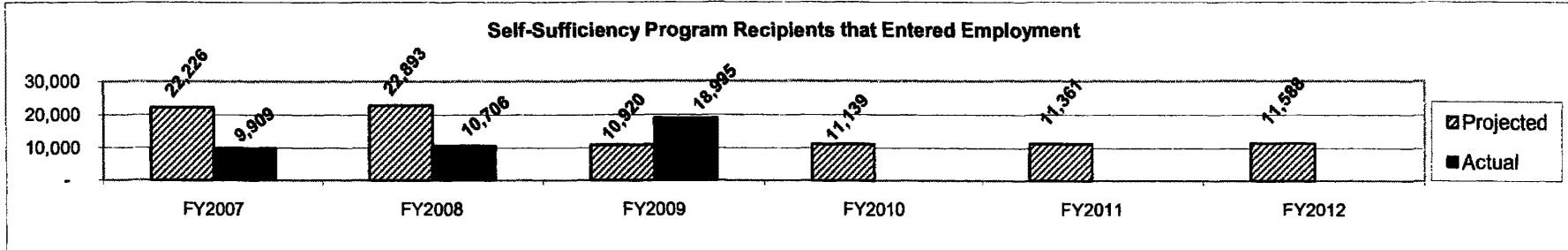
PROGRAM DESCRIPTION

Department of Economic Development

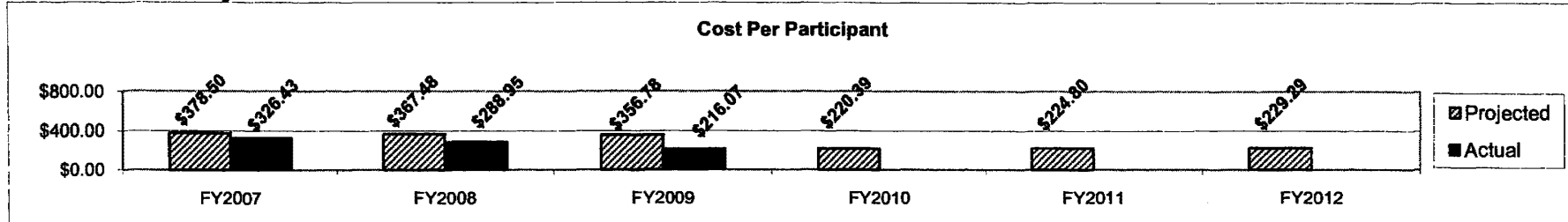
Program Name: Self Sufficiency Programs

Program is found in the following core budget(s): Workforce Programs, Workforce Administration

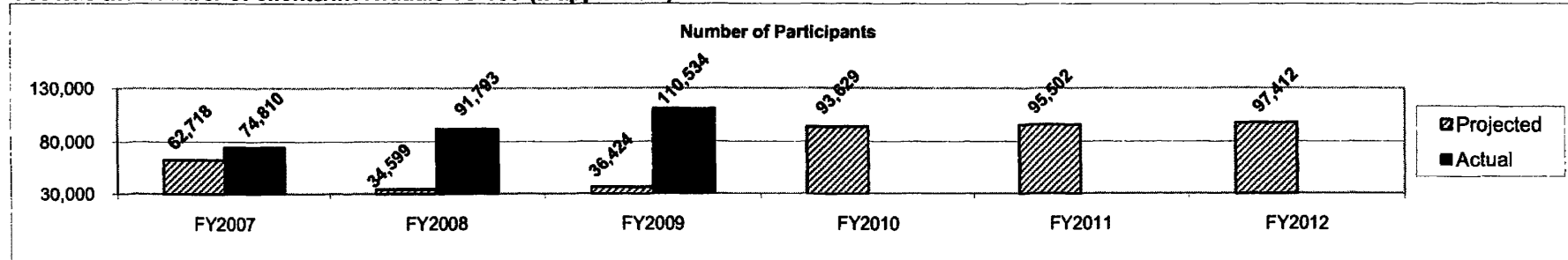
7a. Provide an effectiveness measure.



7b. Provide an efficiency measure.



7c. Provide the number of clients/individuals served (if applicable)



Note: The projection for the Number of Participants for FY09 and beyond included CAP and METP participants. PFS participants are omitted due to the end of the program

7d. Provide a customer satisfaction measure, if available.

N/A

DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
SPECIAL EMP SECURITY FUND									
CORE									
EXPENSE & EQUIPMENT									
SPECIAL EMPLOYMENT SECURITY	15,434	0.00	0	0.00	0	0.00	0	0.00	
TOTAL - EE	15,434	0.00	0	0.00	0	0.00	0	0.00	
TOTAL	15,434	0.00	0	0.00	0	0.00	0	0.00	
GRAND TOTAL	\$15,434	0.00	\$0	0.00	\$0	0.00	\$0	0.00	

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CORE DECISION ITEM

Department: Economic Development

Budget Unit 42440C

Division: Workforce Development

Core: Special Employment Security

1. CORE FINANCIAL SUMMARY

	FY 2011 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Special Employment Security Funds (0949)

	FY 2011 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

This funding was moved to the Office of Administration's budget in FY10 so it is no longer shown in the Department of Economic Development's core budget.

3. PROGRAM LISTING (list programs included in this core funding)

Special Employment Security

CORE DECISION ITEM

Department: Economic Development

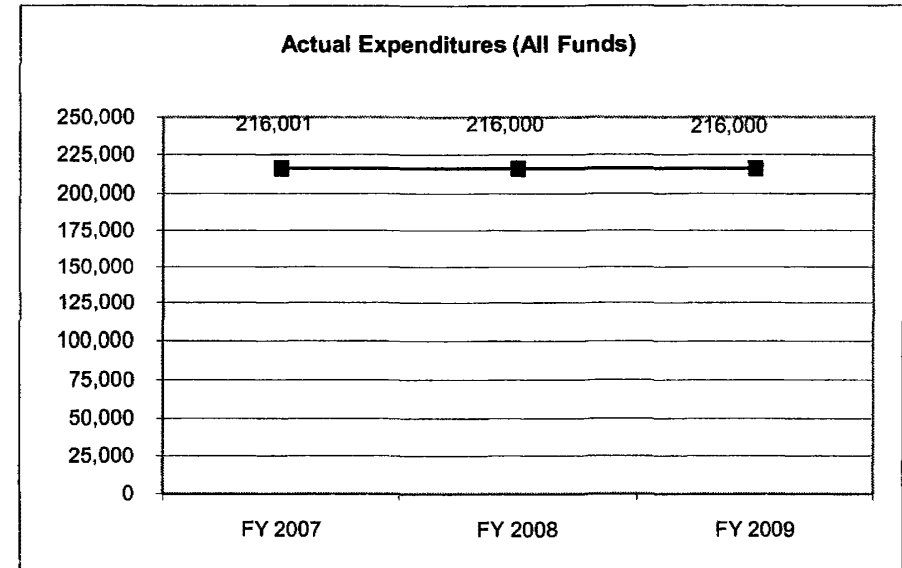
Budget Unit 42440C

Division: Workforce Development

Core: Special Employment Security

4. FINANCIAL HISTORY

	FY 2007 Actual	FY 2008 Actual	FY 2009 Actual	FY 2010 Current Yr.
Appropriation (All Funds)	216,000	216,000	216,000	0
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	216,000	216,000	216,000	N/A
Actual Expenditures (All Funds)	216,001	216,000	216,000	N/A
Unexpended (All Funds)	(1)	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	(1)	0	0	N/A
	(1)			



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES: (1) The actual expenditures in FY07 were \$109,250.50 and \$106,749.50, which is exactly \$216,000.

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
SPECIAL EMP SECURITY FUND								
CORE								
COMMUNICATION SERV & SUPP	2,375	0.00	0	0.00	0	0.00	0	0.00
PROFESSIONAL SERVICES	2,435	0.00	0	0.00	0	0.00	0	0.00
PROPERTY & IMPROVEMENTS	746	0.00	0	0.00	0	0.00	0	0.00
BUILDING LEASE PAYMENTS	9,878	0.00	0	0.00	0	0.00	0	0.00
TOTAL - EE	15,434	0.00	0	0.00	0	0.00	0	0.00
GRAND TOTAL	\$15,434	0.00	\$0	0.00	\$0	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$15,434	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Special Employment Security

Program is found in the following core budget(s): Special Employment Security

1. What does this program do?

This funding was moved to the Office of Administration's budget in FY10 so it is no longer shown in the Department of Economic Development's core budget.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 288.310, RSMo.

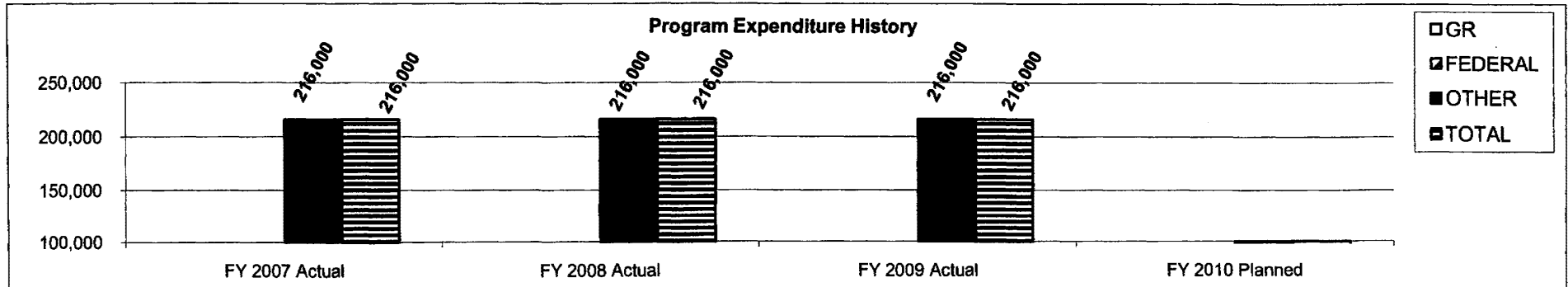
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Special Employment Security Fund (0949)

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Special Employment Security

Program is found in the following core budget(s): Special Employment Security

7a. Provide an effectiveness measure.

The funding for this program supports the buildings that contain the workforce and self sufficiency programs staff. Please refer to the appropriate program description forms behind the Workforce Administration and Workforce Program cores.

7b. Provide an efficiency measure.

The funding for this program supports the buildings that contain the workforce and self sufficiency programs staff. Please refer to the appropriate program description forms behind the Workforce Administration and Workforce Program cores.

7c. Provide the number of clients/individuals served, if applicable.

The funding for this program supports the buildings that contain the workforce and self sufficiency programs staff. Please refer to the appropriate program description forms behind the Workforce Administration and Workforce Program cores.

7d. Provide a customer satisfaction measure, if available.

N/A

DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
GUARD AT HOME TRANSFER									
CORE									
FUND TRANSFERS									
DED-FED & OTHER	7,042	0.00	315,000	0.00	315,000	0.00	0	0.00	
TOTAL - TRF	7,042	0.00	315,000	0.00	315,000	0.00	0	0.00	
TOTAL	7,042	0.00	315,000	0.00	315,000	0.00	0	0.00	
GRAND TOTAL	\$7,042	0.00	\$315,000	0.00	\$315,000	0.00	\$0	0.00	

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CORE DECISION ITEM

Department: Economic Development

Budget Unit 42381C

Division : Workforce Development

Core: Hero at Home Transfer

1. CORE FINANCIAL SUMMARY

	FY 2011 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	315,000	0	315,000
Total	0	315,000	0	315,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

	FY 2011 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

The "Hero At Home" Program (formerly known as Guard at Home) provides assistance to the spouse of an active duty national guard or reserve component service member reservist to address immediate needs and employment in an attempt to keep the family from falling into poverty while the primary income earner is on active duty. The program also assists returning National Guard troops with finding work in situations where an individual needs to rebuild business clientele or where an individual's job has been eliminated while such individual was deployed.

3. PROGRAM LISTING (list programs included in this core funding)

Hero at Home Program

CORE DECISION ITEM

Department: Economic Development

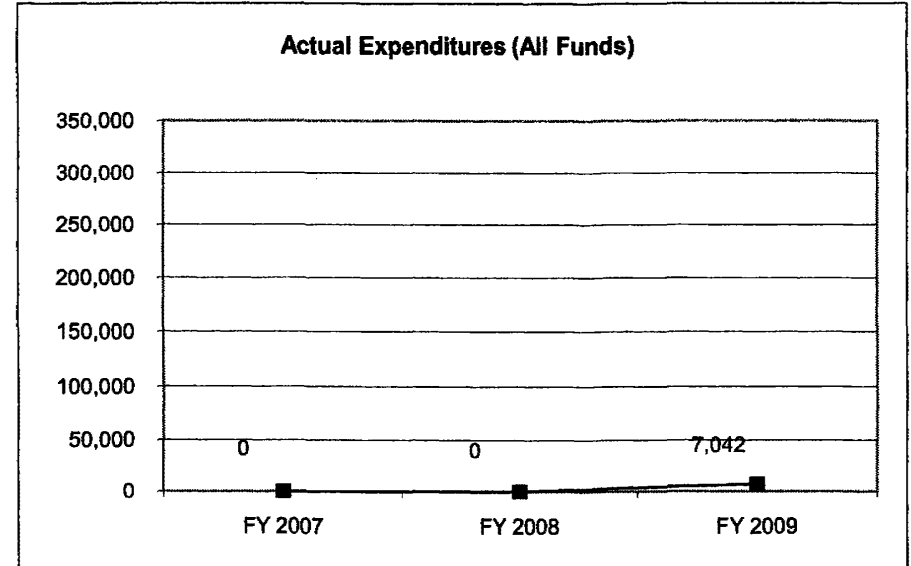
Budget Unit 42381C

Division : Workforce Development

Core: Hero at Home Transfer

4. FINANCIAL HISTORY

	FY 2007 Actual	FY 2008 Actual	FY 2009 Actual	FY 2010 Current Yr.
Appropriation (All Funds)	350,000	350,000	350,000	315,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	350,000	350,000	350,000	N/A
Actual Expenditures (All Funds)	0	0	7,042	N/A
Unexpended (All Funds)	350,000	350,000	342,958	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	350,000	350,000	342,958	N/A
Other	0	0	0	N/A
	(1)	(2)		



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

(1) This is a transfer appropriation from Federal funds. Expenditures for the program can be found in the DWD Workforce Administration core under "Other".

(2) This is a transfer appropriation from Federal funds. Expenditures for the program can be found in the DWD Workforce Administration core under "Other".

CORE RECONCILIATION

STATE**GUARD AT HOME TRANSFER**

5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<hr/>							
TAFP AFTER VETOES							
	TRF	0.00	0	315,000	0	315,000	
	Total	0.00	0	315,000	0	315,000	
<hr/>							
DEPARTMENT CORE REQUEST							
	TRF	0.00	0	315,000	0	315,000	
	Total	0.00	0	315,000	0	315,000	
<hr/>							
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	0	315,000	0	315,000	
	Total	0.00	0	315,000	0	315,000	
<hr/>							

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
GUARD AT HOME TRANSFER								
CORE								
TRANSFERS OUT	7,042	0.00	315,000	0.00	315,000	0.00	0	0.00
TOTAL - TRF	7,042	0.00	315,000	0.00	315,000	0.00	0	0.00
GRAND TOTAL	\$7,042	0.00	\$315,000	0.00	\$315,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$7,042	0.00	\$315,000	0.00	\$315,000	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Hero at Home

Program is found in the following core budget(s): Hero at Home

1. What does this program do?

The Hero at Home program (formerly known as Guard at Home) provides workforce services to eligible spouses of National Guard and Reserve members called to active duty and connects them with additional local resources to assist with financial needs. The services are aimed at improving the immediate crisis and providing a path for economic stability while the primary income is not available due to the active military commitment. Services available may include job placement assistance, vocational evaluation and vocational counseling to help the individual choose a viable employment goal, vocational training to acquire or upgrade skills needed to be marketable in the workforce, paid internships and subsidized employment to train on the job. Additional resources may include financial assistance to families facing financial crisis from overdue bills due to reduced income after the deployment of a spouse, assistance with paying daycare costs to pursue training and/or employment, assistance with covering the costs of transportation.

These services may also be available to assist the returning national guard or reserve member with finding work in situations where an individual needs to rebuild business clientele or where an individuals job has been eliminated while they were deployed, or where the individual otherwise cannot return to their previous employment.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

House Bill 1787, 2006 Regular Session. HB 1787 created Section 620.515, 1-5, RSMo. House Bill 1678 620.515

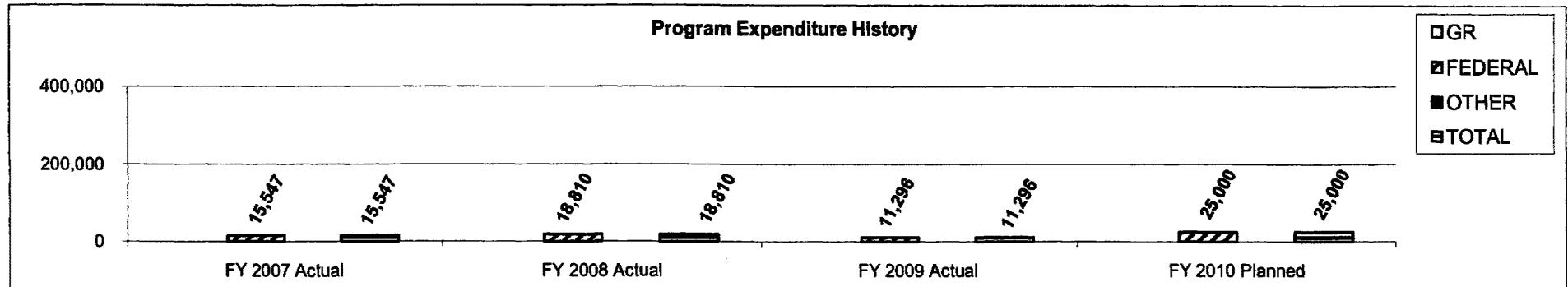
3. Are there federal matching requirements? If yes, please explain.

None

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



**Expenditures for this program can be found in the Workforce Administration core budget under "Other" funds.

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Hero at Home

Program is found in the following core budget(s): Hero at Home

6. What are the sources of the "Other " funds?

Local match from non-federal funds to provide financial assistance.

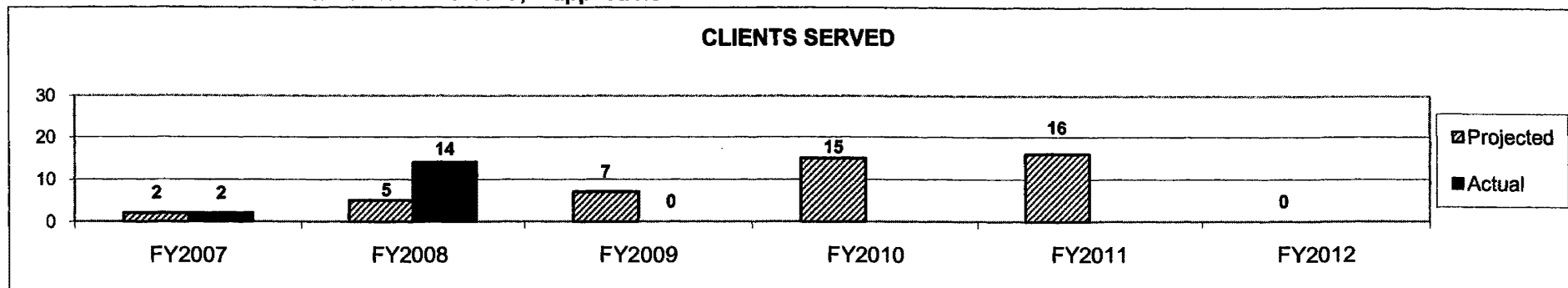
7a. Provide an effectiveness measure.

N/A

7b. Provide an efficiency measure.

The Workforce Development Division has made funding available to all Regions for FY 2009. During the initial year of funding, only seven regions were allocated funds, based on location of potential participants. The Division determined the allocation methodology was not the most effective distribution of funds based on the population accessing services by region.

7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

* N/A - Customers of the Hero at Home program will be included in the "randomly selected" pool of Workforce Investment Act participants surveyed, but will not be identified separately.

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
WORKFORCE PROGRAM								
CORE								
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	53,368	0.00	53,368	0.00	0	0.00
DIV JOB DEVELOPMENT & TRAINING	579,840	0.00	2,049,954	0.00	2,049,954	0.00	0	0.00
TOTAL - EE	579,840	0.00	2,103,322	0.00	2,103,322	0.00	0	0.00
PROGRAM-SPECIFIC								
GENERAL REVENUE	1,919,545	0.00	1,925,544	0.00	1,925,544	0.00	0	0.00
DIV JOB DEVELOPMENT & TRAINING	92,495,363	0.00	100,974,420	0.00	100,974,420	0.00	0	0.00
CHILD SUPPORT ENFORCEMENT FUND	370,183	0.00	0	0.00	0	0.00	0	0.00
TOTAL - PD	94,785,091	0.00	102,899,964	0.00	102,899,964	0.00	0	0.00
TOTAL	95,364,931	0.00	105,003,286	0.00	105,003,286	0.00	0	0.00
GRAND TOTAL	\$95,364,931	0.00	\$105,003,286	0.00	\$105,003,286	0.00	\$0	0.00

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CORE DECISION ITEM

Department: Economic Development					Budget Unit 42390C				
Division: Workforce Development									
Core: Workforce Programs									
1. CORE FINANCIAL SUMMARY									
FY 2011 Budget Request					FY 2011 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	53,368	2,049,954	0	2,103,322	EE	0	0	0	0
PSD	1,925,544	100,974,420	0	102,899,964 E	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	1,978,912	103,024,374	0	105,003,286	Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds: Child Support Enforcement Funds (0169)					Other Funds:				
Notes: An "E" is requested for \$7,000,000 (Federal - PSD)					Notes:				
2. CORE DESCRIPTION									
<p>The Workforce Investment Act provides the framework for a unique national workforce preparation and employment system designed to meet both the needs of the nations' businesses and the needs of the job seekers and those who want to further their careers. These are the funds that the State of Missouri is obligated to distribute to subcontractors and recipients according to the Federal and State statutes. Funds from the Wagner-Peyser Act of 1933 for public employment services are also administered by the division and are used to provide a no-fee employment service to individuals seeking employment and to employers seeking workers, as well as special projects that meet these purposes.</p>									
3. PROGRAM LISTING (list programs included in this core funding)									
Workforce Programs									

CORE DECISION ITEM

Department: Economic Development

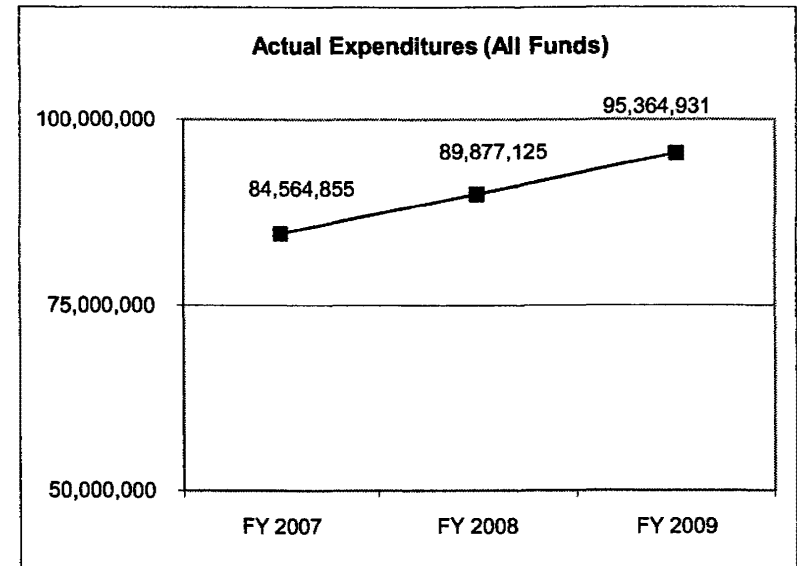
Budget Unit 42390C

Division: Workforce Development

Core: Workforce Programs

4. FINANCIAL HISTORY

	FY 2007 Actual	FY 2008 Actual	FY 2009 Actual	FY 2010 Current Yr.
Appropriation (All Funds)	99,046,734	109,046,734	109,045,083	105,003,286
Less Reverted (All Funds)	(59,417)	(59,417)	(59,367)	N/A
Budget Authority (All Funds)	98,987,317	108,987,317	108,985,716	N/A
Actual Expenditures (All Funds)	84,564,855	89,877,125	95,364,931	N/A
Unexpended (All Funds)	14,422,462	19,110,192	13,620,785	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	14,422,462	19,110,192	13,620,785	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

- (1) Approp amount is greater than expended to allow for National Emergency Grants (NEGS) that may be received from USDOL.
- (2) Approp amount is greater than expended to allow for National Emergency Grants (NEGS) that may be received from USDOL.
- (3) An "E" for \$7,000,000 federal - TAA funds.

CORE RECONCILIATION

STATE**WORKFORCE PROGRAM**

5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	EE	0.00	53,368	2,049,954	0	2,103,322	
	PD	0.00	1,925,544	100,974,420	0	102,899,964	
	Total	0.00	1,978,912	103,024,374	0	105,003,286	
DEPARTMENT CORE REQUEST							
	EE	0.00	53,368	2,049,954	0	2,103,322	
	PD	0.00	1,925,544	100,974,420	0	102,899,964	
	Total	0.00	1,978,912	103,024,374	0	105,003,286	
GOVERNOR'S RECOMMENDED CORE							
	EE	0.00	53,368	2,049,954	0	2,103,322	
	PD	0.00	1,925,544	100,974,420	0	102,899,964	
	Total	0.00	1,978,912	103,024,374	0	105,003,286	

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
WORKFORCE PROGRAM								
CORE								
TRAVEL, IN-STATE	28,722	0.00	36,000	0.00	36,000	0.00	0	0.00
TRAVEL, OUT-OF-STATE	1,789	0.00	4,500	0.00	4,500	0.00	0	0.00
SUPPLIES	9,227	0.00	60,100	0.00	60,100	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	42,358	0.00	67,740	0.00	67,740	0.00	0	0.00
COMMUNICATION SERV & SUPP	108	0.00	195,845	0.00	195,845	0.00	0	0.00
PROFESSIONAL SERVICES	293,666	0.00	1,434,117	0.00	1,434,117	0.00	0	0.00
M&R SERVICES	179,009	0.00	125,160	0.00	125,160	0.00	0	0.00
COMPUTER EQUIPMENT	0	0.00	2,160	0.00	2,160	0.00	0	0.00
OTHER EQUIPMENT	6,752	0.00	100	0.00	100	0.00	0	0.00
PROPERTY & IMPROVEMENTS	4,585	0.00	500	0.00	500	0.00	0	0.00
BUILDING LEASE PAYMENTS	0	0.00	160,000	0.00	160,000	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	500	0.00	500	0.00	0	0.00
MISCELLANEOUS EXPENSES	13,624	0.00	16,600	0.00	16,600	0.00	0	0.00
TOTAL - EE	579,840	0.00	2,103,322	0.00	2,103,322	0.00	0	0.00
PROGRAM DISTRIBUTIONS	94,785,091	0.00	102,899,964	0.00	102,899,964	0.00	0	0.00
TOTAL - PD	94,785,091	0.00	102,899,964	0.00	102,899,964	0.00	0	0.00
GRAND TOTAL	\$95,364,931	0.00	\$105,003,286	0.00	\$105,003,286	0.00	\$0	0.00
GENERAL REVENUE	\$1,919,545	0.00	\$1,978,912	0.00	\$1,978,912	0.00		0.00
FEDERAL FUNDS	\$93,075,203	0.00	\$103,024,374	0.00	\$103,024,374	0.00		0.00
OTHER FUNDS	\$370,183	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Workforce Programs

Program is found in the following core budget(s): Workforce Programs

1. What does this program do?

This program provides the framework for a national workforce preparation and employment system that is designed to meet the needs of both businesses and job seekers as well as those that want to further their careers. The funds can be distributed to subcontractors and recipients according to Federal Statutes. It includes the funds that benefit Missouri for Trade Adjustment Assistance to enable American workers affected by international trade to rejoin the workforce by providing them with the means to attain competitive and marketable skills for today's increasingly competitive work environment. Programs included in this core are Workforce Innovation in Regional Economic Development (WIRED), Adult Employment and Training Activities, Dislocated Worker Employment and Training Activities, Youth Activities, Veterans Employment, Work Opportunity Tax Credit (WOTC), Missouri Career Source, Trade Adjustment Assistance, Career Assistance Program and the Missouri Employment and Training Program. The Workforce Administration core covers the personal service and expense and equipment costs for the staffing necessary to operate financial services, office support staffing, training, director and staff, and public information staffing.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Federal Statute - Public Law 105-220 and Public Law 93-618 for Trade

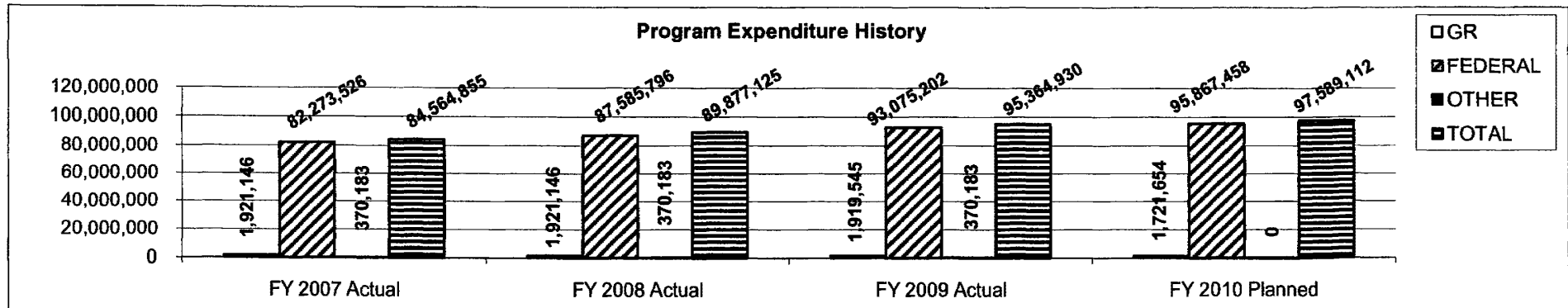
3. Are there federal matching requirements? If yes, please explain.

None

4. Is this a federally mandated program? If yes, please explain.

This program is federally mandated through the Workforce Investment Act of 1998 and the Trade Act Reauthorization of 2007, and is designed to aid states and local communities in developing workforce investment systems that provide workers with the information, career counseling, employment assistance, and training to get and keep good jobs, and to provide employers with skilled workers.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



PROGRAM DESCRIPTION

Department: Economic Development

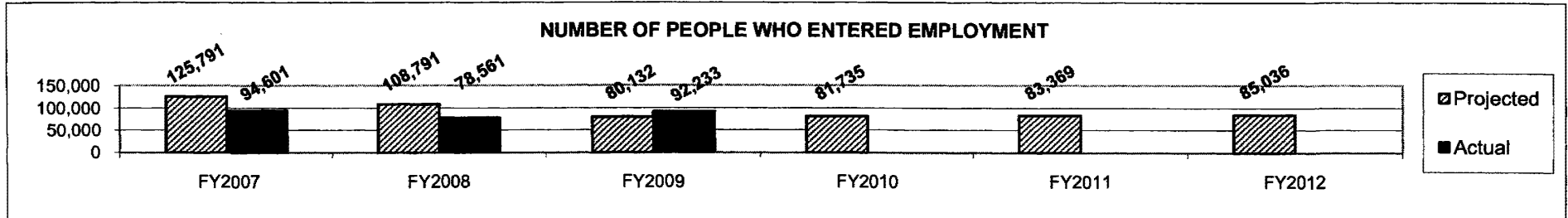
Program Name: Workforce Programs

Program is found in the following core budget(s): Workforce Programs

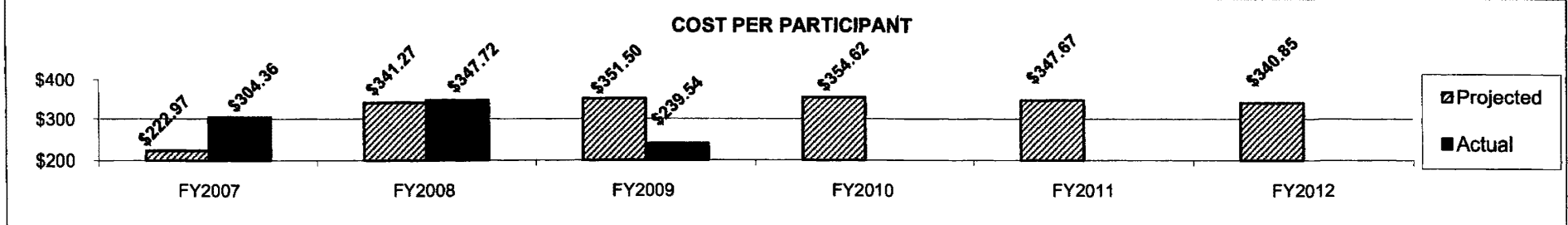
6. What are the sources of the "Other " funds?

Fund 0169 - Child Support Enforcement

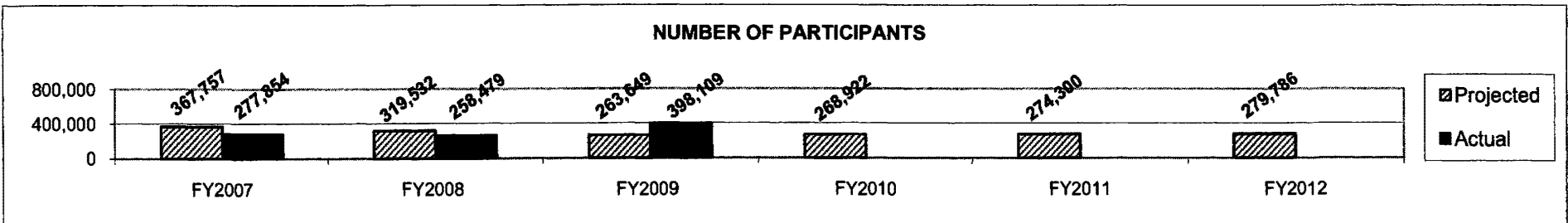
7a. Provide an effectiveness measure.



7b. Provide an efficiency measure.



7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

N/A

PROGRAM DESCRIPTION

Department of Economic Development

Program Name: Self Sufficiency Programs

Program is found in the following core budget(s): Workforce Programs, Workforce Administration

1. What does this program do?

Self Sufficiency Programs are intended to assist individuals who are applicants or recipients of Temporary Assistance to Needy Families (TANF) and participants in the Missouri Employment and Training Program (METP). These programs are designed to move individuals to employment with earned income sufficient to support themselves and their families. The Workforce Administration core covers the personal service and expense and equipment costs for the staffing necessary to operate financial services, office support staffing, training, director and staff, and public information staffing.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

The program is operated through the Division of Workforce Development under Executive Order 03-04.

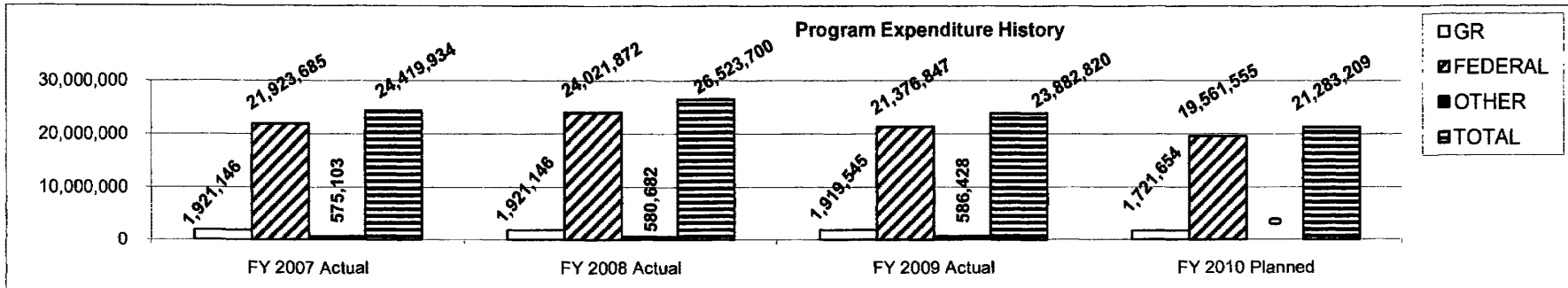
3. Are there federal matching requirements? If yes, please explain.

All Federal matching is accumulated and reported for the entire TANF Federal Grant by the Department of Social Services.

4. Is this a federally mandated program? If yes, please explain.

Yes, provision of Employment and Training Services to those TANF recipients who are required to participate is mandated. Executive Order 03-04 requires activities for those deemed subject to TANF work requirements to be provided through the Division of Workforce Development. METP is also federally mandated.

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other" funds?

Fund 0169 - Child Support Enforcement Funds

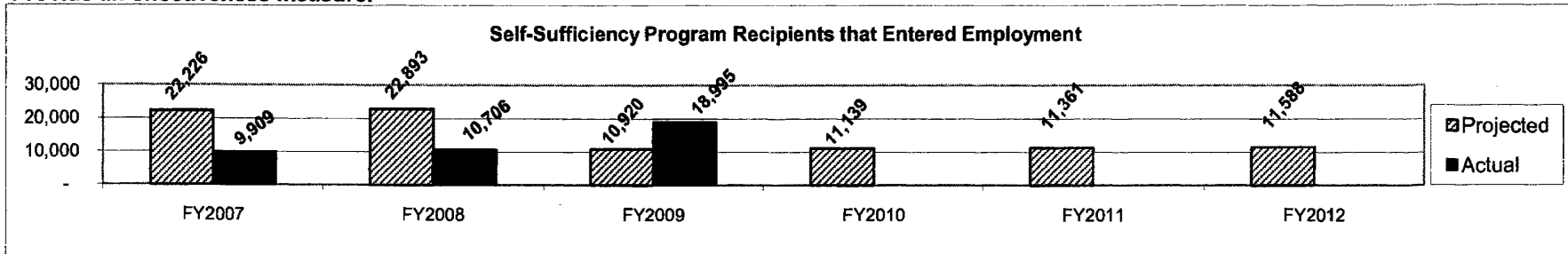
PROGRAM DESCRIPTION

Department of Economic Development

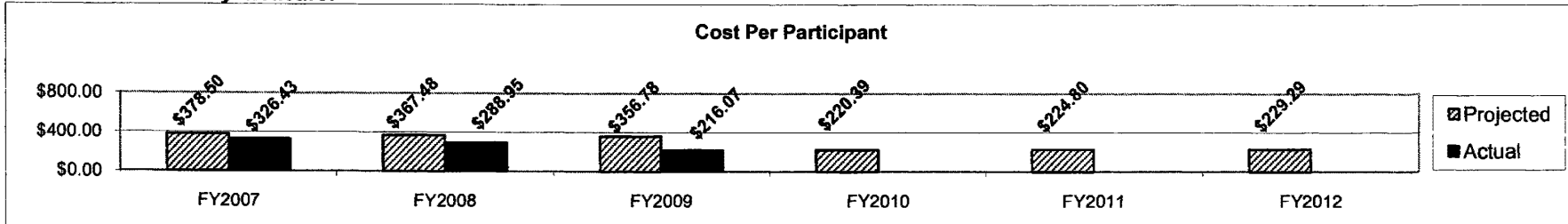
Program Name: Self Sufficiency Programs

Program is found in the following core budget(s): Workforce Programs, Workforce Administration

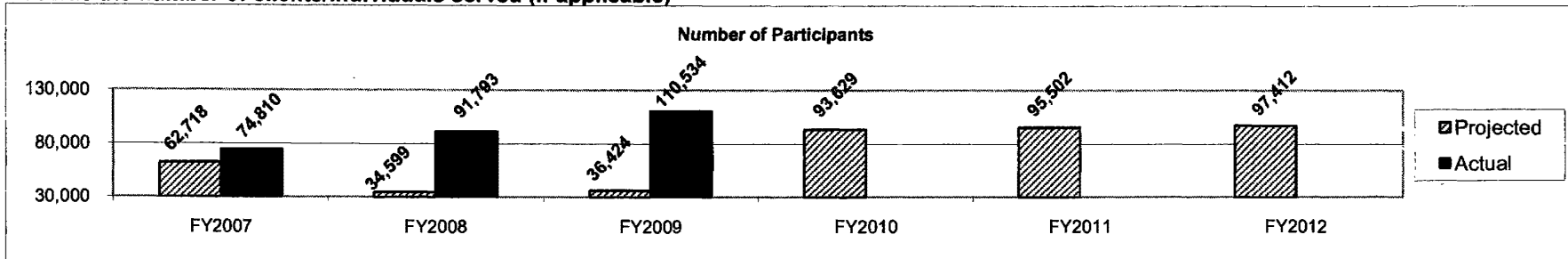
7a. Provide an effectiveness measure.



7b. Provide an efficiency measure.



7c. Provide the number of clients/individuals served (if applicable)



Note: The projection for the Number of Participants for FY09 and beyond included CAP and METP participants. PFS participants are omitted due to the end of the program

7d. Provide a customer satisfaction measure, if available.

N/A

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MISSOURI JOB DEVELOPMENT								
CORE								
PROGRAM-SPECIFIC								
MISSOURI JOB DEVELOPMENT FUND	9,594,174	0.00	10,640,835	0.00	13,502,235	0.00	0	0.00
TOTAL - PD	9,594,174	0.00	10,640,835	0.00	13,502,235	0.00	0	0.00
TOTAL	9,594,174	0.00	10,640,835	0.00	13,502,235	0.00	0	0.00
GRAND TOTAL	\$9,594,174	0.00	\$10,640,835	0.00	\$13,502,235	0.00	\$0	0.00

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lm_disummary

CORE DECISION ITEM

Department: Economic Development
Division: Workforce Development
Core: Missouri Job Development Fund

Budget Unit 42120C

1. CORE FINANCIAL SUMMARY

	FY 2011 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	13,502,235	13,502,235 E
TRF	0	0	0	0
Total	0	0	13,502,235	13,502,235

FTE 0.00 0.00 0.00 0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Missouri Job Development Fund (0600)
Notes: Requires a GR transfer.
An "E" is requested on \$13,502,235 PSD Other Funds.

	FY 2011 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0

FTE 0.00 0.00 0.00 0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Notes:

2. CORE DESCRIPTION

This core decision item establishes the spending authority for the Missouri Job Development Fund. The Missouri Job Development Fund provides training funds to eligible businesses to train workers. This helps Missouri businesses have a productive, highly trained workforce. Assistance is available for workers in newly created jobs, but the bulk of the funds is used to retrain or upgrade the skills of existing workers due to changing technology. This is a valuable retention tool and helps to keep jobs in the state.

This fund also provides salary and expense and equipment for 8 FTE that can be found in the Workforce Administration core under "Other". The Personal Service amount is \$371,707 and the Expense and Equipment amount is \$81,389. The 8 FTE provide support for the Missouri Job Development Fund, Community College New Jobs Training Program and the Job Retention Training Program.

3. PROGRAM LISTING (list programs included in this core funding)

The Missouri Job Development Fund

CORE DECISION ITEM

Department: Economic Development

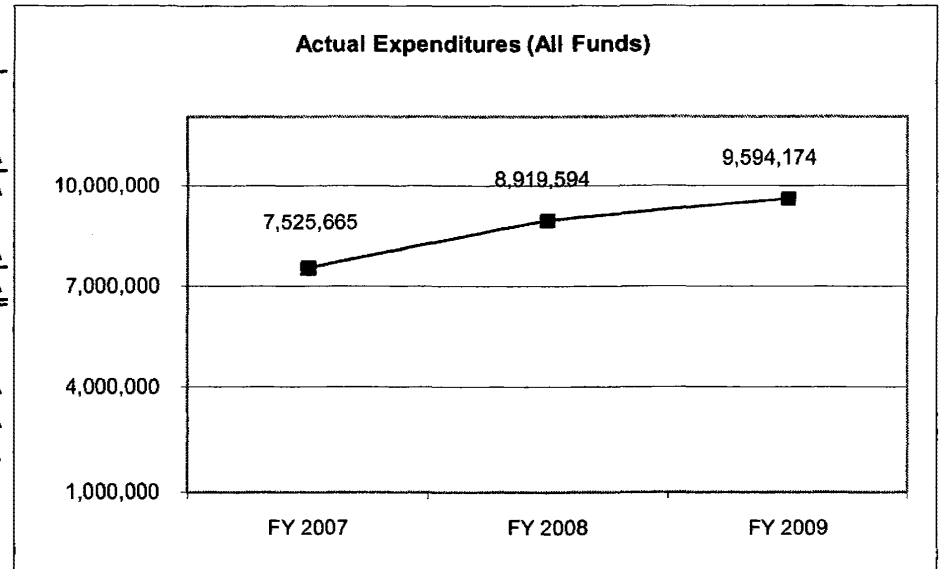
Budget Unit 42120C

Division: Workforce Development

Core: Missouri Job Development Fund

4. FINANCIAL HISTORY

	FY 2007 Actual	FY 2008 Actual	FY 2009 Actual	FY 2010 Current Yr.
Appropriation (All Funds)	7,583,104	11,083,104	10,640,835	10,640,835
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	7,583,104	11,083,104	10,640,835	N/A
Actual Expenditures (All Funds)	7,525,665	8,919,594	9,594,174	N/A
Unexpended (All Funds)	57,439	2,163,510	1,046,661	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	57,439	2,163,510	1,046,661	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

(1) Lapse in unspent funds is caused by late bills submitted in July for training taking place through June 30. The payment documents are not processed until mid-July with those bills being reflected in the current fiscal period rather than the prior fiscal year.

(2) Lapse in unspent funds is caused by late bills submitted in July for training taking place through June 30. The payment documents are not processed until mid-July with those bills being reflected in the current fiscal period rather than the prior fiscal year.

(3) An "E" is requested on \$10,640,835 Other funds to allow for processing of late bills received in July for training taking place through June 30. Therefore, we need access to the remaining unspent funds in July, and without re-appropriation authority, we can only do that through an estimated appropriation.

CORE RECONCILIATION

STATE
MISSOURI JOB DEVELOPMENT

5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	10,640,835	10,640,835	
	Total	0.00	0	0	10,640,835	10,640,835	
DEPARTMENT CORE ADJUSTMENTS							
Transfer In	[#1416] PD	0.00	0	0	2,861,400	2,861,400	Transfer in from DESE - Customized Training Program
NET DEPARTMENT CHANGES		0.00	0	0	2,861,400	2,861,400	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	13,502,235	13,502,235	
	Total	0.00	0	0	13,502,235	13,502,235	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	13,502,235	13,502,235	
	Total	0.00	0	0	13,502,235	13,502,235	

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MISSOURI JOB DEVELOPMENT								
CORE								
PROGRAM DISTRIBUTIONS	9,594,174	0.00	10,640,835	0.00	13,502,235	0.00	0	0.00
TOTAL - PD	9,594,174	0.00	10,640,835	0.00	13,502,235	0.00	0	0.00
GRAND TOTAL	\$9,594,174	0.00	\$10,640,835	0.00	\$13,502,235	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$9,594,174	0.00	\$10,640,835	0.00	\$13,502,235	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Missouri Job Development Fund

Program is found in the following core budget(s): Missouri Job Development Fund

1. What does this program do?

The Missouri Job Development Fund provides training assistance to eligible businesses to retrain workers in existing jobs or train workers in newly created jobs. This training assistance ensures businesses' viability and success which are critical in today's economy. A skilled workforce is essential for the creation of jobs, as well as the retention of jobs in the state. The Missouri Job Development Fund, which is the funding source for the Missouri Customized Training Program, is a flexible program which can assist new or expanding industries, existing industries with substantial capital investment, assist small, medium, and large companies, and provide training for workers in newly created or existing jobs.

In addition to this program, the 8 FTE funded by the Missouri Job Development Fund provide programmatic and administrative support to the Community College New Jobs Training Program and the Job Retention Training Program.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

620.470 - 620.478, RSMo.

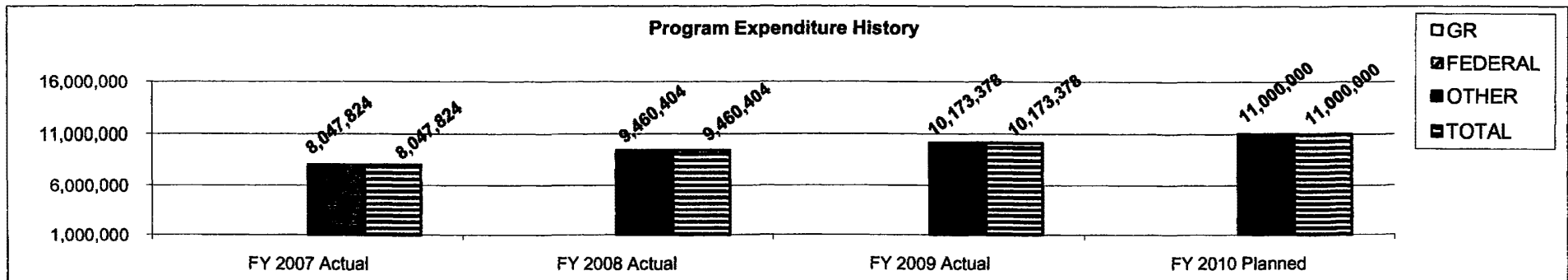
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

N/A

PROGRAM DESCRIPTION

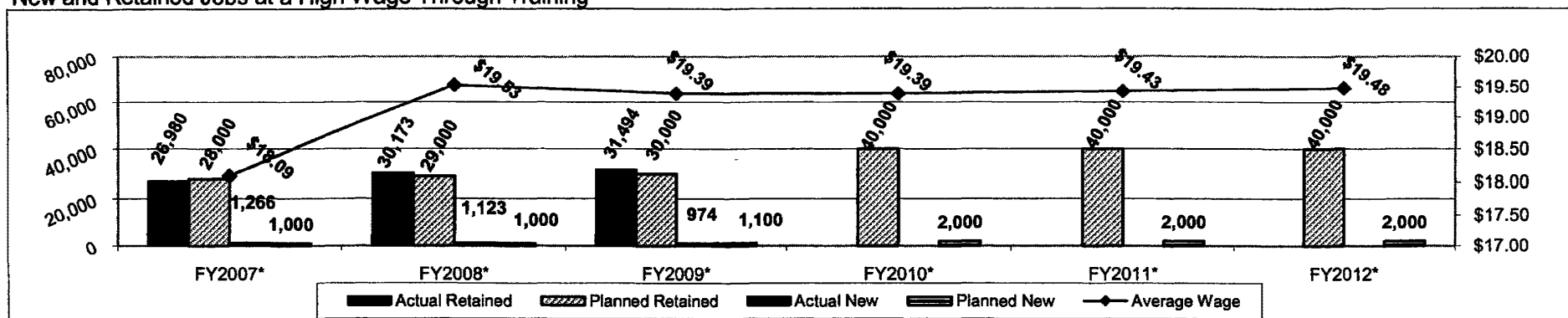
Department: Economic Development

Program Name: Missouri Job Development Fund

Program is found in the following core budget(s): Missouri Job Development Fund

7a. Provide an effectiveness measure.

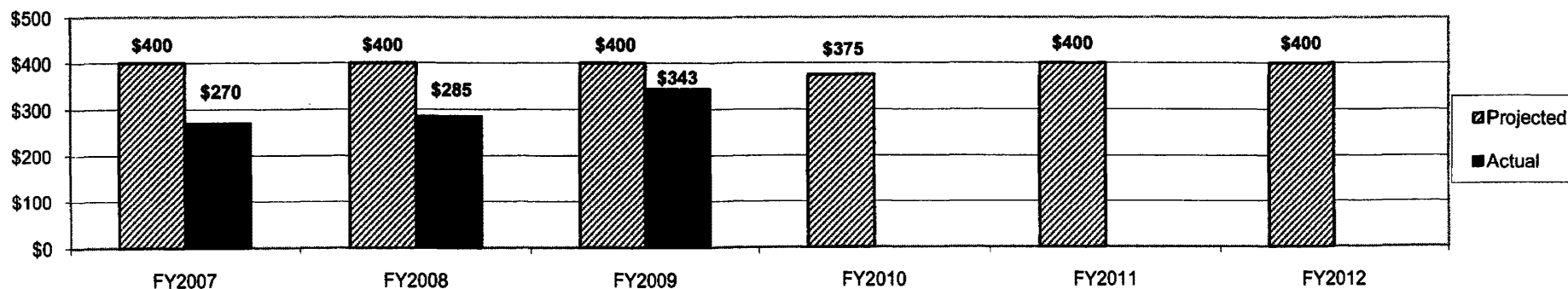
New and Retained Jobs at a High Wage Through Training



* In recent years, the Missouri Job Development Fund has become primarily an incumbent worker training program; the Community College New Jobs Training Program trains workers in newly created jobs.

7b. Provide an efficiency measure.

AVERAGE COST TO TRAIN A WORKER



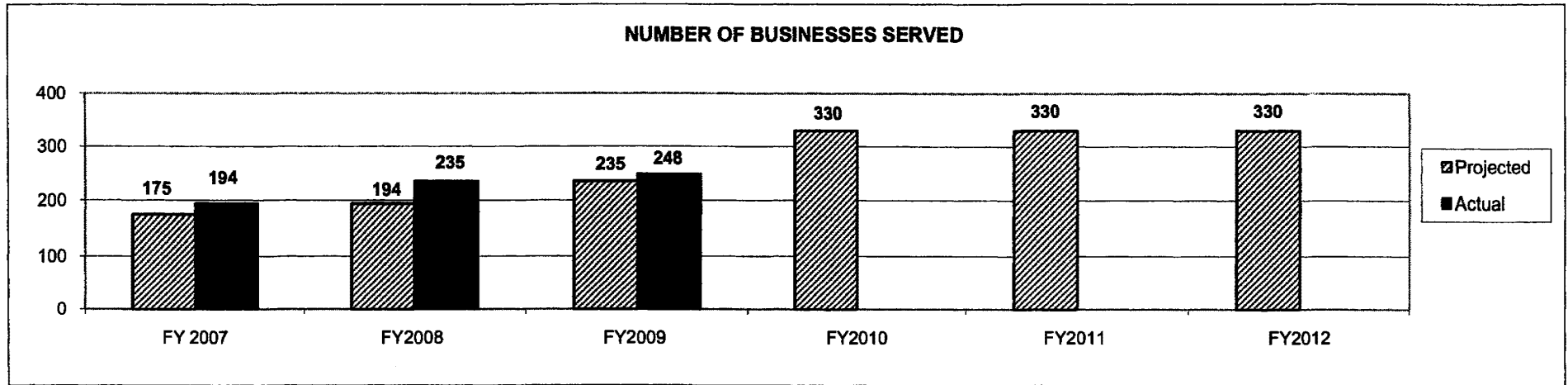
PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Missouri Job Development Fund

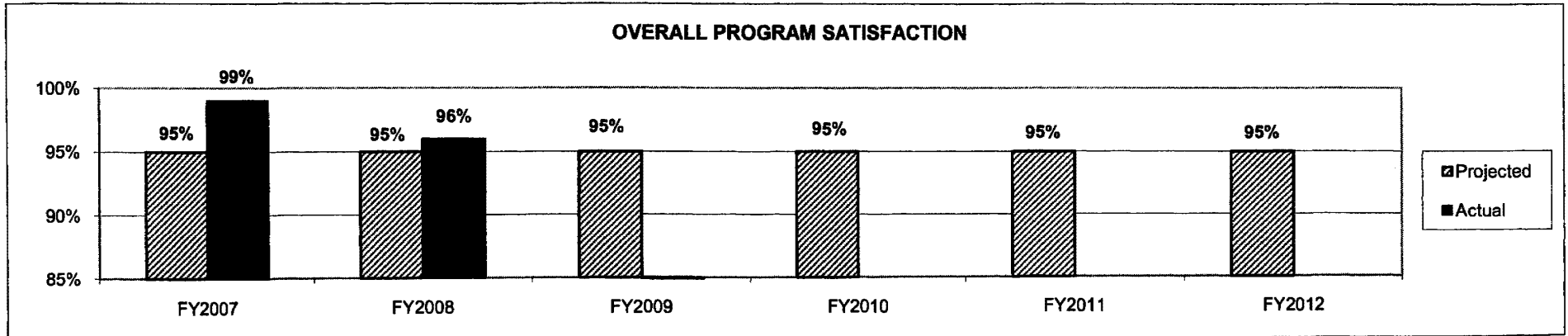
Program is found in the following core budget(s): Missouri Job Development Fund

7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

Percent of participating companies in DED's Customized Training Program (MJDF) rating the program good or excellent:



FY09 actual data is not available.

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MO JOB DEVELOP FUND-TRANSFER								
CORE								
FUND TRANSFERS								
GENERAL REVENUE	10,213,850	0.00	0	0.00	2,861,400	0.00	0	0.00
FEDRAL BUDGET STAB-MEDICAID RE	0	0.00	11,083,939	0.00	11,083,939	0.00	0	0.00
TOTAL - TRF	10,213,850	0.00	11,083,939	0.00	13,945,339	0.00	0	0.00
TOTAL	10,213,850	0.00	11,083,939	0.00	13,945,339	0.00	0	0.00
GRAND TOTAL	\$10,213,850	0.00	\$11,083,939	0.00	\$13,945,339	0.00	\$0	0.00

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CORE DECISION ITEM

Department: Economic Development
 Division: Workforce Development
 Core: Missouri Job Development Fund Transfer

Budget Unit 42130C

1. CORE FINANCIAL SUMMARY

	FY 2011 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	13,945,339	0	13,945,339
Total	0	13,945,339	0	13,945,339
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes: \$13,502,235 of the spending authority associated with this transfer can be found in the Missouri Job Development Fund core.
 \$453,096 can be found in the Workforce Administration core (\$371,707 PS and \$81,389 EE).
 FY10 core is a transfer from Fed Budget Stabilization (2000).
 \$11,083,939 of request in FY11 is also from Fed Budget Stabilization (2000).

	FY 2011 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes:

2. CORE DESCRIPTION

This core decision item is the required General Revenue transfer that provides funding for the Missouri Job Development Fund (MJDF) Program. The purpose of the program is to provide funds that can be used by eligible businesses to train workers. This helps Missouri businesses have a productive, highly trained workforce. Assistance is available for workers in newly created jobs, but the bulk of the funds is used to retrain or upgrade the skills of existing workers due to changing technology to keep the jobs in the state.

3. PROGRAM LISTING (list programs included in this core funding)

Missouri Job Development Fund Transfer

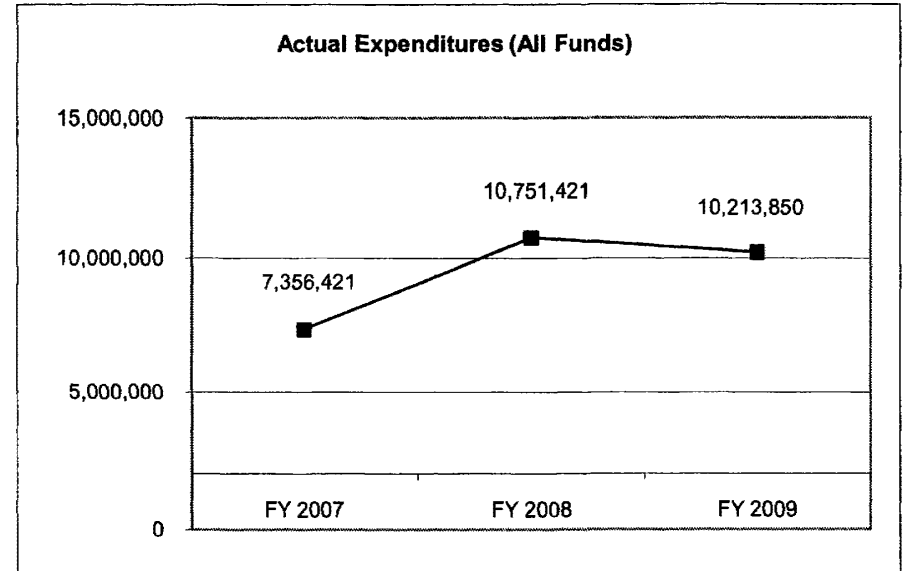
CORE DECISION ITEM

Department: Economic Development
Division: Workforce Development
Core: Missouri Job Development Fund Transfer

Budget Unit 42130C

4. FINANCIAL HISTORY

	FY 2007 Actual	FY 2008 Actual	FY 2009 Actual	FY 2010 Current Yr.
Appropriation (All Funds)	7,583,939	11,083,939	11,083,939	11,083,939
Less Reverted (All Funds)	(227,518)	(332,518)	(870,089)	N/A
Budget Authority (All Funds)	7,356,421	10,751,421	10,213,850	N/A
Actual Expenditures (All Funds)	7,356,421	10,751,421	10,213,850	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
			(1)	(2)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

- (1) Requires a GR transfer to the MO Job Development Fund.
- (2) FY10 transfer is from Federal Budget Stabilization Funds (2000)

CORE RECONCILIATION

STATE

MO JOB DEVELOP FUND-TRANSFER

5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	0	11,083,939	0	11,083,939	
	Total	0.00	0	11,083,939	0	11,083,939	
DEPARTMENT CORE ADJUSTMENTS							
Transfer In	[#1417] TRF	0.00	2,861,400	0	0	2,861,400	Transfer in from DESE - Customized Training Program
NET DEPARTMENT CHANGES		0.00	2,861,400	0	0	2,861,400	
DEPARTMENT CORE REQUEST							
	TRF	0.00	2,861,400	11,083,939	0	13,945,339	
	Total	0.00	2,861,400	11,083,939	0	13,945,339	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	2,861,400	11,083,939	0	13,945,339	
	Total	0.00	2,861,400	11,083,939	0	13,945,339	

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
MO JOB DEVELOP FUND-TRANSFER								
CORE								
TRANSFERS OUT	10,213,850	0.00	11,083,939	0.00	13,945,339	0.00	0	0.00
TOTAL - TRF	10,213,850	0.00	11,083,939	0.00	13,945,339	0.00	0	0.00
GRAND TOTAL	\$10,213,850	0.00	\$11,083,939	0.00	\$13,945,339	0.00	\$0	0.00
GENERAL REVENUE	\$10,213,850	0.00	\$0	0.00	\$2,861,400	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$11,083,939	0.00	\$11,083,939	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Missouri Job Development Fund Transfer

Program is found in the following core budget(s): Missouri Job Development Fund Transfer

1. What does this program do?

The Missouri Job Development Fund provides training assistance to eligible businesses to retrain workers in existing jobs or train workers in newly created jobs. This training assistance ensures businesses' viability and success which are critical in today's economy. A skilled workforce is essential for the creation of jobs, as well as the retention of jobs in the state. The Missouri Job Development Fund, which is the funding source for the Missouri Customized Training Program, is a flexible program which can assist new or expanding industries, existing industries with substantial capital investment, assist small, medium, and large companies, and provide training for workers in newly created or existing jobs.

In addition to this program, the 8 FTE funded by the Missouri Job Development Fund provide programmatic and administrative support to the Community College New Jobs Training Program and the Job Retention Training Program.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

620.470 - 620.478, RSMo.

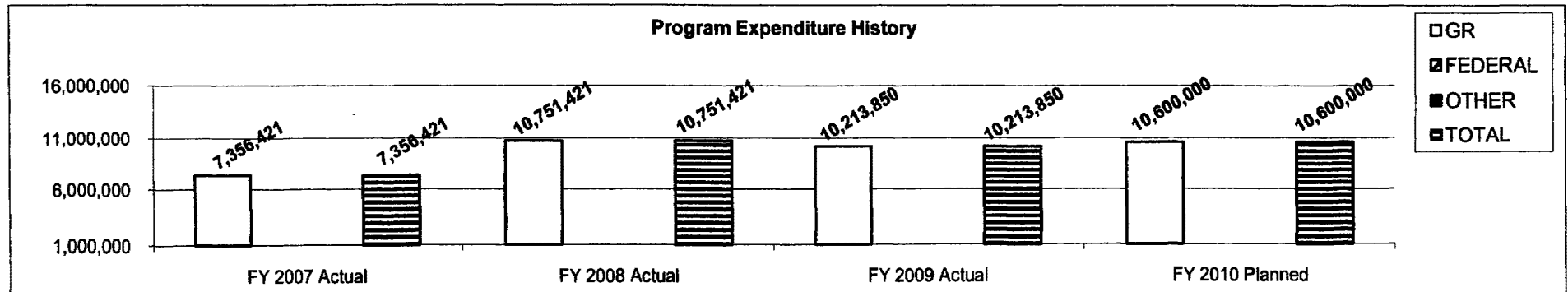
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

N/A

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Missouri Job Development Fund Transfer

Program is found in the following core budget(s): Missouri Job Development Fund Transfer

7a. Provide an effectiveness measure.

This is a GR transfer. Please refer to the Program Description for **Missouri Job Development Fund**.

7b. Provide an efficiency measure.

This is a GR transfer. Please refer to the Program Description for **Missouri Job Development Fund**.

7c. Provide the number of clients/individuals served, if applicable.

This is a GR transfer. Please refer to the Program Description for **Missouri Job Development Fund**.

7d. Provide a customer satisfaction measure, if available.

This is a GR transfer. Please refer to the Program Description for **Missouri Job Development Fund**.

DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
COMM COLLEGE NEW JOBS TRAININ									
CORE									
PROGRAM-SPECIFIC									
MO COMMUNITY COLLEGE JOB TRAIN	4,175,591	0.00	16,000,000	0.00	16,000,000	0.00	0	0.00	
TOTAL - PD	4,175,591	0.00	16,000,000	0.00	16,000,000	0.00	0	0.00	
TOTAL	4,175,591	0.00	16,000,000	0.00	16,000,000	0.00	0	0.00	
GRAND TOTAL	\$4,175,591	0.00	\$16,000,000	0.00	\$16,000,000	0.00	\$0	0.00	

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CORE DECISION ITEM

Department: Economic Development

Budget Unit 42150C

Division: Workforce Development

Core: Community College New Jobs Training

1. CORE FINANCIAL SUMMARY

	FY 2011 Budget Request				
	GR	Federal	Other	Total	
PS	0	0	0	0	
EE	0	0	0	0	
PSD	0	0	16,000,000	16,000,000	E
TRF	0	0	0	0	
Total	0	0	16,000,000	16,000,000	E
FTE	0.00	0.00	0.00	0.00	

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Community College New Jobs Training (0563)
Notes: An "E" is requested on \$16,000,000 PSD in Other.

	FY 2011 Governor's Recommendation				
	GR	Fed	Other	Total	
PS	0	0	0	0	
EE	0	0	0	0	
PSD	0	0	0	0	
TRF	0	0	0	0	
Total	0	0	0	0	
FTE	0.00	0.00	0.00	0.00	

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Notes:

2. CORE DESCRIPTION

The Community College New Jobs Training Program offers an incentive for the creation of new jobs by providing education and training to new and expanding industries. The programs target companies creating a substantial number of new jobs and providing assistance for workers in newly created jobs.

3. PROGRAM LISTING (list programs included in this core funding)

The Community College New Jobs Training Program

CORE DECISION ITEM

Department: Economic Development

Budget Unit 42150C

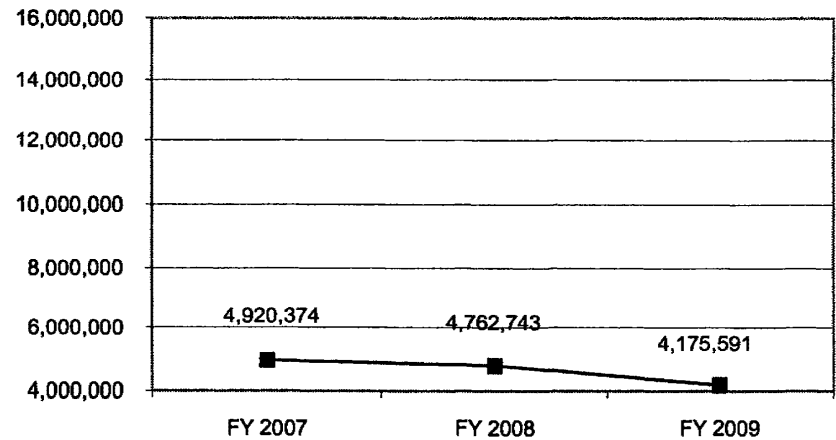
Division: Workforce Development

Core: Community College New Jobs Training

4. FINANCIAL HISTORY

	FY 2007 Actual	FY 2008 Actual	FY 2009 Actual	FY 2010 Current Yr.	
Appropriation (All Funds)	16,000,000	16,000,000	16,000,000	16,000,000	E
Less Reverted (All Funds)	0	0	0	N/A	
Budget Authority (All Funds)	16,000,000	16,000,000	16,000,000	N/A	
Actual Expenditures (All Funds)	4,920,374	4,762,743	4,175,591	N/A	
Unexpended (All Funds)	11,079,626	11,237,257	11,824,409	N/A	
Unexpended, by Fund:					
General Revenue	0	0	0	N/A	
Federal	0	0	0	N/A	
Other	11,079,626	11,237,257	11,824,409	N/A	
	(1)	(2)	(3)		

Actual Expenditures (All Funds)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

NOTES:

(1) - Unexpended funds are caused by 2 factors. First, it is impossible to project how much money a company will need upfront in withholding. Withholding claimed is based on the number of new jobs and wages which can vary month - to - month. This in turn affects the amount of funds expended. Secondly, the unexpended portion is reserved for outstanding commitments made to potential companies that have not yet materialized.

(2) - Unexpended funds are caused by 2 factors. First, it is impossible to project how much money a company will need upfront in withholding. Withholding claimed is based on the number of new jobs and wages which can vary month - to - month. This in turn affects the amount of funds expended. Secondly, the unexpended portion is reserved for outstanding commitments made to potential companies that have not yet materialized.

(3) - An "E" is requested on \$16,000,000

CORE RECONCILIATION

STATE**COMM COLLEGE NEW JOBS TRAININ**

5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	16,000,000	16,000,000	
	Total	0.00	0	0	16,000,000	16,000,000	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	16,000,000	16,000,000	
	Total	0.00	0	0	16,000,000	16,000,000	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	16,000,000	16,000,000	
	Total	0.00	0	0	16,000,000	16,000,000	

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
COMM COLLEGE NEW JOBS TRAININ								
CORE								
PROGRAM DISTRIBUTIONS	4,175,591	0.00	16,000,000	0.00	16,000,000	0.00	0	0.00
TOTAL - PD	4,175,591	0.00	16,000,000	0.00	16,000,000	0.00	0	0.00
GRAND TOTAL	\$4,175,591	0.00	\$16,000,000	0.00	\$16,000,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$4,175,591	0.00	\$16,000,000	0.00	\$16,000,000	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Community College New Jobs Training Program

Program is found in the following core budget(s): Community College New Jobs Training

1. What does this program do?

This program offers an incentive for the creation of new jobs by providing education and training to new and expanding industries. It targets companies creating a substantial number of new jobs and providing assistance for workers in newly created jobs. Due to the flexibility of the program, it serves as a training tool for the workforce and also serves as an economic development incentive. The support for this program is provided by the 8 FTE funded by the Missouri Job Development Fund.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

178.892 - 178.896, RSMo.

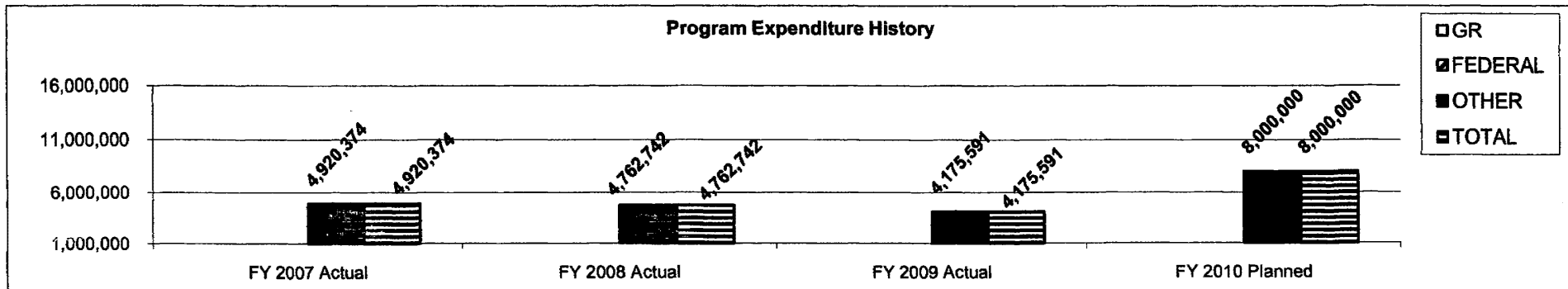
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Community College New Jobs Training Fund (0563)

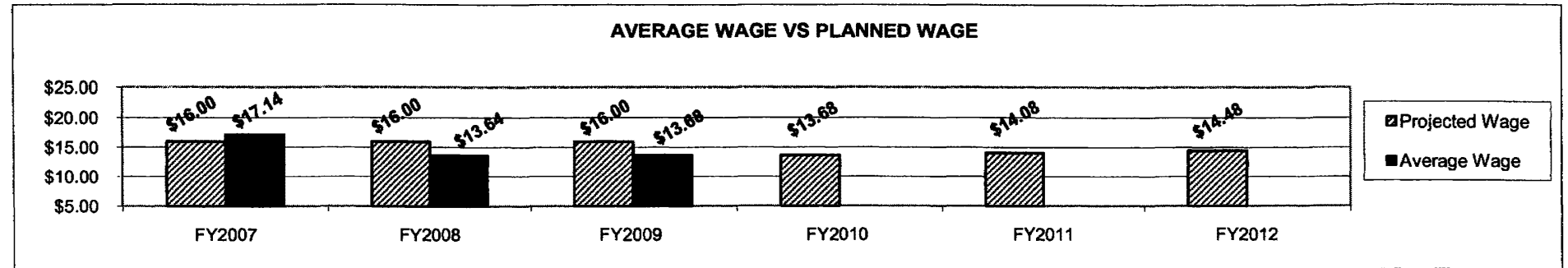
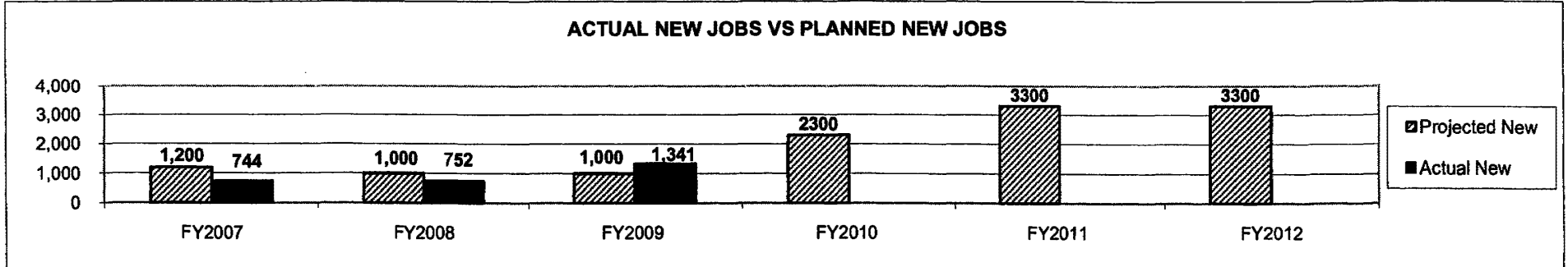
PROGRAM DESCRIPTION

Department: Economic Development

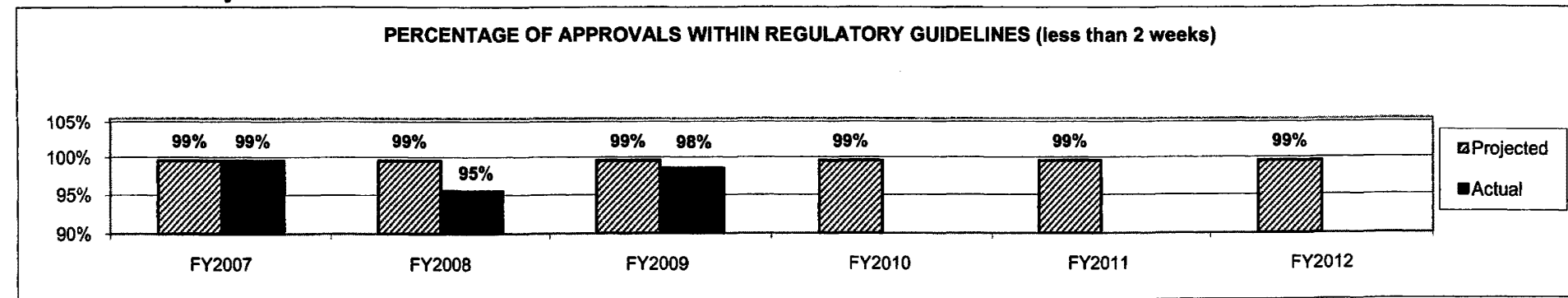
Program Name: Community College New Jobs Training Program

Program is found in the following core budget(s): Community College New Jobs Training

7a. Provide an effectiveness measure.



7b. Provide an efficiency measure.



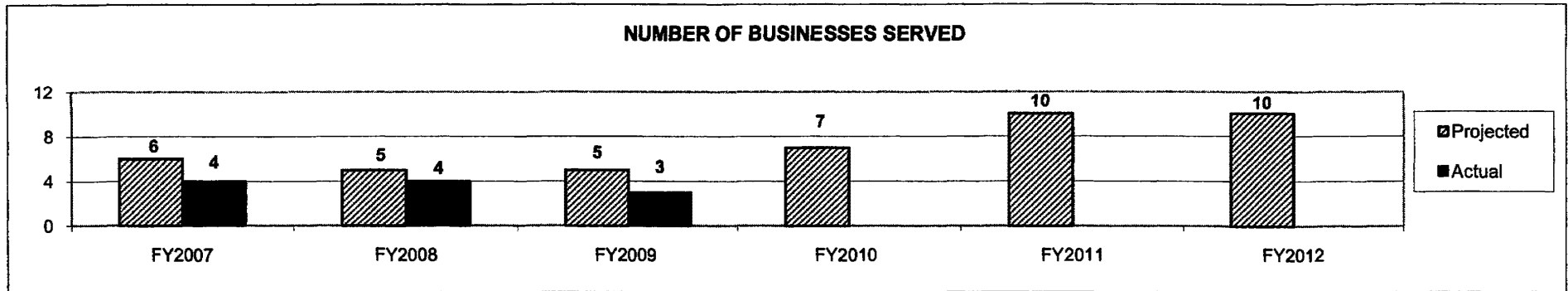
PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Community College New Jobs Training Program

Program is found in the following core budget(s): Community College New Jobs Training

7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

N/A

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
JOBS RETENTION TRAINING PRG								
CORE								
PROGRAM-SPECIFIC								
MO COMMUN COLL JOB RET TRG PRG	9,992,850	0.00	10,000,000	0.00	10,000,000	0.00	0	0.00
TOTAL - PD	9,992,850	0.00	10,000,000	0.00	10,000,000	0.00	0	0.00
TOTAL	9,992,850	0.00	10,000,000	0.00	10,000,000	0.00	0	0.00
GRAND TOTAL	\$9,992,850	0.00	\$10,000,000	0.00	\$10,000,000	0.00	\$0	0.00

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CORE DECISION ITEM

Department: Economic Development

Budget Unit 42155C

Division : Workforce Development

Core: Job Retention Training Program

1. CORE FINANCIAL SUMMARY

	FY 2011 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	10,000,000	10,000,000
TRF	0	0	0	0
Total	0	0	10,000,000	10,000,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Job Retention Training Program Fund (0717)

	FY 2011 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

The Job Retention Training Program offers an incentive for the retention of existing jobs by providing education and training to existing industries. The program targets companies with plans to move outside the state to find skilled labor by providing training assistance for workers to increase their skill level. The funding is generated from the withholding tax on retained jobs. DED/DWD must have this appropriation authority to disseminate money to the trustees to retire the bonds. There is a \$45 million cap on the amount of outstanding certificates for this program, so it is estimated that at least \$10 million is required to handle that debt load (Section 178.983, RSMo.)

3. PROGRAM LISTING (list programs included in this core funding)

Job Retention Training Program

CORE DECISION ITEM

Department: Economic Development

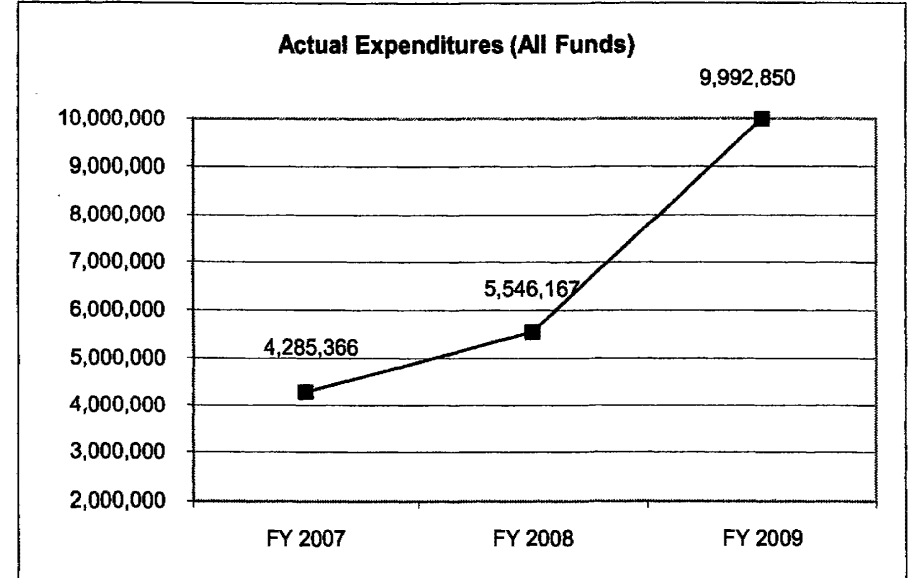
Budget Unit 42155C

Division : Workforce Development

Core: Job Retention Training Program

4. FINANCIAL HISTORY

	FY 2007 Actual	FY 2008 Actual	FY 2009 Actual	FY 2010 Current Yr.
Appropriation (All Funds)	10,000,000	10,000,000	10,000,000	10,000,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	10,000,000	10,000,000	10,000,000	N/A
Actual Expenditures (All Funds)	4,285,366	5,546,167	9,992,850	N/A
Unexpended (All Funds)	5,714,634	4,453,833	7,150	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	5,714,634	4,453,833	7,150	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

Notes:

(1-3) Unexpended funds are caused by 2 factors. First, it is impossible to project how much money a company will need upfront in withholding. Withholding claimed is based on the number of retained jobs and wages which can vary month-to-month. This in turn affects the amount of funds expended. Secondly, the unexpended portion is reserved for outstanding commitments made to companies for projects that have not finalized yet.

CORE RECONCILIATION

STATE**JOBS RETENTION TRAINING PRG**

5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	10,000,000	10,000,000	
	Total	0.00	0	0	10,000,000	10,000,000	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	10,000,000	10,000,000	
	Total	0.00	0	0	10,000,000	10,000,000	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	10,000,000	10,000,000	
	Total	0.00	0	0	10,000,000	10,000,000	

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
JOBS RETENTION TRAINING PRG								
CORE								
PROGRAM DISTRIBUTIONS	9,992,850	0.00	10,000,000	0.00	10,000,000	0.00	0	0.00
TOTAL - PD	9,992,850	0.00	10,000,000	0.00	10,000,000	0.00	0	0.00
GRAND TOTAL	\$9,992,850	0.00	\$10,000,000	0.00	\$10,000,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$9,992,850	0.00	\$10,000,000	0.00	\$10,000,000	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Job Retention Training Program

Program is found in the following core budget(s): Job Retention Training Program

1. What does this program do?

This program offers an incentive for the retention of existing jobs by providing education and training to existing industries. It targets companies at risk to relocate out of the state due to a need for highly-skilled workers. The program serves as a training program and as an economic development incentive program for retention. The support for this program is provided by the 8 FTE funded by the Missouri Job Development Fund.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

178.760 - 178.764, RSMo.

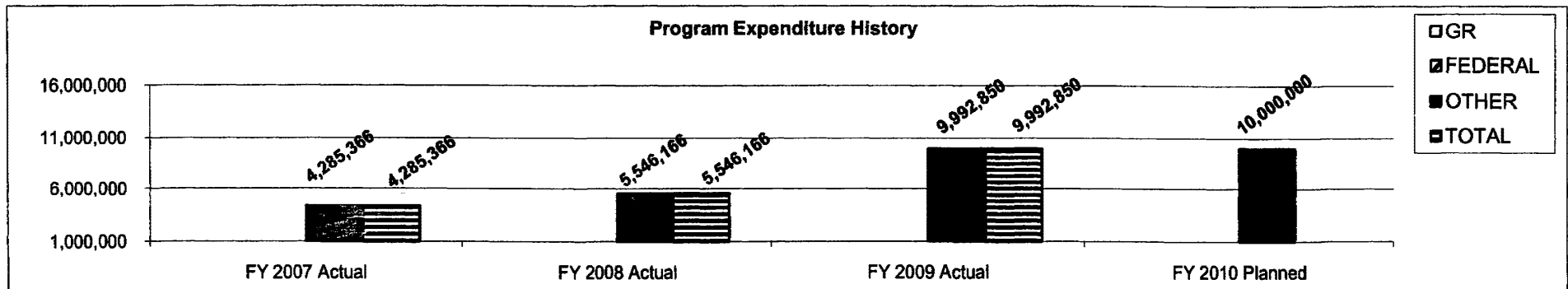
3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other " funds?

Job Retention Training Program Fund (0717)

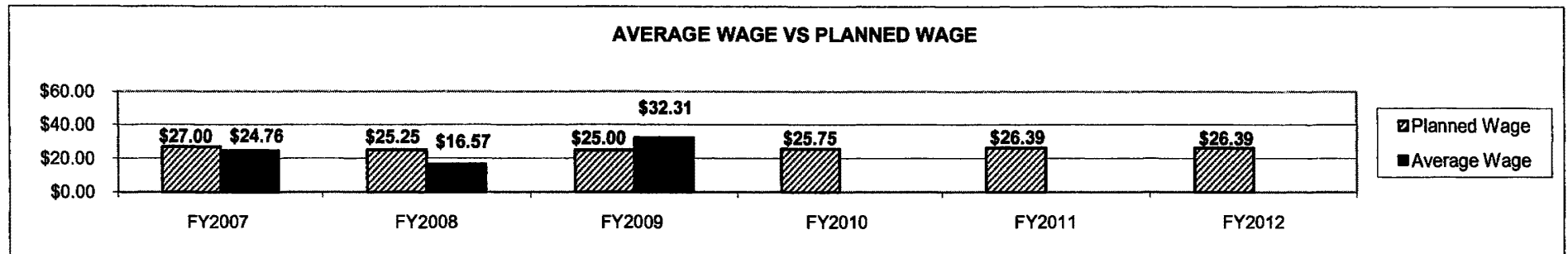
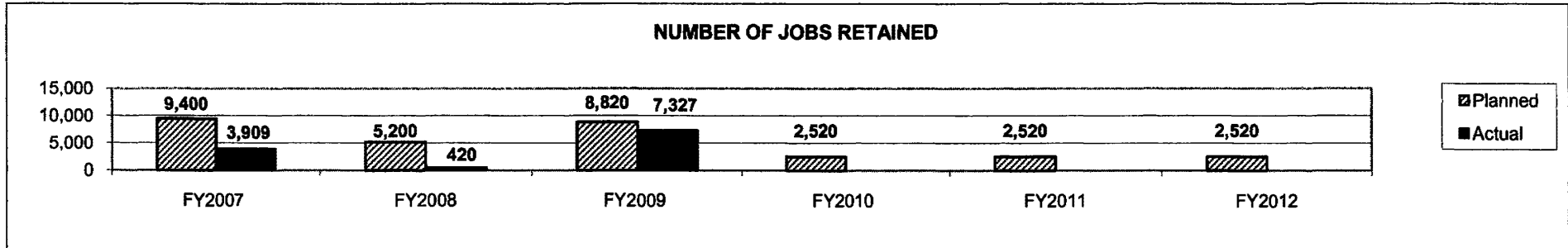
PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Job Retention Training Program

Program is found in the following core budget(s): Job Retention Training Program

7a. Provide an effectiveness measure.

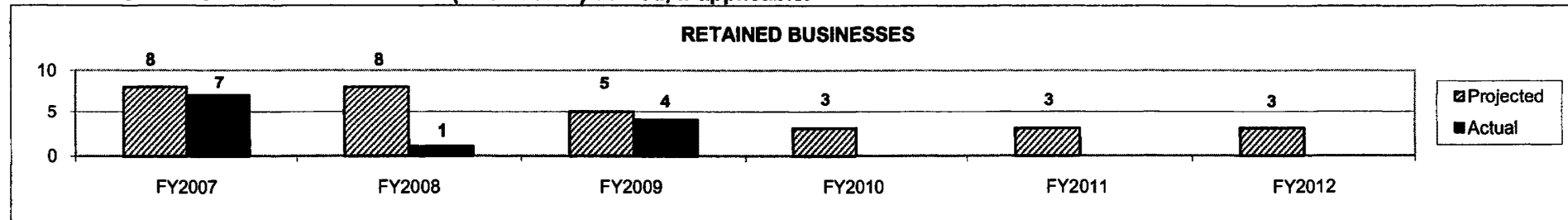


****It is anticipated that all of the projects effective in 2006 and 2007 will utilize all of the appropriation for at least three years.**

7b. Provide an efficiency measure.

N/A

7c. Provide the number of clients/individuals (businesses) served, if applicable.



DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN	
WOMEN'S COUNCIL									
CORE									
PERSONAL SERVICES									
DIV JOB DEVELOPMENT & TRAINING	55,100	1.00	55,167	1.00	55,167	1.00	0	0.00	
TOTAL - PS	55,100	1.00	55,167	1.00	55,167	1.00	0	0.00	
EXPENSE & EQUIPMENT									
DIV JOB DEVELOPMENT & TRAINING	16,502	0.00	16,502	0.00	16,502	0.00	0	0.00	
TOTAL - EE	16,502	0.00	16,502	0.00	16,502	0.00	0	0.00	
TOTAL	71,602	1.00	71,669	1.00	71,669	1.00	0	0.00	
GRAND TOTAL	\$71,602	1.00	\$71,669	1.00	\$71,669	1.00	\$0	0.00	

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CORE DECISION ITEM

Department: Economic Development

Budget Unit 42420C

Division : Workforce Development

Core: Women's Council

1. CORE FINANCIAL SUMMARY

	FY 2011 Budget Request			
	GR	Federal	Other	Total
PS	0	55,167	0	55,167
EE	0	16,502	0	16,502
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	71,669	0	71,669

FTE 0.00 1.00 0.00 1.00

Est. Fringe	0	33,172	0	33,172
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

	FY 2011 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0

FTE 0.00 0.00 0.00 0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Other Funds:

2. CORE DESCRIPTION

The Missouri Women's Council was founded in 1985 by the State's 83rd General Assembly to identify and address issues affecting the economics and employment status of Missouri women. Per RSMo Chapter 186.016, the mission of the Missouri Women's Council is to promote and increase women's economic and employment opportunities through education and training programs to aid in and insure entry into the labor market; to promote occupational mobility of women workers in lower and middle levels of employment; to promote access to jobs with more skill and responsibility, especially at the managerial level by encouraging maternity protection, child care facilities, technical training, and health protection; to initiate programs to assist women in small business enterprises; to assure access of women to nontraditional skilled trades through greater participation in apprenticeship programs and vocational and technical training; to promote retraining programs and facilities for unemployed women especially in growth sectors; to apply for federal or private funds or grants available for such employment and training programs, business enterprise programs, studies, seminars, and conferences and to participate in already existing federally, state or privately funded programs with other state departments and/or divisions; to conduct programs, studies, seminars, and conferences in cooperation with federal, state, and local agencies in the following areas: educational needs and opportunities; displaced homemakers; credit; federal and state affecting the rights and responsibilities of women; and women-owned business enterprises.

3. PROGRAM LISTING (list programs included in this core funding)

Women's Council, which provides the following:

- non-traditional skills training.
- retraining programs for unemployed women

CORE DECISION ITEM

Department: Economic Development

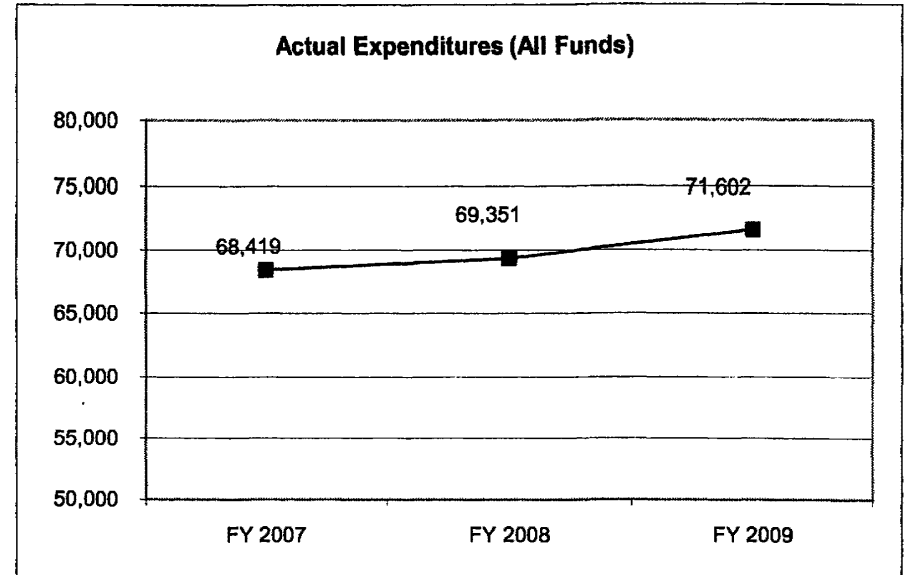
Budget Unit 42420C

Division : Workforce Development

Core: Women's Council

4. FINANCIAL HISTORY

	FY 2007 Actual	FY 2008 Actual	FY 2009 Actual	FY 2010 Current Yr.
Appropriation (All Funds)	68,502	70,062	71,669	71,669
Less Reverted (All Funds)	0	0	0	0
Budget Authority (All Funds)	68,502	70,062	71,669	N/A
Actual Expenditures (All Funds)	68,419	69,351	71,602	N/A
Unexpended (All Funds)	83	711	67	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	83	711	67	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

- NOTES:**
- (1) Minimal PS and E&E lapse.
 - (2) Minimal PS and E&E lapse.
 - (3) Minimal PS lapse.

CORE RECONCILIATION

STATE**WOMEN'S COUNCIL**

5. CORE RECONCILIATION

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<hr/>							
TAFP AFTER VETOES							
	PS	1.00	0	55,167	0	55,167	
	EE	0.00	0	16,502	0	16,502	
	Total	1.00	0	71,669	0	71,669	
<hr/>							
DEPARTMENT CORE REQUEST							
	PS	1.00	0	55,167	0	55,167	
	EE	0.00	0	16,502	0	16,502	
	Total	1.00	0	71,669	0	71,669	
<hr/>							
GOVERNOR'S RECOMMENDED CORE							
	PS	1.00	0	55,167	0	55,167	
	EE	0.00	0	16,502	0	16,502	
	Total	1.00	0	71,669	0	71,669	
<hr/>							

DECISION ITEM DETAIL

Budget Unit	FY 2009	FY 2009	FY 2010	FY 2010	FY 2011	FY 2011	*****	*****
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	SECURED	SECURED
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	COLUMN	COLUMN
WOMEN'S COUNCIL								
CORE								
PRINCIPAL ASST BOARD/COMMISSON	55,100	1.00	55,167	1.00	55,167	1.00	0	0.00
TOTAL - PS	55,100	1.00	55,167	1.00	55,167	1.00	0	0.00
TRAVEL, IN-STATE	7,462	0.00	5,975	0.00	5,975	0.00	0	0.00
TRAVEL, OUT-OF-STATE	0	0.00	100	0.00	100	0.00	0	0.00
FUEL & UTILITIES	0	0.00	25	0.00	25	0.00	0	0.00
SUPPLIES	2,812	0.00	3,242	0.00	3,242	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	628	0.00	1,150	0.00	1,150	0.00	0	0.00
COMMUNICATION SERV & SUPP	1,092	0.00	1,100	0.00	1,100	0.00	0	0.00
PROFESSIONAL SERVICES	2,284	0.00	3,352	0.00	3,352	0.00	0	0.00
OFFICE EQUIPMENT	422	0.00	0	0.00	0	0.00	0	0.00
BUILDING LEASE PAYMENTS	280	0.00	1,075	0.00	1,075	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	32	0.00	146	0.00	146	0.00	0	0.00
MISCELLANEOUS EXPENSES	1,490	0.00	292	0.00	292	0.00	0	0.00
REBILLABLE EXPENSES	0	0.00	45	0.00	45	0.00	0	0.00
TOTAL - EE	16,502	0.00	16,502	0.00	16,502	0.00	0	0.00
GRAND TOTAL	\$71,602	1.00	\$71,669	1.00	\$71,669	1.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$71,602	1.00	\$71,669	1.00	\$71,669	1.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Women's Council

Program is found in the following core budget(s): Women's Council

1. What does this program do?

The Council acts as an informational, referral and resource service provider for women in the state of Missouri. The services provided by the Council help Missouri women achieve economic self-sufficiency by providing information to governmental programs, organizations and associations which provide education, training and leadership opportunities as well as partnering with other agencies to promote awareness of women's health related issues. The Women's Council provides information through several resource documents including the Self Sufficiency Standard Plan, the Women's Resource Guide and Fact Sheets that are available in both print version and can be downloaded from the Women's Council web site. In addition, the Women's Council provides information by acting as a telephone and email conduit and by providing historical data on the input women have had on the state of Missouri through the Missouri Women's Council History Exhibit. The Council also sends an E-newsletter to over 4,000 individuals each month.

In addition, the Women's Council helps women with the Certification process in the Minority/Women Business Enterprise (M/WBE Program). This program provides greater opportunities for minority and women owned businesses to be eligible for benefits such as supportive services, technical and nontechnical assistance, and the opportunity to better access State-aid contracting programs.

The Women's Council established the annual "Award of Distinction" to recognize, honor, and celebrate women and organizations that have helped shaped Missouri and continue to contribute their talents and skills to improve and enhance the quality of life for women. The Council also worked with the First Lady of Missouri to establish the "First Lady Award". Women were selected from five categories: Business and Innovation, Culture and Humanities, Education, Health and Wellness, and Volunteerism.

2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

The Missouri Women's Council is created by state statute, Sections 186.005 - 186.019 RSMo.

3. Are there federal matching requirements? If yes, please explain.

No

4. Is this a federally mandated program? If yes, please explain.

No

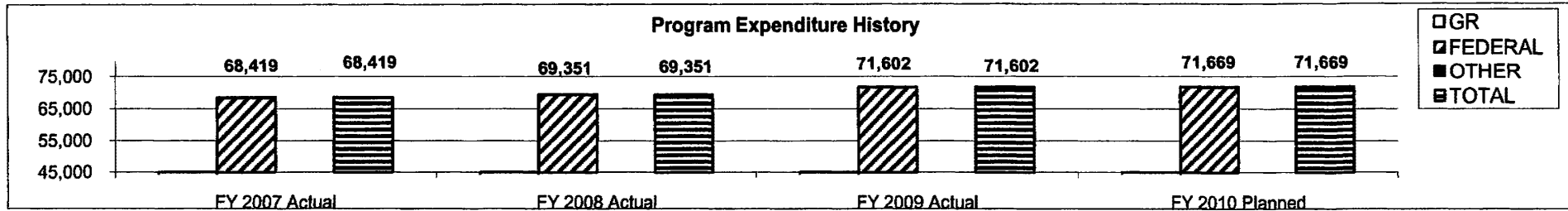
PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Women's Council

Program is found in the following core budget(s): Women's Council

5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



6. What are the sources of the "Other" funds?

N/A

7a. Provide an effectiveness measure.

- (1) The women who contact the Missouri Women's Council will gain the assistance needed to help them obtain their economic goals.
- (2) Women who contact the Missouri Women's Council will be able to have detailed information on how to start a business in Missouri as a result of the information we provide.
- (3) More Missouri women will contact our state web site than last year.

7b. Provide an efficiency measure.

The phone calls, e-mails and women attending conferences have increased.

7c. Provide the number of clients/individuals served, if applicable.

	CY07		CY08****		CY09****		CY10	CY11	CY12
	Estimated	Actual	Estimated	Actual	Estimated	Actual	Projected	Projected	Projected
Web site hits - Womens Council	N/A	258,169	300,000	280,750	300,000		12,000	12,700	13,500
Web site hits - WOB site	N/A	N/A	N/A	5,933	6,500		3,100	4,200	4,800
Total Web site hits	N/A	258,169	300,000	286,683	306,500		258,169	258,169	258,169

****CY07 and CY08 totals are the total e-mails received. CY09 totals are the total web site hits.

****CY2009 Actual numbers are based on the total hits through SEPTEMBER 2009 and will be updated when the numbers are available.

TBD - Due to new leadership in the Executive Director position as well as the Chair of the Women's Council, measures are in the process of being refined and developed.

7d. Provide a customer satisfaction measure, if available.

N/A